



# Smart Apply 🗐 Al Agents Hackathon Submission



# About the Team!

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# Harith alsafi harith-alsafi

# UNIVERSITY OF LEEDS



# Harith Sami HarithSami

# Our Project



Smart Apply uses LLM AI Agents and Web Scraping to simplify the process of crafting personalized resumes tailored to individual skills, experiences, and career goals!

We utilized:









# Design Layout



### Place your information: Place Your Linkedin URL https://www.linkedin.com/in/harith Place the job posting page https://www.linkedin.com/jobs/coll Place Your Github URL https://github.com/HarithSami/ Upload your existing resume Drag and drop file here Limit 200MB per file Browse files Harith\_Resume.pdf X D 113.0KB what do you want to generate? Create Resume Create Cover Letter Create Interview Questions Generate

## Smart Apply 📋

### **Generated Interview Questions!**

Hide Interview Questions

# **Interview Questions**

- L Can you tell me about yourself and your background?
- 2. What interests you about our company and this position?
- 3. How would you describe your approach to problem-solving?
- 4. Can you provide an example of a

# Video Demo



### Place your information:

### Place Your Linkedin URL

https://www.linkedin.com/in/harith-al-safi

Place the job posting page

https://www.linkedin.com/jobs/collections

Place Your Github URL

Upload your existing resume

Drag and drop file here Limit 200MB per file

Browse files

what do you want to generate?

Create Resume

Create Cover Letter

Create Interview Questions

Generate

Recieving information .....

Generating Resume...

### Video Demo can be seen in the video presentation

### **Generated Resume!**

Hide Resume



### HARITH AL-SAFI

\* PYTHON

🛊 GIT

Computer Engineer | Al Engineer

### ABOUT ME

Highly motivated and settled ML Engineer intern with a passion for Machine Learning research, seeking an internship apportunity at hy, Committed to expanding hy/s codebase and contributing to the Py/Earch Ecosystem and beyond.

### EDUCATION

### BENG, COMPUTER ENGINEERING

University of Leeds, 09/2020-07/2024 A hybrit course between Electronics Engineering and Computer Science, Relevant coursework includes Assembly Language, Algorithms and Dato Structures, Digital Electronics, Mathematics, Computer Science, and Carout Design

### FOUNDATION ENGINEERING

University of Leeds 2019 - 2020 Citatined a grade of 93/100 Specialized in higher level pure and applied mathematics. Completed external courses on Python, Octave, and Multivariable Calculus. HIGH SCHOOL DIPLOMA, IB

### SKILLS

\* C++ \*

🕈 C# 🌹 LEADERSHIP

### WORK EXPERIENCE

### SOFTWARE ENGINEER INTERN

Johnson Controls 2022-2023

Collaborated with a team of developers to create innovative software solutions. Utilized C++, C#, and Python for software development projects. Acquired strong skills in computer science, PowerShell, Git, and Microsoft Office

### SOFTWARE PROGRAMMER

Royal Holloway 02/2023

Developed a web app dashboard using MATLAB for carbon data analysis, integrated Auth© for credential management and Twilio for user alerts. Analyzed large datasets using MATLAB in the backend

### FREELANCE SOFTWARE ENGINEER

Paperound 06/2020-03/2021

Learned basics of UNIX, Bash, and computer networking protocols. Implemented a local file server using Apache and Neutrioud. Developed skills in Python, Unux, Bash, and computer networking

INFORMATION TECHNOLOGY ADMINISTRATOR

# How to use:

- Input LinkedIn and Job Posting Links.
- 2 Select Desired Resume Elements.
- <sup>3</sup> Select your preferred style
- Preview and Edit.
- Export and Share.

- Place your information: Place Your Linkedin URL https://www.linkedin.com/in/harith Place the job posting page https://www.linkedin.com/jobs/coll Place Your Github URL https://github.com/HarithSami/
- I am writing to express my strong interest in the Job Title position at Company Name, as advertised on Job Board/Company Website. With my background in Place your information: relevant experience/education, I am confident in my ability to contribute to the Place Your Linkedin URL success of your team. https://www.linkedin.com/in/harit ise. I am particularly adep Place the job posting page at specific skills or achievements related to the job. These experiences have equipped me with the ability to mention key https://www.linkedin.com/jobs/col Place Your Github URL What sets me apart is my passion for industry or field and my dedication t https://github.com/HarithSami/ delivering high-quality results. I thrive in collaborative environments and enic Upload your existing resume learner and adaptable to new technologies or processes. Additionally, my strong mention relevant soft skills, such as communication, problem-solving, or Drag and drop file here leadership have enabled me to effectively mention how these skills have

contributed to your previous work or projects.

I am excited about the opportunity to join Company Name and contribute to its ongoing success. Your company's commitment to mention specific values or

Browse files

what do you want to generate?
Create Resume
Create Cover Letter
Create Interview Questions
Generate

2

# <section-header>

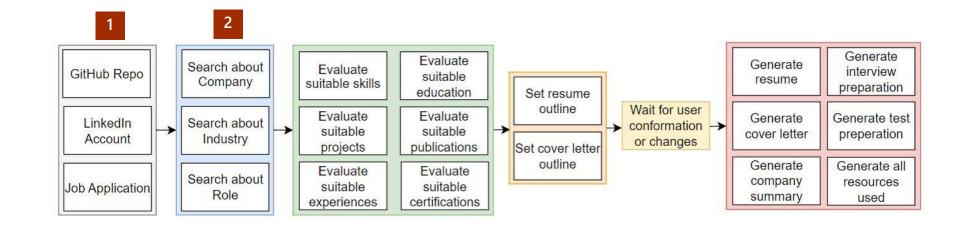


# Backend Project Layout

1

Our software incorporates a seamless process that begins with user input.

Once the necessary information is filled, our system utilizes web scraping to extract data regarding the user's job experience and desired position.

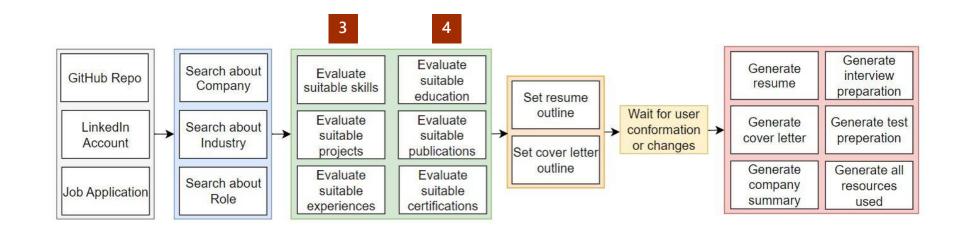


# Backend Project Layout

3

This data is then reformatted to ensure optimal processing by our **Al agents**. We employ three Al agents in this process:

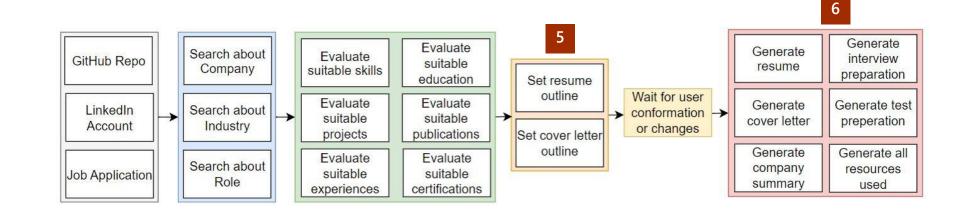
Subsequently, all this text data is passed to the **final agent**, which generates a customized resume by leveraging the collected information.



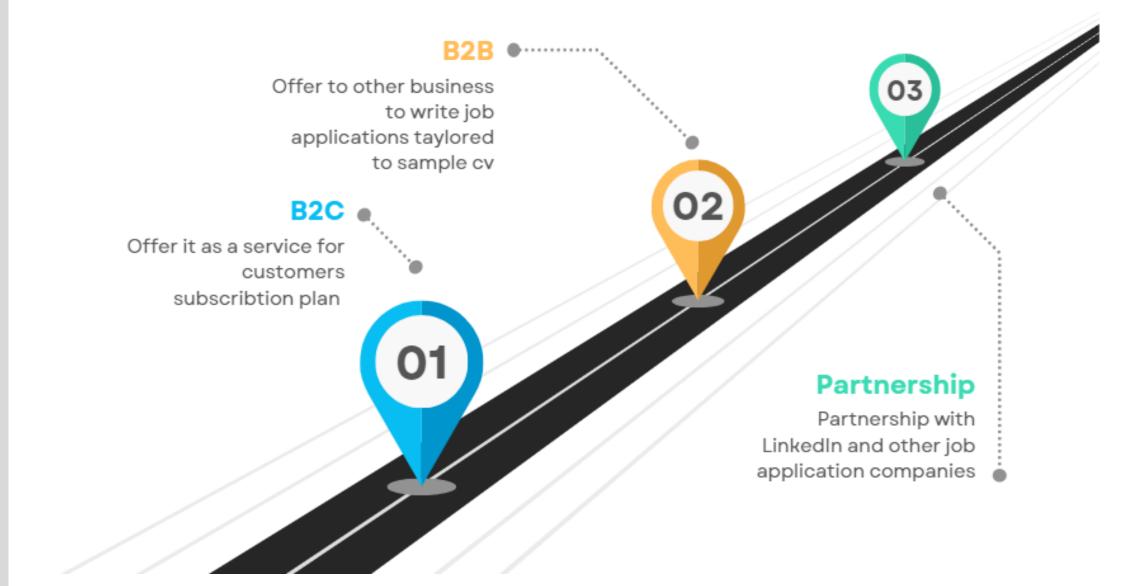
# Backend Project Layout

- This data is then reformatted to ensure optimal processing by our **AI agents**. We employ three AI agents in this process:
  - One to identify matches between the user's experience and required job qualifications.
  - Another to analyze company backgrounds and orientations.
  - A third to review the user's portfolio.

The resulting resume is meticulously formatted using HTML and CSS, resulting in a visually appealing document that can be downloaded as a PDF. This same process is also utilized for generating cover letters and interview questions, all handled by the final agent.



# Monetization Scalability Plan



### **THE BUSINESS MODEL CANVAS**

### **KEY PARTNERS**

- Strategic alliances with resume writing services or career coaching platforms.
- Collaboration with professional networking platforms to access user data.
- Partnerships with job portals to gather real-time job posting information.

### **KEY ACTIVITIES**

- Developing and maintaining the custom resume creation tool.
- Integrating and training Al Agents for content generation.
- Implementing web scraping techniques to extract data from online sources.
- Regularly updating and refining the AI models based on user feedback and industry trends.

### KEY RESOURCES

- Skilled software development team.
- Access to AI technologies, such as LLM AI Agents.
- Web scraping infrastructure and tools.
- User feedback and data for continuous improvement

### VALUE PROPOSITIONS

- Simplified resume creation process with intelligent content generation.
- Tailored resumes that align with job requirements and user preferences.
- Neatly formatted resumes that stand out to potential employers.
- Time and effort savings for users seeking professionalquality resumes.
- Integration with cover letter and interview question generation for comprehensive
- job application support.

- CUSTOMER RELATIONSHIPS
- User-friendly interface with intuitive resume creation steps.
- Prompt and responsive customer support to address user inquiries.
- Regular updates and improvements based on user feedback.
- Community engagement through forums or social media platforms to foster interaction and support.

### CUSTOMER SEGMENTS

- Job seekers from various industries and experience levels.
- Professionals looking to update or tailor their resumes for specific job applications.
- Career changers in need of resume assistance.

### CHANNELS

- Web-based platform accessible through desktop and mobile devices.
- Online marketing campaigns to reach the target audience.
- Partnerships with careerfocused websites and platforms to promote the tool.

### COST STRUCTURE

- Development and maintenance costs for the tool and infrastructure.
- Expenses associated with AI model training and refinement.
- Marketing and advertising expenses to acquire and retain users.
- Customer support and operational costs.

### **REVENUE STREAMS**

- Freemium model with basic resume creation features available for free.
- Premium subscriptions offering advanced customization options and additional features.
- Partnership agreements or affiliate programs with related services.

# Learn More

More questions about Accessibility?

Visit the repository page here  $(\rightarrow)$ 

github.com/harith-alsafi/smartapply

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