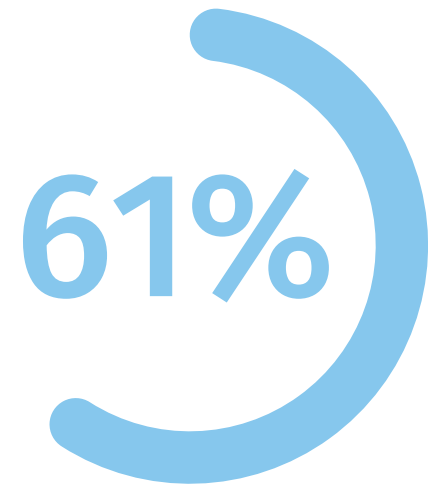


# VOXA AI

Your Customer Success Voicebot

# The Cost of Poor Customer Service



## Existing Customers

would leave for a competitor after just one negative experience



## Potential Customers

could be lost after just having 2-3 negative experience

A survey by American Express revealed that consumers tell an average of 15 people about a poor service experience, versus the 11 people they'll tell about a good experience.

## \$1.3 trillion

globally each year on customer service calls that includes salaries, benefits, overhead costs, training

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## 5X More

to obtain a new client than to keep an existing one

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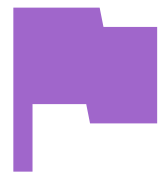
## \$136.8 billion

per year due to avoidable consumer switching

# The SaaS Customer Success Problem

SaaS:

Subscription-based software accessed online.



## Costs vs Growth

Training costs  
Scaling  
Staff Loss



## Service Quality

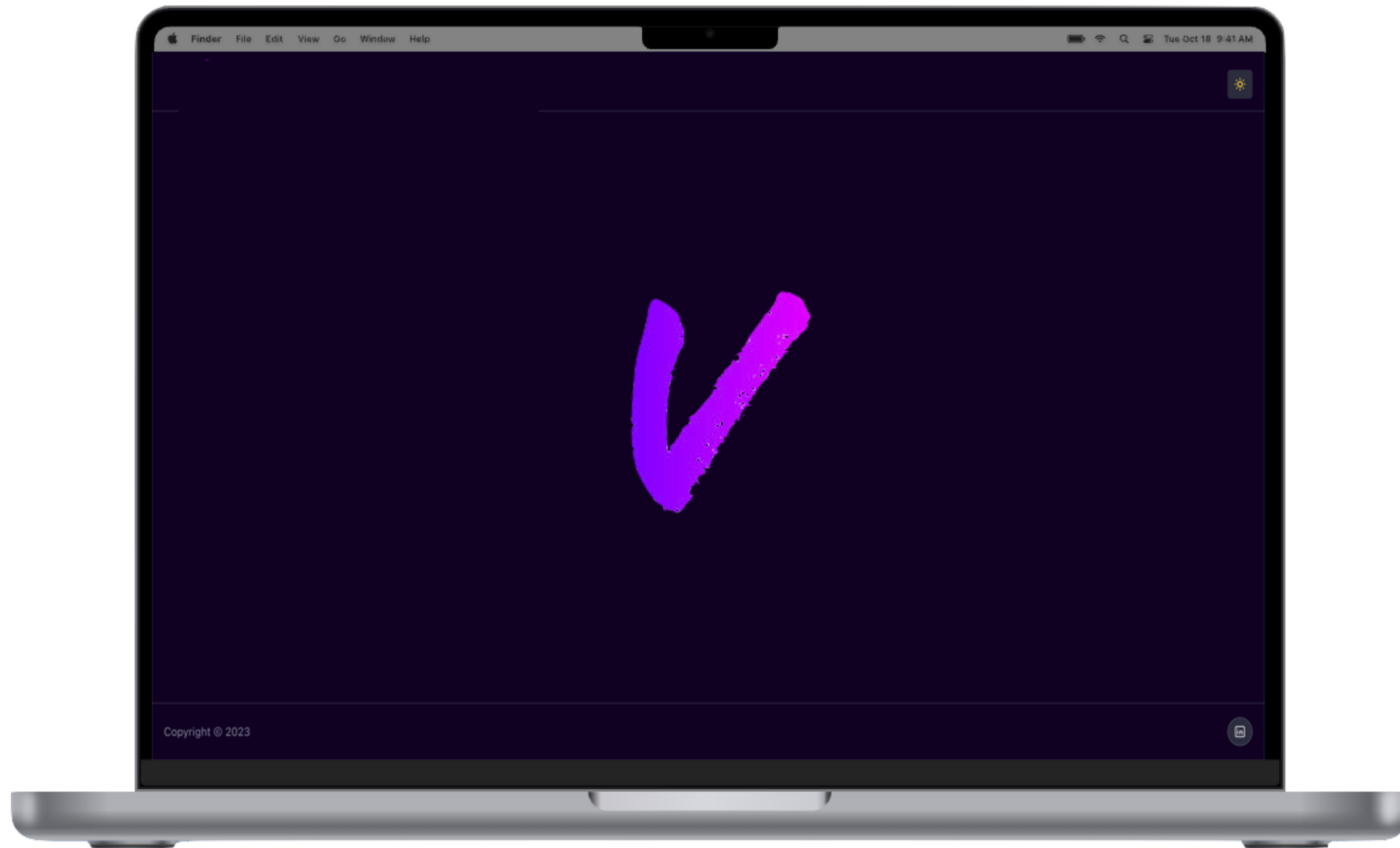
Inconsistent quality  
Slow Responses  
Wasted Time



## Accessibility and Cultural barriers

Availability  
Language

# Voxa AI



## Unmatched Quality

More humane, realistic voice  
Consistent service  
Human-like, personalized experience



## 24/7 Global Reach

Support multiple languages  
Zero waiting time  
Simultaneous handling

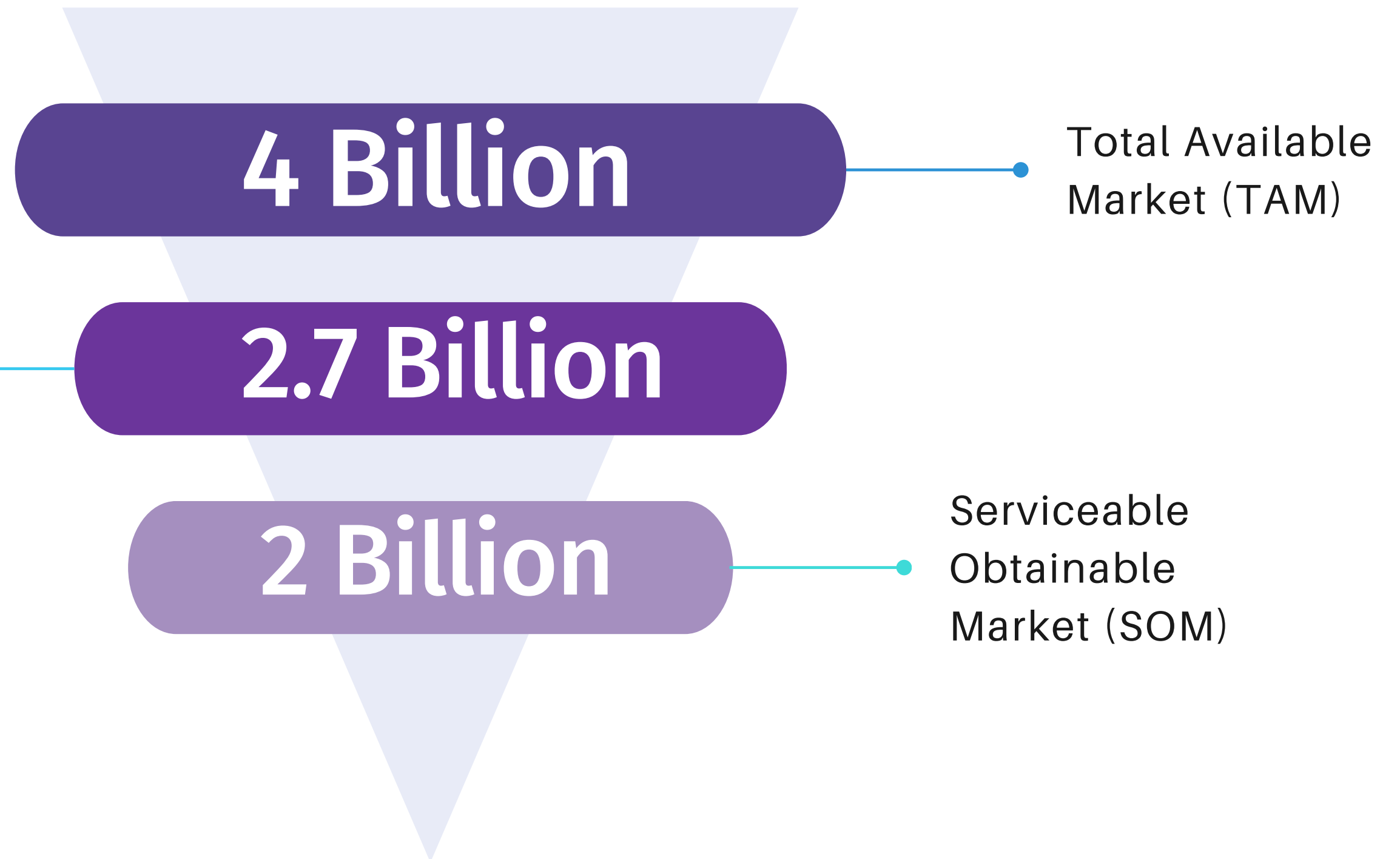


## Cost and Growth Efficiency

Lowered costs significantly  
Seamless scaling, solves staffing issues  
Ease of integration

# Size the Market

Serviceable Available Market (SAM)



Total Available Market (TAM)

4 Billion

2.7 Billion

Serviceable Obtainable Market (SOM)

2 Billion

# Voxa AI in Action

◆ **Product inquiry**

◆ **Deciding to Purchase**

◆ **Reporting an issue**

◆ **Upselling**



# The ROI of Great Customer Service



**10X**  
Worth of Loyal  
Customers  
as much as their first purchase

# The ROI of Great Customer Service



## Boost in Profitability

5% increase in customer retention



## Existing Customers

are more likely to try new products and  
spend 31% more



## Business

say they can notice sales growth due to  
good customer service.



# Turning Conversations into Conversions

## **Subscription Model**

Basic package for startups to custom solutions for large corporations

## **Tiered Pricing**

Cater to various sizes of companies, from small businesses to large enterprises

## **Custom Integrations and Services**

For clients with unique needs, we offer custom integrations and services for an additional fee





# Future Roadmap



**Voilabs Launch, Beta Testing,  
Quality Enhancement**

Q3 2023



**Empathy, Personalization,  
Speech Enhancement**

Q3-Q4 2023



**Language Expansion & Data  
Analytics**

Q1 2024



**Custom Integrations**

Q2 2024



**Scaling Operations**

Q3 2024



# Meet our Team



**Charlène San Buenaventura**

CEO - ML Engineer



**Benjamin Merchin**

CTO - Full Stack Engineer

# Contact Us

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**We're shaping the future of customer success.**

## **Early Adopters and Beta Testers**

Excited about what we're building and eager to be at the forefront of customer success innovation? We're looking for early adopters and beta testers. Help us shape our product to better suit your needs. Sign up to be part of our exclusive early adopter's program.

