





At FitMateAl our mission is to empower individuals to achieve their fitness and wellness goals through intelligent technology.

PROBLEM

What?

The fitness industry offers generic workout plans and one-size-fits-all nutrition advice, leaving individuals without personalized solutions. This lack of guidance leads to frustration, stagnant progress, and abandoned fitness routines.

Why?

This problem matters because it profoundly affects people's physical and mental well-being. Tailored guidance leads to success, boosting confidence and overall quality of life.

Why now?

With today's health-conscious, fast-paced lifestyle, there's a growing demand for convenient and accessible personalized fitness solutions. Al and digital advancements enable us to meet this demand, making it the ideal time to address the issue.

The problem in numbers.



is the number of fitness app downloads worldwide. 80%

of people who start a new fitness plan abandon it within the first five months. 98%

are the higher odds of experiencing depression for people with low fitness activity.

Solution

Leverage cutting-edge artificial intelligence technology to provide individuals with personalized fitness and nutrition guidance, empowering them to achieve their health and wellness goals effectively and sustainably.

OUR PRODUCT

Customized Gym Programs

Tailored workout plans that adapt to individual goals and progress.

Nutrition Guidance

Expert recommendations and meal plans based on personal goals and dietary preferences.

Expert Advice

A wealth of fitness and nutrition resources, including real-time chat support

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Market Size.



The global fitness and wellness market is valued at over \$4.5 trillion, encompassing gyms, fitness equipment, nutrition products, and wellness services.



SAM includes individuals actively seeking fitness guidance and wellness support, estimated at \$1.2 trillion.



SOM focuses on our target audience, health-conscious individuals seeking personalized fitness solutions, representing a market size of \$500 billion.

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MVP - User Acquisition

Leveraging social media, partnerships with fitness influencers, and content marketing to drive initial user acquisition. **User Engagement**

Creating a sense of community through user-generated content, forums, and challenges to keep users engaged and motivated.

Monetization

Offering both free and premium subscription plans with advanced features for monetization.

October 2023

2023-2024

2024-2025

BUSINESS MODEL



Free \$

Basic features and limited access to personalized content.



Premium

Subscription-based, offering advanced features, personalized workouts, and nutrition plans at a monthly or annual fee.

COMPETITIVE ADVANTAGES

AI-Powered Personalization

Our algorithms analyze user data and adapt recommendations over time, ensuring tailored solutions for each individual.

Comprehensive Ecosystem

We offer a one-stop-shop for fitness enthusiasts, including workout plans, nutrition guidance, and a supportive community.

Expertise and Resources

While many fitness apps provide static, one-size-fits-all plans, we continuously refine and adapt our recommendations based on the latest developments in fitness and nutrition science.

User-Centric Approach

We prioritize user feedback and constantly improve our platform based on user needs and preferences.



