Pitch Deck



Team

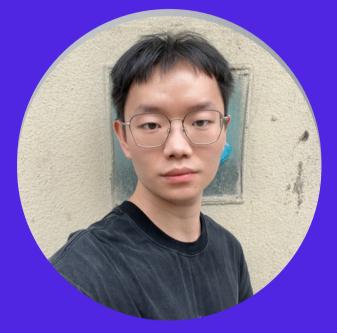






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Product Lead Chaoge Yang NetEase.Inc UI Design Lead Guangqiang Zhu Xunlong



Problem

"While studying abroad, we faced challenges in improving our English speaking. True proficiency requires **active conversations** and **reflection**, but we lacked the resources for this."



Problem 1: Lack of **lifelike language practice** environment and limited understanding of the language's culture.



Problem 2: Fragmented learning process prevents systematic language study.



Problem 3: One-on-one speaking tutor is **costly**

Two types of competitors





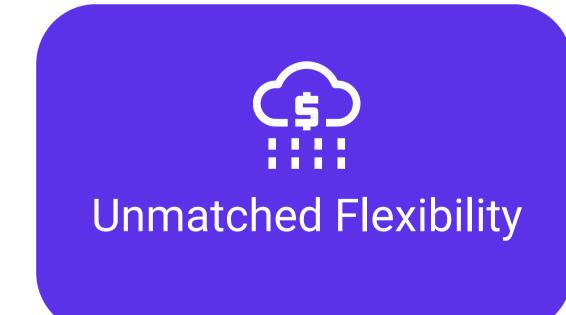


New businesses in the same category: Call Annie

Our Solution: LLM-driven tailored language learning app

We specialize in the application of large language models within educational delivery, especially in the context of one-on-one, real-time, and personalized education platforms.





Market Size - Global <u>አለአአአአአ</u>

The data indicates:

- Globally 1.5 billion+ second language learners, aging from 25 and 34
- North America and Europe comprise over 60% of the global language market
- Immersive courses (self-study or one-on-one) are most popular
- Significant increase in language learning format with new technology

Referred to Duolingo, the market value has already reached to 70 billion USD

Revenue stream

We generate revenue through value-added services, such as subscriptions, memberships, and personalized courses, as well as advertising

Subscription <u>In-App advertising</u>

- Subscription (Monthly, yearly)
- Personalized course
- Customized personalized scenarios
 - Collaboration with educational institutions

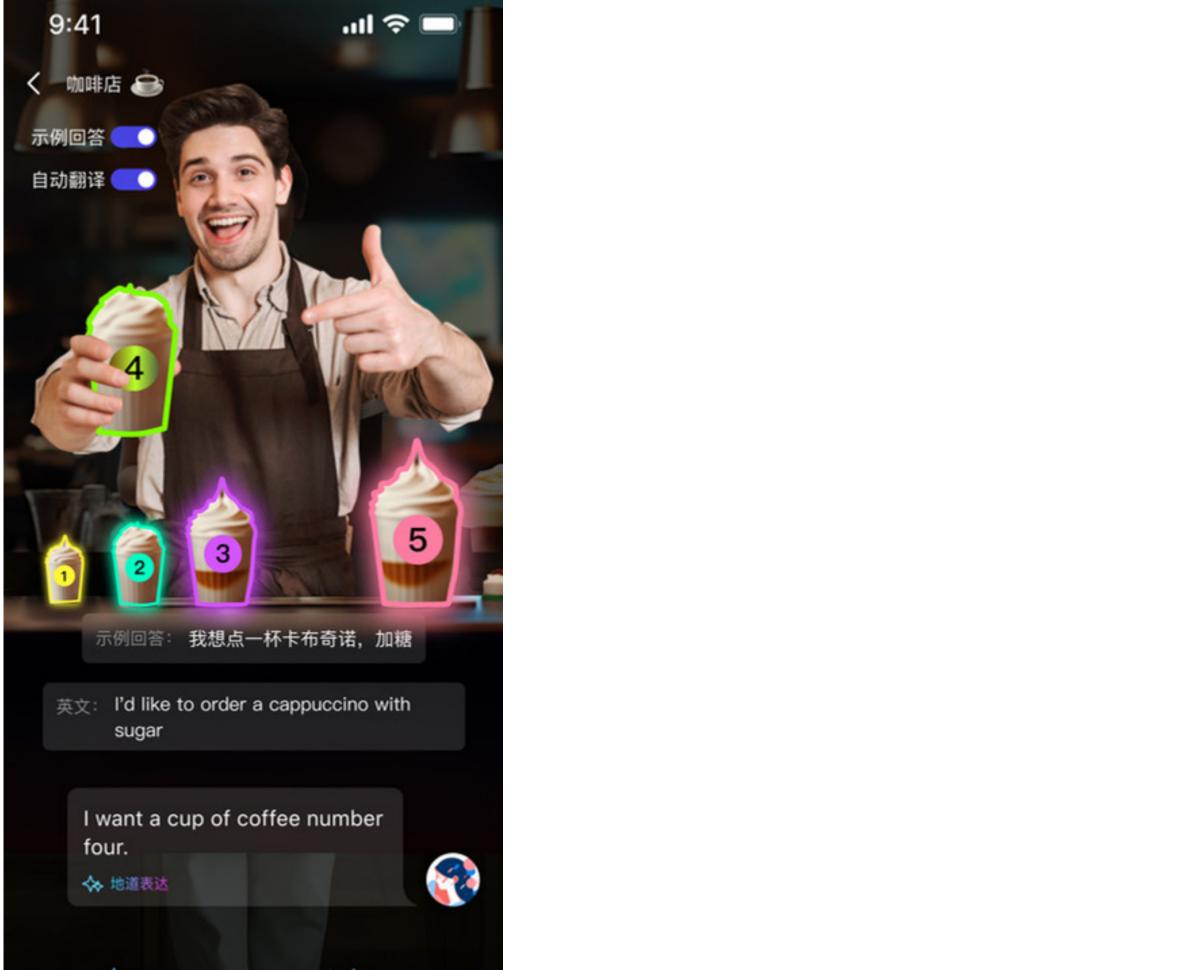
- App advertising space Customized services for
 - businesses

Next Step

2 Expansion stage

- Expected investment: 2,000,000 CAD
- Core objective: retention rate
- Secondary objective: NPS, # of downloads
- Estimated duration: 12 months
- Product trial operation stage
 - Expected investment: 200,000 CAD
 - Core objective: improve product NPS
 - Estimated duration: 3 months

3 Profitable stage • Core objective: conversion rate Secondary objective: retention rate, DNU, NPS, average payment





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Thank you

