## MOSI AI

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## Problem

Business Analysis, creating engaging social media content, and conducting prompt and accurate financial analysis and documentation are some of the hurdles Small and Medium enterprises in Sub-Saharan Africa often face in effectively executing on a regular basis



#### **Problem 1**

Lack of Simple and fast analysis tools with low learning curves



Generating Regular and Engaging Social Media Content





#### **Problem 3**

Swift Financial Analysis and Documentation





#### Mosiai addresses this gap by offering a comprehensive, Al-driven SaaS solution that makes these processes more efficient and accessible.



Full time access to specialised ai financial and legal services

Access to personalised ceative ai tools to allow quick generation of ideas



Easy to use platform with low learning curve

#### **Solution 2**

Features Dashboard ContactUs H

Announcing our next round of funding. Read more →

## Al to enrich your business

Al is revolutionizing the way businesses operate, providing advanced insights and automation to streamline processes and boost productivity. Embrace Al and unleash its power to take your

business to new heights.

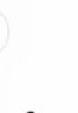
Get started  $\rightarrow$ 

Live demo $\rightarrow$ 



#### Help

Log in



#### **AI Financial Analysis**

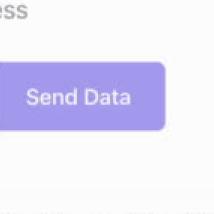
Upload your CSV of your balance sheet or any other financial document and get professional analysis

Select CSV or Excel file to process

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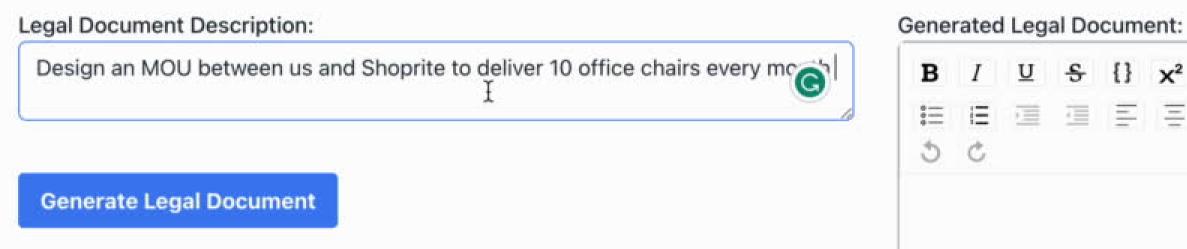


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#### **Legal Document Generator**

Enter a description of the legal document and generate the document below.



Download Legal Document Clear All Data

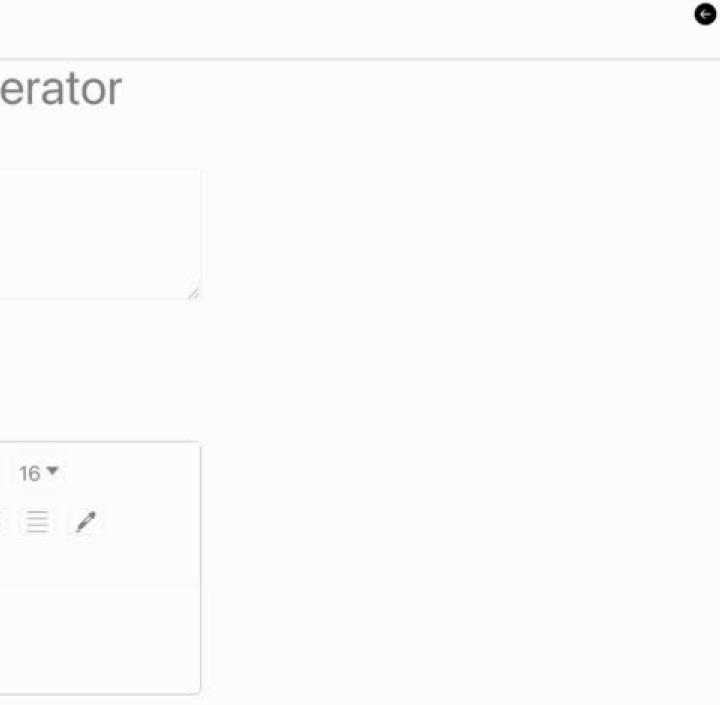


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#### **Twitter Content Generator**

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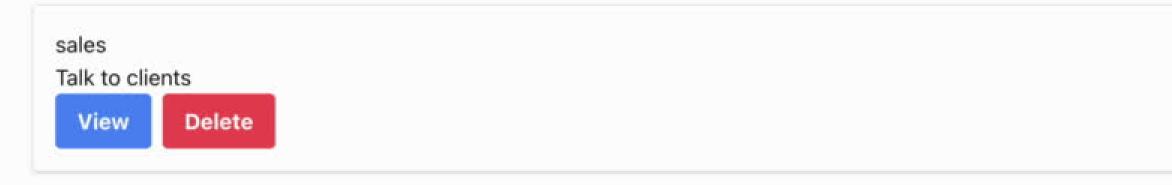
#### **Create a Chatbot**

Select a Type	•	
Chatbot Goals:		

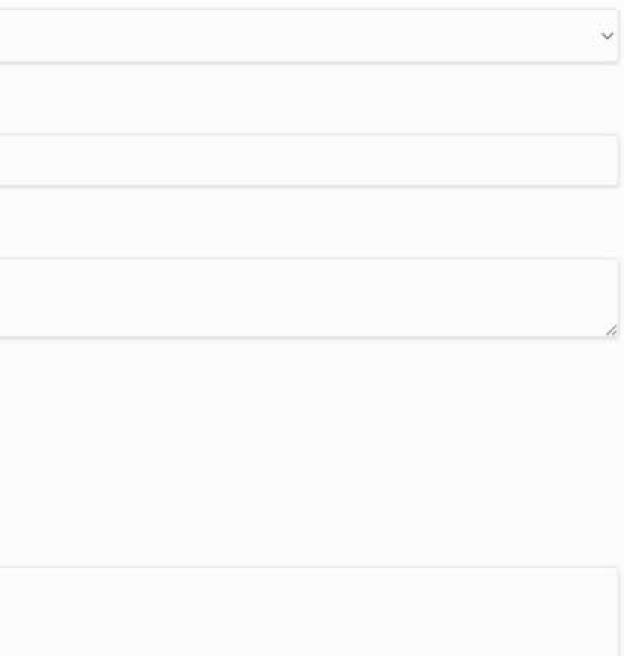
Describe the purpose of your chatbot



#### Manage Your Chatbots









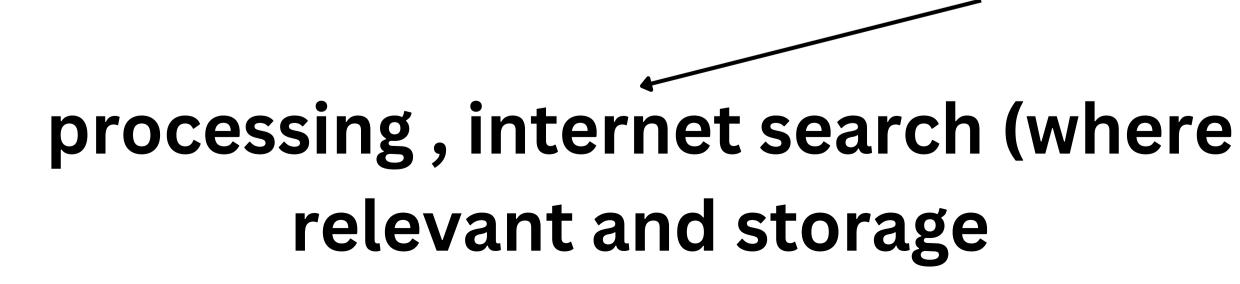
## How we made it

cohere

#### **Technologies**

react.js cohere python fast API Mongodb







## \*processed and stored



## Size the Market

Sources:<u>https://www.gartner.com/en/newsroom/press-</u> releases/2021-04-26-gartner-forecasts-worldwide-public-cloudrevenue-to-grow-18-percent-in-2021)

,https://www.mckinsey.com/featured-insights/middle-east-andafrica/the-power-of-small-and-medium-sized-enterprises-inafrican-economies), https://www.gartner.com/en/newsroom/pressreleases/2021-04-26-gartner-forecasts-worldwide-public-cloudrevenue-to-grow-18-percent-in-2021 https://www.mckinsey.com/featured-insights/middle-east-and-

africa/the-power-of-small-and-medium-sized-enterprises-inafrican-economies

Serviceable Obtainable Market (SOM)

#### \$117.7 Billion Total Available Market (TAM)

## \$1.62 Billion

Serviceable Available Market (SAM)

## \$40 Million

## Target Market 44 Million SMEs and startups in East Africa

#### **SMES**

SMEs with 10-100 employees

#### Target

100,000 by 2025

Startup Founders and Entrepreneurs aged 25-45,

## Target

#### **Startups**

10,000 by 2025

## **Business or Revenue Model**

We have a free tier where we earn from point sales for features and through video ads to earn points. We also earn through Subscription and skill outsourcing or consulting

\$35 per month (Basic)

## **\$80** per month

(premium)

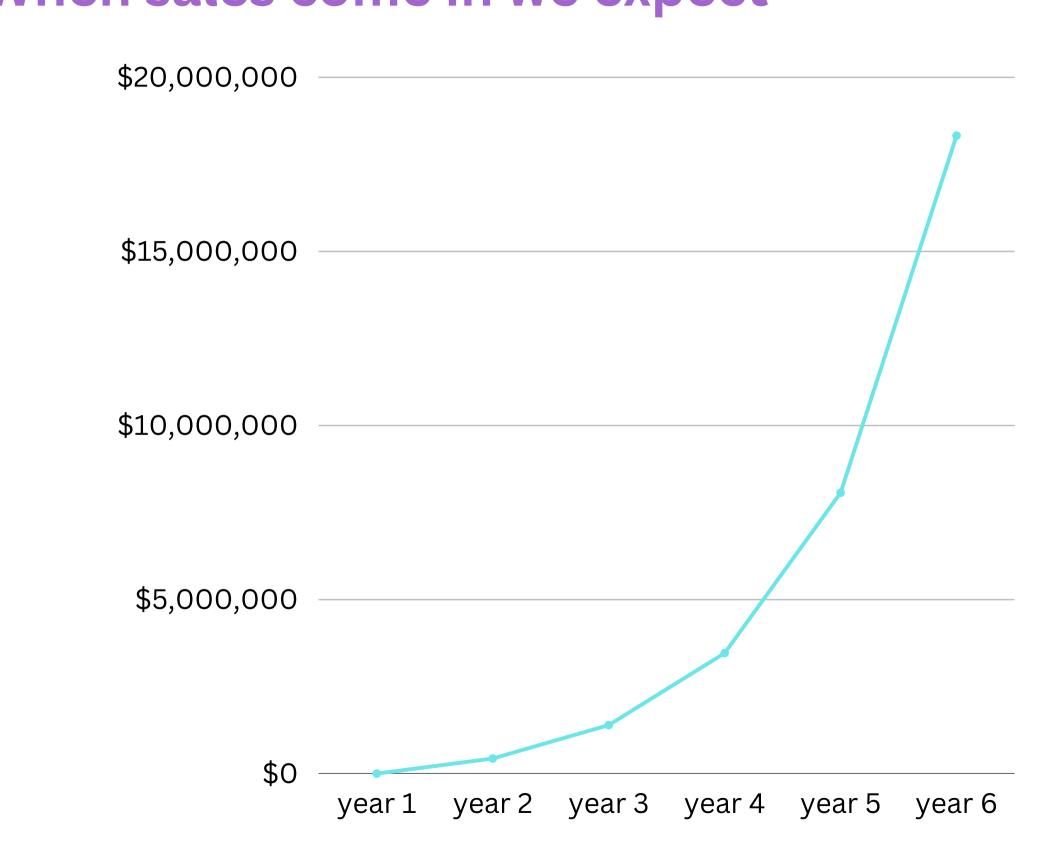
#### **Outsourcing of skills for \$5000**

for social media automation and software development



per month (Business) Comes with chatbot fine tunning

### **Growth potential** When sales come in we expect



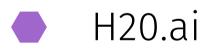


#### Profit margin 60%

#### Break-even point 300 businesses

## Direct Competitors









## Indirect Competitors

Salesforce Einstein

Amazon SageMaker

Google Cloud AI Platform

## **Competitive advantages**

#### **Focus on African Market**

Deigning for Africa considering local standards and local languages

#### **Customizable and Easier** Solution

AI solutions tailored to the specific needs of each business, which sets it apart from competitors that offer one-sizefits-all solutions.

#### Flexibily

We offer more services for businesses that are needed on a regular basis

#### Inhouse Ai models

We have our own train ai models for SQL execution and table querying and working on more





## Go to market Strategy

Partnerships with SMEs to demostrate it usefulness

Expert leadership through knowledge sharing and education

**Events to demostrate the product** 

Targated ads on Google and linkedin

## Who am i



#### Nkugwa Mark William

ALX Software engineering, Chemical engineering, 6 years experience in software engineering, MTN Uganda, NWSC

# Contact Us

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