Milestone Master

GermanSolo

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German Solo team

- Data, security and machine learning GCP certified.
- Electronic Engineer (2005)
- MBA (2016)

Do you need an unbiased view of the project status?

Time is Money! knowledge is Power!

- Do you have time to attend all the meetings for a project?
- Can you remember them all?
- If you are new to a project, how do you catch up with all the details?
- Do you need an unbiased view of the project status?
- How do you know other LLM based apps.
- How can you be certain that the answers are correct?

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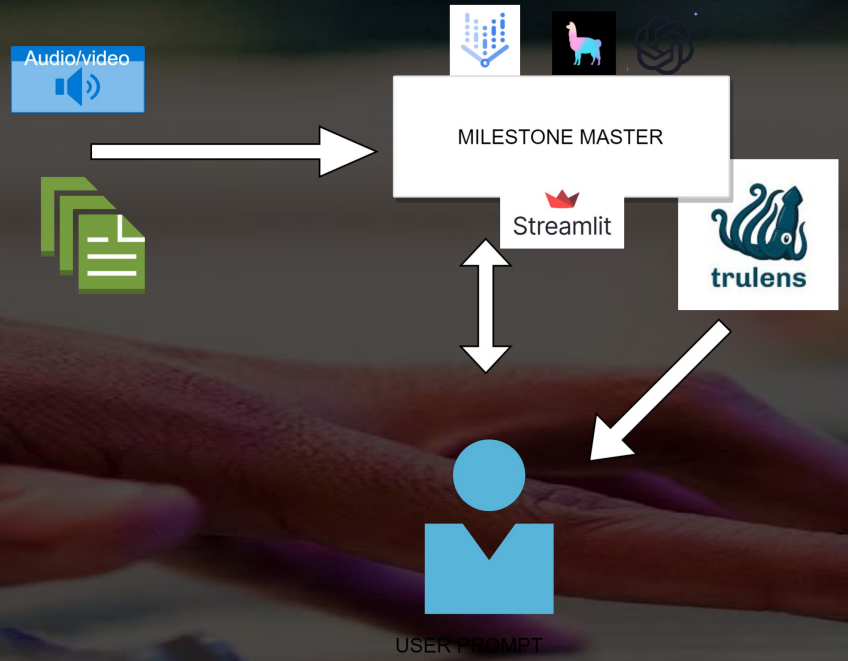
The solution



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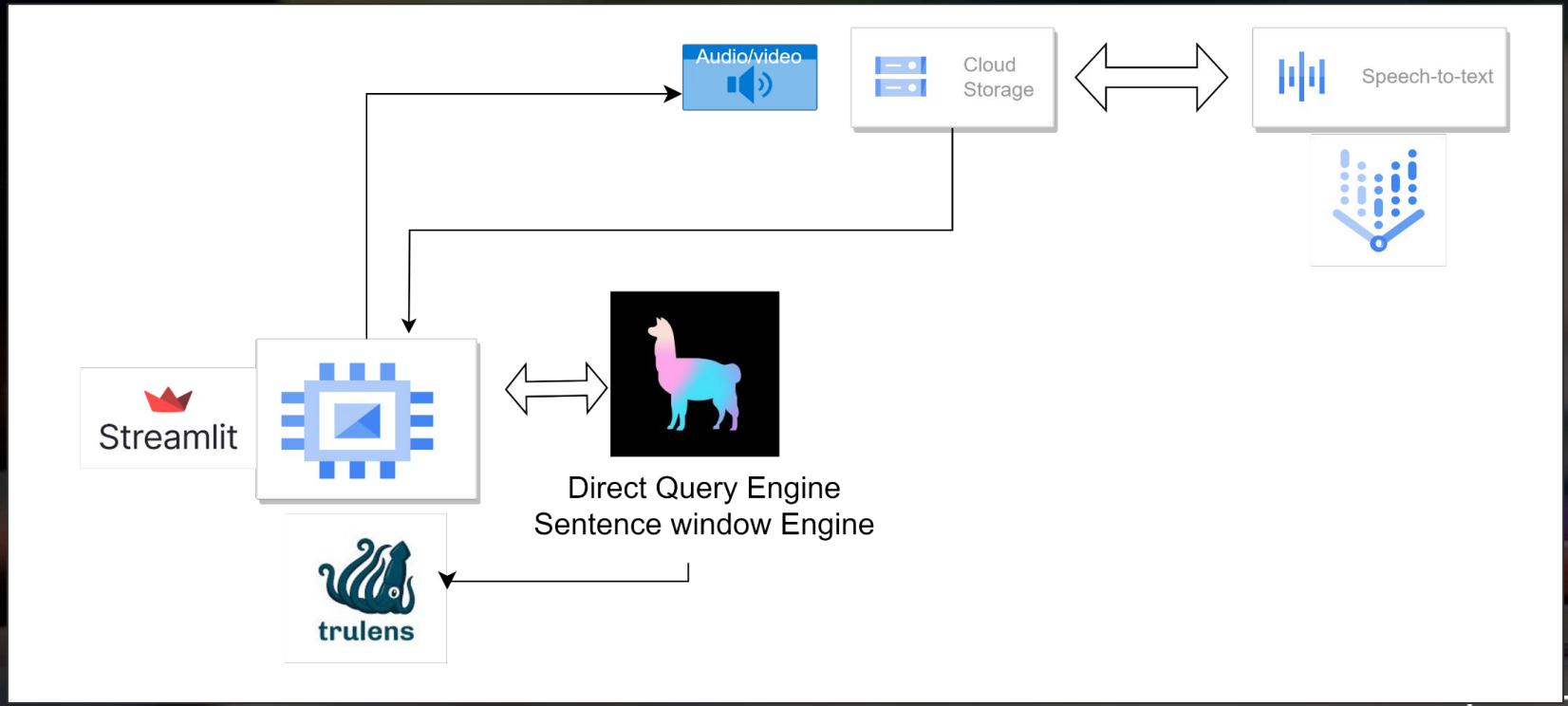
Architecture



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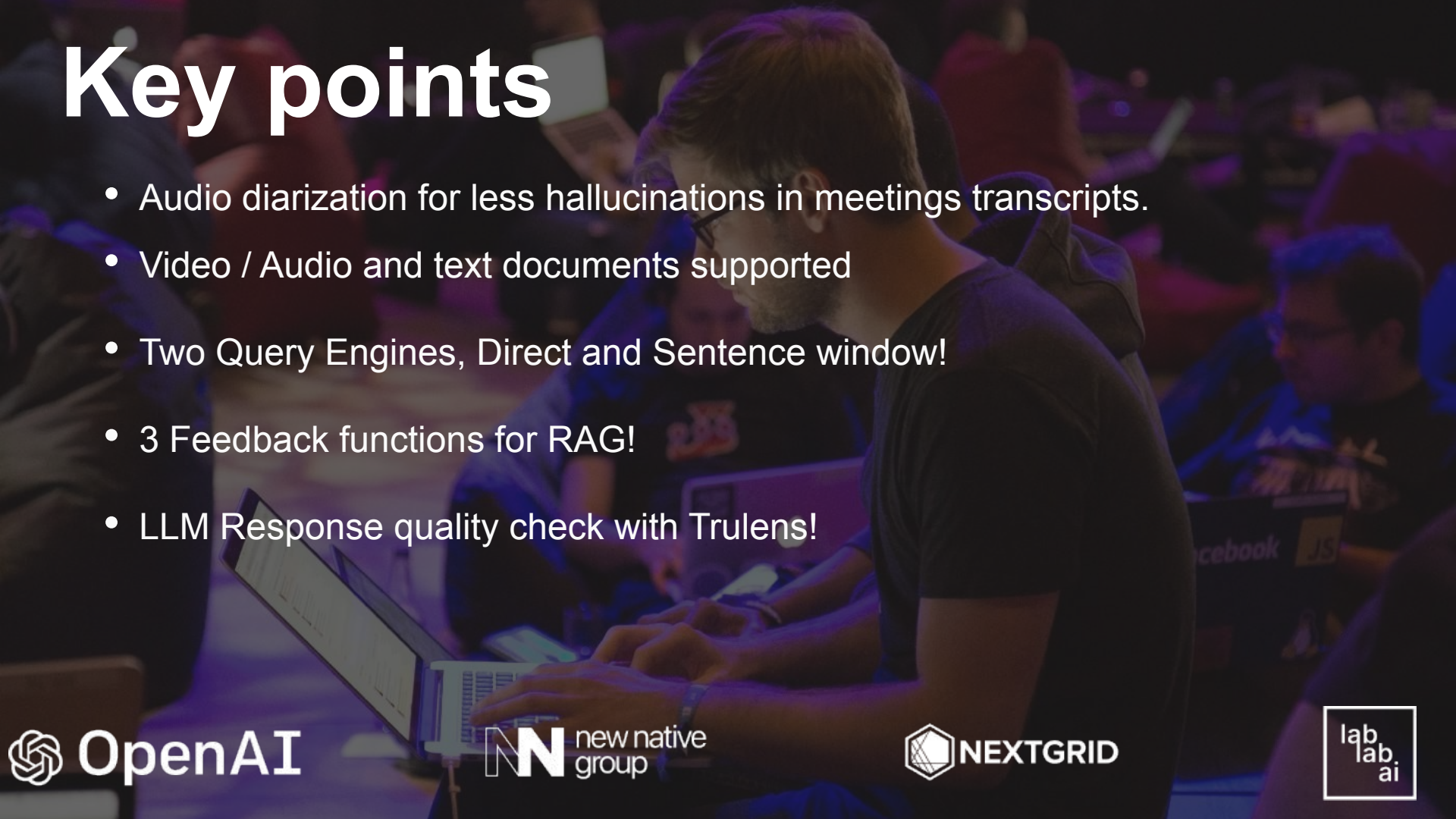
Key points

- Audio diarization for less hallucinations in meetings transcripts.
- Video / Audio and text documents supported
- Two Query Engines, Direct and Sentence window!
- 3 Feedback functions for RAG!
- LLM Response quality check with Trulens!



Key points

- **Transparency in government projects:** Virtual and face-to-face meetings, legal documents, and connection to communication channels such as emails or instant messaging will build a solid and reliable foundation for stakeholders to check the status of projects and ensure they are free from corruption

- **Education:** all virtual and face-to-face educational sessions, instant messaging channels, and study materials can be artifacts that feed a virtual teacher in real-time with the potential to educate future generations.

- **Human resources:** Lowering the onboarding time and learning curve with internal and external info and meetings relevant to the position.

- **IT Projects:** Terraform configurations and code can be added as additional artifacts for a more precise milestone tracking.

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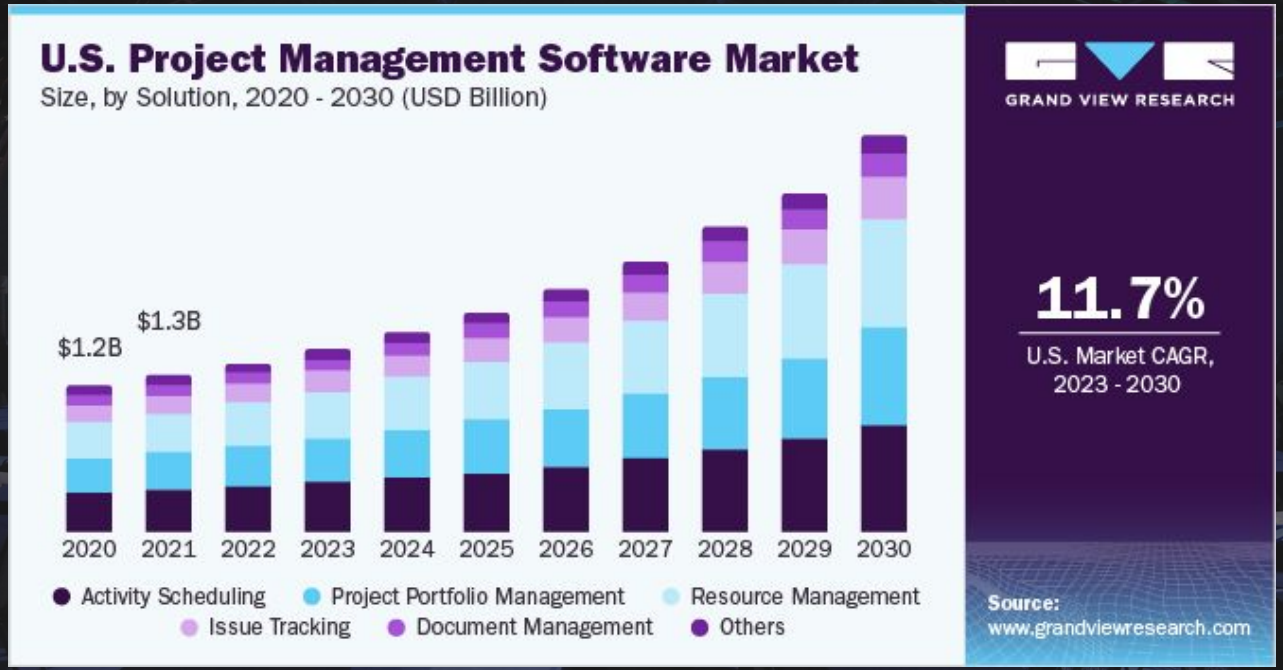
Market Opportunity



https://www.grandviewresearch.com/industry-analysis/project-management-software-market-report#:~:text=Market%20Size%20%26%20Trends,15.7%25%20from%202023%20to%202030.

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Competitive Analysis

Strengths:

Innovative Features: The app offers innovative features that set it apart from competitors, providing unique value to users.
User-Friendly Interface: A highly intuitive and user-friendly interface makes the app accessible to a wide range of users, fostering adoption.
Scalability: The architecture is designed for scalability, allowing the app to accommodate the needs of both small businesses and large enterprises.
Integration Capabilities: Seamless integration with popular project management tools and collaboration platforms enhances user experience and productivity.

Threats:

Intense Competition: The project management app market is highly competitive, with established players dominating. New entrants face the challenge of differentiating themselves.
Rapid Technological Changes: Technological advancements may outpace the app's development, making it essential to stay abreast of industry trends.
Data Security Concerns: Increasing concerns about data security and privacy may impact user trust and adoption.
Economic Downturn: Economic downturns could lead to reduced budgets for project management tools, affecting the app's revenue.

Competitive Analysis

Opportunities:

Growing Project Management Market: The increasing reliance on efficient project management tools presents an opportunity to capture a larger market share.
Collaboration with Industry Leaders: Collaborating with established players in project management or tech industry could open doors for partnerships and increased visibility.
Global Expansion: There is potential for global expansion, tapping into markets beyond the initial target region.
Continuous Feature Enhancement: Regular updates and feature enhancements based on user feedback can attract new users and retain existing ones.

Weaknesses:

Limited Market Visibility: As a startup, there might be challenges in gaining widespread market visibility and awareness among potential users.
Resource Constraints: Limited resources, both in terms of finances and personnel, may pose challenges in rapid expansion and development.
Initial Learning Curve: Users may need some time to adapt to new features and functionalities, leading to a potential initial learning curve.
Dependency on Third-Party Integrations: Reliance on third-party integrations could expose the app to vulnerabilities or compatibility issues.

Revenue Model

Advertisement and Sponsorship:

- In-App Advertisements: Introduce non-intrusive in-app advertisements for related products or services.
- Sponsorship Opportunities: Allow companies to sponsor specific features or sections of the app, providing an additional revenue stream.

Consulting and Training Services:

- Implementation Services: Offer consulting services to help organizations implement and customize the app based on their unique requirements.

Enterprise Licensing:

- Custom Solutions for Large Enterprises: Tailor the app to meet the specific needs of large enterprises by offering customized solutions, integrations, and dedicated support.
- Licensing Fees: Charge enterprises based on the number of users, projects, or specific features required, providing a scalable pricing structure.

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Demo

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Future Prospects:

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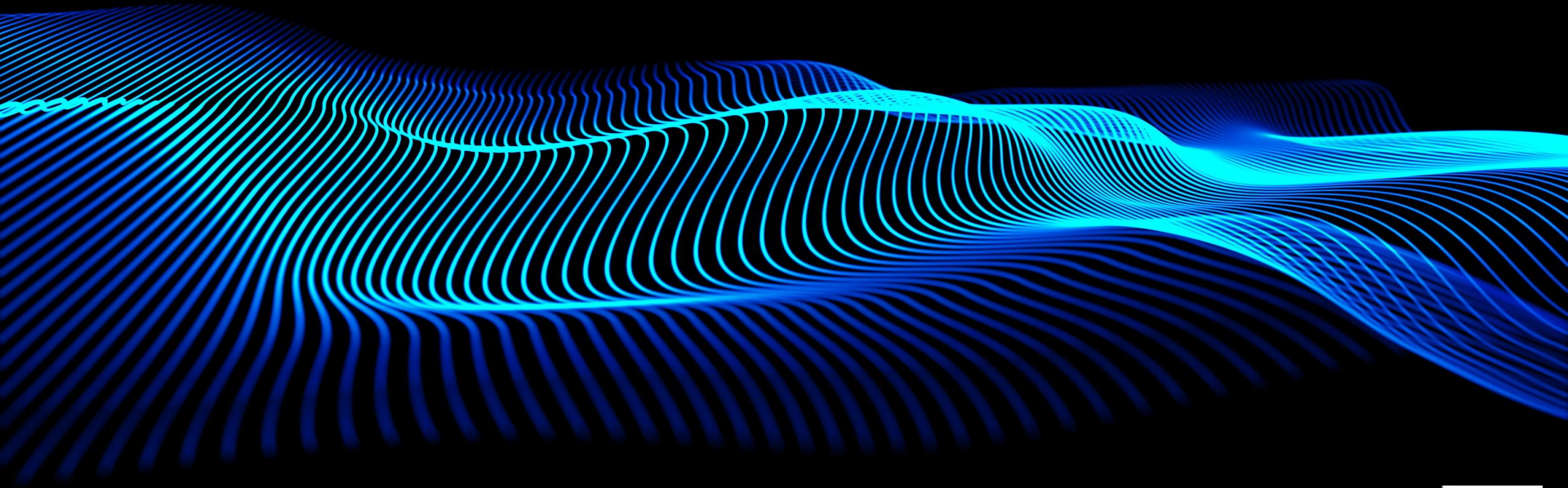
Thanks!



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