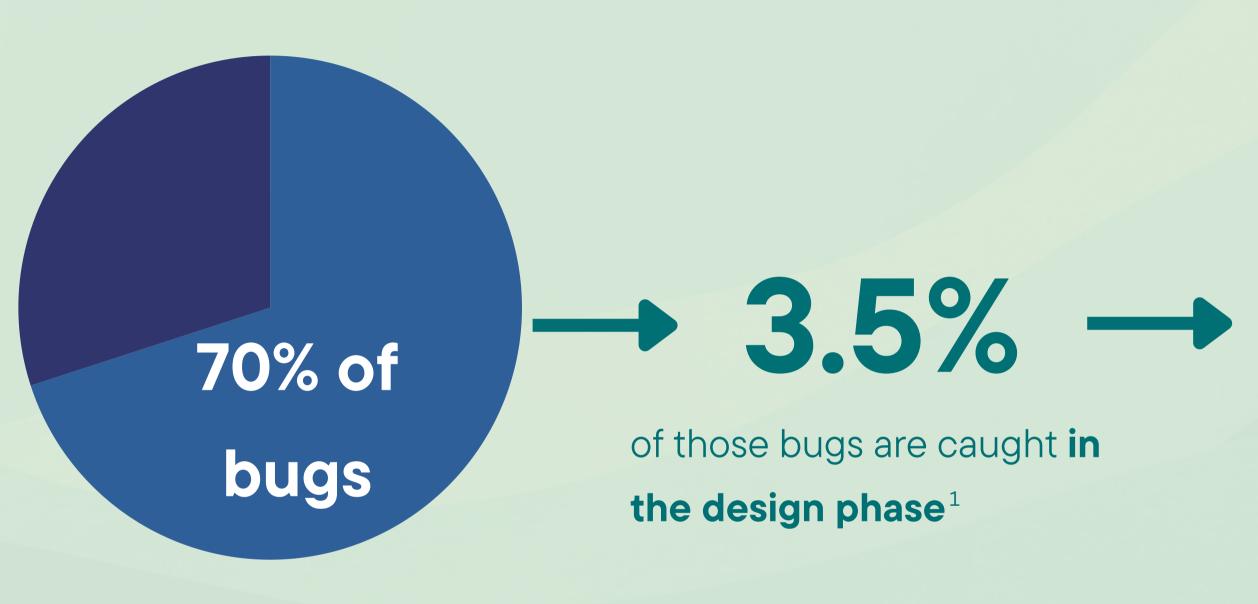
# Risq Al

Analyze and catch risks, errors, and bugs in software design documents in seconds

### Problem



\$400 BILLION

Created in the **design phase**<sup>1</sup>

Amount spent in US in 2020 to fix the bugs that **passed on**<sup>2</sup>

2. Center for Information Software Quality, 2020 Poor Software Quality Report. \$607 B spent in whole year \* 0.70 \* 0.965

<sup>1.</sup> National Institute of Standards & Technology

#### Problem

No dedicated tools for analyzing risks, errors, or bugs in design documents



Katalon

## Solution

A web extension, powered by Gen-Al, that:

Analyzes
Problems

in software design documents

Works Within Docs

so you can stay on one tab

Keeps Data
Private

so that your data isn't used to train models

# Competitors

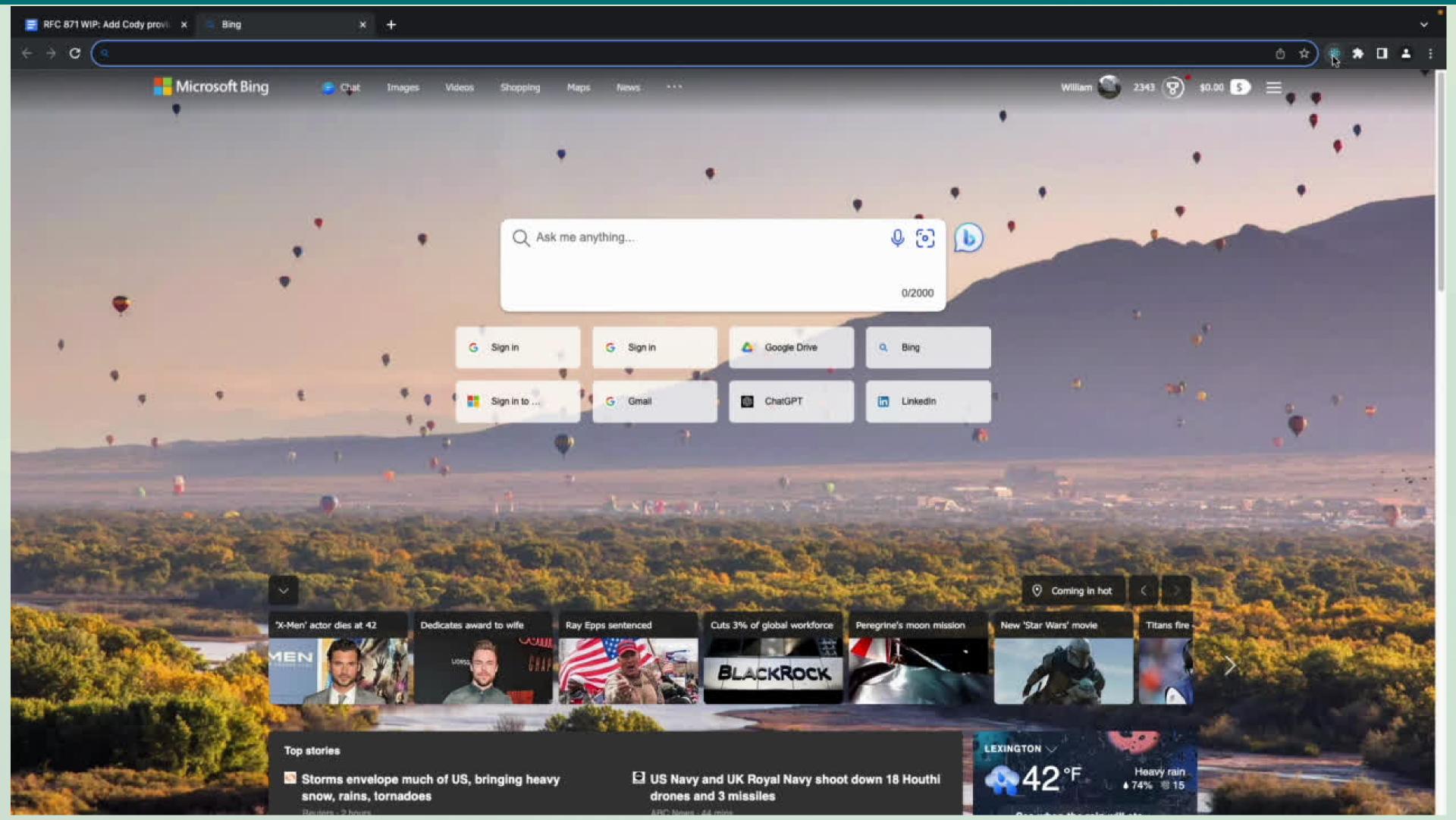
#### Risq Al



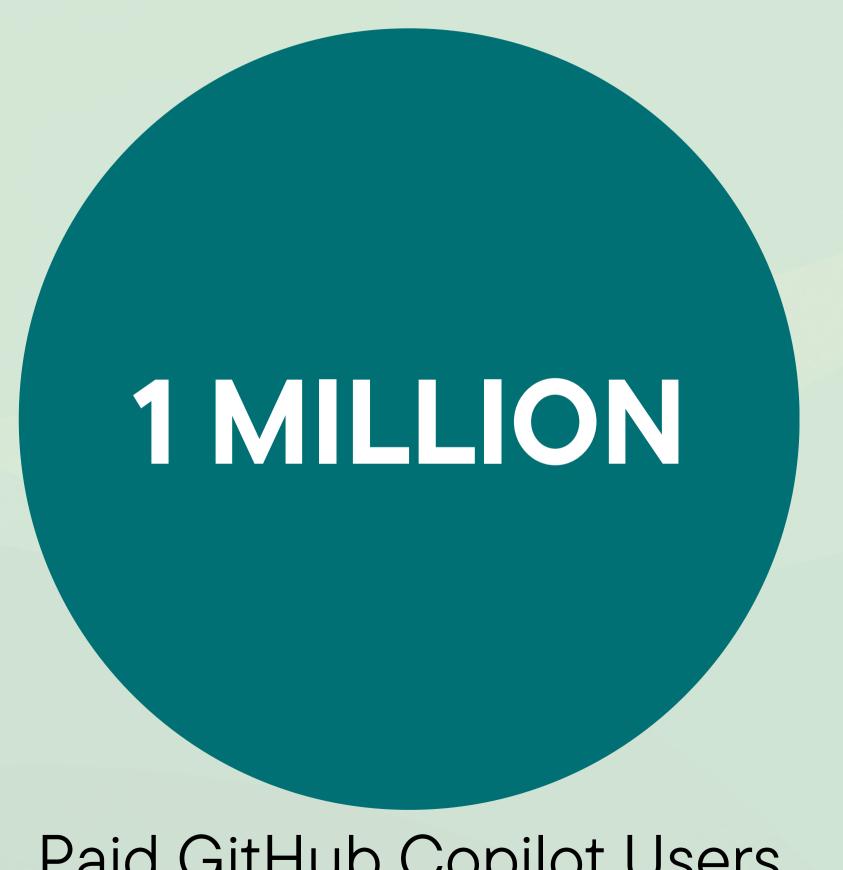
- Works with document editors
- Fine-tuned
- Private, no data stored and used to train models

#### ChatGPT

- Analyzes risks, errors, bugs
- Must use separate UI
- Generally trained
- Enterprise version private, but pricing opaque and long sales cycle



## Market Validation



20% Acquisition

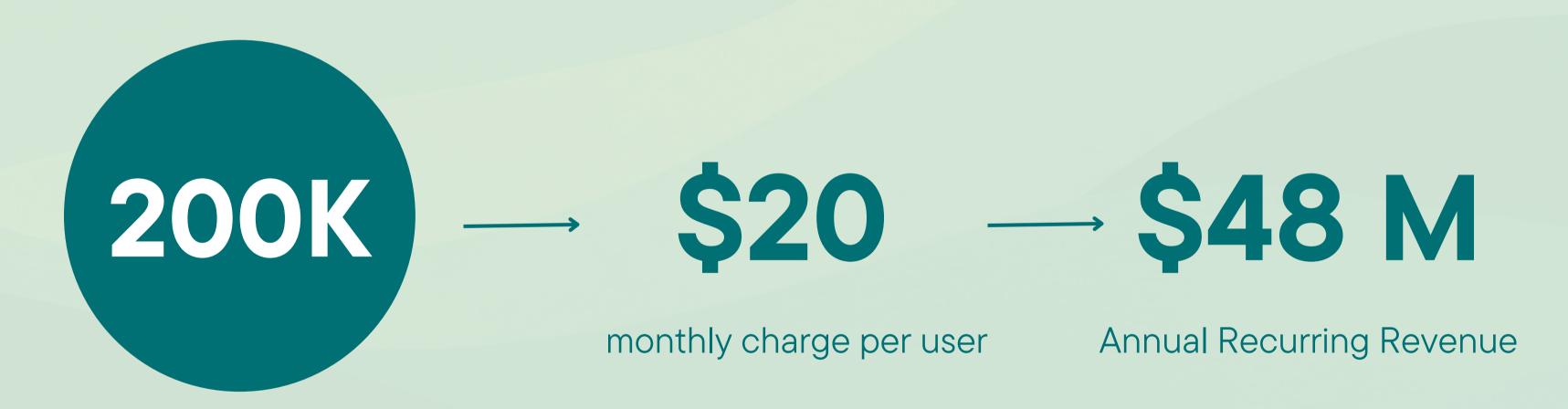


Paid GitHub Copilot Users

Paid Risq Al Users

## **Business Model**

Freemium tier with pay-per-user pricing



Paid Risq Al Users

# Initial Target Customers

Mid-Late stage startups because they:

Must Move Fast New Tools

Embrace

Care About Privacy

or lose their edge

compared to big enterprises

compared to early-stage startups

## Roadmap

#### Phase 1: Proof of Concept and MVP (1 - 2 months)

Complete onboarding flows and MVP

#### Phase 2: Initial Launch (2 - 4 months)

- Launch on Product Hunt
- Gather user feedback

#### Phase 3: Paid Pilot (7-9 months)

Approach fast-growing startups in paid pilot, at reduced pricing

## Tech Used















