</>Cocoding

Imagine it. Cocode it.
Turn your idea into ready software application in minutes.

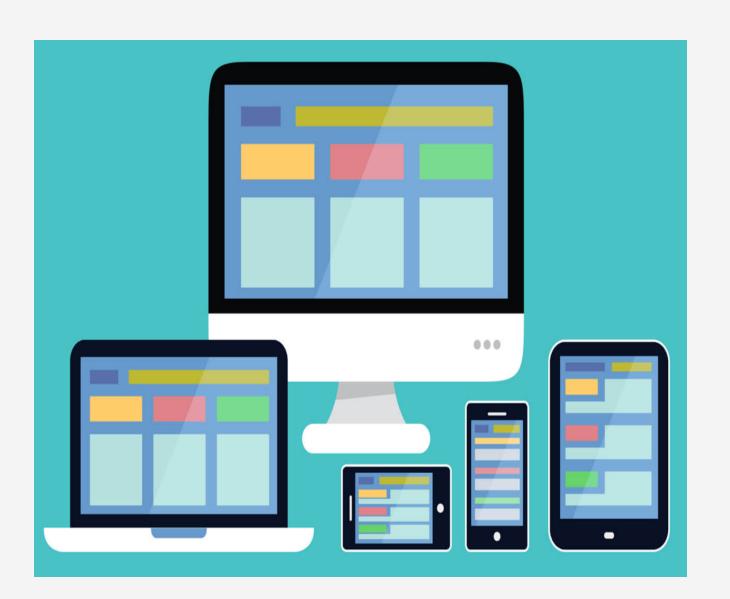
</> Cocoding.ai presentation - confidential

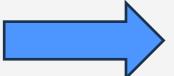
Context

Clients want to build this



Responsive platforms

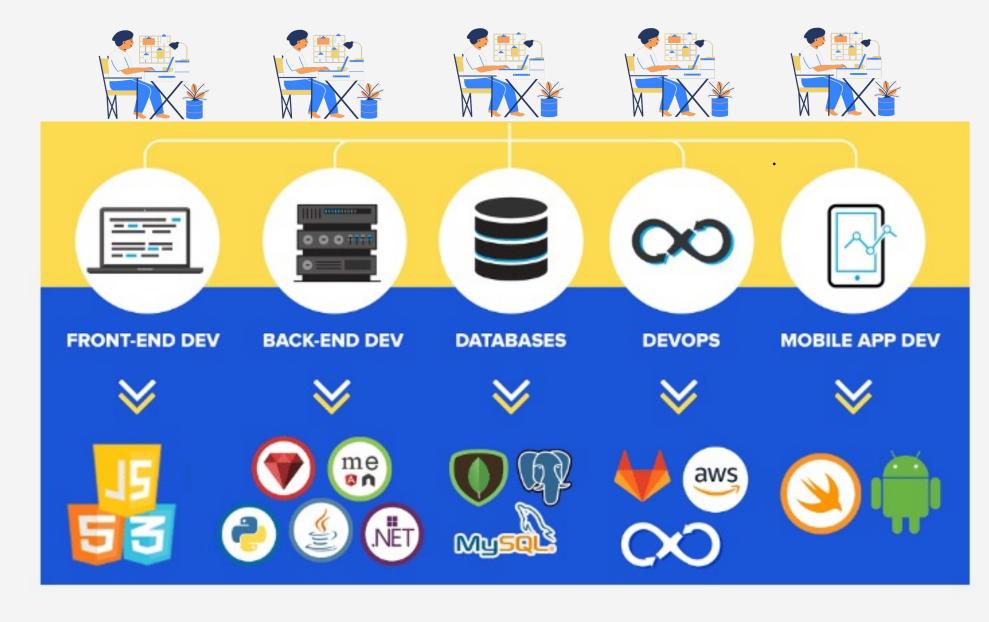




Which requires this



A lot of talented people in different Software fields



Problems

Building your business's app or platform is exciting but needs time and effort. Here are some common challenges:



Development Delays

43%

of IT projects experience schedule delays. (Standish Group, 2021)



High cost

20%-30%

is the cost overruns average of IT project . (Standish Group, McKinsey)



Integration Hurdles

30% to 70%

is the Digital transformation failures range with integration issues being a key factor. (MIT Sloan, Forbes)



Talented people

85 millions

is the global shortage of software engineers by 2030 (US Labor Department)

Our Solution All in one AI coding platform



Multiple tools

A variety of tools from simple code generation to more tailored features: frontend, backend, API, mobile app, Cloud and more ...all in a single platform.



No-code Input

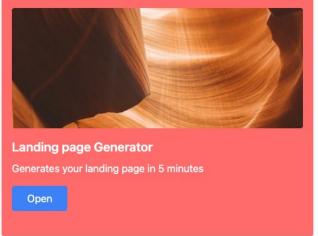
Just describe what you need in natural language and let the AI build your entire platform

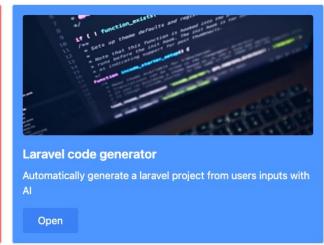


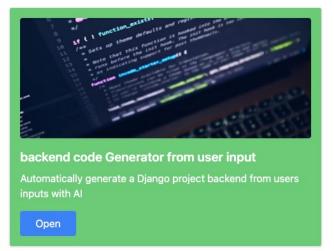
Al Engine

Our platform is powered by AI Model: it's our engine and we are going to continiously improve it

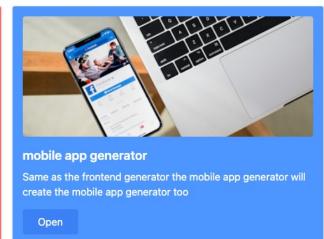
Code Generators

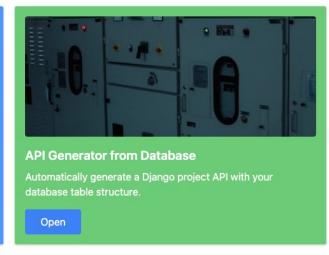


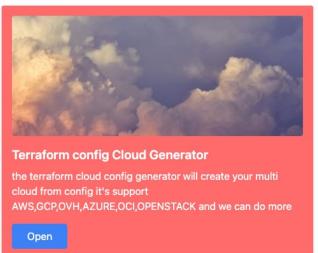




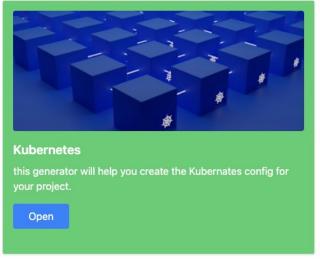












Our Value Proposition



Reduce considerably development time and cost by 80%

Cocoding, our all in one platform powered by our Al model that code in most of programming language and support most Popular frameworks to build your entire application, API, mobile, app and more ...



Increase productivity by efficiently using Al



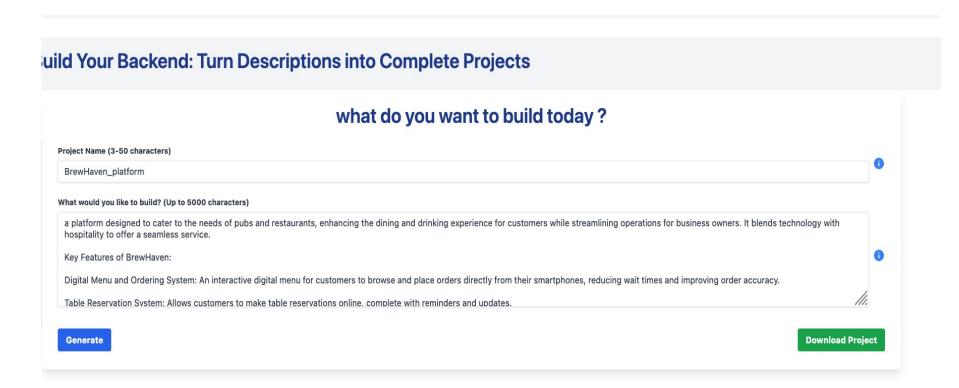


Handle complexities and reduce projects failure

How it works

Generating your backend from just prompting

✓ Fill the form with the project description and press Generate







✓ Results

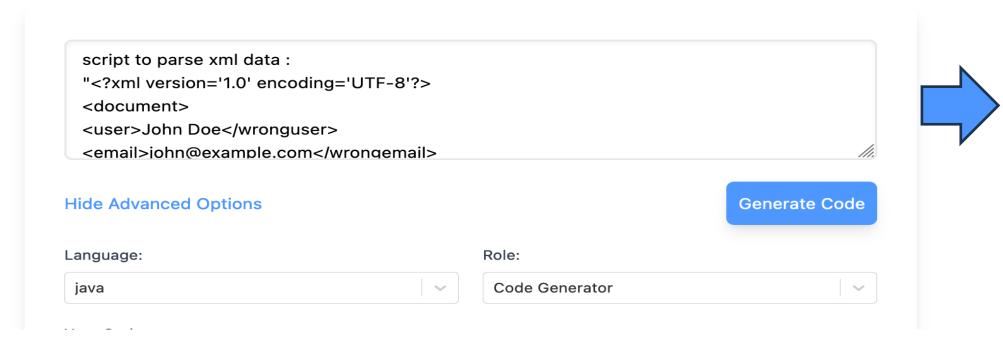
```
from django.shortcuts import render
                                                                                              from rest_framework.decorators import api view, permission_classes
customers
                                                                                              from rest_framework.permissions import AllowAny
 models.py
                                                                                              from rest_framework.response import Response
                                                                                              from .models import Customers
  serializers.py
                                                                                             from .serializers import CustomersSerializer
 of forms.py
 api_views.py
                                                                                              @api_view(['GET', 'POST'])
                                                                                              @permission classes([AllowAny])
 urls.py
                                                                                              def customer_list(request):
 views.pv
                                                                                                   if request.method == 'GET':
menu_items
                                                                                                      customers = Customers.objects.all()
                                                                                                      serializer = CustomersSerializer(customers, many=True)
 models.py
                                                                                                      return Response(serializer.data)
 serializers.py
                                                                                                   elif request.method == 'POST':
  forms.pv
                                                                                                      serializer = CustomersSerializer(data=request.data)
                                                                                                      if serializer.is valid():
  api_views.py
                                                                                                         serializer.save()
  urls.py
                                                                                                         return Response(serializer.data, status=201)
  views.pv
                                                                                                      return Response(serializer.errors, status=400)
tables
                                                                                              @api_view(['GET', 'PUT', 'DELETE'])
 models.py
                                                                                              @permission classes([AllowAny])
 serializers.py
                                                                                              def customer_detail(request, customer_id):
 forms.py
                                                                                                     customer = Customers.objects.get(customer_id=customer_id)
 api_views.py
                                                                                                  except Customers.DoesNotExist:
 urls.py
                                                                                                      return Response(status=404)
 views.pv
                                                                                                 if request.method == 'GET':
payments
                                                                                                      serializer = CustomersSerializer(customer)
 models.py
                                                                                                      return Response(serializer.data)
                                                                                                  elif request.method == 'PUT':
 serializers.py
                                                                                                      serializer = CustomersSerializer(customer, data=request.data)
 forms.py
                                                                                                      if serializer.is_valid():
 api_views.py
                                                                                                         serializer.save()
                                                                                                         return Response(serializer.data)
 urls.py
                                                                                                      return Response(serializer.errors, status=400)
  views.py
                                                                                                   elif request.method == 'DELETE':
events promotions
```

How it works

Generating code or fixing an existing code in more than 80 programming languages

✓ Fill the form with a description or provide code to be fixed

the Al Code Generator



✓ Select your programming language and the role to be used and press Generate



√Results

Generated Code:





```
import javax.xml.parsers.DocumentBuilderFactory;
import javax.xml.parsers.DocumentBuilder;
import org.w3c.dom.Document;
import org.w3c.dom.Element;
import org.w3c.dom.NodeList;
public class XMLParser {
   public static void main(String[] args) {
           String xmlData = "<?xml version='1.0' encoding='UTF-8'?>\n" +
                   "<document>\n" +
                   "<user>John Doe</user>\n" +
                   "<email>john@example.com</email>\n" +
                    "</document>";
           DocumentBuilderFactory factory = DocumentBuilderFactory.newInstance
           DocumentBuilder builder = factory.newDocumentBuilder();
           Document document = builder.parse(new InputSource(new StringReader)
           NodeList = document.getElementsByTagName("document");
           Element element = (Element) nodeList.item(0);
           String user = element.getElementsByTagName("user").item(0).getText(
           String email = element.getElementsByTagName("email").item(0).getTex
           System.out.println("User: " + user);
           System.out.println("Email: " + email);
       } catch (Exception e) {
           e.printStackTrace();
```

Roadmap



Go Live \$

Product Hunt









PHASE 1: BUILD

PHASE 2: FRANCE DEPLOYEMENT

PHASE 3: INTERNATIONAL DEPLOYMENT

Jun 23

DEC 23

Jan 24

Mar 24

Jun 24

Aug 24

Sep 24

Oct 24

Nov 24

Dec 24

MVP Development (ready)

Beta test

Cocoding deployed V1

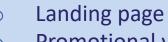
Recruit **Beta testers**



Sales

Marketing &

Product



- Promotional videos
- Marketing campaign program
- Partnerships (incubators, etc.)



Go online Marketing actions (E-mailings, communications, digital, website)

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Start promoting the product to prospects



Direct sales approach

Specific actions for early adopters

(discount, premium customer relationship, etc.)

Finance

Financial helps research



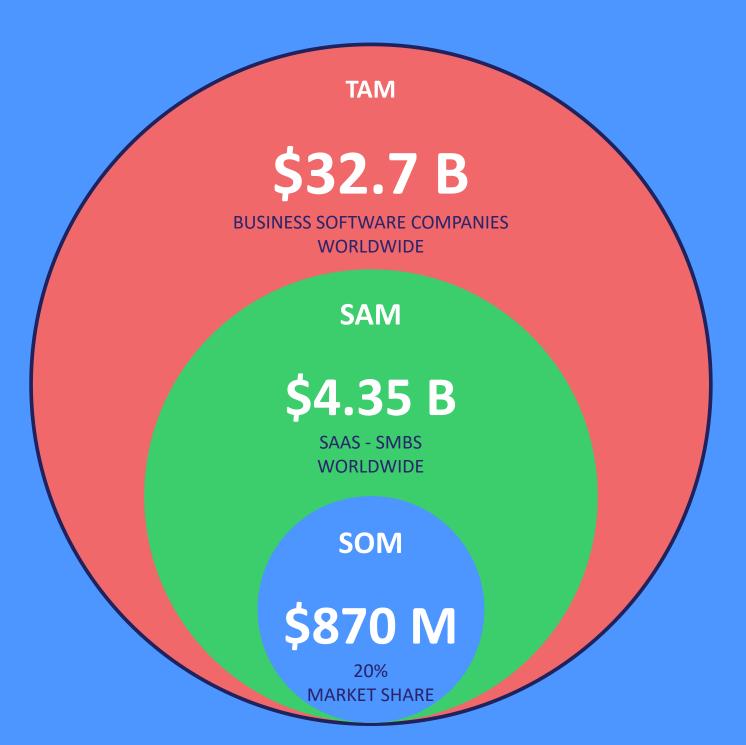






Preparation of pre-Seed fundraising

Marketsizing



- (1) https://docsend.com/view/tjg5c9wmgnpm8kmu
- (2) https://www.functionize.com/blog/how-many-developers-does-it-take-to-test-a product#:~:text=That%20boosts%20the%20%E2%80%9Cstandard%E2%80%9D%20ratio,ratio%20is%20currently%203%3A1.
- (3) https://www.zippia.com/advice/saas-industry-statistics/
- (4) https://www.sempai.io/blog/les-solutions-saas-software-as-a-service-ont-su-rebondir
- (5) https://www.grandviewresearch.com/industry-analysis/business-software-servicesmarket#:~:text=The%20global%20business%20software%20and%20services%20market%20size%20was%20estimated,USD%20525 .77%20billion%20in%202023.

Plan Target % users	Starter 30%	Pro 70%	ARPU
Pricing Per year	600 \$	1500 \$	1230 \$

 $TAM = 38M^{(1)} \times 70\%^{(2)} \times ARPU$





(2) % of devs web, mobile (slashdata)



$$SAM = TAM \times 70\%^{(3)} \times 19\%^{(4)}$$

(3) % SaaS in enterprise softwares (Zippia)

(4) % SMBs (Gartner)



 $SOM = SAM \times 20\%^{(4)}$

(4) Expected market share

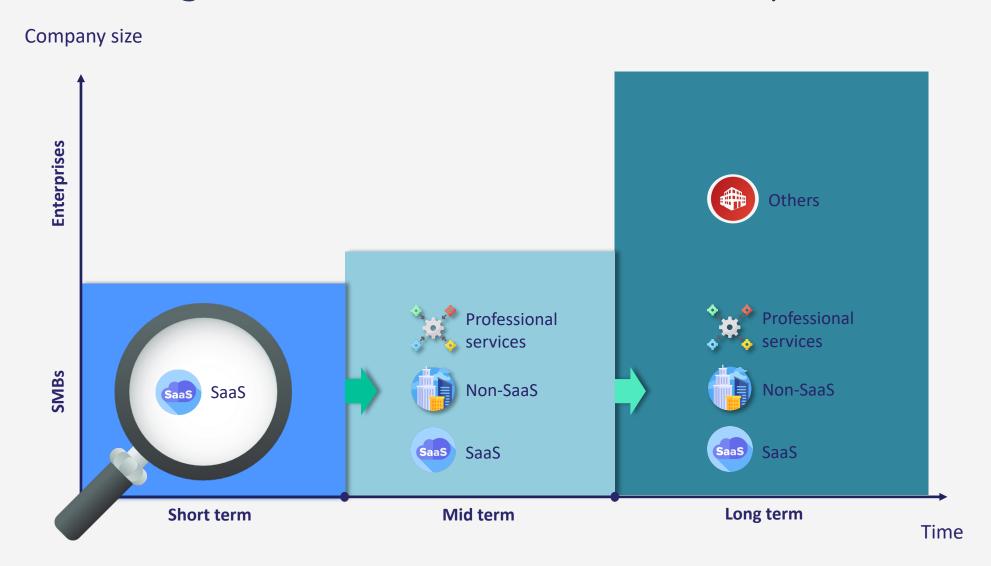


10.7 %CAGR⁽⁵⁾

Compound annual growth Rate

What companies do we target?

Now we target all enterprises from startup to large enterprises. We focus on the beginning on founder that are willing to build MVPs for their startup



B2B - Small to medium to large businesses

Individuals or companies that need to code applications and build internal and external applications

Competitive landscape

DIRECT All in one platform + ai **Agents** SoftwareAgent.ai gptengineer.app Lovable





Competitors features

Features	Our plateform	Codepal.ai	Code completions	Apibackery.com	Durable.co
API from user inputs (multiple frameworks)		X	X		X
Code generator , fixer , extenderetc				×	X
Frontend from backend		X	×	X	X
Mobile app from backend		×	×	×	X
API from Datasource		X		×	X
SQL & NoSQL Schema				×	X
Ansible roles and playbook		×	X	×	X
Landing page builder		×	×	X	

Our vision

Build the first Al no code platform generator

Meet the Team



Abderrahim Yahi

- Ex-OVH BIG DATA ARCHITECTE
- **EX-IBM HEAD OF DATA**
- Head of Product of a cyber security software company
- +12 years working for Big tech companies CAC40 helping company











Touati Nadjah,PhD



- Phd and More than 8+ years in machine learning & DSP
- Have more then 5 patents







Samir Benaskeur,PhD

- Successfull Entrepreneurs running multiple startups
- PhD of IA from Malysia University







EFERIO



Taki-Eddine Abdeddaim

- Devops Architecte at Prime minister with more than 10+ years of expererience in telecommunication and devops
- MSS from Telecom paris Tech











Thanks!

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