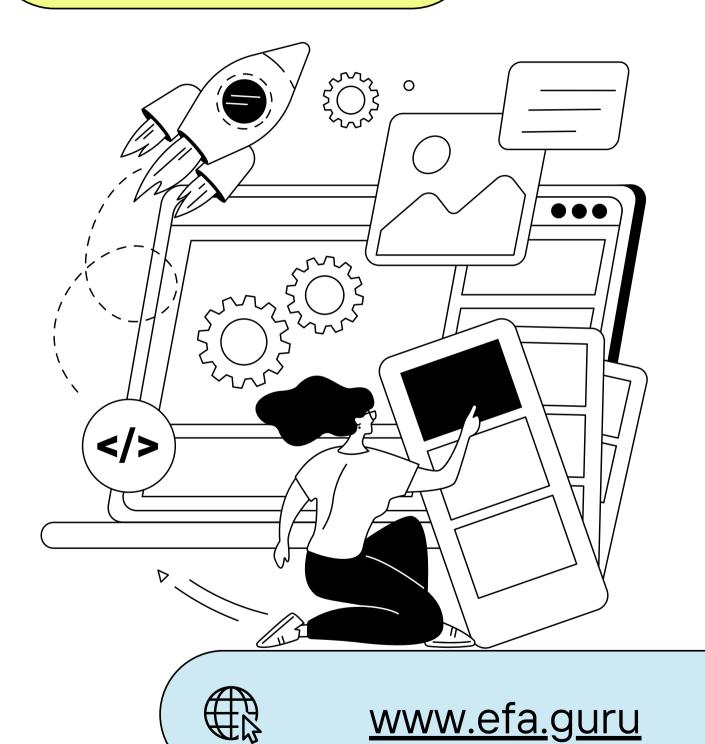
#### **✓** LABLAB.AI



# Efa Liu

How was your event?

## MISSION

We help tech conference organizers to collect and analyze feedback.

### **PROBLEM**

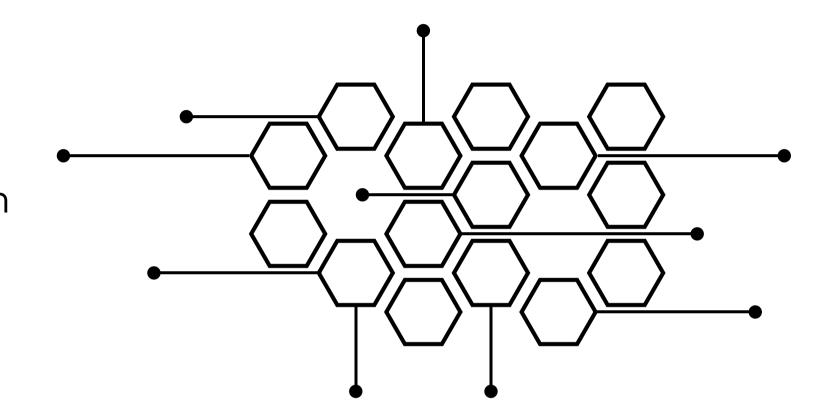
Gathering and processing insightful feedback from a large amount of guests is nearly impossible.

Ahmad and Ana tried to do it by sending an email to the 215,000 attendees of Leap 2024... this is them in 2032 still processing the data manually.

## Here's how event organizers gather feedback today:

FEEDBACK FORMS

Attendees fill out forms with pre-selected questions, limiting personalization



**FOCUS-GROUPS** 

Small, in-person discussions provide rich detail but **are**limited in reach

DIRECT COMMUNICATION

Organizers reach out individually through email or calls, **a time- intensive method** for large events

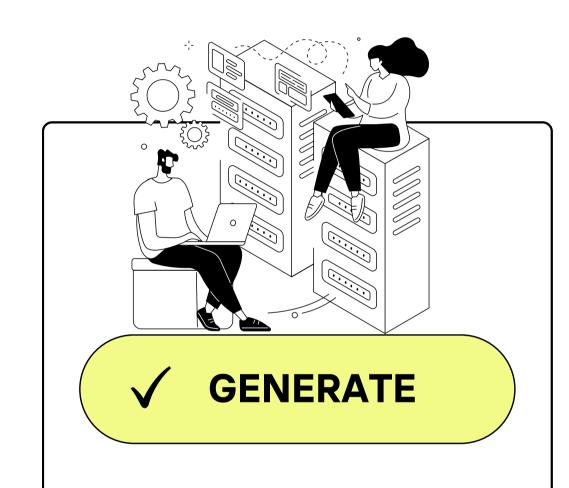
SOCIAL MEDIA ACTIVITY

Organizers monitor online conversations, capturing real-time sentiment but **lacking structure** 

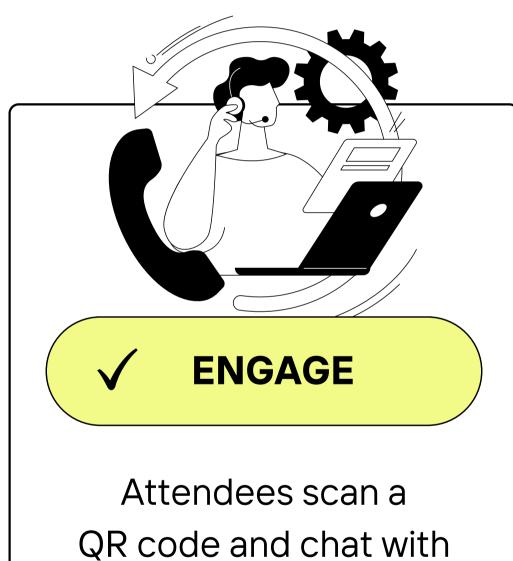
## SOLUTION



#### Events Feedback Assistant



Efa generate a questionary based on the organiser's wish.



feedback bot.



Efa analyses the sentiment and provides key insights in a dashboard.

## TARGET

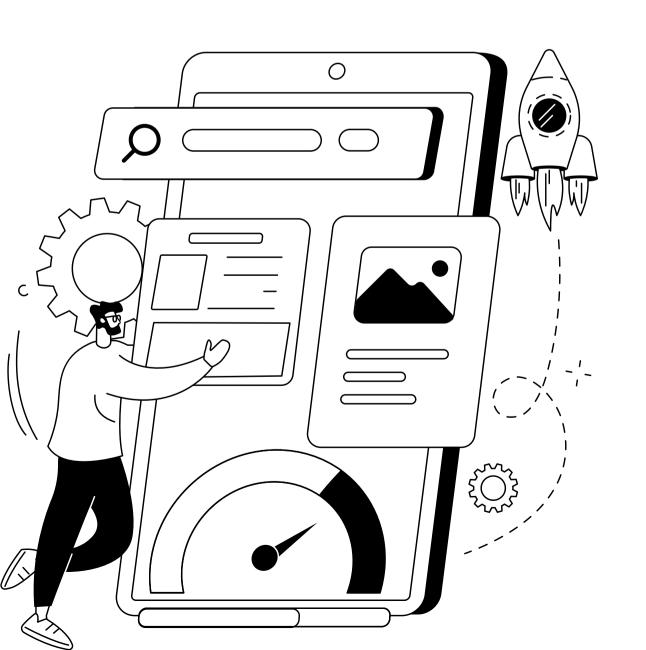


→ TECH CONFERENCES

→ 2000+ ATTENDEES

→ SAUDI ARABIA

### MARKET



#### 2,000 **EVENTS**

were organized in Saudi Arabia in 2016 - 2024, enganing over 46 milions attendees

#### **SAUDI VISION 2030**

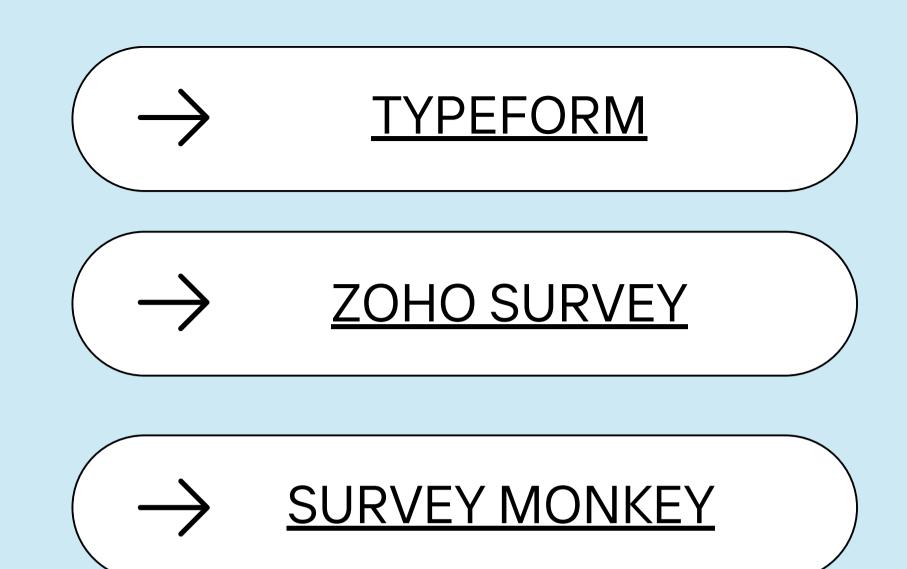
launched by Saudi Arabia goverment, opens opportunities for more events to be hosted in the area

#### **OVER 1,000 COMPANIES**

are operating as Events management providerd in Saudi Arabia

## COMPETITOR





Each of the platforms have **strong forms capacity**, offering interactive UI and brand integrations. However, none of them is focused on Event industry to offer specific level of needs organisers have.

Efa is the feedback chatbot, that allows full customisation, together with advanced insights gethering.

## GO TO MARKET

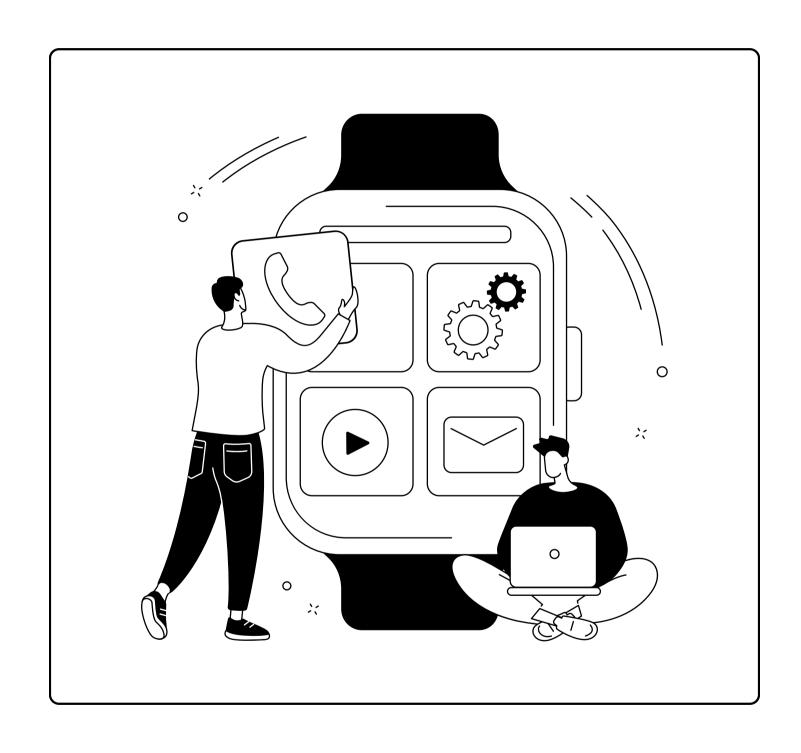


→ PARTNERSHIPS

→ ONLINE PRESENCE

→ PERSONNAL NETWORK

## WHY NOW





BOOMING MARKET

## BUSINESS MODEL

SUBSCRIPTION \$500 / EVENTS

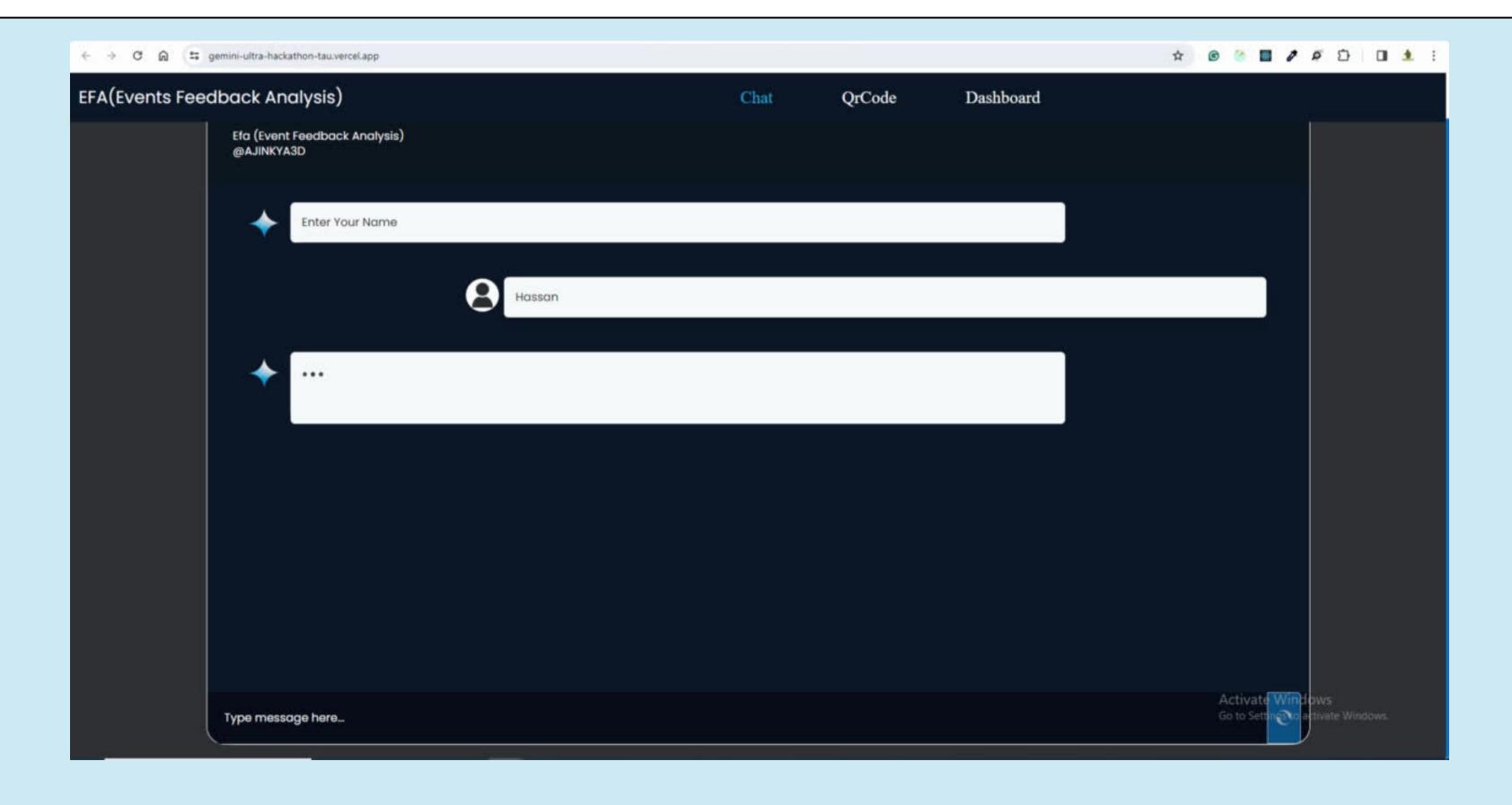
PAY AS YOU GO \$0.2 / FEEDBACK

#### 3 EVENTS PER MONTH

(\$500 X 3 EVENTS / MONTH) + (\$0.2 X 4000 PAX X 3 EVENTS) \$1500 \$2400

\$3900 / MONTH

## DEMO



## SQUAD

#### EVENTS, AI & DEV SPECIALISTS



**OLESIA**Biz / EVENTS Girl



**THIBAULT**Biz / EVENTS Guy



**ALI** Al guy



**TEMI**Ai guy



MUHAMMAD MERN Dev



**HASSAN**Mern Dev

## Efa+LiuI