## Master Coach









# Transforming Career Coaching: Empowering Individuals with Al-driven Insights

- Harnessing the power of AI and advanced technologies to revolutionize career coaching.
- Providing personalized insights and recommendations tailored to individual career goals and aspirations.
- Empowering individuals to take control of their careers, make informed decisions, and achieve their professional goals.
- Streamlining the coaching process with automated resume analysis, personalized recommendations, and progress tracking.
- Democratizing access to professional development resources and fostering a culture of continuous learning and growth.







## Key points

- Simple document management.
- Fully managed services
- Intuitive UI
- State of the art LLM







## **Market Opportunity**

The coaching industry market size is estimated to be a \$20 billion industry

- The coaching market generates \$4.564 billion globally, which is an increase of 62% from 2019
- In North America, the coaching industry generates \$2.08 billion
- There are **109,200 coaches** worldwide, a 54% increase from 2019
- In North America, this same number is **34,200** with a 47% growth rate since 2019
- 99% of individuals and companies coached are satisfied or very satisfied
- One-third of all Fortune 500 companies utilize executive coaching
- Life coaching is a \$1.4 billion industry







## Competitive Analysis

#### Strengths:

Innovative Features: The app offers innovative features that set it apart from competitors, providing unique value to users.

User-Friendly Interface: A highly intuitive and user-friendly interface makes the app accessible to a wide range of users, fostering adoption.

Scalability: The architecture is designed for scalability, allowing the app to accommodate the needs of both small businesses and large enterprises.

#### Threats:

Intense Competition: The LLM based document management app market is highly competitive, with established players dominating. New entrants face the challenge of differentiating themselves.

Rapid Technological Changes: Technological advancements may outpace the app's development, making it essential to stay abreast of industry trends.

Data Security Concerns: Increasing concerns about data security and privacy may impact user trust and adoption.

Economic Downturn: Economic downturns could lead to reduced budgets for project management tools, affecting the app's revenue.







### Competitive Analysis

#### Opportunities:

Global Expansion: There is potential for global expansion, tapping into markets beyond the initial target region.

Continuous Feature Enhancement: Regular updates and feature enhancements based on user feedback can attract new users and retain existing ones.

#### Weaknesses:

Limited Market Visibility: As a startup, there might be challenges in gaining widespread market visibility and awareness among potential users.

Resource Constraints: Limited resources, both in terms of finances and personnel, may pose challenges in rapid expansion and development.

Initial Learning Curve: Users may need some time to adapt to new features and functionalities, leading to a potential initial learning curve.

Dependency on Third-Party Integrations: Reliance on third-party integrations could expose the app to vulnerabilities or compatibility issues.







## Revenue Model

#### Advertisement and Sponsorship:

- In-App Advertisements: Introduce non-intrusive in-app advertisements for related products or services.
- Sponsorship Opportunities: Allow companies to sponsor specific features or sections of the app, providing an additional revenue stream.

#### Consulting and Training Services:

• Implementation Services: Offer consulting services to help organizations implement and customize the app based on their unique requirements.

#### **Enterprise Licensing:**

- Custom Solutions for Large Enterprises: Tailor the app to meet the specific needs of large enterprises by offering customized solutions, integrations, and dedicated support.
- Licensing Fees: Charge enterprises based on the number of users, projects, or specific features required, providing a scalable pricing structure.









## Thanks!

