



# TEAM

KATE

I WORK AS A CLOUD MARKETING SPECIALIST.

I WON "PROMPT HACKATHON" POWER BY FLOWGPT.

MIKE

EXPERIENCED PROJECT MANAGER WITH 12 YEARS OF EXPERTISE IN

LEADING IT PROJECTS.

MY INTERESTS ARE OUTDOOR PHOTOGRAPHY AND TRAVELLING.



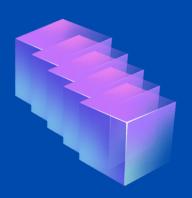


# PROBLEM

• Scattered sources of information and difficulties in accessing knowledge



- High cost and time-consuming training and onboarding of new employees
- Inconsistency of information and risk of noncompliance with procedures
- Low efficiency of communication and cooperation between departments







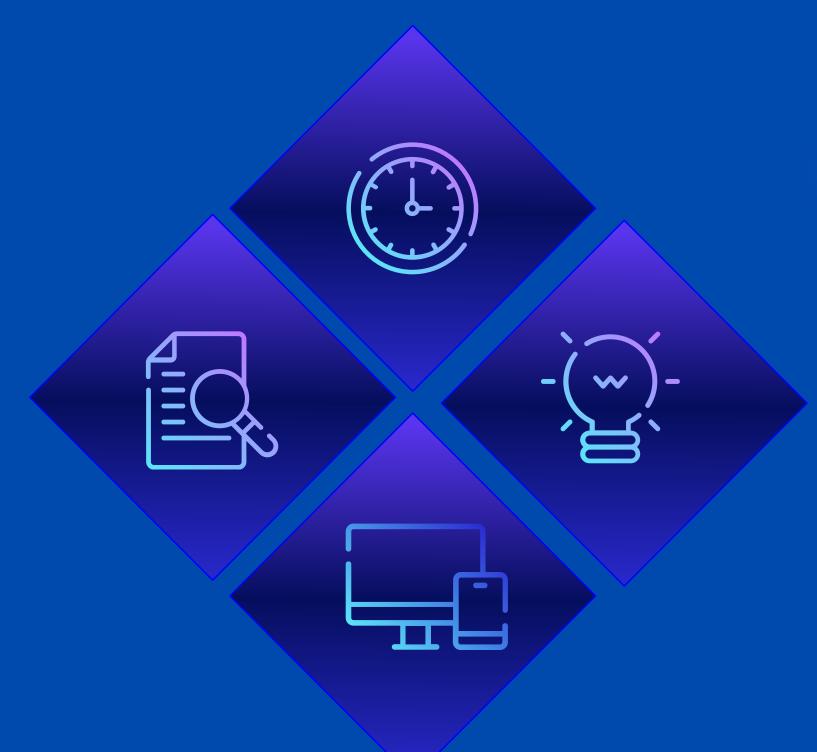








# SOLUTION



CENTRALIZATION OF ACCESS TO INFORMATION AND KNOWLEDGE

PERSONALIZED CONTENT

INTERACTIVE SUPPORT

# DEMO

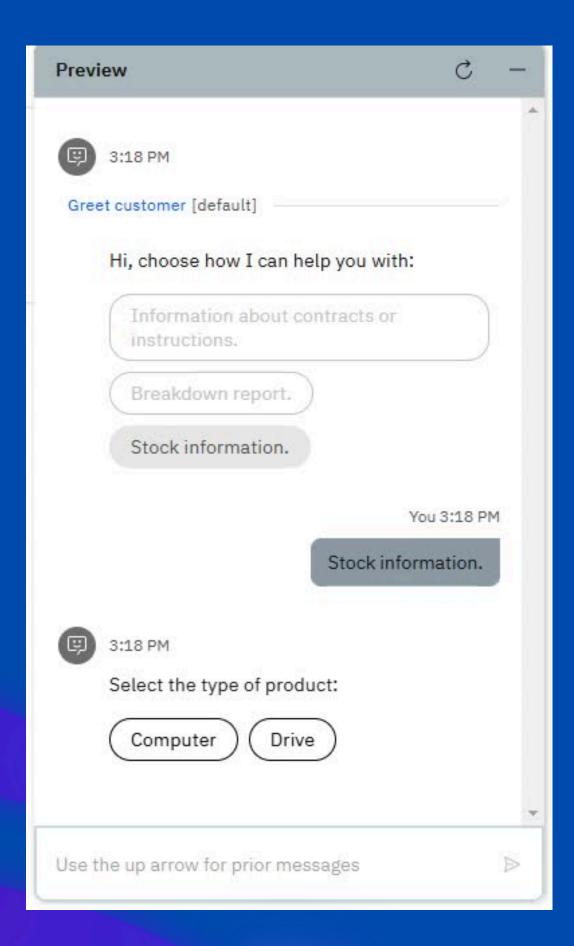
#### LOGISTICS COMPANY EXAMPLE:

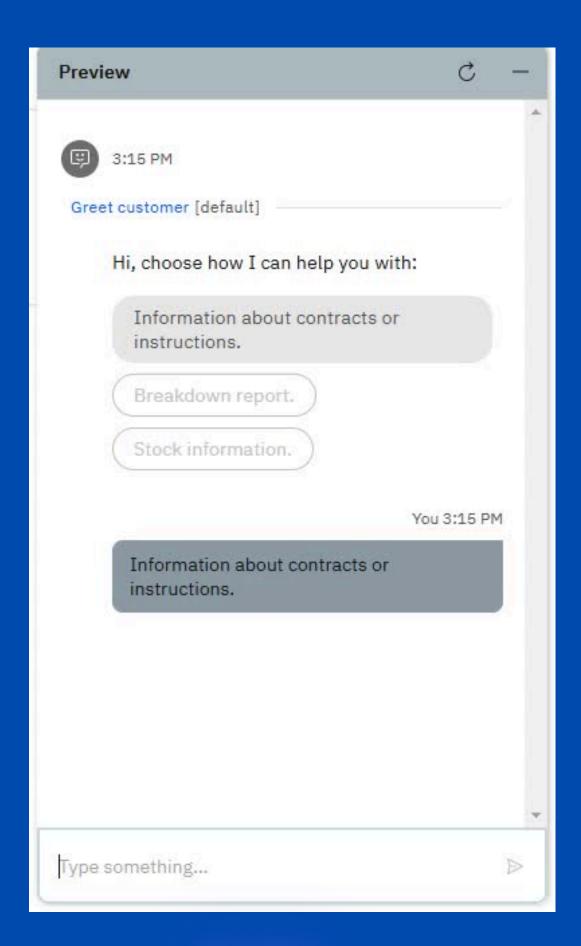


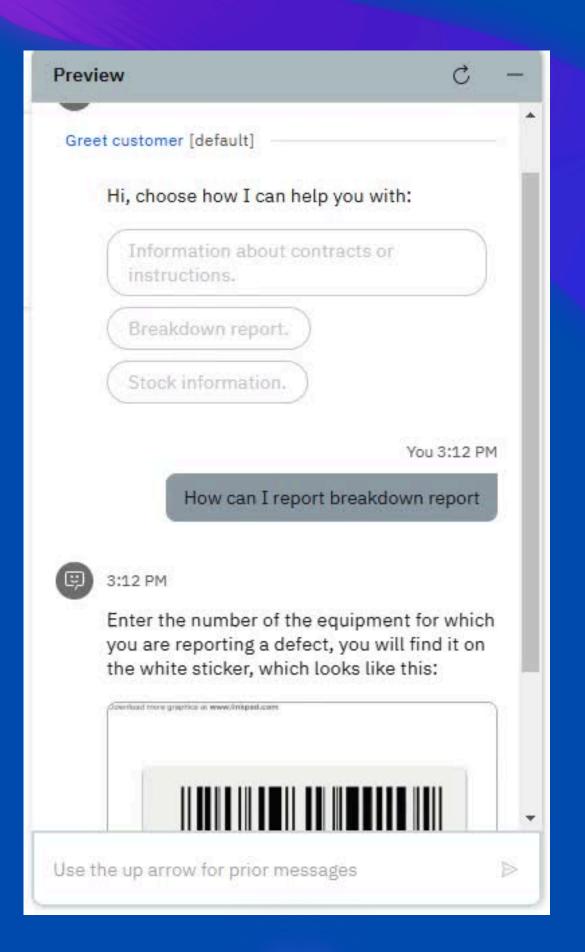
An employee can see what the inventory is.

Download information about the responsibilities of working with a customer.

Request assistance, e.g. forklift breakdown.







# MARKET SIZE

Corporations in sectors such as manufacturing, finance, telecommunications, healthcare, energy.

Government and public institutions composed of many departments and a large number of employees.

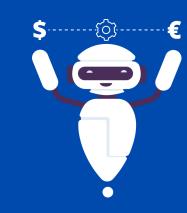
Companies that face similar knowledge management challenges despite their smaller scale.

#### REVENUE



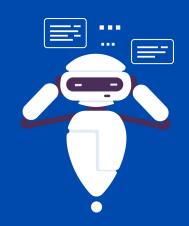
## GLOBAL KNOWLEDGE MANAGEMENT MARKET:

According to industry reports, the global knowledge management market was estimated to be worth more than \$200 billion and is expected to grow rapidly in the coming years.



#### BUSINESS MODEL:

- Subscription (SaaS -Software as a Service)
- Fees for implementation and personalization



## PROJECTED REVENUE PRUDENT SCENARIO:

- Acquisition of 50 customers paying an average of \$5,000 per month.
- Annual subscription revenue:
  50 x \$5,000 x 12 months =
  \$3,000,000.
- Revenue from deployments:
  50 x \$50,000 = \$2,500,000.



## NEXT STEPS

- Develop the ability to hook up ERP, CRM systems to the assistant.
- Increase personalization, i.e. assigning to positions and people the range of information they can use.



# THANK YOU!

