



**MENTHOR**



# Meet Our team



**Michele Menabeni**

CTO



**Franco Pistellato**

CEO

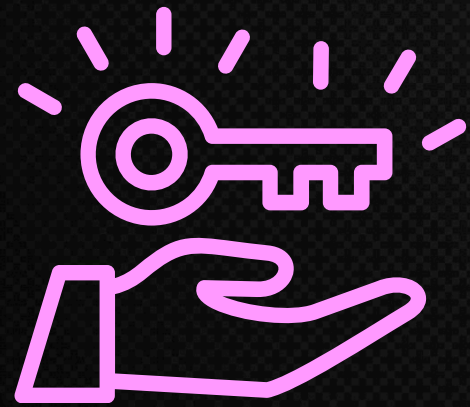


**Michelangelo Tanini**

CMO



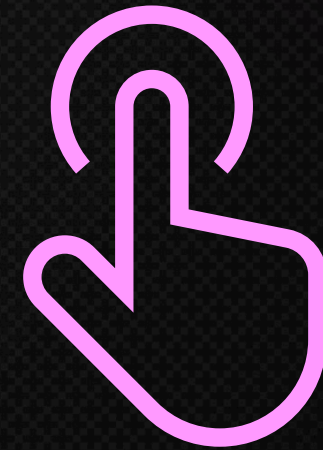
# Company Problems



**Compartmentalized data**



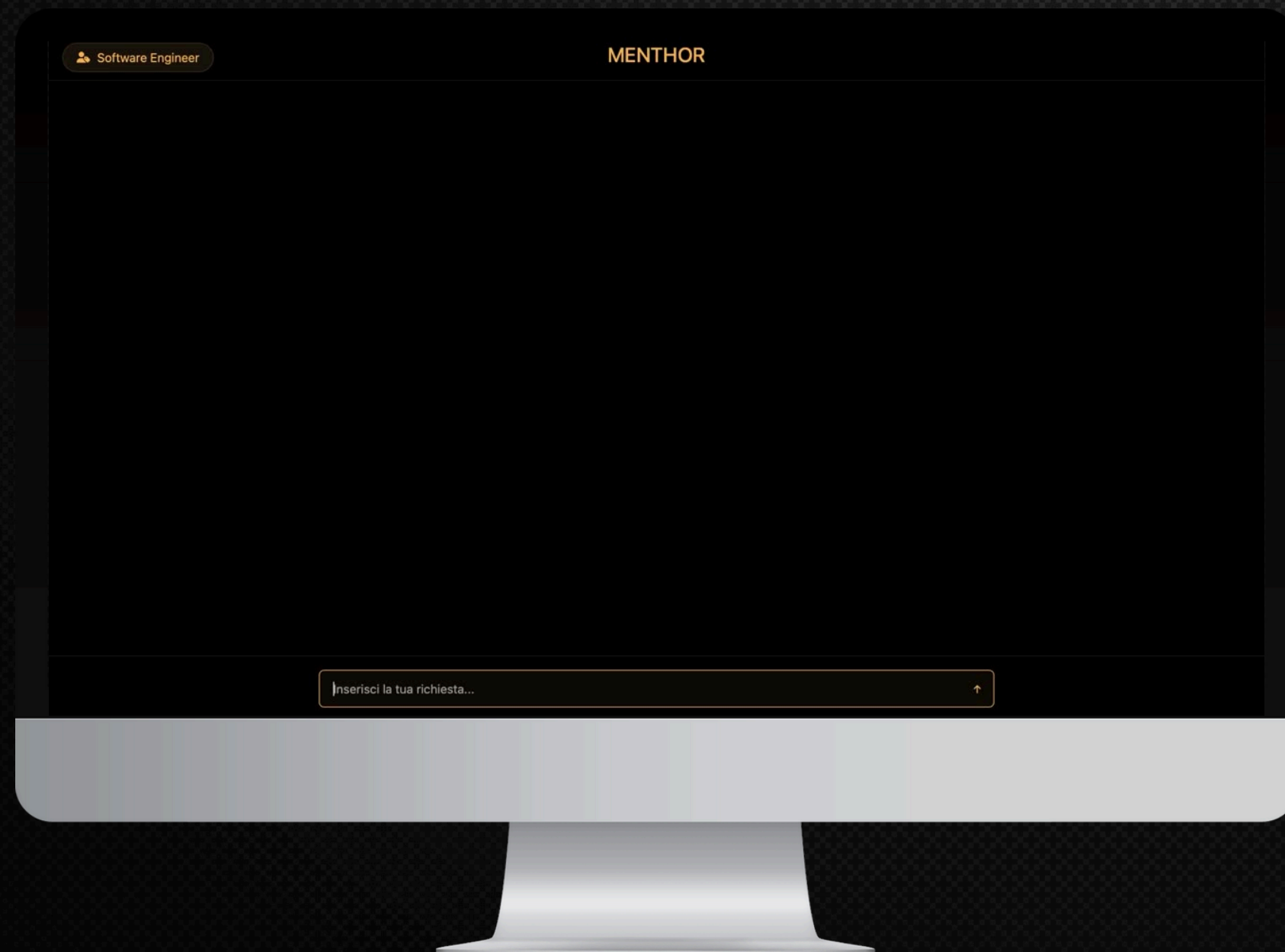
**Private Documentation**



**Hard-To-Access**



# Solution



**RAG chatbot based on  
based on:**

- **IBM granite  
embedding model**
- **IBM granite 3.1 LLM**

**Intuitive and secure  
Django webapp**

**AD-HOC hardware  
installation**



# Training Process

Time waste for missing knowledge



**New Hire**

**1-3 months** 2.5 hours/day

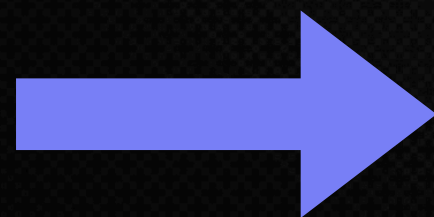
**3-6 months** 1 hour/day



**Mentor**

**1-3 months** 1 hour/day

**3-6 months** 0,5 hour/day



**Using MENTHOR 95% time reduction**



# Target Market



**B2B**

## Confidential informations

- Patent (R&D)
- Customer Data
- Technology and Infrastructure
- Legal and Contractual Information
- Supplier and Partner Information

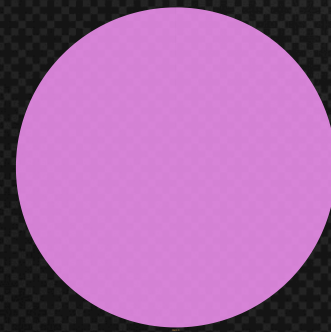
## Company Sector

- Technology, Software, and Telecommunications
- Private Healthcare and Pharmaceuticals
- Banking, Insurance, and Finance
- Legal and Consulting
- Energy and Natural Resources



# Market Size

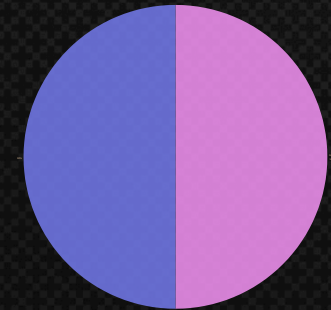
**Global Market**



**42 Million**

Total Available Market (TAM)

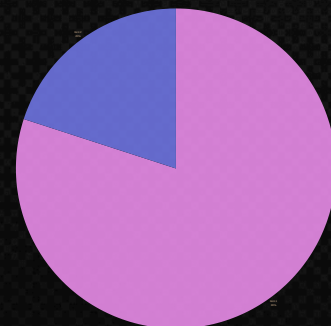
**European Union  
Market**



**240,000**

Serviceable Available Market (SAM)

**Northern-Central  
Italy Market**



**21,000**

Serviceable Obtainable Market (SOM)

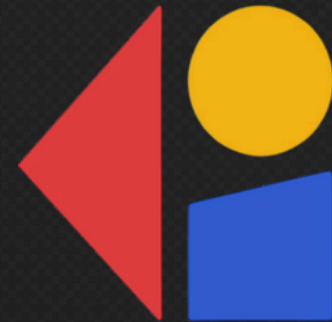


## Direct Competitors

Slite Ai



Cassidy Ai



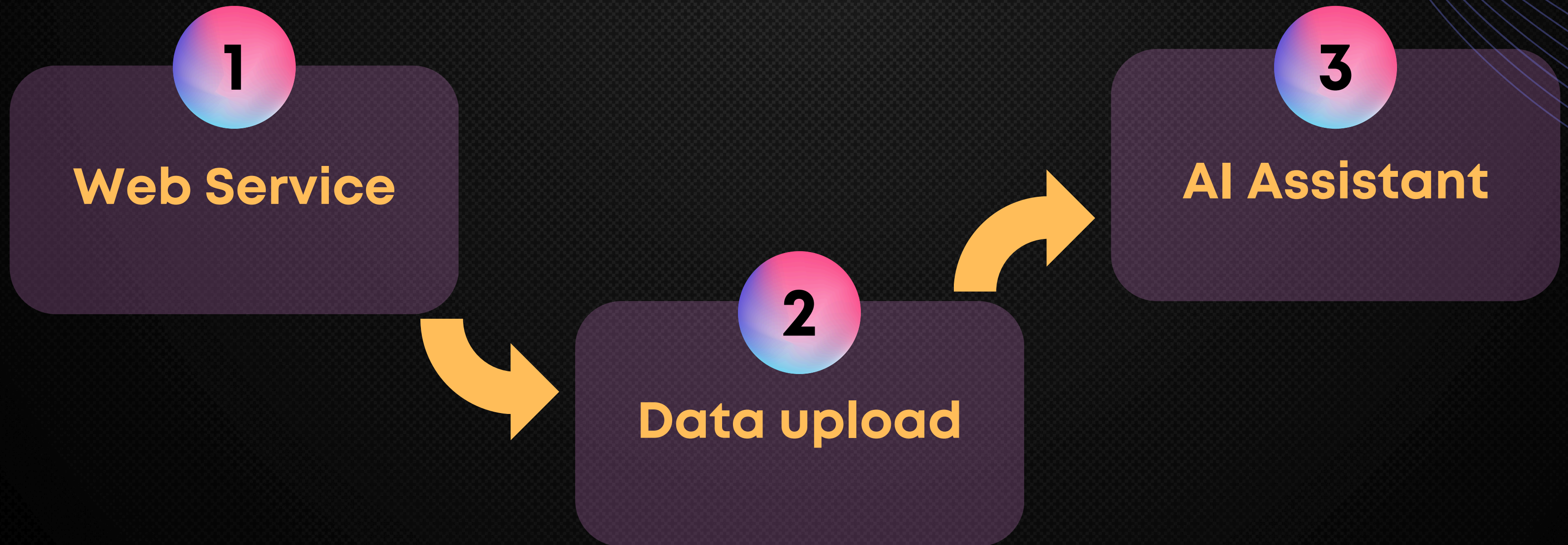
## Indirect Competitors

Workday



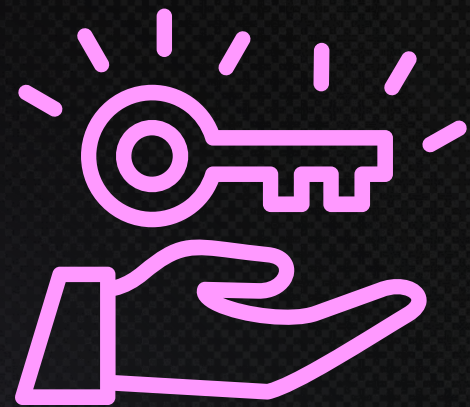


# Competitor Approach

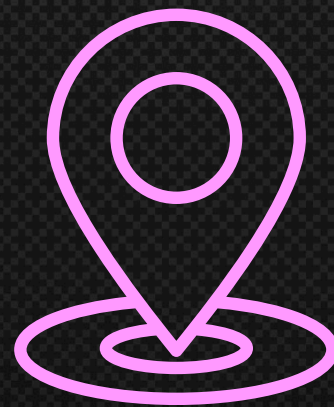




# Competitive Advantages



**Compartmentalized data**



**Locally stored data**



**Tailored service**





# Pricing

**Small company**  
30 users

**900 \$/month**

+ hardware installation costs

**Medium company**  
60 users

**1,800 \$/month**

+ hardware installation costs

**Big company**  
150 users

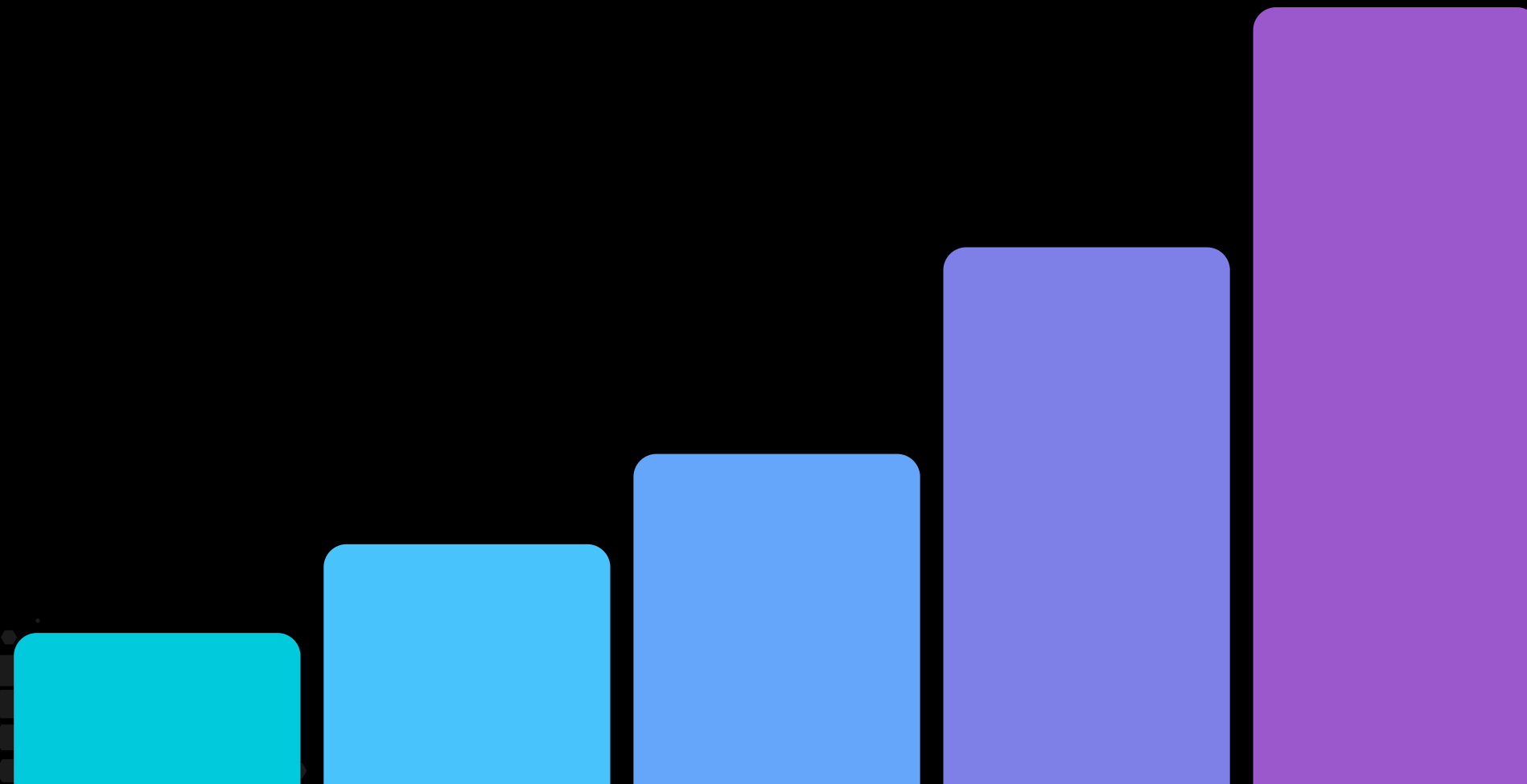
**4,500 \$/month**

+ hardware installation costs



# Company Revenue Trend

Our revenue projections are based on the Italian market, focusing on North-Central companies handling sensitive data.  
The estimates reflect a five-year adoption trend aligned with sector dynamics





# Future Roadmap

**Working  
prototype**

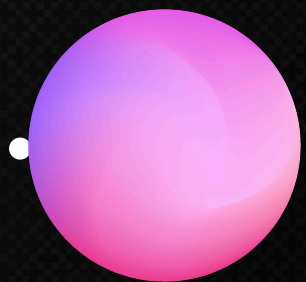
**Project Launch &  
marketing campaign**

MARCH 2025

MAY 2025

JUNE 2025

JULY 2025



**Cybersecurity patch  
according to ISO/IEC  
27001 and SOC2**

**Firsts customers in  
Italy**



# THANK YOU FOR WATCHING

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