

# PROSPECTS MONITORING

Author: CodeFIREFLY – @Lili\_1268

- DEVELOP YOUR BUSINESS WITH AI USING THIS POWERFUL NEW APP
- ACQUIRE NEW CUSTOMERS AROUND THE WORLD
- GET THE RIGHT CONTACT PERSON YOU NEED

## **OBJECTIVES**:

A COMPANY IS ALWAYS LOOKING TO GROW AND BROADEN ITS CLIENT BASE. TO SUPPORT THIS GOAL, IT SEEKS TO GENERATE NEW CLIENT LEADS AND NEEDS AN EFFECTIVE TOOL TO TRACK, MANAGE, AND ORGANIZE THEM EFFICIENTLY.

THAT'S WHY A TOOL THAT HELPS IDENTIFY NEW CLIENTS AND GENERATE LEADS IS PARTICULARLY VALUABLE.



THE SOLUTION LEVERAGES THE **LLAMA3-8B-8192** MODEL VIA **GROQ** FOR ADVANCED LANGUAGE PROCESSING. FOR GEOGRAPHICAL VISUALIZATION, IT INTEGRATES **OPENCAGE** FOR MAP REPRESENTATION.

**HUNTER.IO** IS USED TO ENRICH THE CONTACT DATABASE WITH VERIFIED CLIENT INFORMATION.

THE ENTIRE SYSTEM IS DEPLOYED ON A **VULTR SERVER** USING **FLASK** AS THE WEB FRAMEWORK FOR BACKEND DEPLOYMENT AND API HANDLING.



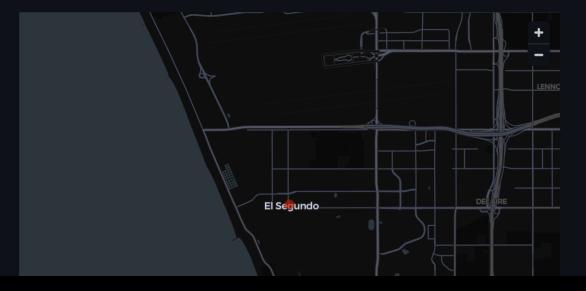
### Find Companies by Sector

Enter a sector

food

#### **Beyond Meat**

Develops plant-based meat alternatives that mimic the taste and texture of meat, using pea protein, rice protein, and other plant-based ingredients.





The user looking for new clients and contacts can:

- 1- Enter the target sector (using OpenCage, it's possible to visualize the location of potential new clients).
- 2- Provide the company's domain name (thanks to the Hunter.io database, it's possible to access relevant contact persons).

### Benefits:

This addresses the challenge of finding new prospects and obtaining detailed information about them (location, contact persons' emails).

Thanks to this application and the Al agent, the user can:

- Find new leads
- Grow your business
- Identify the right contact person
- Obtain the email address of the contact person