

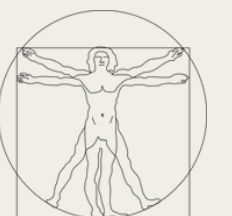
Pitch Deck

A I L e o n a r d o s

Precision, Passion, Procurement

M. Mustafa,
L. Nguy,
T. Carstens,
W. Riegler
8 July, 2025

A I
Leonardos



Procurement Solutions



VALUE PROPOSITION

Efficient seamless process

Value maximizing

Cost saving

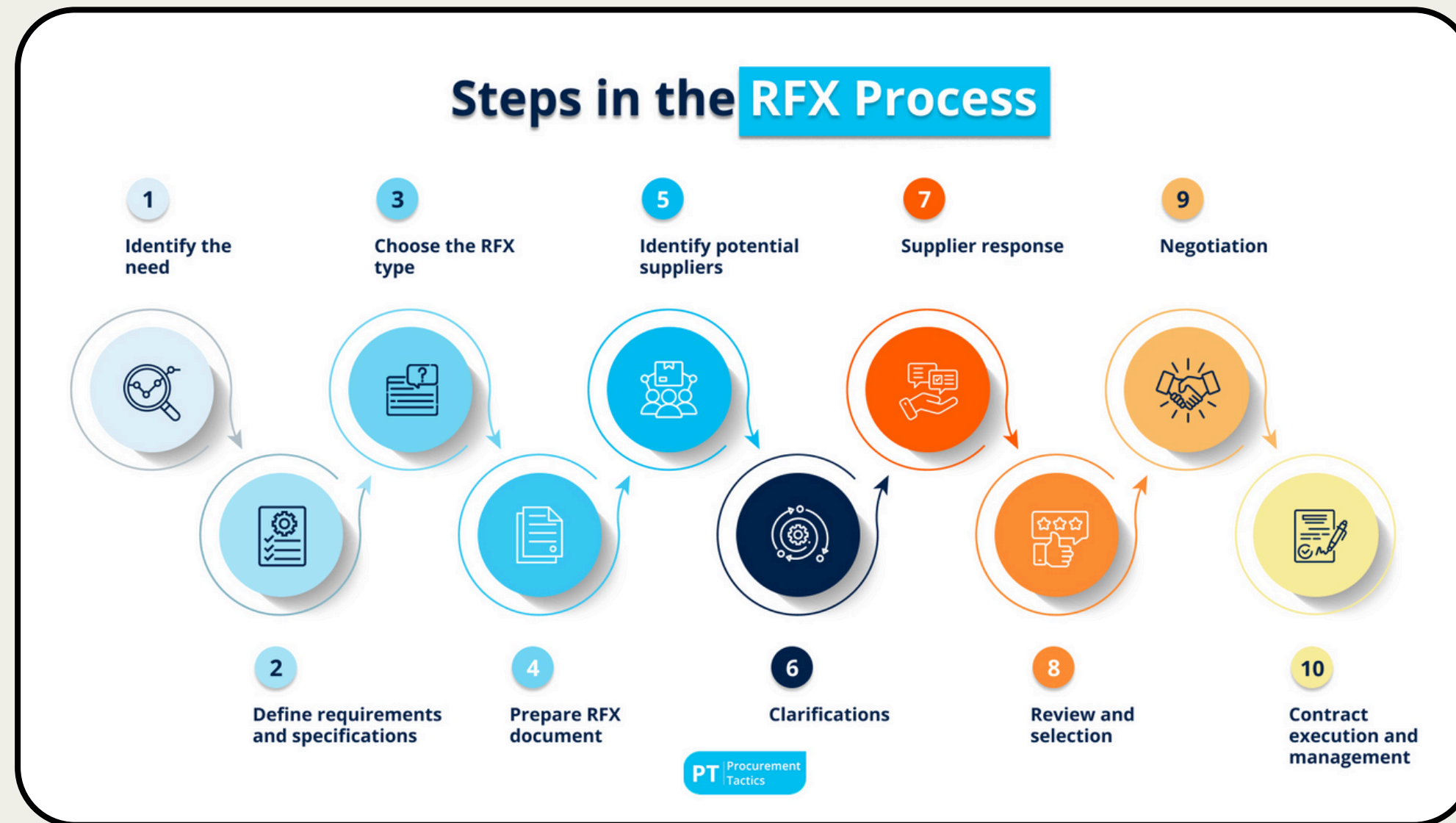
\$6 million in potential annual savings.

COMMON PAINPOINTS OF RFP PROCESS

Solution tailored for

Without centralized systems, teams waste significant **time searching for previous responses** and duplicating efforts across similar RFPs.

THE RFX PROCESS



- **The RFX Process:** A typical RFX process is a series of exchanges with internal teams (approving outgoing documents) and external vendors.
- **The RFP Process:** A typical RFP process will follow the same outline.

COMMON PAINPOINTS OF RFP PROCESS

Preparing a Request for Proposals

20%

Of procurement professionals' work time just creating RFPs (26 out of 123 days)

Examining Documents

Without centralized systems, teams waste significant **time searching for previous responses** and duplicating efforts across similar RFPs.

Manual Approval Process

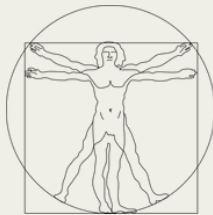
The process involves extensive manual **coordination across multiple departments.**

54%

of RFPs suffer from poorly defined requirements, leading to worse quality vendor proposals.

68%

of **vendors** report time pressure that compromises proposal quality.



IMMEDIATE RESULTS

Based on industry benchmarks, organizations can expect:

50%

reduction in RFP creation time

45%

improvement in process efficiency through digital transformation

30%

decrease in procurement costs through better vendor selection

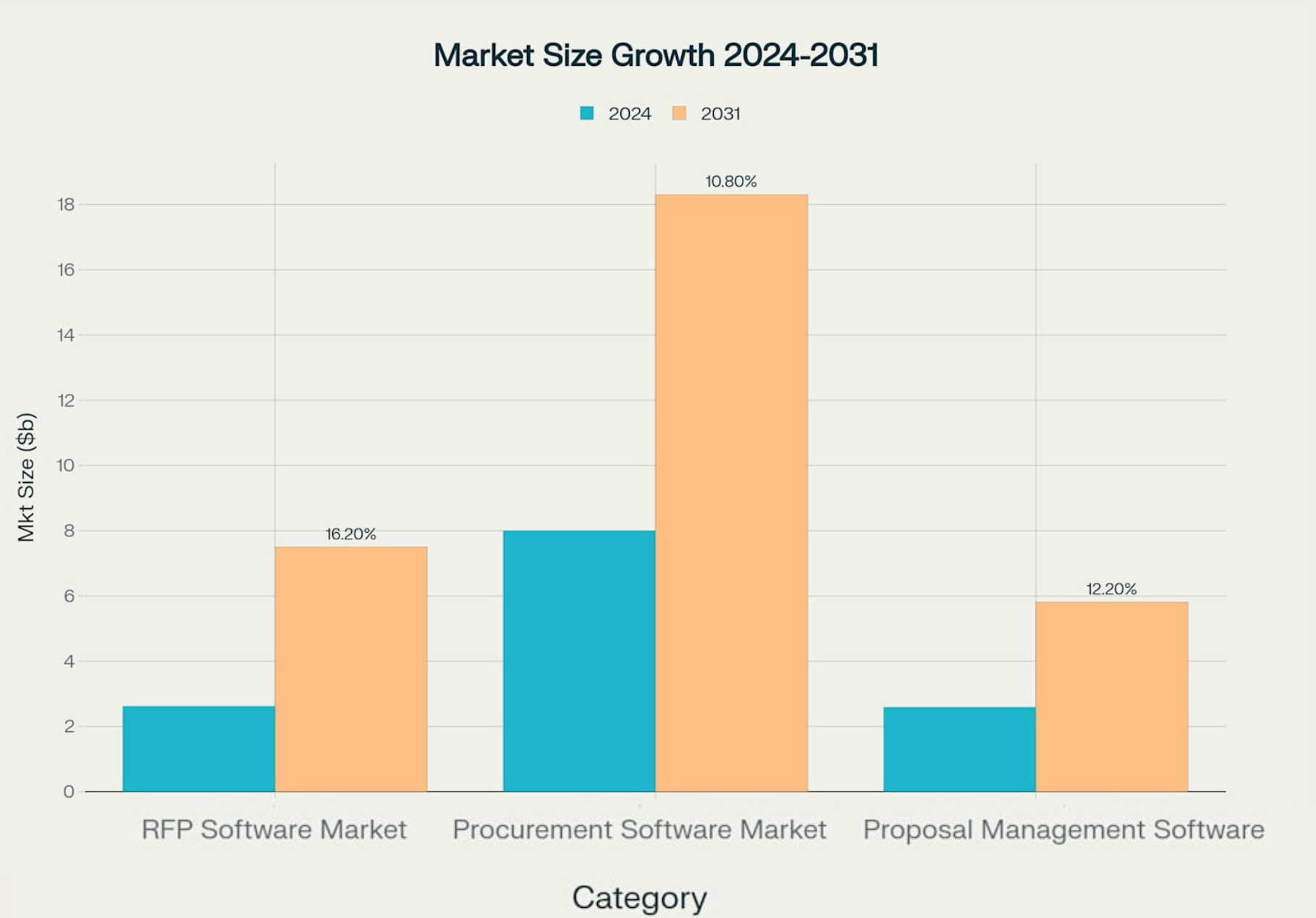
10.7X

return on investment achievable by world-class procurement organizations

For a typical company with \$10 billion in revenue, achieving world-class procurement performance represents up to \$6 million in potential annual savings.

Source: Procurement Software Market Forecast Report by Deployment, Organization, End User, and Country, with Company Analysis 2024-2032

MARKET GROWTH



The convergence of **RFP software** (\$7.5B by 2031), **procurement software** (\$18.3B by 2031), and **proposal management software** (\$5.8B by 2031) markets creates a substantial opportunity for an integrated solution.

OUR SOLUTION: VITRUVIAN AI

We use Groq in AI Agents for an End-to-End Proposal and Quote Pipeline.



Agent 1

Comparative Analysis

Upload and analyze PDF proposals against existing RFP portfolio



Agent 2

Chat Assistant

Q&A interface for RFP/RFQ questions with context-aware responses



Agent 3

Approval Process

Configure approval workflows with roles and email notifications



Agent 4

Quote Management

Request and compare quotes with efficiency scoring and value analysis

VITRUVIAN AGENTS

Agent 1

Comparative Analysis

Upload and analyze PDF proposals
against existing RFP portfolio

- Automated PDF proposal **uploads and analysis**
- AI-powered scoring **against existing RFP portfolios**
- Budget recommendation algorithms
- Automatic **vendor contact information extraction**
- **Performance benchmarking** against historical data

VITRUVIAN AGENTS

Agent 2

Chat Assistant

Q&A interface for RFP/RFQ questions
with context-aware responses

- **Context-aware Q&A interface** for RFP/RFQ inquiries
- Real-time retrieval from proposal and quote databases
- NLP for complex procurement queries
- Instant access to budget, timeline, and vendor information

VITRUVIAN AGENTS

Agent 3

Approval Process

Configure approval workflows with roles and email notifications

- Configurable workflow setup without department dependency
- Role-based approver assignment with email integration
- Required vs. optional approver designation
- Visual workflow sequence and timing displays
- Automated progress tracking and notifications

VITRUVIAN AGENTS

Agent 4

Quote Management

Request and compare quotes with efficiency scoring and value analysis

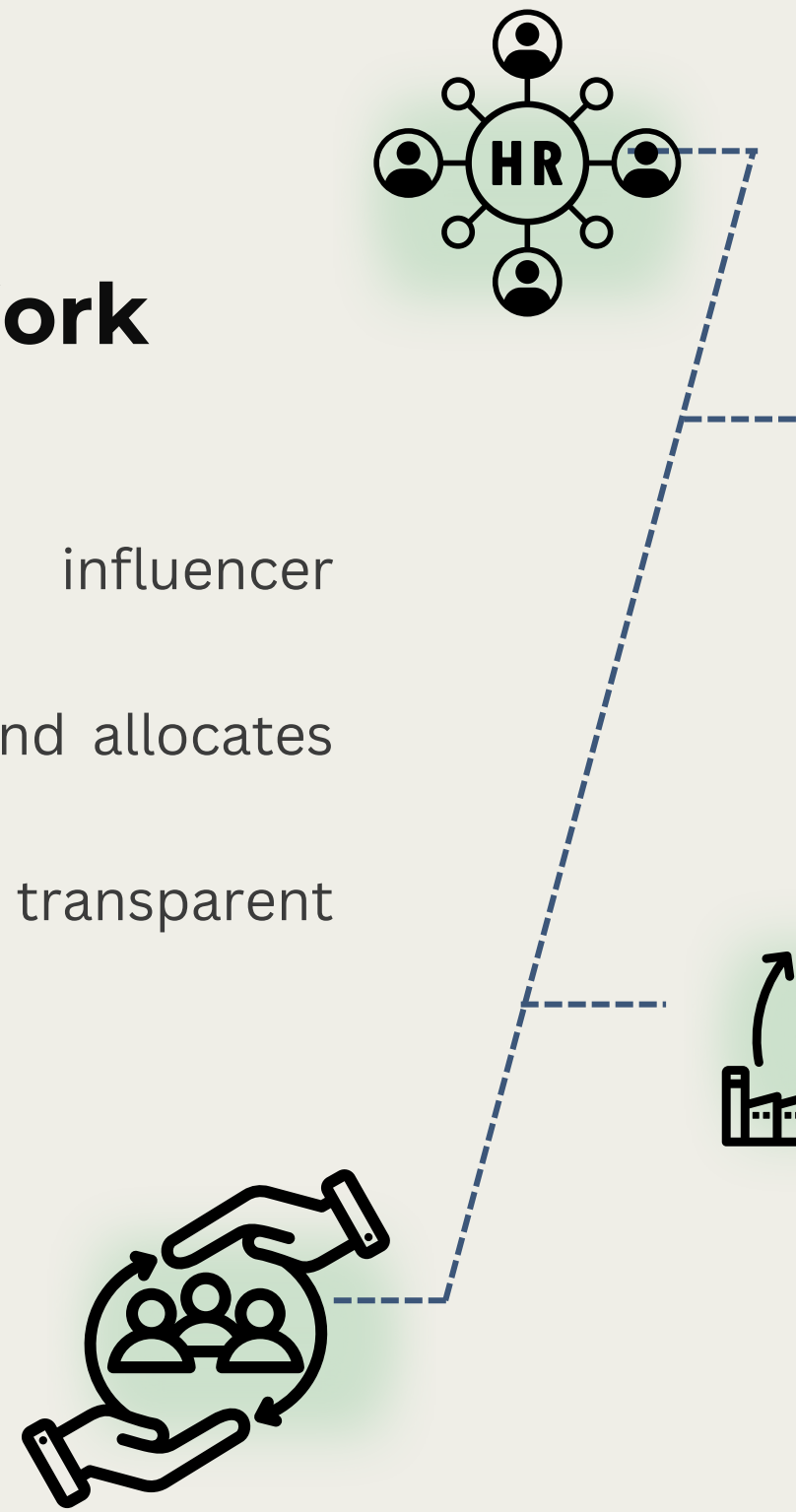
- Automated quote requests to discovered vendor contacts
- Real-time tracking of RFQ request status
- AI-powered quote comparison with efficiency scoring
- Value-based ranking algorithms for cost analysis
- Performance prediction modeling

Try our Demo

REAL USECASES ACROSS DEPARTMENTS

RFPs For Outsourcing Work

The Marketing Team proposes influencer partnerships.
The Budgeting Team reviews, scores, and allocates funds instantly.
Result: Faster campaign launches, transparent competition, and optimized spend.



RFPs For Internal Budgets

Multiple marketing teams submit AI-generated proposals for new campaigns.
The Budgeting Team reviews, scores, and allocates funds instantly.
Result: Faster campaign launches, transparent competition, and optimized spend.

DESIGNED FOR HIGH LOADS

Automatic text extraction and processing
Context-aware responses using vector search
Session-based conversation history
Real-time proposal insights

SCALABLE THANKS TO



VECTOR STORE
CAN STORE 1000+
DOCUMENTS

01

Groq

AI AGENTS @560TPS
INFERENCE

02

Gunicorn

4 C++ PROCESSORS
FOR CONCURRENT SESSIONS

03

OUR EXPERTISE



Software Developer

M. Mustafa

Full Stack Developer building custom business websites and integrating chatbot systems for customer interaction and appointment scheduling. Currently supporting teams on multiple automation projects.



Software Developer

T. Carstens

Full Stack Developer who has developed software suites (Mobile Apps and Backoffice systems) to digitize existing enterprise functions (6 month projects x4)



AI Engineer

W. Riegler

Lead developer for a no-code workflow SaaS for quality control and incident management. This SaaS is a scalable and maintainable solution for 100 organizations.

FURTHER CONTRIBUTORS



Data scientist

Lan Nguy

Data analytics professional who has developed Search Engine with Vertex AI to enhance search result accuracy through AI models. Designed a minimalist website for summarizing and adapting requirements documents.