# SHOP SCRIBE

Your AI-Powered Product Description Solution

# **Problem statement**

- Zid, Salla, and Shopify store owners are facing many challenges due to the poor quality of their product descriptions.
- The current state of Product descriptions on these platforms often fail to convey value and uniqueness effectively. They are lengthy, unclear, and fail to engage potential customers.
- Ineffective product descriptions impact SEO and organic search traffic, hindering store owners' growth potential. This leads to heavy reliance on costly e-marketing strategies for website traffic.



# Better Product Description

Increase in online store sales

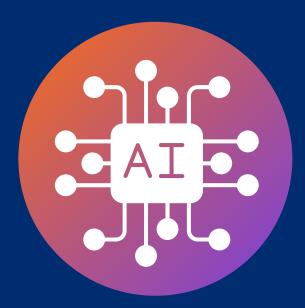








Manual Writing Professional Copywriters



## Al-generation Tools

# **Competitive** Analysis

### **Hypotenuse Al**



Supports Arabic



Integrated with one e-commerce platforms



Cost-Effective



SEO-Friendly



Product description

#### Starting from \$49/mo

## ShopScribe

Supports Arabic







Product description

Starting from \$9.99/mo

## Frase.oi

Supports Arabic



Integrated with e-commerce platforms



Cost-Effective



SEO-Friendly



Product description

#### Starting from \$44.99/mo

# **Our Solution**

ShopScribe is a cutting-edge AI-powered tool designed to revolutionize your product descriptions and boost your SEO results. It offers:

- Al-Generated Descriptions
- Enhanced SEO Optimization
- Smart Ranking
- Effortless Integration to read/write product descriptions a



- Organic search drives approximately 53% of website traffic
- 70-80% of users ignore paid ads and focus on organic search results
- 89% of consumers worldwide begin their buying process with a search engine



# Say goodbye To costly e-marketing strategies And hello To increased organic traffic and sales.

# **BUsiness Model**

#### **KEY PARTNERS**

- SEO tool providers and API integrations
- E-commerce platforms like Zid, Salla, and Shopify for integration and promotion
- Affiliate and referral partners for customer acquisition
- E-commerce agencies and consultants for co-marketing opportunities

#### **KEY ACTIVITIES**

- Building language datasets
- Integration with SEO tools and APIs
- Continuous platform improvement
- Customer support and training

#### **KEY RESOURCES**

- AI algorithms and technology
- Product and language datasets
- Skilled development, marketing, customer support teams

#### **VALUE PROPOSITIONS**

- Al-based product description generation and enhancement
- Integration with SEO optimization tools and APIs
- Automated solution for ecommerce businesses
- Improved SEO visibility and organic search traffic
- Cost-efficiency through reduced reliance on expensive e-marketing tactics

#### CHANNELS

- Online platform
- E-commerce partnerships

#### COST STRUCTURE

- Research and development for algorithm improvement and language datasets
- Technology infrastructure and maintenance
- Marketing and advertising expenses
- Operational costs including salaries, utilities, and office expenses

#### **REVENUE STREAMS**

- Subscription-based pricing model with different plans (Basic, Advanced, Premium)
- Monthly or annual subscription fees based on the selected plan
- Additional revenue from enterprise-level customizations and integrations
- Upselling opportunities for add-on features or premium support

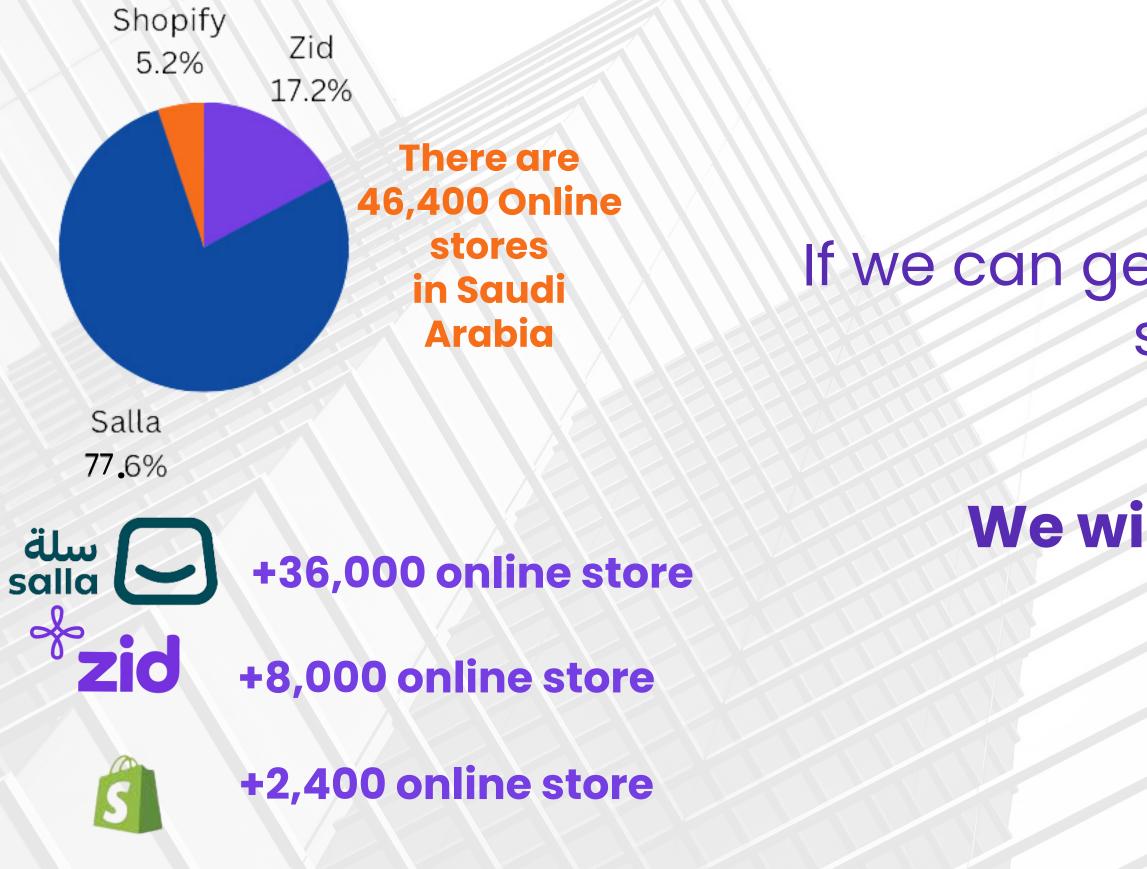
#### **CUSTOMER RELATIONSHIPS**

- Self-service platform with userfriendly interface
- Dedicated customer support

#### **CUSTOMER SEGMENTS**

- E-commerce store owners on platforms like Zid, Salla, and Shopify
- Businesses seeking SEO optimization for their product descriptions
- E-commerce agencies offering copywriting and SEO services

# **Potential Market Share**





## If we can get 30% of the stores to subscribe

## We will get \$137,800

# **Further Plan**

Integrate more SEO tools

**Explore** new partnerships



#### Dialects

This expansion will empower store owners to reach their target audience, foster better engagement, trust, and drive higher conversions.

# **Our Team**



Noura Almudaires Front-End Developer



Kamil Kafoor Back-End Developer



Mohammed Alsagaf Market Research Analyst

Tharun Kumar Back-End Developer

Maryam Almohaish Product Manager



# **SHOP SCRIBE**

Thank You

For more.. Check a survey we conducted on online stores ownes in saudi arabia <u>here</u>