SHOP SCRIBE

Your AI-Powered Product Description Solution

Problem statement

- Zid, Salla, and Shopify store owners are facing many challenges due to the poor quality of their product descriptions.
- The current state of Product descriptions on these platforms often fail to convey value and uniqueness effectively. They are lengthy, unclear, and fail to engage potential customers.
- Ineffective product descriptions impact SEO and organic search traffic, hindering store owners' growth potential. This leads to heavy reliance on costly e-marketing strategies for website traffic.



Better Product Description

Increase in online store sales

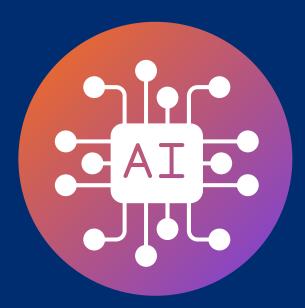








Manual Writing Professional Copywriters



Al-generation Tools

Competitive Analysis

Hypotenuse Al



Supports Arabic



Integrated with one e-commerce platforms



Cost-Effective



SEO-Friendly



Product description

Starting from \$49/mo

ShopScribe

Supports Arabic







Product description

Starting from \$9.99/mo

Frase.oi

Supports Arabic



Integrated with e-commerce platforms



Cost-Effective



SEO-Friendly



Product description

Starting from \$44.99/mo

Our Solution

ShopScribe is a cutting-edge AI-powered tool designed to revolutionize your product descriptions and boost your SEO results. It offers:

- Al-Generated Descriptions
- Enhanced SEO Optimization
- Smart Ranking
- Effortless Integration to read/write product descriptions a



- Organic search drives approximately 53% of website traffic
- 70-80% of users ignore paid ads and focus on organic search results
- 89% of consumers worldwide begin their buying process with a search engine



Say goodbye To costly e-marketing strategies And hello To increased organic traffic and sales.

BUsiness Model

KEY PARTNERS

- SEO tool providers and API integrations
- E-commerce platforms like Zid, Salla, and Shopify for integration and promotion
- Affiliate and referral partners for customer acquisition
- E-commerce agencies and consultants for co-marketing opportunities

KEY ACTIVITIES

- Building language datasets
- Integration with SEO tools and APIs
- Continuous platform improvement
- Customer support and training

KEY RESOURCES

- AI algorithms and technology
- Product and language datasets
- Skilled development, marketing, customer support teams

VALUE PROPOSITIONS

- Al-based product description generation and enhancement
- Integration with SEO optimization tools and APIs
- Automated solution for ecommerce businesses
- Improved SEO visibility and organic search traffic
- Cost-efficiency through reduced reliance on expensive e-marketing tactics

CHANNELS

- Online platform
- E-commerce partnerships

COST STRUCTURE

- Research and development for algorithm improvement and language datasets
- Technology infrastructure and maintenance
- Marketing and advertising expenses
- Operational costs including salaries, utilities, and office expenses

REVENUE STREAMS

- Subscription-based pricing model with different plans (Basic, Advanced, Premium)
- Monthly or annual subscription fees based on the selected plan
- Additional revenue from enterprise-level customizations and integrations
- Upselling opportunities for add-on features or premium support

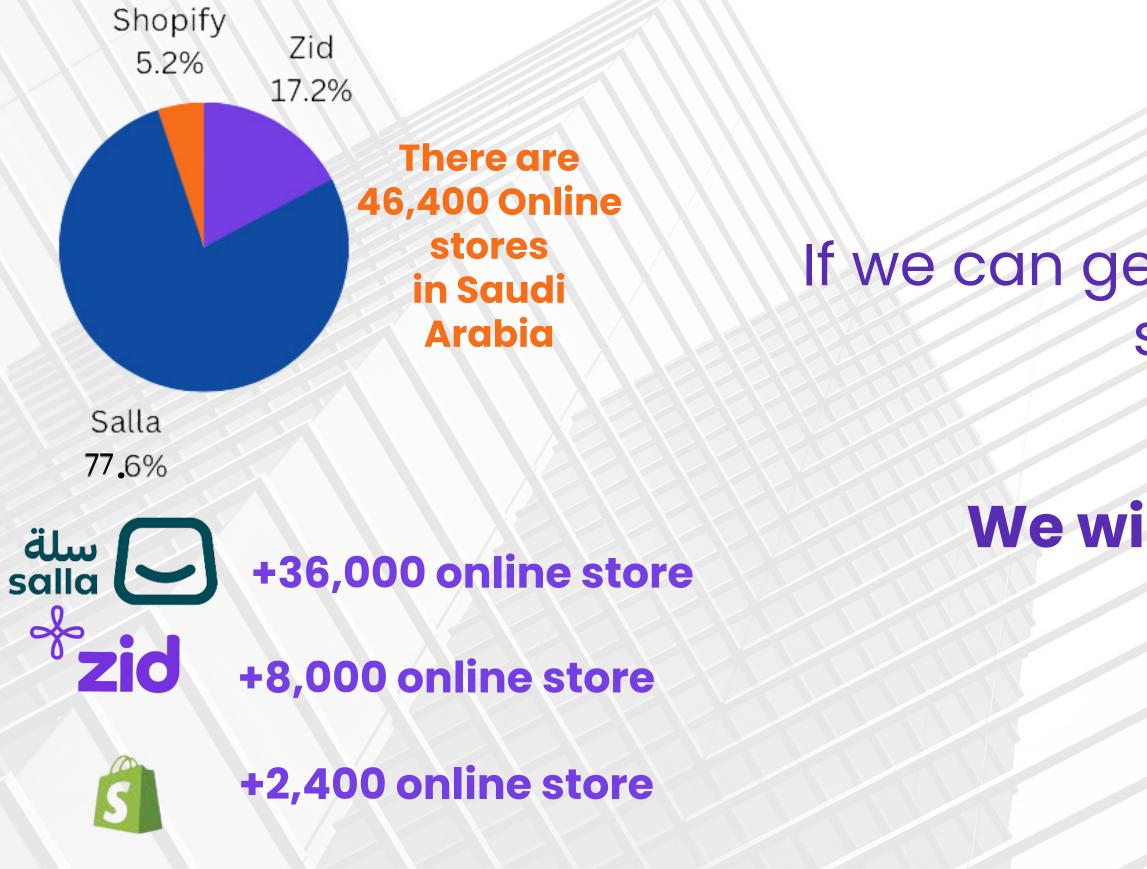
CUSTOMER RELATIONSHIPS

- Self-service platform with userfriendly interface
- Dedicated customer support

CUSTOMER SEGMENTS

- E-commerce store owners on platforms like Zid, Salla, and Shopify
- Businesses seeking SEO optimization for their product descriptions
- E-commerce agencies offering copywriting and SEO services

Potential Market Share





If we can get 30% of the stores to subscribe

We will get \$137,800

Further Plan

Integrate more SEO tools

Explore new partnerships



Dialects

This expansion will empower store owners to reach their target audience, foster better engagement, trust, and drive higher conversions.

Our Team



Noura Almudaires Front-End Developer



Kamil Kafoor Back-End Developer



Mohammed Alsagaf Market Research Analyst

Tharun Kumar Back-End Developer

Maryam Almohaish Product Manager



SHOP SCRIBE

Thank You

For more.. Check a survey we conducted on online stores ownes in saudi arabia <u>here</u>