LIMA CHARLIE

A Public Cloud for Enterprise Cybersecurity Operations

The LimaCharlie SecOps Cloud Platform (SCP) is a public cloud platform to scale modern security operations. The SCP delivers core cybersecurity capabilities and infrastructure API-first, pay-per-use, and on-demand.

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> **The SecOps Cloud Platform is a new paradigm effectively generating the same type of transformation IT cloud providers have done for IT, but for cybersecurity.**
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> —Maxime Lamothe-Brassard
> Founder, LimaCharlie

SCP Benefits for Enterprises

Enterprises can use the SCP to leverage the strengths of public cloud computing for their security needs, just as they have for their IT operations. Here are the key benefits:

Simplicity

- Solve integration challenges with a unified platform for SecOps that lets you import logs, files, and other telemetry data from any source.
- Consolidate security tools, reduce vendor sprawl, and help your teams manage the diversity of apps and operating systems in your environment.
- Access an ecosystem of 100+ interoperable cybersecurity solutions to trial new features and tools without worrying about operational impact or gaps in coverage.
- Gain observability into all of your critical data by bringing telemetry from your entire security stack into the SCP.

Scalability

- Manage complex environments at scale using multi-tenancy and granular role-based access controls—even for global enterprises with separate business units and differing regional regulatory requirements.
- Roll out changes across your entire enterprise easily using infrastructure as code.
- Build security workflows that scale well for SecOps teams.
- Ease M&As by spinning up new tenants per-region or per-acquisition—onboarding new business groups into your organization's wider security posture immediately, no matter what tech stack they're using.

Cost savings

- Reduce the costs of SIEMs and other expensive tools by using the SCP as an observability pipeline to visualize, transform, enrich, and anonymize data in-flight and output it to any destination you choose.
- Cut storage costs while meeting compliance and regulatory needs by using the SCP's free storage offering. All telemetry brought into the platform includes one year of full retention.
- Take advantage of a pay-per-use pricing model to reduce unforeseen costs and eliminate waste.
- Scale up or down as your business needs evolve. You'll never pay for licenses you're not using or need to renegotiate a contract.

Freedom

- Gain full control over your security tooling and infrastructure with an API-first platform that puts your security team in the driver's seat.
- End vendor lock-in with an on-demand platform that allows you to pick and choose only the capabilities you need—and then customize them to solve your organization's unique security challenges.
- Adapt and respond to a changing threat landscape more quickly instead of waiting for a third-party vendor to develop a product that solves your problem.

SCP Use Cases for Enterprises

The SecOps Cloud Platform brings the benefits of public cloud computing to enterprise cybersecurity. Like the IT public cloud, the capabilities of the SCP can be leveraged progressively, allowing organizations to eliminate adoption barriers and begin to realize value immediately and in a rational, responsible, and stepwise manner. Here are a few key use cases for enterprises:

Lower the cost of expensive third-party tools

The SCP allows you to bring all of your telemetry data into the platform normalized to a common data format—and then route that data to whatever destination you choose. In addition, all data is stored for free for one year in a rich, queryable format. Thus, by using the SCP as a passthrough, you can send only necessary data to, e.g., your SIEM without losing critical telemetry data. The result is drastically reduced spending on SIEMs and other high-cost tools.

Reduce vendor sprawl without sacrificing coverage

The SCP offers core cybersecurity capabilities as cloud-native primitives— a sharp contrast to the current product-centric approach of most security vendors. This means you can use SCP capabilities to replace one-off vendors in your stack while still solving for the narrow use cases that they address. Because SCP capabilities are built for interoperability, they will also be easier to integrate than disparate products from various vendors.

Pre-deploy agents for faster incident response

The SCP's multi-platform agent can be deployed in "sleeper mode" at almost zero cost with our usage-based billing option. Enterprises can leverage this capability to pre-deploy dormant agents across their entire fleet. This gives responders a presence and powerful response capability on all endpoints, ready and waiting to be activated. If an incident occurs, the full power of the SCP platform will be available across the organization within minutes.

Leverage your team's full potential

The SCP was created by security engineers, for security engineers. The underlying philosophy of our platform is to give cybersecurity professionals the tools and flexibility to secure and monitor any given organization. Use the SCP to revolutionize your approach to endpoint detection & response with custom detection logic, advanced security disciplines such as detection engineering, and proactive threat hunting. See what's possible when your team no longer has to rely on the inflexible, black-box products sold by most vendors—and can instead use their skills and expertise to engineer custom solutions to your most complex security challenges.

> LimaCharlie enables security engineers to gain control over their posture: full visibility, the ability to build workflows, and integrate with CI/CD pipelines. The stuff companies had to build in-house from scratch is provided on-demand, like Lego blocks.
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> —Jonathan Haas, Lead SecOps, Carta

ABOUT LIMACHARLIE

LimaCharlie is creating a new paradigm for security operations teams and enterprises through the SecOps Cloud Platform.
To learn more, book a demo, or try the SCP for free, visit **limacharlie.io**