



Bismarck Mandan Lacrosse Association  
Board Meeting March 18, 2019

- I. Call to Order 7:03 pm
  - a. Welcoming remarks and introductions  
In attendance: Travis Bren, Shaun Werle, Dion Bitz, Tara Vander Laan, Mary Anton, Amy Sorge
- II. Changes to Agenda
- III. Approval of Prior Minutes
  - a. Approved as written and posted to website  
<http://www.bismanlacrosse.org/pages/boardofdirectors> BMLA Minutes 0119.pdf
- IV. Reports:
  - a. Treasurer
    - i. Safe Deposit Box Permissions - Shaun reported that Michael and Lori have taken care of this
    - ii. FCCU Savings Options - tabled until next month
    - iii. State Nonprofit Corporation Annual Report - submitted
    - iv. Holly to check on status of check from sponsor for uniforms last season
  - b. Coach
    - i. 50/50 Parks & Rec grant meeting - grant was approved, 20 sets 10u starter kits (without sticks) 5 sets of girls starter set (bag, stick and goggles)
    - ii. Equipment needed for 2019 season (1-2 backstops, balls) - Amy made a motion to buy 3 backstops, Tara 2<sup>nd</sup> motion, motion carried
    - iii. Email for Girls Summer Camp - June 30 put on by Marian University 4 hr clinic - Shaun will send Amy flyer once he gets it so it can be added to website
    - iv. Solicit another BOD member to bring BOD to 7
    - v. Solicit coaching and reffing help - should include in parent meeting
    - vi. Advertise grant gear - Amy will set it up on the website and send out an email. Shaun will send Amy the total number of each size
    - vii. P&R Spring/Summer field request meeting - field space has been requested and outdoor practices and map have been added to the website
    - viii. Practice times/space - Shaun reached out to Mandan ice rink - Dion to check on law enforcement academy space, Amy to check on Shiloh gym space
    - ix. Website discussion - Shaun suggested adding a page of info for each group. He will send Amy what he and Michael have been working on for the flyer.
    - x. Grant Equipment
    - xi. Dick's Sporting Goods weekend coupon - March 30 -31 - email coupon for 20% off
  - c. Sponsorship/Fundraising (Holly and Lori)
    - i. Michael has Pizza Ranch fundraiser scheduled for April 22 from 4:30-8pm. Amy will add to website and get sign up ready for volunteers. Funds earned will go towards general operating expenses and to help keep player fees low.
  - d. Volunteer
  - e. Recruitment
    - i. Try lacrosse event - 2 events scheduled - February 7 6:30-7:30 at the Golf Dome \$200 and March 21 6:00-7:00 at Sanford Power for \$150

f. Disciplinary

V. Old Business

- i. Advertising (Michael) - working on business card
- ii. Clothing order (Michael) - will be ready within the week, needs to stay open through the parent meeting
- iii. Trailer Storage - parked at Cenex on Centennial
- iv. Trailer/Content Insurance - Amy will ask Lori to resend deductible info and vote via email
- v. Coach reimbursement policy - Michael asked for someone else to work on this. Dion to take this over and he sticks with his original proposal.

VI. New Business

- i. 2019 Season NPLL League Update
  - a. League Schedule - has been sent out. Concerns with JV not playing in Bismarck for our host weekend. Holly sent Matt with NPLL questions with our concerns
  - b. Aberdeen Coop - tabled until we have more info on our own registration
  - c. Rapid City April 27-28 or Watertown June 1-2 - doesn't look like Rapid will be hosting so no longer a question.
- ii. Registration Opening
  - a. Concern with low registration numbers and the need to register teams for travel. Amy will send out reminder that registration for travel is needed by March 27. All travel registration after March 27 will be \$50 higher. No refunds or exceptions.
- iii. 2019 Club Teams
  - a. Can 12U players play up if not enough to field a 12U team? Everyone felt that they can play up.
- iv. Parent Meeting - April 15 - Amy to call to see if room at the Library we used last year is available
- v. Host Weekend Planning
  - a. Holly reaching out to Kevin
  - b. Amy will reach out to U of Mary to see if we can get one athletic trainer for the weekend.
  - c. Waiting to see if concessions will be run at Cottonwood, if not we can bring in a food vendor for the weekend.
- vi. Upcoming Open Board Positions - 3 spots will be available as of September 1<sup>st</sup>. Amy to post on website

VII. Comments & Announcements - Next meeting is April 8, 7pm at the Bismarck Public Library

VIII. Adjournment 8:37pm

	current						
	FY14-16	FY 2019	FY 2018	FY 2017	FY 2016	FY 2015	FY 2014
	LTD	30-Sep-19	30-Sep-18	30-Sep-17	30-Sep-16	30-Sep-15	30-Sep-14
<b>Revenues</b>							
Registration revenue	47,471.13	7,149.26	20,570.45	19,751.42	-	-	-
Donation revenue (jersey)	3,698.63	-	2,255.00	1,443.63	-	-	-
Fundraise revenue	3,992.96	-	2,351.13	428.75	1,213.08	-	-
Apparel revenue	2,800.00	-	2,020.00	165.00	615.00	-	-
Stick & Ball revenue	690.00	-	375.00	315.00	-	-	-
Scholarship revenue	466.62	-	253.13	-	-	-	213.49
Donation revenue	1,728.87	6.74	75.11	339.55	804.00	60.00	443.47
Window sticker/cling revenue	230.00	-	25.00	-	205.00	-	-
Sticker revenue	184.00	-	8.00	25.00	151.00	-	-
Reg, Stick, & Ball revenue	21,175.00	-	-	30.00	12,804.00	5,678.00	2,663.00
Donation revenue (coaches)	1,020.56	-	-	90.00	930.56	-	-
Party revenue	872.39	-	-	545.00	327.39	-	-
Helmet sticker revenue	180.00	-	-	180.00	-	-	-
Gym revenue	35.00	-	-	-	-	35.00	-
Interest revenue	2.01	0.52	-	-	-	1.33	0.16
<b>TOTAL INCOME</b>	<b>84,547.17</b>	<b>7,156.52</b>	<b>27,932.82</b>	<b>23,313.35</b>	<b>17,050.03</b>	<b>5,774.33</b>	<b>3,320.12</b>
<b>Expenses</b>							
Jersey expense	9,456.92	-	7,057.00	1,058.00	410.04	931.88	-
Apparel expense	3,341.32	-	2,638.42	-	702.90	-	-
League game fee expense	3,877.50	-	2,462.50	1,415.00	-	-	-
League team fee expense	5,775.00	-	2,300.00	1,500.00	1,975.00	-	-
Misc equipment expense	3,502.78	155.00	1,917.70	800.68	492.19	22.33	114.88
Coach's travel expense	7,031.06	-	1,827.60	1,932.88	2,622.17	486.77	161.64
Stick expense	5,296.20	-	1,285.31	279.86	1,096.24	1,358.10	1,276.69
Goal expense	2,600.98	-	1,224.09	186.38	803.68	301.88	84.95
Gym rental expense	1,431.60	-	1,144.97	126.64	79.99	80.00	-
Athletic trainer expense	955.00	-	955.00	-	-	-	-
Website expense	1,524.65	159.00	600.20	173.85	528.90	-	62.70
Ball expense	1,614.32	-	412.84	418.22	186.48	250.93	345.85
Officials expense	725.04	-	307.09	52.95	215.00	150.00	-
Scholarship expense	245.00	-	245.00	-	-	-	-
Window sticker/cling expense	425.00	-	213.00	-	-	212.00	-
Advertising expense	334.30	111.05	138.53	20.00	24.72	20.00	20.00
Pads expense	1,983.74	-	119.94	31.92	1,716.10	96.89	18.89
Coach's US Lacrosse Mbr expense	515.00	-	55.00	110.00	150.00	150.00	50.00
Background Check expense	113.75	-	31.25	31.25	31.25	-	20.00
Party expense	368.12	-	28.68	125.00	201.15	13.29	-
Trailer expense	3,560.64	-	10.64	3,550.00	-	-	-
Nonprofit expense	480.00	10.00	10.00	10.00	410.00	40.00	-
Sticker expense	600.60	-	-	-	600.60	-	-
Helmet sticker expense	446.24	-	-	446.24	-	-	-
Coach's Clinic expense	440.02	-	-	80.00	290.02	-	70.00
Field expense	402.00	-	-	-	282.00	120.00	-
Net expense	344.23	-	-	138.00	-	-	206.23
Bad donation expense	250.00	-	-	-	250.00	-	-
Camp expense	200.00	-	-	200.00	-	-	-
Field lining expense	39.99	-	11.26	-	-	28.73	-
Rounding	0.01	-	-	-	-	-	0.01
<b>TOTAL EXPENSES</b>	<b>57,881.01</b>	<b>435.05</b>	<b>24,996.02</b>	<b>12,686.87</b>	<b>13,068.43</b>	<b>4,262.80</b>	<b>2,431.84</b>
<b>NET INCOME / (LOSS)</b>	<b>26,666.16</b>	<b>6,721.47</b>	<b>2,936.80</b>	<b>10,626.48</b>	<b>3,981.60</b>	<b>1,511.53</b>	<b>888.28</b>

	current						
	FY14-17	FY 2019	FY 2018	FY 2017	FY 2016	FY 2015	FY 2014
	LTD	30-Sep-19	30-Sep-18	30-Sep-17	30-Sep-16	30-Sep-15	30-Sep-14
<b>Assets</b>							
Cash in ledger	25,759.38	6,721.47	2,678.67	4,993.56	5,379.72	5,101.04	884.92
Cash for jerseys	900.00	-	-	900.00	-	-	-
Cash for scholarships	220.00	-	5.00	-	-	-	215.00
Cash - change	-	-	-	-	-	-	-
Total Cash	26,879.38	6,721.47	2,683.67	5,893.56	5,379.72	5,101.04	1,099.92
Accounts Receivable	-	-	-	-	(250.00)	-	250.00
<b>TOTAL ASSETS</b>	<u>26,879.38</u>	<u>6,721.47</u>	<u>2,683.67</u>	<u>5,893.56</u>	<u>5,129.72</u>	<u>5,101.04</u>	<u>1,349.92</u>
<b>Liabilities</b>							
Accounts Payable - S. Werle	-	-	-	(4,732.92)	1,248.12	3,123.16	361.64
Accounts Payable - K. Weinberg	-	-	(253.13)	-	-	253.13	-
Accounts Payable - D & M Hill	-	-	-	-	(100.00)	-	100.00
Accounts Payable - T. Geigle	213.22	-	-	-	-	213.22	-
<b>TOTAL LIABILITIES</b>	213.22	-	(253.13)	(4,732.92)	1,148.12	3,589.51	461.64
<b>Owner's Equity / (Deficit)</b>							
Equity / (Deficit)	26,666.16	6,721.47	2,936.80	10,626.48	3,981.60	1,511.53	888.28
<b>TOTAL OWNER</b>	26,666.16	6,721.47	2,936.80	10,626.48	3,981.60	1,511.53	888.28
<b>TOTAL LIABILITIES AND OWNER</b>	<u>26,879.38</u>	<u>6,721.47</u>	<u>2,683.67</u>	<u>5,893.56</u>	<u>5,129.72</u>	<u>5,101.04</u>	<u>1,349.92</u>

18-Mar-2019 Cash in bank	27,121.18
FCCU membership hold	5.00
<b>Cash per ledger</b>	26,879.38
Accounts Payable	(213.22)
<b>CASH TO SPEND</b>	26,666.16

PO Box 193  
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future costs