



Bismarck Mandan Lacrosse Association
Board Meeting April 8, 2019

- I. Call to Order
 - a. Welcoming remarks and introductions - Call to order 7:03pm
In attendance - Dion Bitz, Amy Sorge, Tara Vander Laan, Lori Geiger, Michael Jochim
- II. Changes to Agenda
- III. Approval of Prior Minutes
 - a. Approved as written and posted to website
<http://www.bismanlacrosse.org/pages/boardofdirectors> BMLA Minutes 0319.pdf
- IV. Reports:
 - a. Treasurer
 - i. FCCU Savings Options - tabled
 - ii. Holly to check on status of check from sponsor for uniforms last season - Holly provided Ben Lori's contact info
 - iii. General Equipment donation (requesting \$600 donation to be used towards items for 4 score table supplies, other miscellaneous items) Dion made motion, Tara seconded, motion passed
 - b. Coach
 - i. Equipment needed for 2019 season (1-2 backstops, balls). Backstops have been ordered and are here. Ordered 3.
 - ii. Email for Girls Summer Camp - June 30 put on by Marian University 4 hr clinic - Shaun will send Amy flyer once he gets it so it can be added to website
 - iii. Practice times/space are updated on website
 - iv. Dick's Sporting Goods weekend coupon - March 30 -31 - Dick's is sending us nine pounds of balls for our coupon weekend.
 - v. First Aid Kits - Kurt sent link to the kit he would like. Dion made motion, Tara 2nd, motion passed. Lori will order 2.
 - vi. Kudos to Michael Jochim for taking two days to teach lacrosse to the PE teachers at Prairie Rose School.
 - vii. Blair Matheson is a coach who seems to want to get involved. Michael to verify background check requirement.
 - viii. Band Day Parade - Decision was made to not participate in the Band Day Parade this year as travel players will be in Fargo for the weekend.
 - ix. Boy's sticks - Shaun can't find \$20 sticks any more. Prices now run \$35-\$40 per stick.
 - x. Grant gear is here. Gear will be in trailer to be available for hand out by 4/8
 - xi. Shaun thinks we may to consider a storage unit. Discussion around storing items not used often in someone's garage for the season to only have gear in trailer and then store in trailer for winter. Lori currently has the trophies in her garage.
 - c. Sponsorship/Fundraising (Holly and Lori)
 - i. Michael has Pizza Ranch fundraiser scheduled for April 22 from 4:30-8pm. Slots aren't full yet. Amy will send out an email next week if not full. Kids and parents need to sign form when they get there. There will be no practice this night.
 - d. Volunteer - Amy will resend Tara the list of parents who said they were willing to volunteer

e. Recruitment

f. Disciplinary

V. Old Business

- i. Advertising (Michael) - working on business card - tabled
- ii. Clothing order (Michael) - Michael is waiting to hear back from Dakota Screen Arts
 - i. Pricing - Board agrees to add a couple dollars to each item so BMLA makes some money from the clothing order
 - ii. Coaches Polos - Only Travis Bren and Bailey Geiger do not have a polo. Tara made a motion to purchase, Dion seconded, motion carried. Michael will order a polo for Travis and Bailey.
 - iii. Jackets - Michael will see if a lightweight jacket can be include on the clothing order.
- iii. Trailer Storage - Parked at Cottonwood through Thursday and then Lori said Shaun plans to take home over the weekends.
- iv. Trailer/Content Insurance - Waiting on underwriting for an updated quote from RPS Bollinger
- v. Coach reimbursement policy - Shaun provided a draft - tabled until everyone has a chance to review. Amy will send electronic copy of Shaun's proposal with minutes

VI. New Business

- i. 2019 Season NPLL League Update
 - a. League Schedule - Amy will post the schedule we received from NPLL. Will leave 12U off until a determination is made for this group
 - b. Aberdeen Coop - no longer an option
 - c. 12U - not enough during registration to have a 10v10 team for travel. Michael has reached out to the league to see if a 7v7 option is available. Waiting to hear back from the league. Moving the 12U up to 14U is not an option due to checking at the 14U level. If league does not offer a 7v7 option, we will not be able to have a 12U travel team. Michael will draft note for 12U parents/players.
- ii. Registration Opening - all travel registration is closed. Non Travel registration will remain open until the end of May.
- iii. 2019 Club Teams - rosters due 4/8/19 - Amy reached out to Matt with NPLL to see how he wanted rosters submitted. As of meeting still had not heard back from him. She will email Matt a spreadsheet on 4/8 and wait to hear back from him.
- iv. Uniform distribution - hand out Thursday April 25 during practice. Could also do swap shop same evening.
- v. Parent Meeting - April 18 at Sunrise Commons, Michael will be the host.
 - a. Sock/koozie for sale
 - b. Discussion topics
 - i. Board members needed
 - ii. Coaches/Officials needed
 - iii. Practice and Games update
 - iv. Grant Gear Available
 - v. Volunteers Needed
- vi. Host Weekend Planning
 - a. Holly reaching out to Kevin to verify concessions /food options - would like to do a food truck - Check with holly to see if she can schedule, need to see if they can do water, Gatorade, chips, snacks, etc. and not just meal items.
 - b. Amy has an athletic trainer from University of Mary scheduled for May 4-5
 - c. Petty cash allowance for host weekend and Parent meeting. - Lori will withdraw \$200 for this purpose.
- vii. Little Laxers program development - Michael presented the idea of splitting the Little Laxers into 4 teams, get each team their own t-shirt, the first 15 min of practice would be drill and last 45 minutes games. Michael would like to order t-shirts with clothing order and have

before picture night. Would like jv/varsity to be coaches. Michael made motion to purchase t-shirts, Dion seconded, motion passed. Michael will place order.

viii. Swax Lax Balls - \$9 per custom ball or less depending on total number ordered. Would like to purchase enough to hand out to each player at end of season. Lori make motion to buy, Tara seconded. Michael will order for all players to be handed out as end of season gift. Order 11 dozen.

ix. Michael is working with Nathan at Platinum Photography to schedule pictures. Tentatively April 30 and/or May 2nd.

VII. Comments & Announcements - Next meeting is May 13, 7pm at the Bismarck Public Library

VIII. Adjournment 8:51pm

	current						
	FY14-17	FY 2019	FY 2018	FY 2017	FY 2016	FY 2015	FY 2014
	LTD	30-Sep-19	30-Sep-18	30-Sep-17	30-Sep-16	30-Sep-15	30-Sep-14
Assets							
Cash in checking	13,364.75	(5,673.16)	2,678.67	4,993.56	5,379.72	5,101.04	884.92
Cash in savings	11,001.88	11,001.88					
Cash in CD	10,000.00	10,000.00					
Cash for jerseys	900.00	-	-	900.00	-	-	-
Cash for scholarships	220.00	-	5.00	-	-	-	215.00
Cash - change	-	-	-	-	-	-	-
Total Cash	35,486.63	15,328.72	2,683.67	5,893.56	5,379.72	5,101.04	1,099.92
Accounts Receivable	-	-	-	-	(250.00)	-	250.00
TOTAL ASSETS	35,486.63	15,328.72	2,683.67	5,893.56	5,129.72	5,101.04	1,349.92
Liabilities							
Accounts Payable - S. Werle	1,658.90	1,658.90	-	(4,732.92)	1,248.12	3,123.16	361.64
Accounts Payable - K. Weinberg	-	-	(253.13)	-	-	253.13	-
Accounts Payable - D & M Hill	-	-	-	-	(100.00)	-	100.00
Accounts Payable - T. Geigle	213.22	-	-	-	-	213.22	-
TOTAL LIABILITIES	1,872.12	1,658.90	(253.13)	(4,732.92)	1,148.12	3,589.51	461.64
Owner's Equity / (Deficit)							
Equity / (Deficit)	33,614.51	13,669.82	2,936.80	10,626.48	3,981.60	1,511.53	888.28
TOTAL OWNER	33,614.51	13,669.82	2,936.80	10,626.48	3,981.60	1,511.53	888.28
TOTAL LIABILITIES AND OWNER	35,486.63	15,328.72	2,683.67	5,893.56	5,129.72	5,101.04	1,349.92

4-Apr-2019 Cash in bank	35,728.43
FCCU membership hold	5.00
Cash per ledger	35,486.63
Accounts Payable	(1,872.12)
CASH TO SPEND	33,614.51

PO Box 193
Bismarck ND 58502-0193

future costs

current

	FY14-16	FY 2019	FY 2018	FY 2017	FY 2016	FY 2015	FY 2014
	LTD	30-Sep-19	30-Sep-18	30-Sep-17	30-Sep-16	30-Sep-15	30-Sep-14
Revenues							
Registration revenue	56,422.97	16,101.10	20,570.45	19,751.42	-	-	-
Donation revenue (jersey)	3,698.63	-	2,255.00	1,443.63	-	-	-
Fundraise revenue	3,992.96	-	2,351.13	428.75	1,213.08	-	-
Apparel revenue	2,800.00	-	2,020.00	165.00	615.00	-	-
Stick & Ball revenue	690.00	-	375.00	315.00	-	-	-
Scholarship revenue	466.62	-	253.13	-	-	-	213.49
Donation revenue	2,328.87	606.74	75.11	339.55	804.00	60.00	443.47
Window sticker/cling revenue	230.00	-	25.00	-	205.00	-	-
Sticker revenue	184.00	-	8.00	25.00	151.00	-	-
Reg, Stick, & Ball revenue	21,175.00	-	-	30.00	12,804.00	5,678.00	2,663.00
Donation revenue (coaches)	1,020.56	-	-	90.00	930.56	-	-
Party revenue	872.39	-	-	545.00	327.39	-	-
Helmet sticker revenue	180.00	-	-	180.00	-	-	-
Gym revenue	35.00	-	-	-	-	35.00	-
Interest revenue	3.37	1.88	-	-	-	1.33	0.16
TOTAL INCOME	94,100.37	16,709.72	27,932.82	23,313.35	17,050.03	5,774.33	3,320.12
Expenses							
Jersey expense	9,456.92	-	7,057.00	1,058.00	410.04	931.88	-
Apparel expense	3,341.32	-	2,638.42	-	702.90	-	-
League Game Fee expense	3,877.50	-	2,462.50	1,415.00	-	-	-
League Team Fee expense	6,836.90	1,061.90	2,300.00	1,500.00	1,975.00	-	-
Misc equipment expense	4,230.78	883.00	1,917.70	800.68	492.19	22.33	114.88
Coach's travel expense	7,031.06	-	1,827.60	1,932.88	2,622.17	486.77	161.64
Stick expense	5,457.15	160.95	1,285.31	279.86	1,096.24	1,358.10	1,276.69
Goal expense	2,600.98	-	1,224.09	186.38	803.68	301.88	84.95
Gym rental expense	1,736.60	305.00	1,144.97	126.64	79.99	80.00	-
Athletic trainer expense	955.00	-	955.00	-	-	-	-
Website expense	1,848.65	483.00	600.20	173.85	528.90	-	62.70
Ball expense	1,614.32	-	412.84	418.22	186.48	250.93	345.85
Officials expense	725.04	-	307.09	52.95	215.00	150.00	-
Scholarship expense	245.00	-	245.00	-	-	-	-
Window sticker/cling expense	425.00	-	213.00	-	-	212.00	-
Advertising expense	359.30	136.05	138.53	20.00	24.72	20.00	20.00
Pads expense	1,983.74	-	119.94	31.92	1,716.10	96.89	18.89
Coach's US Lacrosse Mbr expense	515.00	-	55.00	110.00	150.00	150.00	50.00
Background Check expense	113.75	-	31.25	31.25	31.25	-	20.00
Party expense	368.12	-	28.68	125.00	201.15	13.29	-
Trailer expense	3,560.64	-	10.64	3,550.00	-	-	-
Nonprofit expense	480.00	10.00	10.00	10.00	410.00	40.00	-
Sticker expense	600.60	-	-	-	600.60	-	-
Helmet sticker expense	446.24	-	-	446.24	-	-	-
Coach's Clinic expense	440.02	-	-	80.00	290.02	-	70.00
Field expense	402.00	-	-	-	282.00	120.00	-
Net expense	344.23	-	-	138.00	-	-	206.23
Bad donation expense	250.00	-	-	-	250.00	-	-
Camp expense	200.00	-	-	200.00	-	-	-
Field lining expense	39.99	-	11.26	-	-	28.73	-
Rounding	0.01	-	-	-	-	-	0.01
TOTAL EXPENSES	60,485.86	3,039.90	24,996.02	12,686.87	13,068.43	4,262.80	2,431.84
NET INCOME / (LOSS)	33,614.51	13,669.82	2,936.80	10,626.48	3,981.60	1,511.53	888.28