



Bismarck Mandan Lacrosse Association
Board Meeting May 15, 2019

- I. Call to Order 7:01pm
 - a. Welcoming remarks and introductions
In attendance: Lori Geiger, Tara Vander Laan, Dion Bitz, Amy Sorge, Michael Jochim
- II. Changes to Agenda - End of year picnic
- III. Approval of Prior Minutes
 - a. Approved as written and posted to website
<http://www.bismanlacrosse.org/pages/boardofdirectors> BMLA Minutes 0419.pdf
- IV. Reports:
 - a. Treasurer
 - i. FCCU Savings Options - Shaun sent email to Lori yesterday. They have a 7 mo. cd for 2.3%. We still need to pay NPLL season fees and game fees so will wait on this for now.
 - ii. Holly to check on status of check from sponsor for uniforms last season - Holly said Ben will stop tomorrow with check. Lori said it would be nice if someone from the board could contact him.
 - iii. The athletic trainer check was dropped in the mail today. Lori has paid the invoice for the swax lax balls and BPR April rink rental. She paid Kurt reimbursement for Little Laxers supplies and \$227 to Shaun. We've sold \$303 in socks and stickers so far.
 - iv. Pizza ranch - We made \$1135.10 from our fundraising night. Tips \$501.69 and 20% of sales \$633.41. Tara said it would be nice to do more than once a year, especially since we are getting a Pizza Ranch in Bismarck soon and they both have the same owner.
 - b. Coach
 - i. First Aid Kits - We ordered 2 and both are in the trailer.
 - ii. 14U age vs being in HS - Shaun suggested anyone in high school should play with high school regardless of their birthday. Shaun said that if a kid is 14U aged but a freshman that it should be up to the parents of where the child will play. Michael proposes for next year that if player is in HS, they register for HS. We only have one HS group to register for and leave it to the coaches to decide teams for JV and Varsity.
 - c. Sponsorship/Fundraising (Holly and Lori)
 - d. Volunteer
 - e. Recruitment
 - f. Disciplinary
- V. Old Business
 - i. Advertising (Michael) - working on business card - tabled
 - ii. Clothing order (Michael) - Michael reported that he is not getting anywhere with DSA. He spoke to Coach Kyle who put him in contact with Chad from BSN who said he can have a store open and ready by this Friday. Michael will move forward with BSN for clothing order.
 - iii. Trailer/Content Insurance -Lori received premium quote of \$264 for trailer and based off of the content list that Shaun provided with a slight pad approximately \$400 for contents for a yearly fee of approximately \$664 per year with a \$250 deductible. Amy made motion to approve, Tara

2nd, motion carries. Lori will work with Bollinger and get insurance set up.

- iv. Coach reimbursement policy - Lori proposes we leave it as is for now. Michael 2nd and suggests sorting out in the off season. Motion carries.

VI. New Business

- i. 2019 Season NPLL League Update - The rep from Watertown is working on the schedule for rest of the season. Schedule for the remaining travel weekends will definitely be changing. Michael is working on level one certification so he can do official training. We are still short officials. Michael will make a template for roster assignment for BisMan to help those who work the tables. Dion said all clubs should put together a list of teams they think they will have for next year and present to the league in July to help facilitate planning for next year. Another suggestion is to just have 4 host cities for 4 weekends of travel so that all teams play together.
- ii. Fargo weekend - very disappointed in weekend. We will pay to reimburse Coach Kurt for medical supplies but then Michael will pass charges along to Fargo for reimbursement since they did not provide an athletic trainer or any other medical personnel for weekend. As this is part of bylaws, Amy suggested Fargo will need to provide confirmation of medical personnel for events they host going forward before we agree to take our teams there to play.
- iii. Registration Opening - all travel registration is closed. Non Travel registration will remain open until the end of May.
- iv. Host Weekend Recap - Michael suggested we have a golf cart for the athletic trainer. Amy asked if there is a reason why we can't have all four fields together instead of using Reichert. This would allow our athletic trainer to be more available for all games. Coach Kurt has reached out to Parks and Rec to make sure the gate is open. Going forward every Saturday /Sunday morning when games are being played gate will be open in case an ambulance is needed on the fields. Feedback from participants was that concessions were too far away.
- v. Pictures - Scheduled for May 23
- vi. Intra-squad May 18 - We will go forward with it for this Saturday and if we need to cancel due to weather, we will do so either Friday night or Saturday. HS and 14U will play 3-4:30pm and all younger groups will play 2-3pm. Coaches will determine play and teams based on who shows up. Will have a Creator's game for each time slot. Dion will draft email and provide to Amy to send out to membership with all of the details.
- vii. End of year picnic - This will be straight picnic, maybe a couple of 4x4 nets with coaches deciding games to be played. Will schedule for Tuesday June 18 with an alternate date of June 20th. Michael will bring grill and call around for donations for hotdogs/buns. Amy will call for space, first priority with shelter and playground; Pioneer park, Sertoma, etc. If unable to get any of these can look to reserve Reichert as it has a shelter. Need to get an alcohol permit. We will ask our traveling families to bring items: Varsity - nonalcoholic beverages, JV - side dishes (salads, chips), 14U desserts, 12U fruits/veggies/appetizers

VII. Comments & Announcements - Next meeting is June 26, 7pm Lori will check to see if General Equipment meeting space is available.

VIII. Adjournment 8:22pm

current

	FY14-17	FY 2019	FY 2018	FY 2017	FY 2016	FY 2015	FY 2014
	LTD	30-Sep-19	30-Sep-18	30-Sep-17	30-Sep-16	30-Sep-15	30-Sep-14
Assets							
Cash in checking	14,264.50	(4,773.41)	2,678.67	4,993.56	5,379.72	5,101.04	884.92
Cash in savings	11,001.88	11,001.88					
Cash in CD	10,000.00	10,000.00					
Cash for jerseys	900.00	-	-	900.00	-	-	-
Cash for scholarships	220.00	-	5.00	-	-	-	215.00
Cash - change	200.00	200.00	-	-	-	-	-
Total Cash	36,586.38	16,428.47	2,683.67	5,893.56	5,379.72	5,101.04	1,099.92
Accounts Receivable	-	-	-	-	(250.00)	-	250.00
TOTAL ASSETS	36,586.38	16,428.47	2,683.67	5,893.56	5,129.72	5,101.04	1,349.92
Liabilities							
Accounts Payable - S. Werle	227.19	227.19	-	(4,732.92)	1,248.12	3,123.16	361.64
Accounts Payable - K. Weinberg	-	-	(253.13)	-	-	253.13	-
Accounts Payable - D & M Hill	-	-	-	-	(100.00)	-	100.00
Accounts Payable - T. Geigle	213.22	-	-	-	-	213.22	-
TOTAL LIABILITIES	440.41	227.19	(253.13)	(4,732.92)	1,148.12	3,589.51	461.64
Owner's Equity / (Deficit)							
Equity / (Deficit)	36,145.97	16,201.28	2,936.80	10,626.48	3,981.60	1,511.53	888.28
TOTAL OWNER	36,145.97	16,201.28	2,936.80	10,626.48	3,981.60	1,511.53	888.28
TOTAL LIABILITIES AND OWNER	36,586.38	16,428.47	2,683.67	5,893.56	5,129.72	5,101.04	1,349.92

14-May-2019 Cash in bank	36,375.28
FCCU membership hold	5.00
Cash per ledger	36,586.38
Accounts Payable	(440.41)
CASH TO SPEND	36,145.97

PO Box 193
Bismarck ND 58502-0193

	current						
	FY14-16	FY 2019	FY 2018	FY 2017	FY 2016	FY 2015	FY 2014
	LTD	30-Sep-19	30-Sep-18	30-Sep-17	30-Sep-16	30-Sep-15	30-Sep-14
Revenues							
Registration revenue	58,913.04	18,591.17	20,570.45	19,751.42	-	-	-
Fundraise revenue	5,128.06	1,135.10	2,351.13	428.75	1,213.08	-	-
Donation revenue	2,333.87	611.74	75.11	339.55	804.00	60.00	443.47
Stick & Ball revenue	730.00	40.00	375.00	315.00	-	-	-
Interest revenue	3.37	1.88	-	-	-	1.33	0.16
Donation revenue (jersey)	3,698.63	-	2,255.00	1,443.63	-	-	-
Apparel revenue	2,800.00	-	2,020.00	165.00	615.00	-	-
Scholarship revenue	466.62	-	253.13	-	-	-	213.49
Window sticker/cling revenue	230.00	-	25.00	-	205.00	-	-
Sticker revenue	184.00	-	8.00	25.00	151.00	-	-
Reg, Stick, & Ball revenue	21,175.00	-	-	30.00	12,804.00	5,678.00	2,663.00
Donation revenue (coaches)	1,020.56	-	-	90.00	930.56	-	-
Party revenue	872.39	-	-	545.00	327.39	-	-
Helmet sticker revenue	180.00	-	-	180.00	-	-	-
Gym revenue	35.00	-	-	-	-	35.00	-
TOTAL INCOME	97,770.54	20,379.89	27,932.82	23,313.35	17,050.03	5,774.33	3,320.12
Expenses							
Misc equipment expense	4,670.60	1,322.82	1,917.70	800.68	492.19	22.33	114.88
League Team Fee expense	6,982.10	1,207.10	2,300.00	1,500.00	1,975.00	-	-
Gym rental expense	1,976.60	545.00	1,144.97	126.64	79.99	80.00	-
Website expense	1,910.15	544.50	600.20	173.85	528.90	-	62.70
Coach's travel expense	7,258.25	227.19	1,827.60	1,932.88	2,622.17	486.77	161.64
Advertising expense	384.30	161.05	138.53	20.00	24.72	20.00	20.00
Stick expense	5,457.15	160.95	1,285.31	279.86	1,096.24	1,358.10	1,276.69
Nonprofit expense	480.00	10.00	10.00	10.00	410.00	40.00	-
Jersey expense	9,456.92	-	7,057.00	1,058.00	410.04	931.88	-
Apparel expense	3,341.32	-	2,638.42	-	702.90	-	-
League Game Fee expense	3,877.50	-	2,462.50	1,415.00	-	-	-
Goal expense	2,600.98	-	1,224.09	186.38	803.68	301.88	84.95
Athletic trainer expense	955.00	-	955.00	-	-	-	-
Ball expense	1,614.32	-	412.84	418.22	186.48	250.93	345.85
Officials expense	725.04	-	307.09	52.95	215.00	150.00	-
Scholarship expense	245.00	-	245.00	-	-	-	-
Window sticker/cling expense	425.00	-	213.00	-	-	212.00	-
Pads expense	1,983.74	-	119.94	31.92	1,716.10	96.89	18.89
Coach's US Lacrosse Mbr expense	515.00	-	55.00	110.00	150.00	150.00	50.00
Background Check expense	113.75	-	31.25	31.25	31.25	-	20.00
Party expense	368.12	-	28.68	125.00	201.15	13.29	-
Trailer expense	3,560.64	-	10.64	3,550.00	-	-	-
Sticker expense	600.60	-	-	-	600.60	-	-
Helmet sticker expense	446.24	-	-	446.24	-	-	-
Coach's Clinic expense	440.02	-	-	80.00	290.02	-	70.00
Field expense	402.00	-	-	-	282.00	120.00	-
Net expense	344.23	-	-	138.00	-	-	206.23
Bad donation expense	250.00	-	-	-	250.00	-	-
Camp expense	200.00	-	-	200.00	-	-	-
Field lining expense	39.99	-	11.26	-	-	28.73	-
Rounding	0.01	-	-	-	-	-	0.01
TOTAL EXPENSES	61,624.57	4,178.61	24,996.02	12,686.87	13,068.43	4,262.80	2,431.84
NET INCOME / (LOSS)	36,145.97	16,201.28	2,936.80	10,626.48	3,981.60	1,511.53	888.28