



Contown
NMLS 2090923

The 5 Day HELOC is a standalone product. It requires a full draw at closing and has no prepayment penalties.

Loantown offers this product in California and Florida.

### Product Description

- Terms Available: 5, 10, 15, and 30 years
- 1-Unit properties Only (SFR, Condo or PUD)

Owner Occupied – 1 <sup>st</sup> or 2 <sup>nd</sup> Lien		
Max Loan	Max CLTV	FICO Score
\$125,000	70%	640 – 659
	80%	660 – 679
\$150,000	85%	680 – 759
\$200,000	80%	680 -699
\$250,000	80%	700 – 739
	85%	740 - 850
\$300,000	80%	740 - 850
\$350,000	75%	740 - 759
\$400,000	75%	760 - 850

- Maximum DTI = 50%
- Minimum Loan Amount = \$20,000

Max Loan	Max CLTV	FICO Score
\$200,000	70%	680 - 719 *
\$225,000	70%	720 – 759 *
\$250,000	70%	760 - 850 *

Owner Occupied –3rd Lien		
Max Loan	Max CLTV	FICO Score
\$100,000	70%	680 – 759
\$150,000	70%	760 -850

### GENERAL APPLICATION REQUIREMENTS

- Only one borrower may apply (no co-borrowers)
- No changes are allowed after loan application is completed (i.e.: legal name corrections, loan amount changes, etc.). A new application must be submitted.
- HELOC may not be used to payoff debt or existing
   HELOC lien(s) to qualify

### INCOME

- Marital income may be used for qualifying
- Income can be a combination of earnings and/or asset depletion
- Borrower may validate income via bank account data, paystubs or tax filings
- Income verification is primarily automated; only paystubs may be manually uploaded

### **CREDIT**

- FICO must be greater than or equal to 640
  - \*Minimum of 680 for 2nd home/investment
- Credit is valid for 30 days
- Inquiries: Total number of inquiries (excluding mortgage and auto) must be less than 6

### LATE PAYMENTS, COLLECTIONS & DEROGATORY EVENTS

- No mortgage 30 days or more delinquent reported in the last 6 months
- No tradeline 60 days or more delinquent reported in the last 12 months (including non-medical collections)
- No non-medical collections with a balance greater than \$500
- No public record Bankruptcy filed in the last 5 years
- No applicants with non-discharged/dismissed bankruptcy filings
- No foreclosure proceedings in the last 5 years

### **PROPERTY**

- 1-Unit SFR, Condo, or PUD only
- Fee Simple Only; Leasehold / ground lease / co-ops ineligible
- Property size cannot exceed 20 acres
- Property value must be supported by proprietary
   AVM; no appraisal reviews allowed
- Properties purchased within 90 days are ineligible

### LIEN POSITION

 The 5 Day HELOC may be in 1<sup>st</sup>, 2<sup>nd</sup> or 3rd position

### DRAW TERMS & STRUCTURE

- A full draw is required at closing
- No prepayment penalty applies
- 100% Maximum redraw available (based on initial credit line) in minimum increments of \$500
- Draw period of 5, 4, 3, or 2 years, depending on initial term (30, 15, 10, or 5 years, respectively)

TERM	DRAW PERIOD
5	2 Years
10	3 Years
15	4 Years
30	5 Years

### **DRAW TERMS & STRUCTURE**

 Draw Feature: The initial loan amount funded at closing will be fixed rate. The loan contains an additional draw feature. If the borrower decides to make an additional draw, the interest rate for the redraw will be set as of the date of the draw. The interest rate will be the Index, which is the highest domestic Prime Rate published in the Money Rates section of The Wall Street Journal (Eastern Édition) for the calendar month preceding the date of the additional draw, plus a fixed Margin and will be the fixed rate that the draw keeps for the duration of loan term. The margin on the first draw is determined based on the fixed rate less the Index as of origination and will be held constant for all additional draws. Example: a first draw is taken at a fixed rate prime + 50bps margin = 5%, and the subsequent draws would be prime + 50bps margin. In 1 year, the borrower makes the second draw. Index is now 5.5%. The interest rate for the draw is 5.5% + 50bps = 6%. The second draw is fixed at a 6% rate for the remaining term.

### **RATE**

- Interest rates are determined by loan components
  through AI technology; no rate sheet is available.
  Borrowers may be offered several rate options based
  on requested loan amount, initial draw term, and
  selected origination fee options
- Interest rates are fixed with no interest-only period;
   payments are fully amortized
- Quoted interest rates include a total of 0.5% in discounts: 0.25% for automatic payments and 0.25% for enrollment in credit union account. Opting out of either or both features will increase the interest rate accordingly

### **FEES**

One-time origination fee of 1.50% or 3.99%,
depending on applicant selection (choices vary
based on creditworthiness, state of residence,
and LTV)

### The Basics

- One borrower only
- The process is fully automated. Borrowers can link directly to IRS.gov (\*important for self-employed borrowers), online bank account(s), or payroll login. Paystubs may be uploaded directly
- No changes may be made to the loan after application (including name corrections and line amount changes). Borrower will need to reapply
- Automated Valuation only a full appraisal is not required
- No decision appeals allowed

### The Basics

- Rates are determined by loan eligibility criteria (such as FICO, CLTV, etc.)
- Discounts: 0.25% for automatic payment, 0.25% to
- Loans are canceled after two (2) weeks of inactivity
- Loans can be approved within minutes of application
- Borrower receives the full amount of the line at closing (no prepayment penalties)

- Basic Information
- 2 Select Your Offer/Customize Your Loan
- Provide Additional Information about the Borrower & the Subject Property
- 4 Verify Your Identity
- Verify Your Income
- Set Up Loan Disbursement
  Authorization & AutoPay Account
- Review Your Closing Documents
- Set-Up Notary via E-Notary or Live Notary Appointment

# 8 Sections of the Borrower's Application

### Basic Information

- Borrower consents to a soft credit pull (this is to issue an initial pre-approval and will not affect the borrower's credit score - a hard credit pull is done later prior to closing for the final approval)
- Soft credit check and an automated valuation are then pulled (no full appraisal is needed)
- Borrower's Legal Name
- Valid ID (driver's license or govt issue ID or SSN or ITIN)
- Phone Number

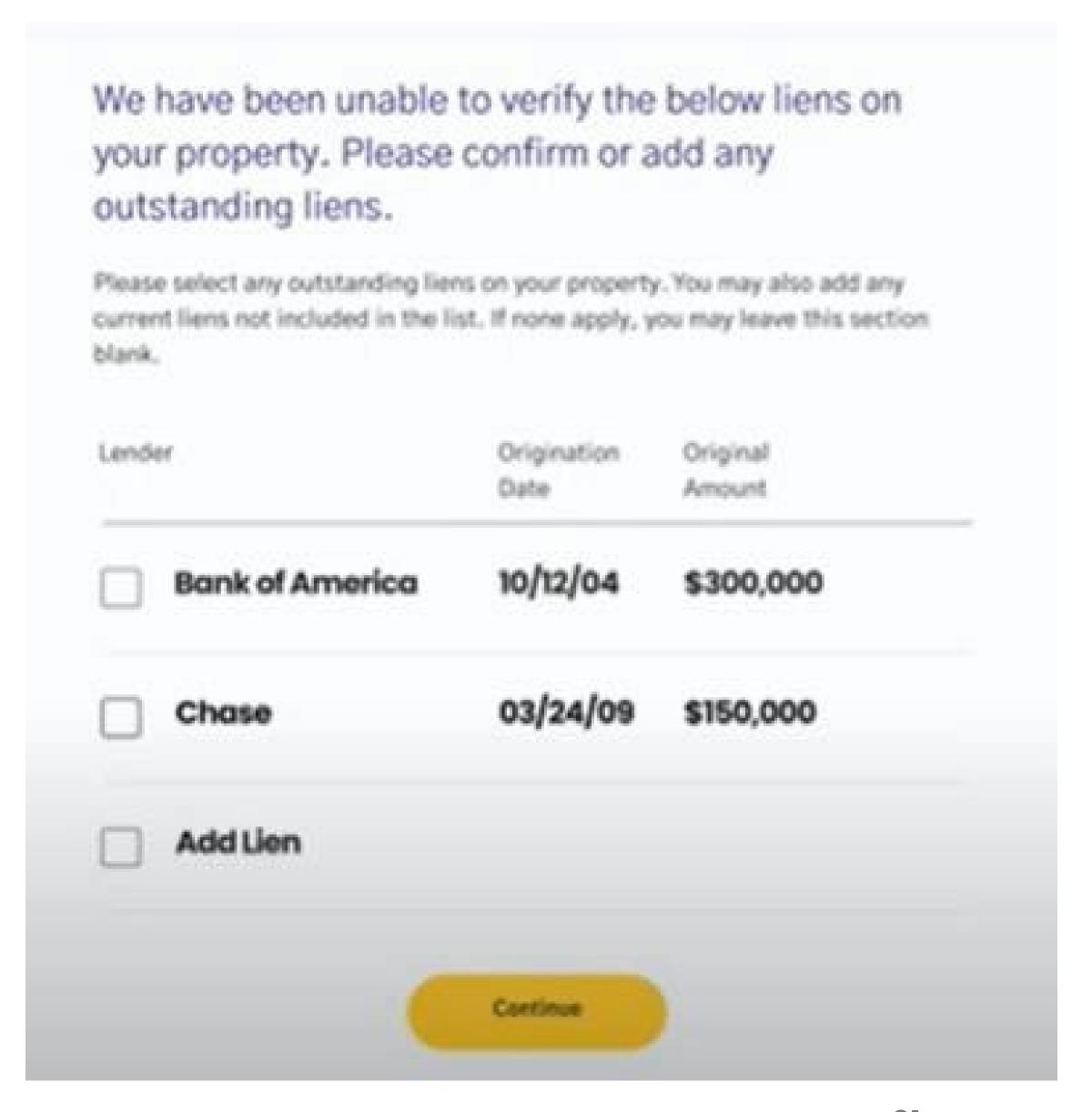
### Basic Information

- Email
- Property address
- Occupancy type (primary, second home, or investment)
- Financing purpose
- Annual Household Income (only primary borrower goes on the application but household income from a legal spouse or domestic partner can be used to qualify)

### Basic Information

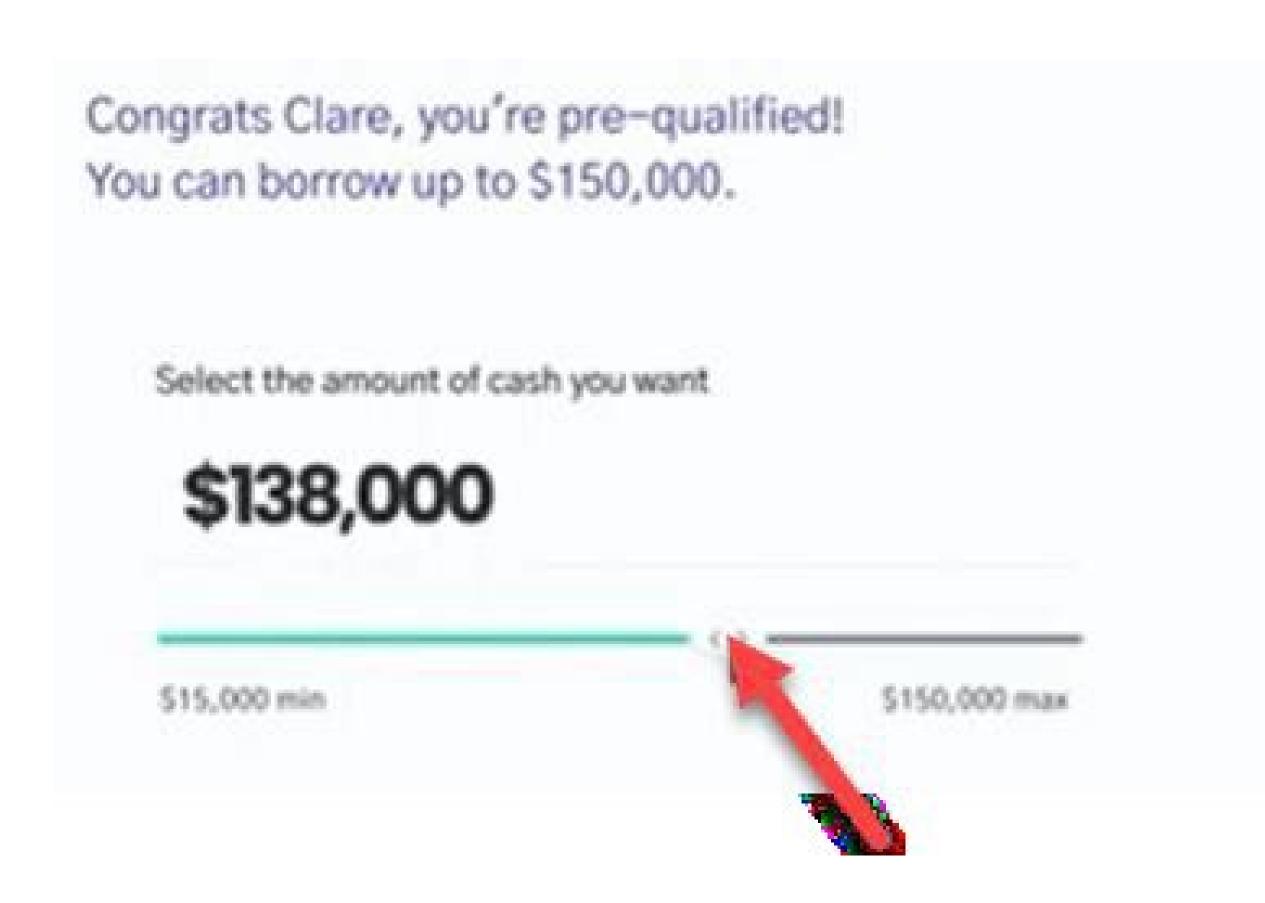
### Lien matching

(if there is a perfect match between property, lien data and credit, the borrower will be given the opportunity to self-attest that the info is correct, otherwise they will need to update manually to confirm liens)



### Select Offer & Customize the Loan

Information collected; "Soft Pull" credit data, & AVM results are run through an automated decisioning engine for prequalification. Once prequalified, the borrower is offered a maximum loan amount and various repaymentoptions so that they can customize their loan to suit their needs.



### Select Offer & Customize the Loan

Select a one-time origination fee of (1.5%, 3%, or 4.99%) and then choose the term (5, 10, 15, or 30 years). The higher the origination fee the lower the interest rate so borrowers can customize the terms to their needs.

The one-time origination fee is financed into the loan so that the borrower does not need to bring any cash to closing

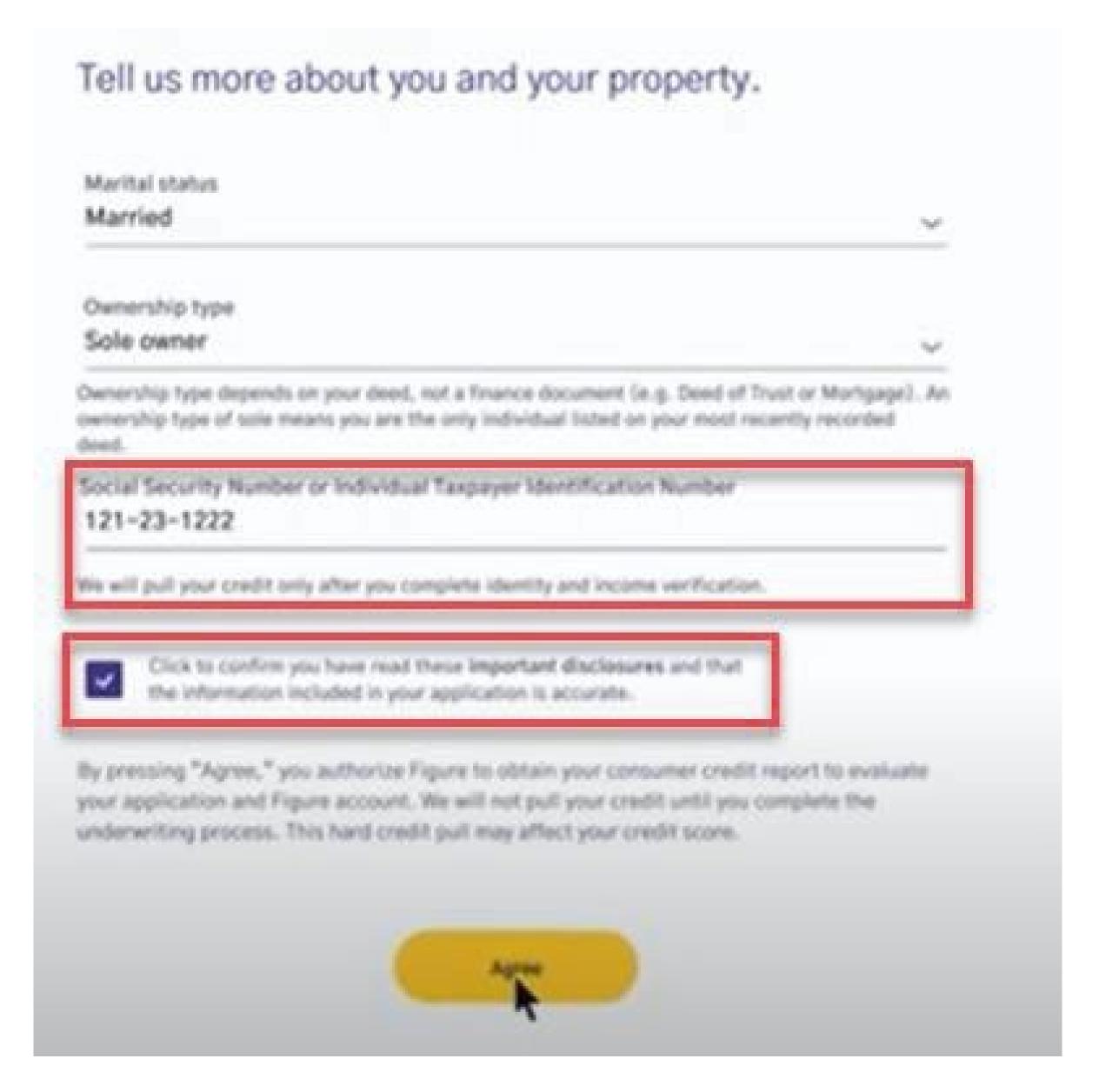




TIP: Borrowers can get up to a .50% discount by enrolling in Auto-Pay and opening a Teachers FCU account. This option is given to the borrower when they select their offer.

# Additional Information About Borrower & Subject Property

Social Security Number is requested for a "Hard" credit pull and customer checks box to acknowledge that they have read the disclosures sent to them.



### Verify Identity

### Borrower can then review the data that has been submitted so far and submits the application.

Borrower has various choices to verify their identity:

- Upload a jpg/png file of their ID with their identity
- Take a picture of their ID (they will receive a text with a link to text the photo).
- Provide an email to send their ID
- They can opt to provide their ID later by returning to this screen

They then must choose from items in a dropdown which type of ID that they provided.

This information is then submitted by the borrower and sent to a third party to verify its authenticity.

### Verify Identity

### Now let's quickly verify your identity.

Please select a method below to share a copy of your ID. Please make sure to get clear picture, make sure you have good lighting, a plain background.

Select an option

#### Upload file

Provide an image (jpeg/png) of your ID.

#### Take a picture

Use your device camera to take a picture of your ID.

#### Provide via email

We will send you an email to respond to with a photo or file of your ID.

#### Remind me later

Return to this screen later to provide your ID, which is required.

#### IO type

US Driver's License

Upload a photo of the front of your ID



### Verify Your Income

#### **OPTION 1**

Link the borrower's checking account (assuming direct deposit). This is the fastest option.

#### **OPTION 2**

Link the borrower's tax returns (link to borrower's tax preparation service or set up an account with IRS.gov to get access to tax returns).

#### **OPTION 3**

Link paystubs (log in to the borrower's payroll provider to get the most recent paystubs).

#### **OPTION 4**

Link the borrower's asset accounts to use asset depletion (retirement, savings, or investment accounts). Asset depletion is automatically calculated if the applicant has connected an eligible asset account type.

See the screenshot in the next slide

### Verify Your Income

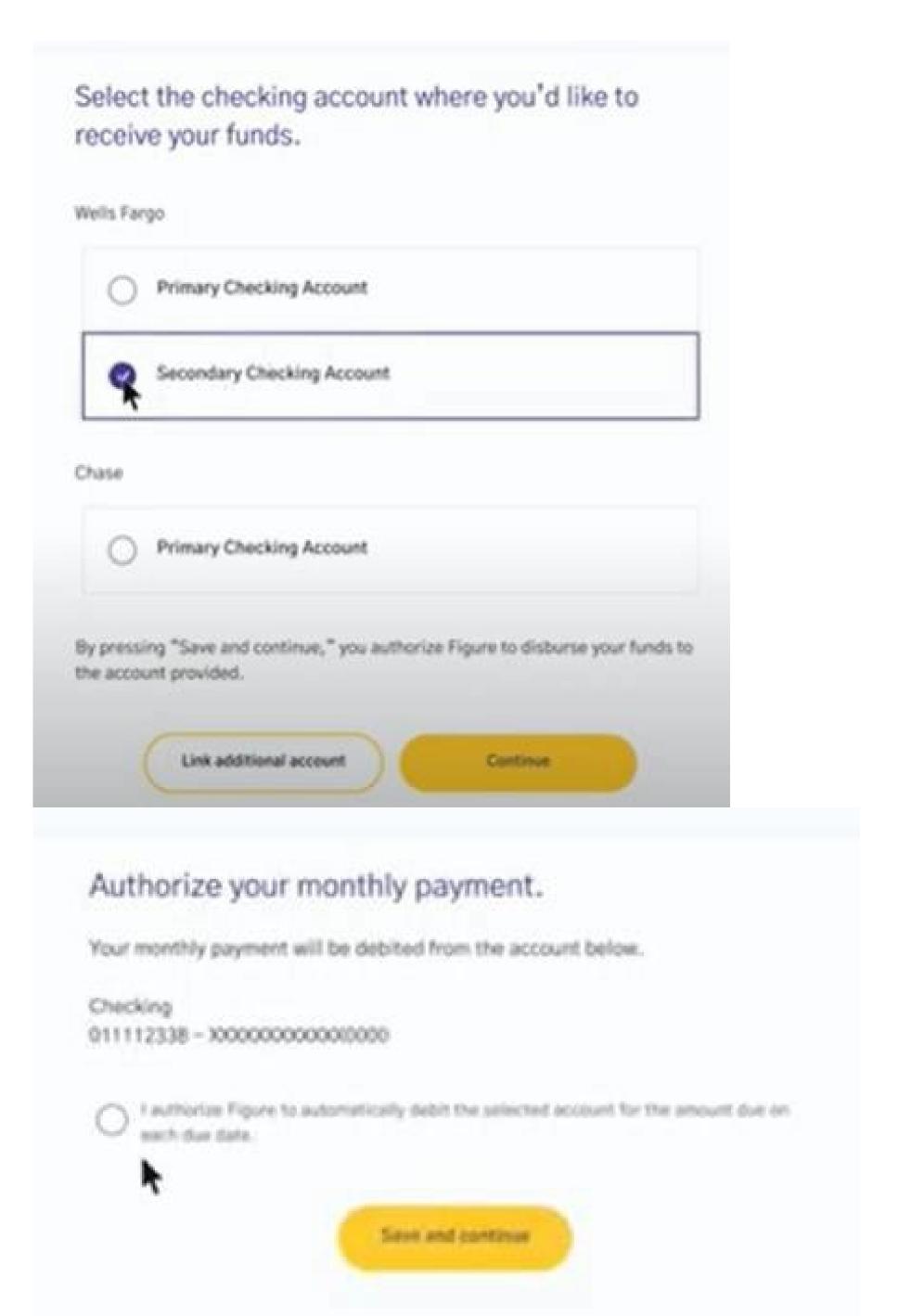




TIP: Borrowers who have multiple sources of income can link more than one account to verify their additional income sources.

### Authorize Disbursement and AutoPay Accounts

The borrower can then **link** an account where they want to receive their funds and **authorize** the monthly payment to be debited from the account of their choice on a monthly basis.



## Review Your Closing Documents

The borrower then reviews and agrees to each of the closing documents.

### **HELOC** agreement



Figure Londing LLC 15720 Binduse Bill Anonia Sun 300 Charleto, NC 28277 NML5 ID: 1717854

#### Figure Home Equity Line of Credit Agreement

Business's Number: Carlor Tanib.	Agreement Own:
Sandar's Name: Pigare Londing U.A.	Last Matthewise Norther 5-21709-679
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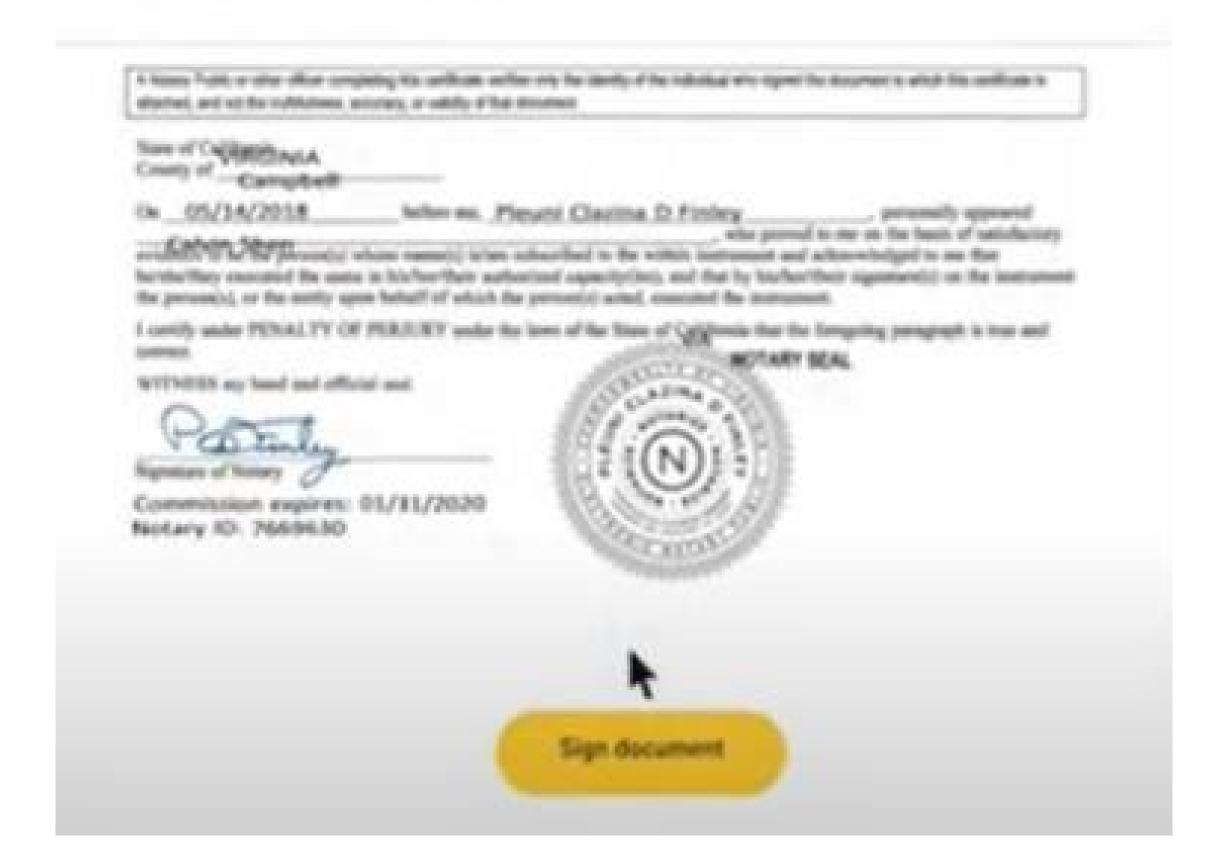
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### Connect with a Notary

The last step is for the borrower to schedule a notary session via e-notary (if allowed in the county where they are located). The e-notary session is set up as a video chat. This is where they can review and e-sign the closing documents.

If e-notary is not permitted based on state or county laws, they can schedule a manual notary session where they can sign the documents in person.

### Review the mortgage



### Once the documents have been signed, there will be a 3 day Right-of-Rescission prior to the loan disbursing.

### Congratulations, Clare! You've successfully completed your process.

We're now reviewing your documents. Once everything is in order and we have assessed the condition of your property, we'll submit your loan to the county for recording.

We'll let you know when your loan funds or if there are any issues with your property's condition or documents.

Thanks for choosing Figuret

Go to dashboard

Recieve a free gift.

# The Loan Process is Complete!