# THE SUMMIT 2027

SHARING PLANS FOR OUR FUTURE TOGETHER





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PROJECTED FOR 2027

Conceptual Rendering Only

# WHAT IS A MASTER PLAN?

- A guide for future growth
- A plan so residents, prospects and families can see forethought into our future together
- A plan to remain market competitive and viable into the future
- A master plan is contingent on many things, including market demand. Meaning plans are subject to change.

#### STRATEGIC GOALS

#### PROPER MIX

(efficient campus size)

#### RESIDENT COMMUNICATION PLAN

# FINANCIAL SUSTAINABILITY

#### HEALTH AND REHAB

All campuses
80% Independent
Living / 20%
Higher levels of
Services or
Licensed Areas

We want to be open and forthright and involve residents with concepts early on Self-perpetuating business, our organization has a commitment and obligation to long term-perspective and long-term sustainability

Management must have a plan to address the continuum of care

# PLANNED UPDATES

- Interior refresh (current), AL updates
- New front entrance / Guard House
- 18 Additional new cottages
- Memory support neighborhood, 20 private rooms
- Added amenities Independent
- New Hybrid Homes Independent

#### THE PROCESS

- Management takes resident and prospect market research to develop a framework of future projects
- Management is shares with the residents conceptual planning
- We are in this together and will work and refine our future

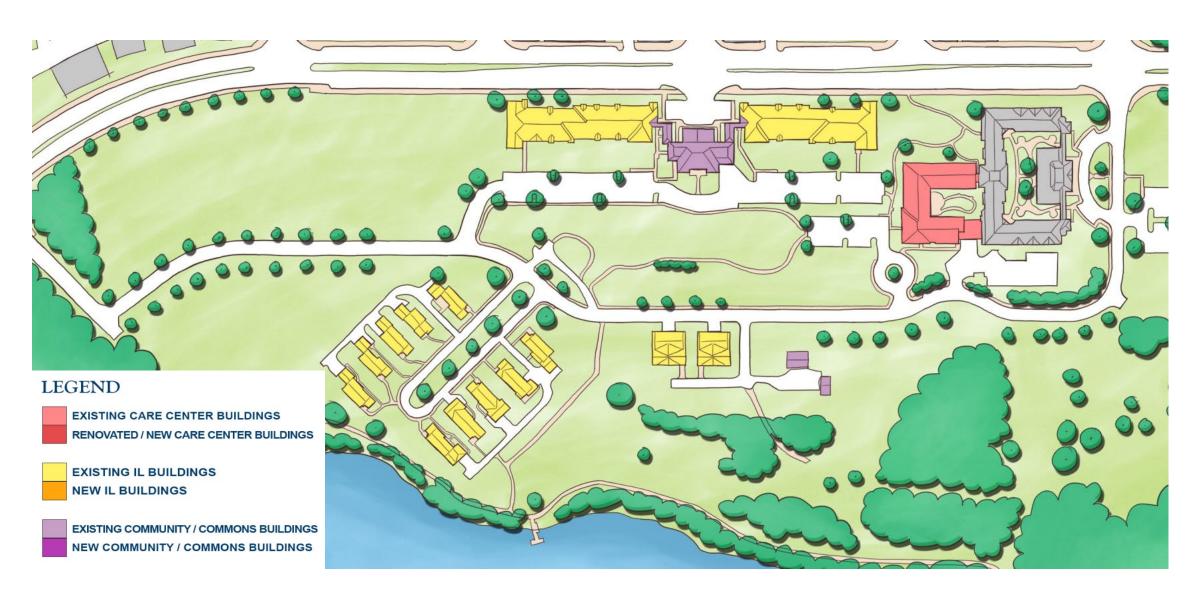
#### THE 2027 VISION

**CONCEPTUAL RENDERING ONLY** 





# CURRENT CAMPUS 2023



# PHASE 1

- 18 New Cottages
- New Guard House
- New Formal Entrance at Traffic Light
- TIMELINE = We have started this phase

#### PHASE 1 EXPANSION



# COTTAGES



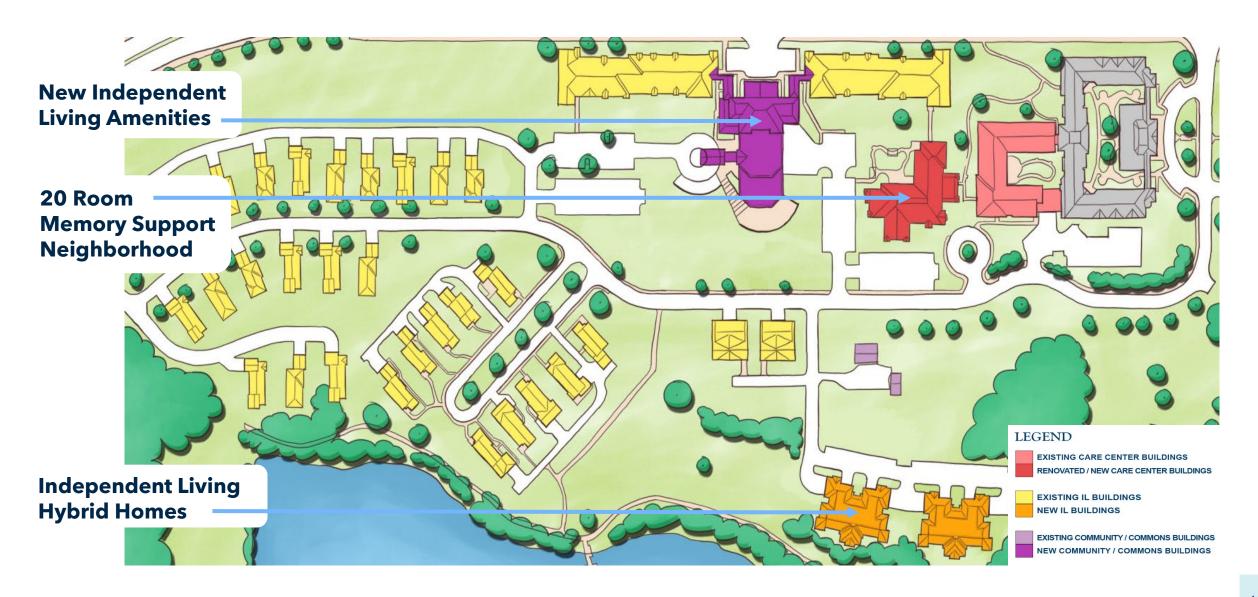
# COTTAGES

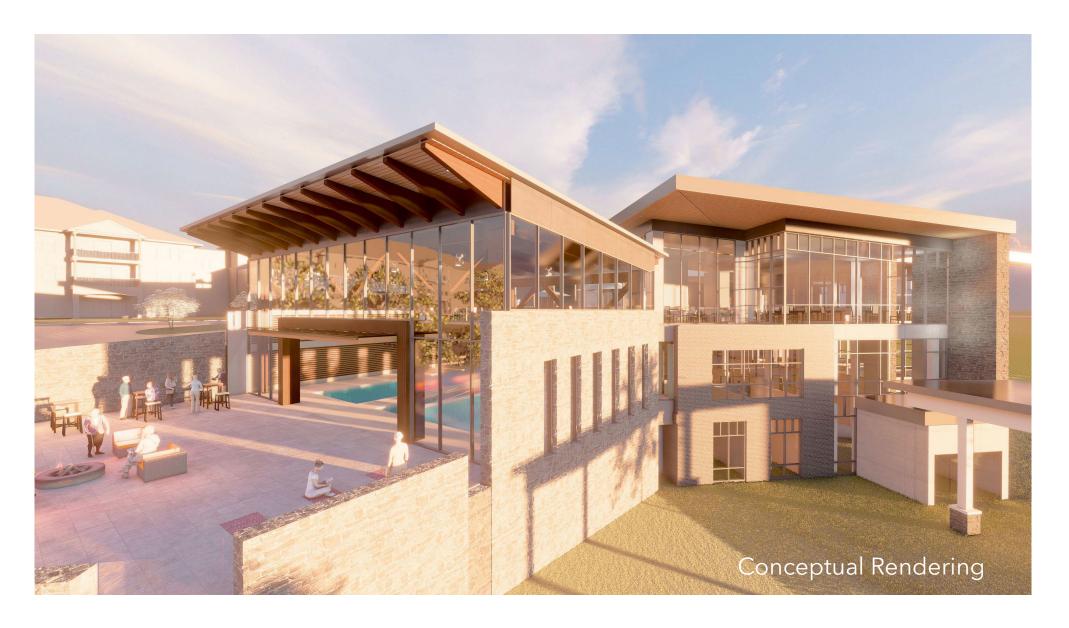


### PHASE 2

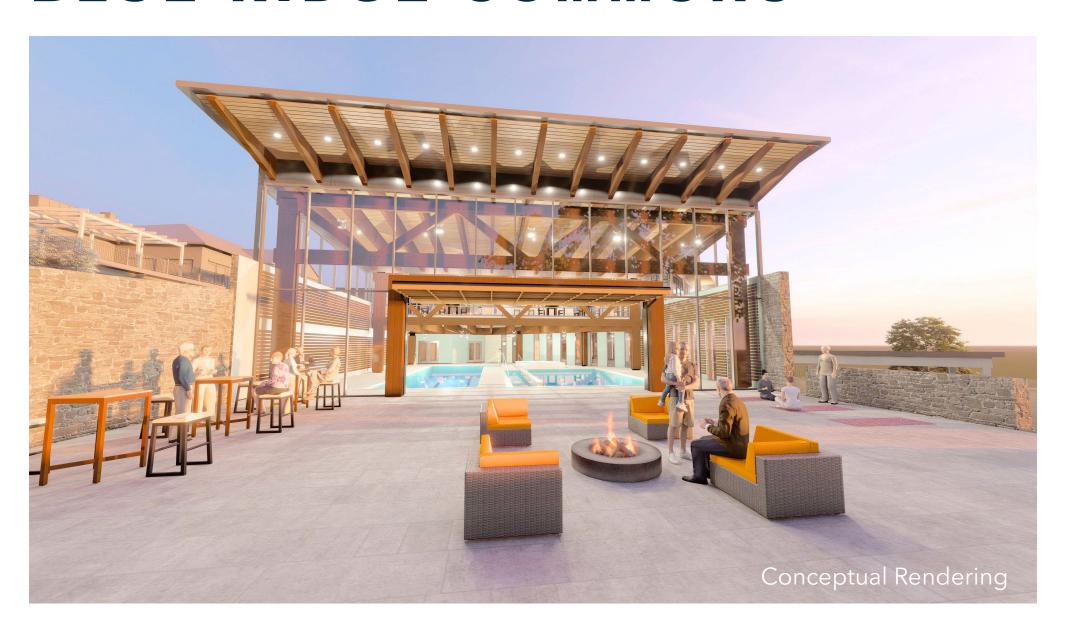
- 2 Hybrid Homes
- 20 residences of Memory Support
- Independent Living amenities / common areas
- TIMELINE TBD = Plan to Begin shortly after Phase 1

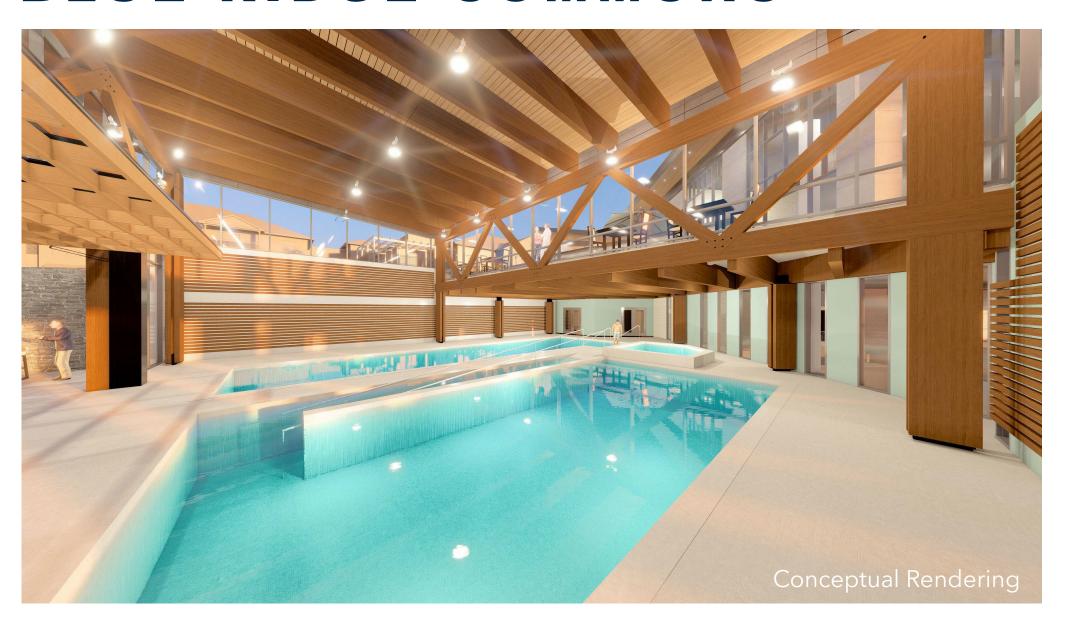
# PHASE 2 EXPANSION











# WHAT IS A HYBRID HOME?



- A Hybrid Home is not an apartment in the main building, and it is not an individual cottage. It is something in between, a hybrid.
- It is a congregate building with 10-16 apartments in the building, and individual interior garages access
- Lots of sun exposure and balcony/patio space

#### HYBRID HOMES AT LAKEWOOD



(conceptual rendering only)





#### MEMORY SUPPORT



- 20 Beds -Replica of Memory Support at The Glebe
- Private Rooms
- Neighborhood Approach

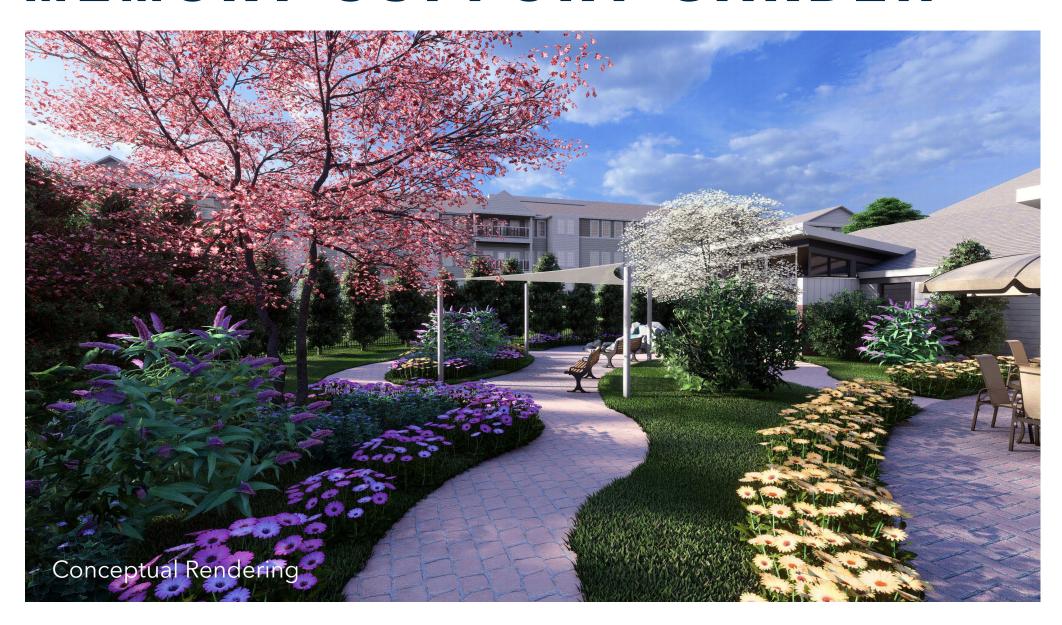
#### MEMORY SUPPORT AT THE GLEBE







#### MEMORY SUPPORT GARDEN



### INDEPENDENT LIVING AMENITIES

TO BE DESIGNED

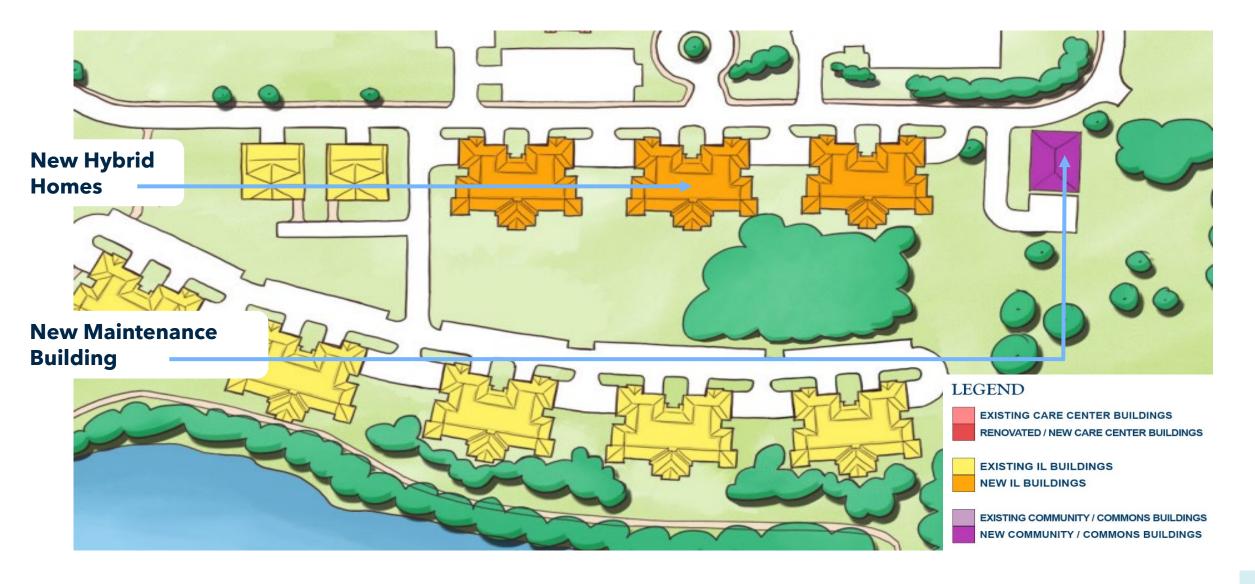
- Additional and larger dining options
- Larger more robust fitness
- Business Center / Library
- Theatre
- Chapel
- Community Gathering Room for large events
- and much more

# PHASE 3 - 4

- Additional hybrid homes
- Added amenities as campus evolves



#### PHASE 4 EXPANSION



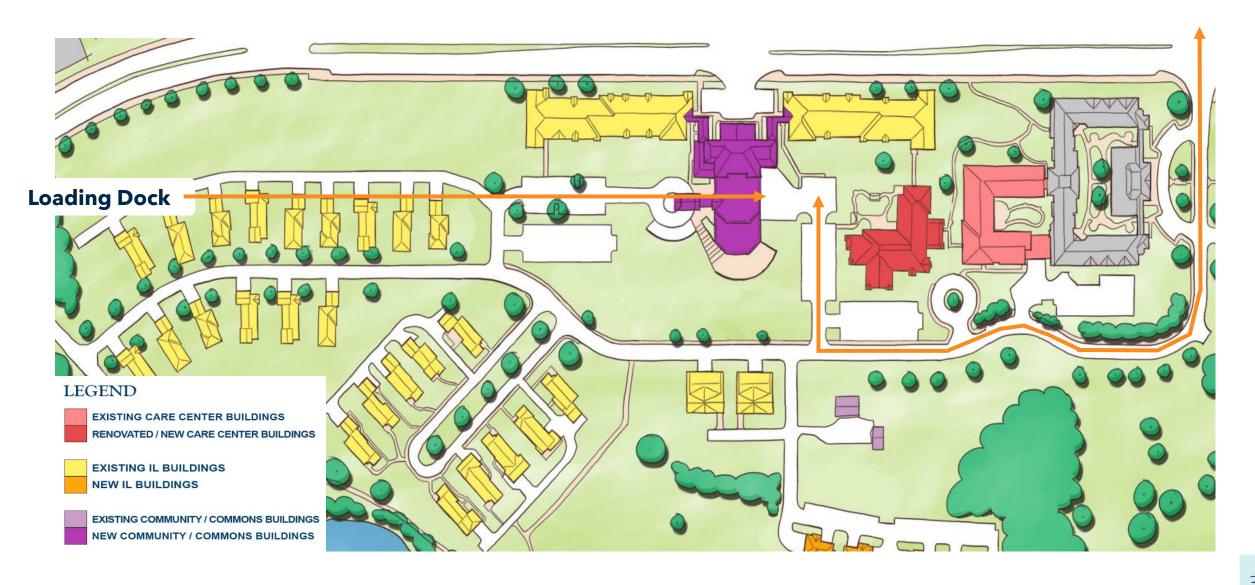
# TRAFFIC PATTERNS & ACCESS POINTS

- Create pedestrian and golf cart friendly campus
- Distinct resident entrance and separate vendor, team member entrance
- Loading dock and distances

#### CURRENT DELIVERY TRAFFIC 2023



# FUTURE DELIVERY TRAFFIC EXPANSION PHASE 2



# VIEWS FROM SOUTH APARTMENTS



- Current view is parking lot and bushes
- Memory Support needs to be in close proximity to assisted living
- We will lowering the roof lines from Glebe
- Beautiful courtyard Landscaping
- No more looking at a parking lot

#### VIEW 1

TOWARD MEMORY SUPPORT FROM IL 1ST FLOOR



#### VIEW 2

TOWARD
MEMORY
SUPPORT
FROM IL
2ND FLOOR



#### VIEW 3

TOWARD
MEMORY
SUPPORT
FROM IL
3RD FLOOR





#### SUMMIT ASSISTED LIVING

Dedicated plans are being made to enhance our capacity of care within your residence and home.

We will accommodate and retain residents with increased care including:

**MOBILITY NEEDS** 

**NUTRITIONAL ASSISTANCE** 

MEMORY SUPPORT

# WHAT WILL RESIDENTS EXPERIENCE?

#### **CARE LEVELS**

- Resident assessments will determine an individual's level of care needs.
- Varied levels of care within Assisted Living

#### **ACUITY-BASED STAFFING**

- Additional Clinical Team
- Housekeeping
- Care Liaison

#### **EQUIPMENT**

- Mechanical Lift
- Vital Sign Machine
- Oxygen Concentrator

#### COORDINATION EFFORTS

BETWEEN
THE SUMMIT
AND
SUMMIT
HEALTH &
REHAB

- Summit team members visit Summit residents daily M-F at Summit Health and Rehab.
- Summit team members support resident care plan meetings at Summit Health and Rehab.
- Summit team members (including ED and Administrator) have monthly communications meetings with Summit Health and Rehab's Administrator and DON.
- Summit and Summit Health and Rehab have a group email established for improved communications.

#### PLANNING ASSUMPTIONS

- Stabilized Occupancy
- With routine capital reinvestment
- Good fiscal controls (expense growth)
- We can afford these projects in conjunction with other company initiatives
- These projects enhance long-term financial performance
- Access to capital markets can change based on conditions out of LifeSpire's control

# THANK YOU

THE SUMMIT

1400 ENTERPRISE DRIVE

LYNCHBURG, VIRGINIA 24502

