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Understanding the "Buy American" Act: Clarifying the Facts

At Linear Solutions Inc., we believe in transparency and fostering a competitive marketplace. It's important for our customers to understand that the "Buy American" Act is meant to ensure value and compliance in federal procurement—not to create an uncompetitive environment. Some domestic competitors may attempt to use the Act to push higher-priced purchases and limit your choices, effectively trying to make everyone "play by their rules."

It's also important to note that the term "American" is broader than just the United States. Our neighbors in Mexico and Canada also consider themselves Americans, as they are part of the Americas. The "Buy American" Act is designed to support fair trade and competition, not to restrict it to a narrow definition that benefits only a select few.

At linear solutions we understand both the actual requirements, and intents of the various federal acts discussed in this letter. The "Buy American" Act is intended to promote fair trade and procurement practices, rather than limiting choices to specific geographic boundaries.

The spirit of the "Buy American" Act is about supporting fair trade and ensuring the best value in procurement, not about artificially inflating prices or stifling competition under the guise of patriotism.

Linear Solutions Inc. Conduit Products are "Buy American" Compliant

Linear Solutions Inc., a leading provider of metal conduit products, proudly assures our customers that our products meet the requirements of the "Buy American" Act as outlined in the Federal Acquisition Regulation (FAR) Act. We understand that purchasing decisions must align with federal guidelines, and we are fully compliant with both the letter and the spirit of these regulations.

Key Points of Compliance:

1. **USMCA Agreement:** Our steel conduit products are manufactured in Mexico, a USMCA partner country. Under the USMCA, which supersedes NAFTA, products manufactured in Mexico are granted special consideration under the "Buy American" Act, allowing them to qualify as compliant when certain conditions are met.
2. **FAR Act Paragraph 25.202 Exceptions:**
 - The FAR Act provides exceptions where foreign materials can be used if deemed impracticable or inconsistent with public interest. The USMCA agreement between the United States and Mexico falls under these exceptions, allowing our

products to be used in federal projects without violating "Buy American" provisions.

- Reference: [FAR Act - Paragraph 25.202 Exceptions](#)

3. FAR Act Paragraph 25.402 General:

- This section outlines the applicability of trade agreements based on contract value. For projects that exceed certain thresholds, our products qualify under the trade agreements, including the USMCA, ensuring compliance.
- *Threshold Examples:* For supply and service contracts exceeding \$92,319, and construction contracts exceeding \$12,001,460, the USMCA applies.
- Reference: [FAR Act - Paragraph 25.402 General](#)

4. FAR Act Paragraph 52.225-10 Notice of Buy American Requirement:

- This provision outlines the definitions of construction materials and ensures that materials like those provided by Linear Solutions are compliant when sourced from USMCA countries under specified conditions.
- Reference: FAR Act - Paragraph 52.225-10

Addressing "Buy America" Act Considerations

While our steel conduit products comply with the "Buy American" Act due to the USMCA agreement, it's important to distinguish this from the "Buy America" Act, which has specific requirements for transportation infrastructure projects funded by the U.S. Department of Transportation (DOT).

The "Buy America" Act mandates that all iron, steel, and manufactured goods used in these projects must be produced in the United States. As our products are manufactured in Mexico, they generally do not qualify under the "Buy America" Act. However, waivers may be granted in cases where domestic materials are not available or do not meet project requirements.

We encourage our customers to review the specific requirements of their projects and consult with their procurement teams to determine whether our products qualify under any applicable exemptions or waivers.

Commitment to Compliance

At Linear Solutions Inc., we are committed to providing high-quality, compliant products that meet all federal procurement standards. We remain dedicated to supporting our customers in making informed purchasing decisions that adhere to both "Buy American" and "Buy America" guidelines.