

# Plato Income Maximiser Limited Annual Report 2018





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## Annual General Meeting

The 2018 Annual General Meeting will be held at 2.00pm on 1 November 2018 at The Barnet Long Room, Customs House, 31 Alfred Street, Sydney NSW 2000.

Notice of the Annual General Meeting will be forwarded to all shareholders separately.

## Corporate governance

The Company's corporate governance statement is available on the Company's website at **www.plato.com.au/lic-overview** under the Overview section.



Term	Meaning
Administrator	Pinnacle as the provider of various administration support services to the Company.
Annual General Meeting	the annual general meeting of the Company.
ASX	Australian Securities Exchange.
Benchmark	S&P/ASX 200 Franking Credit Adjusted Daily Total Return Index (Tax-Exempt).
Board	board of Directors.
Company	Plato Income Maximiser Limited (ACN 616 746 215).
Company Secretary	company secretary of the Company.
Corporations Act	the Corporations Act 2001 (Cth).
Director	director of the Company.
GST	has the meaning given in the A New Tax System (Goods and Services Tax) Act 1999 (Cth).
Investment Management Agreement	the investment management agreement dated 1 March 2017 between the Company and the Manager.
Manager	Plato Investment Management Limited (ACN 120 730 136).
NTA	net tangible assets.
NTA Performance	the performance of the Company inclusive of portfolio performance after fees, taking into account all other expenses paid and tax on earnings (including on realised gains but excluding any provision for tax on unrealised gains and capitalised share issue costs).
Pinnacle	Pinnacle Investment Management Limited (ACN 109 659 109).
Plato Fund	Plato Australian Shares Income Fund (ARSN 152 590 157).
Services Agreement	the services agreement dated 1 March 2017 between the Company and Pinnacle.
TSR Performance	a measure of the change in the share price and any dividends going ex-dividend during the period, excluding the value of any franking credits which are paid to shareholders and any positive impact shareholders received from owning options issued as part of the IPO.

Dear fellow shareholders,

On behalf of the Directors, I am pleased to present the results of Plato Income Maximiser Limited (the Company) for the year ended 30 June 2018.

The Company was established to provide shareholders the opportunity to benefit from an actively managed, well-diversified portfolio of Australian equities and a monthly dividend payment once it had sufficient profit reserves. The Company's appointed investment manager, Plato Investment Management Limited (the Manager) is led by Don Hamson. The Manager comprises a team of 9 investment professionals and 5 members of the team hold PhD qualifications.

The Company's investment objectives are to:

- (1) generate annual income (including franking credits) that exceeds the gross income of the Benchmark; and
- (2) outperform (after fees) the Benchmark in total return terms including franking credits over each full investment cycle (typically 3 to 5 years).

The Company has made good progress towards its income objective and credible progress on its performance objective during a very tough period for income stocks. Since the Company listed in May 2017, large income stocks such as Telstra and the big four banks have come under significant share price pressure, with Telstra's share price falling over 40% and the average big four bank share price having fallen almost 13% versus the Benchmark market indicator the ASX200 having risen by more than 6% in price terms. In this negative environment for large Australian income stocks, we believe the Company has performed quite credibly to trail its Benchmark by only 1.3%.

The Company is actively positioned to deliver superior income and franking returns whilst also being able to allocate to companies that are expected to provide solid capital returns.

During the year, the Company's net profit after income tax was \$19,098,000.

## Performance

The Company's performance results are reported below. We consider that it is useful to consider performance from three different perspectives:

#### (a) Investment Portfolio Performance

The Company's investment portfolio performance shows how the Manager has performed after deducting management fees and costs<sup>1</sup>, as compared to the Company's investment objectives.

Investment Portfolio Performance			
as at 30 June 2018 <sup>2</sup>	Return	Benchmark	Excess
Total return <sup>3</sup>			
One Year	13.3%	14.6%	-1.3%
Since Inception <sup>4</sup>	8.8%	10.1%	-1.3%
Income⁵			
One Year	5.5%	5.7%	-0.2%
Since Inception <sup>4</sup>	4.7%	5.9%	-1.2%

<sup>1</sup> Inclusive of the net impact of GST and Reduced Input Tax Credits.

<sup>2</sup> Past performance is not a reliable indicator of future performance. Performance is quoted in AUD net of portfolio related fees,

costs and taxes.

<sup>3</sup> Inclusive of franking credits.

<sup>4</sup> Annualised from Inception date: 28 April 2017.

<sup>5</sup> Distributed income including franking.

Please note that the income measure above represents distributed income, not accrued income. The Company has accrued substantially more income than the market during FY2017/18 (8.7%), but only commenced paying monthly dividends in October 2017. For FY2017/18 nine monthly dividends were paid equivalent to a grossed up (for franking credits) yield of 5.5%, only slightly less than the full year gross yield of the benchmark of 5.7%. If the Company continues to pay dividends of 0.5 cents per share over the next year, this would equate to an 8.1% annualised gross yield including franking.

### (b) NTA Performance

This measure of Company performance shows the change in the value of the Net Tangible Assets (NTA) belonging to shareholders over the period after deducting management fees and other expenses paid and tax on earnings (including on realised gains but excluding any provision for tax on unrealised gains, capitalised share issue costs and income tax losses), but excluding the value of franking credits.

The Company's NTA Performance for the year ended 30 June 2018 was 9.9% (from \$1.038 at 30 June 2017 to \$1.099 as at 30 June 2018 plus \$0.042 cash dividends).

## (c) TSR Performance

Total Shareholder Return (TSR) Performance is a measure of the change in the share price and any dividends paid during the period. It does not include any positive impact shareholders have received from owning options issued as part of the IPO. The TSR Performance can be an important measure as often the share market can trade at a premium or discount to the NTA.

The Company's TSR Performance was -2.6%, which is less that the Benchmark return over the same period of 13.0%. The Company's share price was \$1.025 as at 30 June 2018 compared to \$1.095 as at 30 June 2017 with \$0.042 (\$0.058 gross of franking) dividends paid during the year.

The Company's TSR Performance was impacted by the Company's share price moving from a premium to NTA at 30 June 2017 to a discount to NTA at 30 June 2018. We believe that two main factors impacted the Company moving to a discount to NTA. First, there have been significant issuance of listed investment companies and trusts, with two record \$1B+ raises impacting liquidity. Second, the ALP's proposal to potentially restrict the refunding of franking credits to certain investors appears to have impacted the pricing of Australian equity income focussed LIC's.<sup>6</sup>

## Dividends

After an initial period of accumulating reserves, the Company paid its first monthly dividend of 0.45 cents per share in October 2017. The monthly dividends were increased to 0.5 cents per share in April 2018. All dividends are fully franked.

The Directors are pleased that the Company has been able to achieve its stated aim to declare and pay monthly dividends with effect from October 2017. The Directors are also pleased to confirm that, provided the Company has sufficient profit reserves, it is permitted by law and within prudent business practices to do so, it intends to continue with the payment of monthly dividends.

## Options

Each option is exercisable into one fully paid ordinary share at \$1.10 up until 29 April 2019. Shares that are allotted rank equally with existing ordinary shares for future dividends.

<sup>&</sup>lt;sup>6</sup> More information on this proposal is available on the Manager's website www.plato.com.au and we would also encourage you to consider joining the "Stop governments meddling with dividend imputation" petition at www.plato.com.au/petition/.

## Annual General Meeting

The Annual General Meeting will be held at 2.00pm on 1 November 2018 at The Barnet Long Room, Customs House, in Sydney. The Directors encourage you to attend the meeting.

Thank you for your continued support.

Yours sincerely

Jutter Nip

**Jonathan Trollip** Chairman

Sydney 27 August 2018 The Company has appointed the Manager as the investment manager of the Company's investment portfolio.

## Investment strategy

The investment strategy used by the Manager is to invest (directly or indirectly) in an actively managed well-diversified Australian equities portfolio predominately comprised of Australian listed securities, which aims to achieve the investment objectives. The Manager implements the investment strategy by investing in the Plato Fund.

The Manager employs a disciplined systematic process to take advantage of market inefficiencies to seek to deliver higher levels of income (including franking credits) than the Benchmark.

## Investment philosophy

The Manager's philosophy is centred on the belief that markets are complex and less than perfectly efficient. These market inefficiencies are derived from informational, behavioural and structural sources. The Manager believes a disciplined investment process can take advantage of these market inefficiencies to outperform over a market cycle. Some of these sources of return are exploited on a longer term time horizon and others are extracted on a shorter term basis.

The Manager believes that an actively managed well-diversified portfolio of securities that is cheaper than, of higher quality than and exhibits better business momentum than the market is likely to outperform standard market benchmarks over the longer term. The Manager considers that there are also shorter term opportunities to outperform the market and generate additional income around dividend events for individual companies.

### Investment process

The Manager's investment process involves extensive research focusing on relative market values, business momentum, the quality of the potential investee entity and the prospect for dividends.

Once an investment idea has been identified, the Manager makes an assessment of the following factors where relevant to the specific security:

- (a) **Value:** the value of each security relative to the market (using a combination of models, including models focussed on earnings, cash flow, dividends or EBITDA);
- (b) **Business Momentum:** broker earnings forecasts and share prices to determine the relative business momentum of companies on the Australian share market;
- (c) **Quality:** firm quality, having regard to a range of factors including but not limited to the return on equity or change in return on equity, asset turnover (efficiency), and earnings quality;
- (d) Dividend and dividend run-up: the estimated dividend run-up return of each individual stock in the period leading up to its forecast dividend ex-date, as well as the expected size of that dividend payment (including franking credits) as forecast by the Manager. Historically, the Manager has observed a general tendency for securities to outperform the general market in the period leading up to their ex-dividend date;
- (e) **Dividend Trap Avoidance:** the likelihood of a particular entity reducing its dividend as forecast by the Manager using a number of stock specific factors.

These factors are taken into account in assessing the relative merits of entities to invest in. The Manager takes into consideration these factors, as well as investment risk and liquidity, when constructing the portfolio. The Manager aims to hold a diversified portfolio of securities that it expects will achieve total returns in excess of, and "generate" more income than, the Benchmark without taking on excessive active portfolio risk. The Manager uses portfolio optimisation software to assist with portfolio construction.

Portfolio optimisation is a quantitative approach that constructs the most efficient combination of securities to satisfy investment objectives whilst balancing expected risk and return. For portfolio construction, individual security weightings, sector weightings and size exposure are determined by taking into account the following internal guidelines at the time of portfolio construction:

Stock weightings	The weighting of a security in the portfolio will not be 5% more or 5% less than the Benchmark weighting.
Sector weightings	Whilst there is no hard limit to relative or absolute sector weightings, the Manager aims to build a portfolio with similar sector weightings to the Benchmark.
Cash exposure	Maximum 10% exposure to cash, although it is the Manager's intention to be largely fully invested as the Manager does not attempt to time markets, rather preferring to be fully invested as much as is practicable.
Number of positions	The portfolio of the Plato Fund is typically comprised of between 50 and 120 securities that the Manager considers to be consistent with the investment strategy.

The Manager then monitors the portfolio risk, returns and implementation, rebalancing the underlying investment portfolio when necessary to satisfy the investment objectives.

## Portfolio performance

As noted in the Chairman's letter, during the year ended 30 June 2018 the Company made good progress towards its income objective and credible progress on its performance objective in a very tough period for income stocks. The investment portfolio returned 13.3% after all fees and expenses and accrued a yield of 8.7% (including franking credits) during the twelve months to 30 June 2018. The Benchmark performance was 14.6% including a gross yield of 5.7% over the same period.

Since the Company listed in May 2017, and particularly over the year ended 30 June 2018, large income stocks such as Telstra and the big four banks have come under significant share price pressure. During the financial year Telstra's share price fell nearly 40% and the average big four bank share price fell over 6% versus the Benchmark market indicator the ASX200 having risen by more than 8% in price terms. In this negative environment for large Australian income stocks, the Manager believes the Company's investment portfolio has performed quite credibly to trail its Benchmark by only 1.3% (after fees and costs), as not only did large income stocks perform poorly, but many of the best performers for the year paid no dividends whatsoever. For example, the underlying portfolio did not hold any positions in A2 Milk (+180%), Origin Energy (+46%) and Santos (+107%) as they paid no dividends during the year.

The underlying investment portfolio's five best contributions to active performance over the year were overweights in Beach Energy (up 210%), BHP Billiton (up 53%), Insurance Australia (up 33%) and Macquarie Group (up 47%), and an underweight position in AMP (down 24%).

From an income perspective, the biggest generators of excess dividend income (including franking credits) were active positions in the big four banks, Rio Tinto and BHP.

## Market commentary

The Australian equity market returned 14.6% (including franking credits) in the year to 30 June 2018. The weak end to the financial year by the Telecommunications sector solidified its standing as the worst performer of the fiscal year. Energy was the largest contributor to the overall market. Strong returns were also posted by Information Technology, Health Care, Materials and Consumer Staples. Utilities and Financials were the only other sectors which had negative price returns for the financial year. The market over the financial year was led by energy and resources names, as the world economy strengthened despite trade tensions and high growth names are currently looking very expensive, resulting in significantly negative returns for any growth stocks which disappoint. However, high income and stocks with a more defensive tilt were left behind.

## Sector allocation and top ten holdings

As at 30 June 2018, the underlying investment portfolio consisted of 110 stocks which account for 98.4% of the portfolio, the remaining 1.6% is in cash, cash receivables and franking credits.

#### **Sector allocation**

Sector allocation	Index weight	Active weight
Energy	5.7%	0.5%
Materials	18.5%	0.3%
Consumer Discretionary	4.8%	0.0%
Financials (excl Property Trusts)	34.0%	0.9%
Property Trusts	6.7%	0.0%
Industrials	7.1%	2.1%
Consumer Staples	8.1%	-0.4%
Health Care	8.5%	-1.9%
Utilities	2.0%	-1.3%
Information Technology	2.4%	-0.8%
Telecommunication Services	2.2%	-0.9%

Top 10 holdings	Top 10 yielding	Yield % p.a. <sup>1</sup>	
BHP Billiton	Telstra	14.4	
Commonwealth Bank	NAB	10.3	
CSL	Westpac	9.2	
Insurance Australia	Alumina	8.8	
Macquarie Group	Commonwealth Bank	8.4	
Rio Tinto	ANZ	8.1	
Suncorp	CSR	7.5	
Wesfarmers	Suncorp	7.1	
Westpac	South32	6.8	
Woolworths	Stockland	6.7	

## Top 10 holdings and Top 10 yielding stocks as at 30 June 2018

<sup>1</sup> Including franking credits

Due to the diversified nature of the underlying investment portfolio and the process that the Manager employs, the Company remains actively positioned to deliver superior income and franking whilst also being able to allocate to companies who are providing solid capital returns.

**Don Hamson** Managing Director

Plato Investment Management Limited 27 August 2018

# Directors' report

The Directors present their report together with the financial statements of the Company for the year ended 30 June 2018.

The Company is a company limited by shares and is incorporated in Australia.

## Directors

The following persons held office as directors during the year and up to the date of this report, unless otherwise stated:

Jonathan Trollip, Independent non-executive chairman

Lorraine Berends, Independent non-executive director

Katrina Onishi, Independent non-executive director

Alex Ihlenfeldt, Non-independent director

Don Hamson, Non-independent director

## **Principal activities**

The principal activity of the Company is to provide shareholders the opportunity to benefit from an investment in an actively managed, well-diversified portfolio of Australian listed equities. There have been no significant changes in the nature of this activity during the year.

## **Review of operations**

The Company offers investors the opportunity to benefit from an investment in an actively managed, well-diversified portfolio of Australian listed equities that aims to:

- (a) generate annual income (including franking credits) in excess of the S&P/ASX 200 Franking Credit Adjusted Daily Total Return Index (Tax Exempt); and
- (b) outperform (after fees) the Benchmark in total return terms including franking credits over each full investment cycle (which the Manager considers to be a period of typically 3 to 5 years).

Investment activities over the year ended 30 June 2018 resulted in an operating profit before tax of \$18,849,000 and an operating profit after tax of \$19,098,000.

The Company commenced paying dividends in October 2017, with monthly dividends of \$0.0045 per share being paid in October 2017 through to March 2018, and subsequently increased to \$0.005 per share for April 2018 through to June 2018. This was in line with the Board's stated objective to pay regular monthly dividends from available profits, provided the Company has sufficient reserves and it is permitted by law and within prudent business practices to do so. A further three monthly dividends of \$0.005 per share have been declared for July, August and September 2018.

## Dividends declared

For the year ended 30 June 2018 the following dividends, fully-franked at 27.5%, were declared:

Month	Amount	Ex-Dividend Date	Record Date	Payment Date
October 2017	\$0.0045	16 October 2017	17 October 2017	31 October 2017
November 2017	\$0.0045	15 November 2017	16 November 2017	30 November 2017
December 2017	\$0.0045	13 December 2017	14 December 2017	29 December 2017
January 2018	\$0.0045	16 January 2018	17 January 2018	31 January 2018
February 2018	\$0.0045	13 February 2018	14 February 2018	28 February 2018
March 2018	\$0.0045	14 March 2018	15 March 2018	29 March 2018
April 2018	\$0.0050	16 April 2018	17 April 2018	30 April 2018
May 2018	\$0.0050	16 May 2018	17 May 2018	31 May 2018
June 2018	\$0.0050	14 June 2018	15 June 2018	29 June 2018

Since year end the Company has declared the following dividends fully franked at 27.5%:

Month	Amount	Ex-Dividend Date	Record Date	Payment Date
July 2018	\$0.0050	16 July 2018	17 July 2018	31 July 2018
August 2018	\$0.0050	16 August 2018	17 August 2018	31 August 2018
September 2018	\$0.0050	13 September 2018	14 September 2018	28 September 2018

## Options

341,352 ordinary shares in the Company were issued during the year following the exercise of the same number of options at an exercise price of \$1.10 per option. As at 30 June 2018, the Company had 295,917,055 unissued ordinary shares under option. Shareholders are reminded that the options are exercisable at \$1.10 up until 29 April 2019.

# Matters subsequent to the end of the financial period

No matter or circumstance has occurred subsequent to year end that has significantly affected, or may significantly affect, the operations of the Company, the results of those operations or the state of affairs of the Company in subsequent financial years.

# Likely developments and expected results of operations

The Company will continue to pursue its investment objectives for the long term benefit of shareholders.

## Environmental regulation

The Company is not affected by any significant environmental regulation in respect of its operations.

To the extent that any environmental regulations may have an incidental impact on the Company's operations, the Directors are not aware of any breach by the Company of those regulations.

## Information on Directors

### **Jonathan Trollip,** Chairman and Independent Director

#### **Experience and expertise**

Jonathan Trollip is a non-executive director with over 32 years of commercial, corporate, governance, legal and transaction experience. Prior to becoming a professional non-executive director, he worked as a principal of Meridian International Capital Limited for over 20 years, and before that he was a Partner with law firm Herbert Smith Freehills. In the philanthropy area he is chairman of Science for Wildlife Limited and a director of The Watarrka Foundation and the University of Cape Town Australia Alumni Trust. Jonathan has a B.Arts, post graduate degrees in Economics and Law and is a Fellow of the Australian Institute of Company Directors.

#### **Other current directorships**

Jonathan Trollip is non-executive chairman of ASX listed Antipodes Global Investment Company Limited, Future Generation Investment Company Limited, Spicers Limited, Spheria Emerging Companies Limited and Global Value Fund Limited. He is a non-executive director of ASX listed Propel Funeral Partners Limited and of Kore Potash PLC (ASX, AIM and JSE listed).

#### Former directorships in last 3 years

Jonathan Trollip has not held any other directorships of listed companies within the last 3 years.

#### **Special responsibilities**

Chairman of the Board

#### Interests in shares and options

Details of Jonathan Trollip's interests in shares of the Company are included in the Remuneration Report.

#### Interests in contracts

Jonathan Trollip has no interests in contracts of the Company.

#### Lorraine Berends, Independent Director

#### **Experience and expertise**

Lorraine Berends has worked in the financial services industry for over 35 years and possesses extensive experience in both investment management and superannuation. Before moving to a non-executive career in 2014 she worked for 15 years with US-based investment manager Marvin & Palmer Associates. Lorraine contributed extensively to industry associations throughout her executive career, serving on the boards of the Investment Management Consultants Association (IMCA australia) for 13 years (7 as Chair) and the Association of Superannuation Funds Australia (ASFA) for 12 years (3 as Chair). Lorraine has been awarded Life Membership of both IMCA australia and ASFA. Lorraine holds a BSc from Monash University, is a Fellow of the Actuaries Institute and a Fellow of ASFA.

#### **Other current directorships**

Lorraine Berends is an independent non-executive director of Antipodes Global Investment Company Limited and Spheria Emerging Companies Limited (listed investment companies), director of BT Funds Management Limited, BT Funds Management No. 2 Limited and Westpac Securities Administration Limited. She is a director of MDC Foundation Limited (a not for profit company).

#### Former directorships in last 3 years

Lorraine Berends has not held any other directorships of listed companies within the last 3 years.

#### Interests in shares and options

Details of Lorraine Berends interests in shares of the Company are included in the Remuneration Report.

#### Interests in contracts

Lorraine Berends has no interests in contracts of the Company.

## Katrina Onishi, Independent Director

#### **Experience and expertise**

Katrina Onishi has over 25 years' experience in financial markets as an equities analyst and portfolio manager, both in Australia and overseas. After a long career in investment markets, in 2000 Katrina co-founded Concord Capital, an Australian Equities funds management firm of which she was an Executive Director for ten years. In addition, Katrina has over 15 years' experience as a company director, including several as a director of ASX-listed companies. Katrina holds a B.A. (Hons) from University of Sydney, is a Chartered Financial Analyst, a Graduate Member of the Australian Institute of Company Directors and a Fellow of FinSIA. Katrina is also a director of and advisor to several not-for-profit organisations.

#### **Other current directorships**

Katrina Onishi is currently a non-executive director of Scottish Pacific Ltd and Firetrail Absolute Return Limited and a member of the Audit and Risk Committee. Katrina is a director and advisor to several not-for-profit organisations.

#### Former directorships in last 3 years

Katrina Onishi was formerly a non-executive director of Vitaco Holdings Ltd.

#### Interests in shares and options

Details of Katrina Onishi's interests in shares of the Company are included in the Remuneration Report.

#### Interests in contracts

Katrina Onishi has no interests in contracts of the Company.

#### Alex Ihlenfeldt, Non-executive Director

#### **Experience and expertise**

Alex Ihlenfeldt has over 25 years commercial experience in financial services in Australia and overseas and has proven expertise in the provision of the full suite of turn-key, institutional quality non-investment services for investment managers. He is experienced in operating across the full spectrum, from start-up boutiques to mature investment managers.

Alex is currently Chief Operating Officer and Chief Financial Officer of Pinnacle with whom he has been associated since inception in 2006. Prior to joining Pinnacle in 2011, he spent 10 years with the Wilson HTM Investment Group as Chief Operating Officer, Chief Financial Officer and Head of Wealth Management.

Alex has a Bachelor of Commerce (Hons) and is a member of the Institute of Chartered Accountants Australia and New Zealand as well as a Fellow of the Australian Institute of Company Directors.

#### **Other current directorships**

Alex Ihlenfeldt is a non-executive director of Antipodes Global Investment Company Limited and an alternate director of Spheria Emerging Companies Limited (listed investment companies), and is a director of Firetrail Absolute Return Limited; Solaris Investment Management Limited; Antipodes Partners Limited; Antipodes Partners Holdings Limited; Antipodes Partners Services Limited; Pinnacle Charitable Foundation Ltd, and alternate director of Foray Enterprises Pty Limited and Resolution Capital Limited.

Alex is also an executive director of Pinnacle; Pinnacle Services Administration Pty Limited; Pinnacle Fund Services Limited, Pinnacle RE Services Limited and Pinnacle Investment Management (UK) Limited.

#### Former directorships in last 3 years

Alex Ihlenfeldt has not held any other directorships of listed companies within the last 3 years.

#### Interests in shares and options

Details of Alex Ihlenfeldt's interests in shares of the Company are included in the Remuneration Report.

#### Interests in contracts

Details of Alex Ihlenfeldt's interests in contracts of the Company are included in the Remuneration Report.

#### **Don Hamson,** Non-executive Director

#### **Experience and expertise**

Don has over 25 years investment experience and is Managing Director and founder of the Manager. Prior to establishing the Manager in 2006, Don held various investment positions with State Street Global Advisors, Westpac Investment Management and QIC with a focus on Australian and global equities. Don has a Bachelor of Commerce with First Class Honours and a PhD in Finance from the University of Queensland. Before moving to the investment industry Don was a Lecturer in Finance at UQ and a visiting Professor at the University of Michigan Business School.

#### **Other current directorships**

Don Hamson is Managing Director of the Manager.

#### Former directorships in last 3 years

Don Hamson has not held any other directorships of listed companies within the last three years.

#### Interests in shares and options

Details of Don Hamson's interests in shares of the Company are included in the Remuneration Report.

#### **Interests in contracts**

Details of Don Hamson's interests in contracts of the Company are included in the Remuneration Report.

## **Meetings of Directors**

The number of Board meetings held during the year ended 30 June 2018, and the number of meetings attended by each Director were:

Director	Board meetings attended	Board meetings eligible to attend
Jonathan Trollip	5	5
Lorraine Berends	5	5
Katrina Onishi	5	5
Alex Ihlenfeldt	5	5
Don Hamson	5	5

## **Company Secretary**

During the 2018 financial year, the role of Company Secretary was performed by Calvin Kwok. Calvin Kwok is general counsel and company secretary of Pinnacle Investment Management Group Limited and company secretary of Antipodes Global Investment Company Limited and Spheria Emerging Companies Limited. He holds a Master of Applied Finance, a Bachelor of Laws and a Bachelor of Commerce.

## **Remuneration Report**

This report details the nature and amount of remuneration for each Director of Plato Income Maximiser Limited in accordance with the Corporations Act. The Company Secretary is remunerated under a service agreement with Pinnacle.

### **Details of remuneration**

All Directors are non-executive directors. The Board from time to time determines the remuneration of Directors within the maximum amount approved by shareholders at the Annual General Meeting. Directors are not entitled to any other remuneration from the Company.

Fees and payments to directors reflect the demands that are made on them and their responsibilities. The performance of directors is reviewed annually. The Board determines the remuneration levels and ensures they are competitively set to attract and retain appropriately qualified and experienced directors.

The maximum total pooled remuneration of the Directors has been set at \$250,000 per annum. Directors do not receive bonuses nor are they issued options on securities as part of their remuneration. Directors' fees cover all main Board activities.

Directors' remuneration is not directly linked to the Company's performance.

The following tables show details of the remuneration received by the Directors of the Company for the current financial year and prior period.

	Short termPostemployee benefitsemployment benefits					
Director	Salary and fees		Superannuation		Total	
	2018	2017 <sup>*</sup>	2018	2017 <sup>*</sup>	2018	2017*
Jonathan Trollip	\$36,530	\$12,177	\$3,470	\$1,157	\$40,000	\$13,334
Lorraine Berends	\$27,397	\$9,132	\$2,603	\$868	\$30,000	\$10,000
Katrina Onishi	\$27,397	\$9,132	\$2,603	\$868	\$30,000	\$10,000
Alex Ihlenfeldt	_	_	-	_	_	-
Don Hamson	_	_	-	_	_	-
Total director remuneration	\$91,324	\$30,441	\$8,676	\$2,893	\$100,000	\$33,334

\* Remuneration for the prior period is from 1 March 2017 to 30 June 2017.

The Company has no employees other than non-executive directors and therefore does not have a remuneration policy for employees.

The Directors are the only people considered to be key management personnel of the Company.

#### **Director related entity remuneration**

All transactions with related entities are made on normal commercial terms and conditions.

Don Hamson and Alex Ihlenfeldt, who are Directors, are also directors of the Manager. Alex Ihlenfeldt is a director of Pinnacle, which provides services to the Company in accordance with the Services Agreement.

The fees payable to the Manager and the Administrator are listed below:

#### Management fee

In its capacity as investment manager, the Manager is entitled to be paid, and the Company must pay to the Manager, a management fee payable monthly in arrears equivalent to 0.80% per annum (exclusive of GST) of the value of the Company's portfolio calculated daily.

For the year ended 30 June 2018 the Manager was paid a management fee of \$2,549,161, exclusive of GST (period ended 30 June 2017: \$442,494).

As at 30 June 2018, the balance payable to the Manager was \$216,246, exclusive of GST (30 June 2017: \$207,233).

#### Service fee

The Company has entered into the Services Agreement with Pinnacle for the provision of the following administration support services:

- Middle office portfolio administration;
- Finance, tax and reporting and administration; and
- Legal counsel and company secretarial.

For the year ended 30 June 2018, Pinnacle was paid a fee of \$72,100, exclusive of GST (period ended 30 June 2017: \$11,846). As at 30 June 2018, the balance payable was \$19,600 (30 June 2017: \$nil).

#### Contracts

Other than as stated above, no Director has received or become entitled to receive, a benefit by reason of a contract made by the Company or a related company with the Director or with a firm of which they are a member or with a company in which they have substantial financial interest since the inception of the Company.

#### **Equity instrument disclosures relating to Directors**

As at the date of this report, the Directors and their related parties held the following interests in the Company:

#### Ordinary shares held

Dimeter		A	Diamak	Balance as at
Director	Opening balance	Acquisitions	Disposais	date of this report
Jonathan Trollip*	50,000	-	-	50,000
Lorraine Berends*	50,000	-	-	50,000
Katrina Onishi*	50,000	-	_	50,000
Alex Ihlenfeldt*	535,000	-	_	535,000
Don Hamson*	250,001	_	_	250,001
Total shares held*	935,001	-	_	935,001

\* Held through direct and indirect interests

Directors and director related entities acquire shares in the Company on the same terms and conditions available to other shareholders.

#### **Options held**

Director	Opening balance	Acquisitions	Disposals	Balance as at date of this report
Jonathan Trollip*	50,000	-	-	50,000
Lorraine Berends*	50,000	-	_	50,000
Katrina Onishi*	50,000	-	_	50,000
Alex Ihlenfeldt*	535,000	-	-	535,000
Don Hamson*	250,000	-	_	250,000
Total options held*	935,000	-	-	935,000

\* Held through direct and indirect interests

Directors and their related parties acquire options over ordinary shares in the Company on the same terms and conditions available to other shareholders.

The Directors have not been granted options over unissued shares or interests in shares of the Company as part of their remuneration during or since the end of the financial year.

## End of Remuneration Report

## Insurance and indemnification of officers and auditors

During or since the end of the financial year the Company has given an indemnity and has paid premiums to insure each of the Directors against liabilities for costs and expenses incurred by them in defending any legal proceedings arising out of their conduct while acting in the capacity of Director, other than conduct involving a wilful breach of duty in relation to the Company or the improper use by the Directors of their position.

Details of the amount of the premium paid in respect of the insurance policies are not disclosed.

No indemnities have been given or insurance premiums paid during or since the end of the financial year, for any person who is or has been an auditor of the Company.

## Proceedings on behalf of the company

No person has applied to the Court under section 237 of the Corporations Act for leave to bring proceedings on behalf of the Company, or to intervene in any proceedings to which the Company is a party, or for the purpose of taking responsibility on behalf of the Company for all or part of those proceedings.

No proceedings have been brought or intervened in on behalf of the Company with leave of the Court under section 237 of the Corporations Act.

## Non-audit services

During the year Pitcher Partners, the Company's auditor, performed other services in addition to their statutory duties for the Company as disclosed in note 14 to the financial statements.

The Board is satisfied that the provision of other services during the year is compatible with the general standard of independence for auditors imposed by the Corporations Act. The Directors are satisfied that the services disclosed in note 14 did not compromise the external auditor's independence for the following reasons:

- all non-audit services are reviewed and approved by the Board prior to commencement to ensure they
  do not adversely affect the integrity and objectivity of the auditor; and
- the nature of the services provided do not compromise the general principles relating to the auditor independence in accordance with the APES 110 Code of Ethics for Professional Accountants set by the Accounting Professional and Ethical Standards Board.

## Auditor's Independence Declaration

A copy of the Auditor's Independence Declaration as required under section 307C of the Corporations Act 2001 is set out on page 18.

## Rounding of amounts

In accordance with ASIC Corporations (Rounding in Financial/Directors' Reports) Instrument 2016/191, the amounts in the Directors' Report and in the Financial Satements have been rounded to the nearest one thousand dollars, or in certain cases, to the nearest dollar (where indicated).

This report is made in accordance with a resolution of the directors.

Jutter Nip

**Jonathan Trollip** Chairman Sydney 27 August 2018





Auditor's Independence Declaration To the Directors of Plato Income Maximiser Limited ABN 63 616 746 215

In relation to the independent audit of Plato Income Maximiser Limited for the year ended 30 June 2018, I declare that to the best of my knowledge and belief there have been:

- (i) no contraventions of the auditor independence requirements of the Corporations Act 2001; and
- (ii) no contraventions of any applicable code of professional conduct.

This declaration is in respect of Plato Income Maximiser Limited.

Sthiddet

SM Whiddett Partner

Pitcher Partners Sydney

27 August 2018

An independent New South Wales Partnership. ABN 17 795 780 962. Level 22 MLC Centre, 19 Martin Place, Sydney NSW 2000 Liability limited by a scheme approved under Professional Standards Legislation Pitcher Partners is an association of independent firms Melbourne | Sydney | Perth | Adelaide | Brisbane| Newcastle An independent member of Baker Tilly International

## Statement of profit or loss and other comprehensive income

For the year ended 30 June 2018

Note	30 June 2018 es \$'000	30 June 2017 <sup>*</sup> \$'000
Investment income		
Distribution income received	21,942	1,620
Interest income received	15	9
Total investment income	21,957	1,629
Expenses		
Management fees	(2,549)	(442)
ASX and share registry fees	(238)	(94)
Professional fees	(57)	(34)
Director fees	(100)	(33)
Other expenses	(164)	(19)
Total expenses	(3,108)	(622)
Profit before income tax	18,849	1,007
Income tax benefit / (expense) 4	249	(144)
Net profit after income tax	19,098	863
Other comprehensive income/(loss)		
Items that will not be reclassified to profit and loss		
Revaluation of investments	11,777	(10,319)
Provision for tax (expense) / benefit on revaluation of investments 4	(3,239)	2,838
Other comprehensive income / (loss) for the period net of tax	8,538	(7,481)

\* Values for the prior corresponding period are for the period 10 January 2017 to 30 June 2017, with inception of the investment portfolio occurring on 28 April 2017, and listing of the Company's shares occurring 5 May 2017.

Total comprehensive income / (loss) for the period attributable

Earnings per share for profit attributable to ordinary equity holders of the Company	Notes	Cents	Cents
Basic and diluted earnings per share	17	6.4	0.3

27,636

(6,618)

The above statement of profit or loss and other comprehensive income should be read in conjunction with the notes to the financial statements.

to shareholders

# Statement of financial position

As at 30 June 2018

	Notes	30 June 2018 \$'000	30 June 2017 \$'000
Assets			
Cash and cash equivalents	5	900	150
Trade and other receivables	6	1,518	2,290
Financial assets at fair value through other comprehensive income	7	323,954	305,302
Deferred tax assets	8	2,767	5,205
Total assets		329,139	312,947
Liabilities			
Trade and other payables	9	362	280
Deferred tax liabilities	8	552	_
Total liabilities		914	280
Net assets		328,225	312,667
Shareholders' equity			
Issued capital	10	319,661	319,285
Profits reserve	11a	7,507	863
Asset revaluation reserve	11b	1,057	(7,481)
Retained earnings		_	_
Total equity		328,225	312,667

The above statement of financial position should be read in conjunction with the notes to the financial statements.

## Statement of changes in equity

For the year ended 30 June 2018

Period Ended 30 June 2017 No	otes	lssued capital \$'000	Profits reserve \$'000	Asset revaluation reserve \$'000	Retained earnings \$'000	Total \$'000
Total comprehensive income						
Profit for the period		-	_	-	863	863
Other comprehensive loss		-	-	(7,481)	-	(7,481)
Total comprehensive income/(loss)		-	-	(7,481)	863	(6,618)
Transfer between reserves						
Transfer to profit reserve 1:	1a	-	863	-	(863)	-
Total transfer between reserves		-	863	-	(863)	-
Transactions with owners in their capacity	y as o	wners				
Costs of issued capital (net of tax)	10	(6,621)	_	-	_	(6,621)
Shares issued under IPO 1	10	325,895	_	-	_	325,895
Shares issued upon exercise of options	10	11	_	-	-	11
Total transactions with owners in their capacity as owners		319,285	_	_	_	319,285
Balance as at 30 June 2017		319,285	863	(7,481)	-	312,667
Year Ended 30 June 2018						
Total comprehensive income						
Profit for the period		_	_	-	19,098	19,098
Other comprehensive income		_	_	8,538	_	8,538
Total comprehensive income		_	_	8,538	19,098	27,636
Transfer between reserves						
Transfer to profit reserve 1.	1a	_	19,098	-	(19,098)	-
Total transfer between reserves		_	19,098	-	(19,098)	-
Transactions with owners in their capacity	y as o	wners				
Shares issued upon exercise of options 1	10	376	_	_	_	376
Dividends paid	12	_	(12,454)	_	-	(12,454)
Total transactions with owners in their capacity as owners		376	(12,454)	_	_	(12,078)
Balance as at 30 June 2018		319,661	7,507	1,057	-	328,225

\* Values for the prior corresponding period are for the period 10 January 2017 to 30 June 2017, with inception of the investment portfolio occurring on 28 April 2017, and listing of the Company's shares occurring 5 May 2017.

The above statement of changes in equity should be read in conjunction with the notes to the financial statements.

## Statement of cash flows

For the year ended 30 June 2018

Notes	30 June 2018 \$'000	30 June 2017 <sup>*</sup> \$'000
Cash flows from operating activities		
Distributions received	22,121	-
Interest received	14	8
Payments to suppliers	(2,432)	(400)
Net cash provided by operating activities	19,703	(392)
Cash flows from investing activities		
Payment for investments	(6,875)	(315,622)
Net cash used in investing activities	(6,875)	(315,622)
Cash flows from financing activities		
Proceeds from shares issued on exercise of options	376	11
Proceeds from shares issued on initial public offering	-	325,895
Share issue transaction costs, gross of tax	-	(9,741)
Dividends paid to shareholders	(12,454)	-
Net cash provided by financing activities	(12,078)	316,164
Net increase in cash and cash equivalents	750	150
Cash assets at beginning of the financial period	150	_
Cash assets at the end of the financial period 5	900	150

\* Values for the prior corresponding period are for the period 10 January 2017 to 30 June 2017, with inception of the investment portfolio occurring on 28 April 2017, and listing of the Company's shares occurring 5 May 2017.

The above statement of cash flows should be read in conjunction with the notes to the financial statements.

## Note 1 Summary of significant accounting policies

The financial statements were authorised for issue on 27 August 2018 by the Board.

### **Basis of preparation**

These general purpose financial statements have been prepared in accordance with the Corporations Act, Australian Accounting Standards and Interpretations of the Australian Accounting Standards Board and International Financial Reporting Standards as issued by the International Accounting Standards Board. The Company is a 'for-profit' entity for financial reporting purposes under Australian Accounting Standards.

Except for cash flow information, the financial statements have been prepared on an accruals basis and are based on historical costs, modified, where applicable, by the measurement at fair value of selected financial assets and financial liabilities.

The financial statements of the Company also comply with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB).

In accordance with ASIC Corporations (Rounding in Financial/Directors' Reports) Instrument 2016/191, the amounts in the Directors' Report and in the Financial Statements have been rounded to the nearest one thousand dollars, or in certain cases, to the nearest dollar (where indicated).

The Company was incorporated on 10 January 2017, and therefore prior period balances are disclosed for the period 10 January 2017 to 30 June 2017.

Material accounting policies adopted in the preparation of the financial statements are presented below and have been consistently applied unless stated otherwise:

#### (a) Investments

The category of financial assets and financial liabilities comprises:

Financial instruments designated at fair value through other comprehensive income:

These investments are recognised initially at cost and the Company has elected to present subsequent changes in fair value of equity instruments in other comprehensive income through the asset revaluation reserve after deducting a provision for the potential deferred capital gains/(losses) and deferred tax liability/(asset) as these investments are long term holdingsof equity instruments.

#### (b) Fair value measurement

When a financial asset is measured at fair value for recognition or disclosure purposes, the fair value is based on the price that would be received to sell an asset in an orderly transaction between market participants at the measurement date and assumes that the transaction will take place either in the principal market, or in the absence of a principal market, in the most advantageous market.

Fair value is measured using the assumptions that market participants would use when pricing the asset, assuming they act in their economic best interests. Valuation techniques that are appropriate in the circumstances and for which sufficient data is available to measure fair value are used, maximising the use of relevant observable inputs and minimising the use of unobservable inputs.

The Company's managed fund investment is valued based on the redemption price of the units held. Listed investments are valued continuously at fair value, which is determined by the unadjusted last-sale price quoted on the Australian Securities Exchange at the measurement date.

## Note 1 Summary of significant accounting policies (continued)

#### (b) Fair value measurement (continued)

Assets measured on a recurring basis at fair value are classified into 3 levels, using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. Classifications are reviewed at each reporting date and transfers between levels are determined based on a reassessment of the lowest level of input that is significant to the fair value measurement.

Further information regarding fair value measurements is provided in note 3.

#### (c) Income and expenditure

Distributions from managed funds are recognised on a present entitlements basis and recognised in the statement of profit or loss on the day the distributions are announced.

Interest income and expenses, including interest income and expenses from non-derivative financial assets, are recognised in the statement of profit or loss as they accrue, using the effective interest method of the instrument calculated at the acquisition date. Interest income includes the amortisation of any discount or premium, transaction costs or other differences between the initial carrying amount of an interest-bearing instrument and its amount at maturity calculated on an effective interest rate basis. Interest income is recognised on a gross basis, including any withholding tax, if any.

All other expenses, including performance fees and investment management fees, are recognised in the statement of profit or loss on an accruals basis.

#### (d) Income tax

The income tax expense or benefit for the period is the tax payable on that period's taxable income based on the applicable income tax rate, adjusted by changes in deferred tax assets and liabilities attributable to temporary differences, unused tax losses and the adjustment recognised for prior periods, where applicable.

Deferred tax assets and liabilities are recognised for temporary differences at the tax rates expected to apply when the assets are recovered or liabilities are settled, based on the applicable tax rate.

Deferred tax assets are recognised for deductible temporary differences and unused tax losses only if it is probable that future taxable amounts will be available to utilise those temporary differences and losses. The carrying amount of recognised and unrecognised deferred tax assets are reviewed each reporting date.

Deferred tax assets recognised are reduced to the extent that it is no longer probable that future taxable profits will be available for the carrying amount to be recovered. Previously unrecognised deferred tax assets are recognised to the extent that it is probable that there are future taxable profits available to recover the asset.

#### (e) Goods and services tax

Revenues, expenses and assets are recognised net of the amount of GST, unless GST incurred is not recoverable from the Australian Taxation Office. In this case it is recognised as part of the cost of acquisition of the asset or as part of the expense.

Receivables and payables are stated inclusive of the amount of GST receivable or payable. The net amount of GST recoverable from, or payable to, the tax authority is included in other receivables or other payables in the statement of financial position.

#### (f) Cash

Cash includes cash on hand, deposits held at call with financial institutions and other short-term, highly liquid investments with original maturities of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

## Note 1 Summary of significant accounting policies (continued)

#### (g) Trade receivables

Trade and other receivables relate to outstanding settlements as well as accrued income in relation to interest and dividends receivable. Trade receivables are generally due for settlement within 30 days.

#### (h) Trade and other payables

These amounts represent liabilities for outstanding settlements as well as services provided to the Company prior to the end of the financial year and which are unpaid. Due to their short-term nature, they are measured at amortised cost and are not discounted. The amounts are unsecured and are usually paid within 30 days of recognition.

#### (i) Share capital

Ordinary shares are classified as equity. Costs directly attributable to the issue of ordinary shares are recognised as a deduction from equity, net of any tax effects.

#### (j) Profits reserve

A profits reserve has been created representing an amount allocated from retained earnings that is preserved for future dividend payments.

#### (k) Asset revaluation reserve

Changes in fair value of investments are presented in other comprehensive income through the asset revaluation reserve as referred to in note 11. Upon disposal of investments, the net gain or loss is transferred from the asset revaluation reserve to the capital profits reserve.

#### (l) Earnings per share

#### (1) Basic earnings per share

Basic earnings per share is calculated by dividing:

- the profit attributable to owners of the Company, excluding any costs of servicing equity other than ordinary shares,
- by the weighted average number of ordinary shares outstanding during the financial period adjusted for bonus elements in ordinary shares issued during the period and excluding treasury shares.

#### (2) Diluted earnings per share

Diluted earnings per share adjusts the figures used in the determination of basic earnings per share to take into account:

- the after income tax effect of interest and other financing costs associated with dilutive potential ordinary shares, and
- the weighted average number of additional ordinary shares that would have been outstanding assuming the conversion of all dilutive potential ordinary shares (e.g. options on issue and in the money).

#### (m) Operating segments

The Company's investment activities are its only reportable segment. The Company operates from one geographic location, being Australia.

## Note 1 Summary of significant accounting policies (continued)

#### (n) New and revised accounting requirements applicable to the current reporting period

Certain new accounting standards and interpretations have been published that are not mandatory for 30 June 2018 reporting periods and have not been early adopted by the Company. The Directors' assessment of the impact of these new standards (to the extent relevant to the Company) and interpretations is set out below:

#### AASB 9 Financial Instruments (effective from 1 January 2018)

AASB 9 Financial Instruments addresses the classification, measurement and derecognition of financial assets and financial liabilities. It has now also introduced revised rules around hedge accounting and impairment. The standard is not applicable until 1 January 2018 but is available for early adoption.

The directors do not expect this to have a significant impact on the recognition and measurement of the Company's financial instruments as they are carried at fair value through other comprehensive income.

The derecognition rules have not been changed from the previous requirements, and the Company does not apply hedge accounting. AASB 9 introduces a new impairment model. However, as the Company's investments are all held at fair value through other comprehensive income, the change in impairment rules will not impact the Company.

The Company will adopt AASB 9 from 1 July 2018.

## Note 2 Financial risk management

The Company's activities expose it to a variety of financial risks: market risk (including price risk), credit risk and liquidity risk, which could affect the Company's future financial performance.

The Board has implemented a risk management framework to mitigate these risks. This includes consideration of compliance and risk management reporting on a quarterly basis to monitor compliance and evaluate risk, and regular reporting from the Manager to ensure ongoing compliance with the investment strategy and investment guidelines.

The Company holds the following financial instruments, all of which are measured at amortised cost except for financial assets at fair value through other comprehensive income:

Financial assets	2018 \$'000	2017 \$'000
Cash and cash equivalents	900	150
Trade and other receivables	1,518	2,290
Financial assets at fair value through other comprehensive income	323,954	305,302
	326,372	307,742

#### **Financial liabilities**

Trade and other payables	362	280
	362	280

## Note 2 Financial risk management (continued)

#### (a) Market Risk

(1) Price Risk

Price risk is the risk that changes in market prices will affect the fair value of the financial instrument. The fair value is determined by the redemption price of the managed fund investment at the measurement date.

The Company is exposed to price risk through the movement of the unit price of the managed fund which is exposed to variation of security prices of the companies and trusts in which it is invested.

The market value of the managed fund fluctuates daily and the fair value of the portfolio changes continuously, with this change in the fair value recognised through the asset revaluation reserve.

#### Sensitivity

The table below summarises the impact of increases/(decreases) in equity securities prices on the Company's net assets before provision for tax on unrealised capital gains at 30 June 2018. The analysis is based on the assumption that equity securities prices had increased/(decreased) by 10% and 20% with all other variables held constant and the Company's investment moved in correlation with the index.

	Impact on net assets			
	\$'(	000	NTA pe	r share
	+/- 10%	+/- 20%	+/- 10%	+/- 20%
2018	32,395/(32,395)	64,791/(64,791)	\$0.11/(\$0.11)	\$0.22/(\$0.22)
2017	31,620/(31,620)	63,240/(63,240)	\$0.11/(\$0.11)	\$0.21/(\$0.21)

#### (2) Foreign currency risk

The Company is not exposed to foreign currency risk as its investments are quoted in Australian dollars.

#### (3) Interest rate risk

The fair value of other financial instruments is unlikely to be materially affected by a movement in interest rates as they generally have short dated maturities and variable interest rates.

#### (b) Credit Risk

The Company's credit risk exposures arise from the investment in liquid assets, such as cash and income receivable.

The risk that a financial loss will occur because of counterparty to a financial instrument failing to discharge an obligation is known as credit risk. The credit risk on the Company's financial assets, excluding investments, is the carrying amount of those assets.

Income receivable comprises accrued interest and distributions which were brought to account on the date the units traded ex-distribution.

There are no financial instruments overdue.

All financial assets and their recoverability are continuously monitored by the Administrator and reviewed by the Board on a quarterly basis.

## Note 2 Financial risk management (continued)

#### (c) Liquidity Risk

Liquidity risk is the risk that the Company is unable to meet its financial obligations as they fall due.

The Company manages the liquidity risk by monitoring forecast and actual cash-flows.

#### **Maturities of financial liabilities**

The table below analyses the Company's financial liabilities into relevant maturity groupings based on their contractual maturities at year end date. The amounts disclosed in the table are the contractual undiscounted cash flows. Balances due within 12 months equal their carrying balances as the impact of discounting is not significant.

#### **Contractual maturities of financial liabilities**

	1 to 30 days \$'000	30 days to 1 year \$'000	Total contractual cash flows \$'000	Carrying amount \$'000
At 30 June 2018				
Trade and other payables	362	_	362	362
Total financial liabilities	362	-	362	362
At 30 June 2017				
Trade and other payables	280	_	280	280
Total financial liabilities	280	_	280	280

## Note 3 Fair value measurements

The Company measures and recognises its investments on a recurring basis.

#### (a) Fair value hierarchy

AASB 13: Fair Value Measurement requires the disclosure of fair value information using a fair value hierarchy reflecting the significance of the inputs in making the measurements. The fair value hierarchy consists of the following levels:

- (a) quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1);
- (b) inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (as prices) or indirectly (derived from prices) (level 2); and
- (c) inputs for the asset or liability that are not based on observable market data (unobservable inputs) (level 3).

## Note 3 Fair value measurements (continued)

#### (a) Fair value hierarchy (continued)

#### (1) Recognised fair value measurements

The following table presents the Company's assets and liabilities measured and recognised at fair value.

Assets	Level 1 \$'000	Level 2 \$'000	Level 3 \$'000	Total \$'000
At 30 June 2018				
Managed funds	_	323,954	_	323,954
Total assets	-	323,954	_	323,954
At 30 June 2017				
Managed funds	-	305,302	_	305,302
Total assets	-	305,302	_	305,302

The investment included in level 2 of the hierarchy is the amount of the investment based on the redemption price of the Plato Fund as at the end of the reporting period.

There were no transfers between levels for recurring fair value measurements during the year.

The Company's policy is to recognise transfers into and transfers out of fair value hierarchy levels as at the end of the reporting year.

#### (2) Recognised fair value measurements

The carrying amounts of all financial instruments other than those measured at fair value on a recurring basis are considered to represent a reasonable approximation of their fair values.

## Note 4 Income tax (benefit) / expense

	2018 \$'000	2017 \$'000
(a) Income tax (benefit) / expense		
Current tax (benefit) / expense	(249)	153
Deferred tax (benefit) / expense	_	(9)
Total income tax (benefit) / expense in profit or loss	(249)	144
Deferred income tax (benefit) / expense included in income tax expense compr	ises:	
(Increase) in deferred tax assets	_	(9)
	-	(9)
(b) Reconciliation of income tax expense to prima facie tax payable		
Profit before income tax	18,849	1,007
Tax at the Australian tax rate of 27.5% <sup>*</sup>	5,183	277
Tax effect of amounts which are not deductible (taxable) in calculating taxable inc	ome:	
Non-assessable fund distribution	_	(27)
Tax credits	(5,432)	(106)
Income tax (benefit) / expense	(249)	144

\* Based on its turnover for the 2018 and 2017 financial years a corporate income tax rate of 27.5% applies to the Company, rather than 30%.

# Notes to the financial statements (continued)

#### For the year ended 30 June 2018

## Note 4 Income tax (benefit) / expense (continued)

(c) Amounts recognised in other comprehensive income		
Income tax expense / (benefit) relating to unrealised gains / (losses) recognised in asset revaluation reserve	3,239	(2,838)
	3,239	(2,838)

.....

Income tax benefit relating to share issue costs	-	(2,511)
	-	(2,511)

## Note 5 Cash and cash equivalents

	30 June 2018 \$'000	30 June 2017 \$'000
Cash at bank	900	150
	900	150

The weighted average interest rate for cash as at 30 June 2018 is 0.25% (30 June 2017: 0.25%).

## Note 6 Trade and other receivables

	30 June 2018 \$'000	30 June 2017 \$'000
Distributions receivable	1,442	1,620
Prepayments	23	25
GST receivable	53	645
	1,518	2,290

## Note 7 Investments

	30 June 2018 \$'000	30 June 2017 \$'000
Investment in Plato Australian Shares Income Fund	323,954	305,302
	323,954	305,302

Changes in fair value of the investments are presented in other comprehensive income through the asset revaluation reserve.

The holding at 30 June 2018 was 322,630,962 units valued at \$1.0041 per unit (30 June 2017: 315,362,635.7 units valued at \$0.9681 per unit).

## Note 8 Deferred tax assets / liabilities

	30 June 2018 \$'000	30 June 2017 \$'000
The deferred tax assets balance comprises temporary differences	attributable to:	
Accruals	9	9
Unrealised gains on financial assets at fair value through other comprehensive income	-	2,768
Share issue costs	1,507	2,009
Income tax losses	1,251	419
	2,767	5,205
Reconciliations		
Gross movements:		
The overall movement in deferred tax asset accounts is as follows:		
Opening balance	5,205	-
Credited directly to profit or loss	_	9
(Charged) / credited to other comprehensive income	(2,768)	2,768
(Charged) / credited to equity	(502)	2,009
Income tax losses	832	419
Closing balance	2,767	5,205
The movement in deferred tax assets for each temporary difference	ce during the year is as foll	lows:
(i) Accruals		
Opening balance	9	-
Credited directly to profit or loss	-	9
Closing balance	9	9
(ii) Unrealised loss on financial assets at fair value through other	r comprehensive income	
Opening balance	2,768	_
(Charged) / credited directly to other comprehensive income	(2,768)	2,768
Closing balance	-	2,768
(iii) Share issue costs		
Opening balance	2,009	_
(Charged) / credited directly to equity	(502)	2,009
Closing balance	1,507	2,009

## Note 8 Deferred tax assets / liabilities (continued)

	30 June 2018 \$'000	30 June 2017 \$'000
(iv) Income tax losses		
Opening balance	419	_
Increase in income tax losses	832	419
Closing balance	1,251	419

A deferred tax asset for income tax losses has been recognised on the basis it is considered probable that there will be sufficient taxable profits against which to recover the losses in future years.

	30 June 2018 \$'000	30 June 2017 \$'000
The deferred tax liability balance comprises temporary differences attribut	able to:	
Unrealised gain on financial assets at fair value through other comprehensive income	552	-
	552	-
Reconciliations		
Gross movements:		
The overall movement in deferred tax liability accounts is as follows:		
Opening balance	-	-
Charged to other comprehensive income	552	-
Closing balance	552	-

#### The movement in deferred tax liabilities for each temporary difference during the year is as follows:

(ii) Unrealised gain on financial assets at fair value through other comprehensive income		
Opening balance	-	_
Charged directly to other comprehensive income	552	_
Closing balance	552	-

## Note 9 Trade and other payables

	30 June 2018 \$'000	30 June 2017 \$'000
Trade creditors	291	224
Accrued expenses	65	47
Other payables	6	9
Closing balance	362	280

Trade and other payables primarily relate to outstanding settlements and are usually paid within 30 days of recognition.

## Note 10 Issued capital

#### (a) Share capital

	2018 Number	2018 \$'000	2017 Number	2017 \$'000
Fully paid ordinary shares	296,619,760	319,661	296,278,408	319,285
Total share capital	296,619,760	319,661	296,278,408	319,285

The Company does not have an authorised capital value or par value in respect of its issued shares.

#### (b) Movements in ordinary share capital

Date	Details	Number of shares	Price \$	Total \$'000
January 2017	Initial issue	1	1.00	_
May 2017	Shares issued under IPO	296,268,407	1.10	325,895
May–June 2017	Options exercised for \$1.10 per share	10,000	1.10	11
May–June 2017	Cost of issued capital (net of tax)	-	_	(6,621)
30 June 2017	Balance	296,278,408		319,285
July–June 2018	Options exercised for \$1.10 per share	341,352	\$1.10	376
30 June 2018	Balance	296,619,760		319,661

### (c) Ordinary shares

In the prior year on 1 May 2017, the Company issued 296,268,407 fully paid ordinary shares under the initial public offering at an application price of \$1.10 per share.

Ordinary shares entitle the holder to participate in dividends and the proceeds on winding up of the Company in proportion to the number of and amounts paid on the shares held.

On a show of hands every holder of ordinary shares present at a general meeting in person or by proxy is entitled to one vote and upon a poll each share is entitled to one vote.

# Note 10 Issued capital (continued)

# (d) Options

In the prior year on 1 May 2017, as part of the initial public offering of the Company, 296,268,407 options were issued to acquire ordinary shares in the Company at an exercise price of \$1.10. The options can be exercised at any time on or before 29 April 2019.

The options give the shareholders the right but not the obligation to subscribe for ordinary shares in the Company at \$1.10 per share. The options can be exercised in full or in part.

The options are currently trading on the ASX under the code 'PL8O'. 295,917,055 options were unexercised at 30 June 2018 (30 June 2017: 296,258,407 options).

# Note 11 Reserves

#### (a) **Profits reserve**

	30 June 2018 \$'000	30 June 2017 \$'000
Opening balance	863	-
Transfer of net profits from profit and loss	19,098	863
Dividends paid	(12,454)	-
Closing balance	7,507	863

A profits reserve has been created representing an amount allocated from retained earnings that is preserved for future dividend payments.

#### (b) Asset revaluation reserve

	30 June 2018 \$'000	30 June 2017 \$'000
Opening balance	(7,481)	-
Revaluation of investments net of provision for tax	8,538	(7,481)
Closing balance	1,057	(7,481)

Changes in fair value of investments are presented in other comprehensive income through the asset revaluation reserve as referred to in note 7.

# Note 12 Dividends

# (a) Dividend paid

During the year ended 30 June 2018 the Company paid the following dividends:

	2018 \$'000	2017 \$'000
Interim dividend of \$0.0045 per fully paid ordinary share paid on 31 October 2017 – fully franked at 27.5%	1,333	_
Interim dividend of \$0.0045 per fully paid ordinary share paid on 30 November 2017 – fully franked at 27.5%	1,334	_
Interim dividend of \$0.0045 per fully paid ordinary share paid on 29 December 2017 – fully franked at 27.5%	1,334	_
Interim dividend of \$0.0045 per fully paid ordinary share paid on 31 January 2018 – fully franked at 27.5%	1,334	_
Interim dividend of \$0.0045 per fully paid ordinary share paid on 28 February 2018 – fully franked at 27.5%	1,335	_
Interim dividend of \$0.0045 per fully paid ordinary share paid on 29 March 2018 – fully franked at 27.5%	1,335	_
Interim dividend of \$0.005 per fully paid ordinary share paid on 30 April 2018 – fully franked at 27.5%	1,483	_
Interim dividend of \$0.005 per fully paid ordinary share paid on 31 May 2018 – fully franked at 27.5%	1,483	_
Interim dividend of \$0.005 per fully paid ordinary share paid on 29 June 2018 – fully franked at 27.5%	1,483	_
Total dividends paid	12,454	_

#### (b) Dividends not recognised at the end of the period

Since the end of the year the Company has declared the following dividends. The aggregate amount of dividends expected to be paid but not recognised as a liability at year end, is:

	2018 \$'000	2017 \$'000
Interim dividend of \$0.005 per fully paid ordinary share paid on 31 July 2018 – fully franked at 27.5%	1,483	_
Interim dividend of \$0.005 per fully paid ordinary share paid on 31 August 2018 – fully franked at 27.5%	1,483	_
Interim dividend of \$0.005 per fully paid ordinary share paid on 28 September 2018 – fully franked at 27.5%	1,483	_
Total dividends payable but not recognised as a liability at year end	4,449	-

# Note 12 Dividends (continued)

# (c) Dividend franking account

The balance of the Company's dividend franking account at 30 June 2018 was \$2,887,000 (30 June 2017: \$nil).

# Note 13 Key management personnel disclosures

#### (a) Key management personnel compensation

	2018 \$	2017 \$
Short-term employment benefits	91,324	30,441
Post-employment benefits	8,676	2,893
Total remuneration	100,000	33,334

Detailed remuneration disclosures are provided in the remuneration report on pages 14 to 16.

#### (b) Equity instrument disclosures relating to key management personnel

# (1) Shareholdings

The numbers of shares in the Company held during the financial year by each Director, including their related parties, are set out below. There were no shares granted during the financial year as compensation.

#### Ordinary shares held

Director	Year	Opening balance	Acquisitions	Disposals	Closing balance
Le no othe en Tuellie *	2018	50,000	-	_	50,000
Jonathan Trollip*	2017	-	50,000	_	50,000
Lemeire Demende*	2018	50,000	-	_	50,000
Lorraine Berends*	2017	_	50,000	_	50,000
Katuina Quiahit	2018	50,000	_	_	50,000
Katrina Onishi*	2017	_	50,000	_	50,000
AL. 11.1. (* 1.11.*	2018	535,000	-	_	535,000
Alex Ihlenfeldt*	2017	_	535,000	_	535,000
De a Una const	2018	250,001	_	_	250,001
Don Hamson*	2017	_	250,001	_	250,001
	2018	935,001	-	-	935,001
Total shares held*	2017	_	935,001	_	935,001

\* Held through direct and indirect interests

Directors and their related parties acquire shares in the Company on the same terms and conditions available to other shareholders.

# Note 13 Key management personnel disclosures (continued)

#### (2) Option holdings

The numbers of options over ordinary shares in the Company held during the financial year by each Director, including their related parties, are set out below.

## **Options held**

Director	Year	Opening balance	Acquisitions	Disposals	Closing balance
	2018	50,000	-	-	50,000
Jonathan Trollip*	2017	_	50,000	_	50,000
Lemeire Denen de*	2018	50,000	_	_	50,000
Lorraine Berends*	2017	_	50,000	_	50,000
	2018	50,000	_	_	50,000
Katrina Onishi*	2017	_	50,000	_	50,000
AL. 11.1. ( 1.1.1.*	2018	535,000	_	_	535,000
Alex Ihlenfeldt*	2017	_	535,000	_	535,000
De a Una const	2018	250,000	_	_	250,000
Don Hamson*	2017	_	250,000	_	250,000
Total antiana hald*	2018	935,000	-	-	935,000
Total options held*	2017	_	935,000	_	935,000

\* Held through direct and indirect interests

Directors and their related parties acquire options over ordinary shares in the Company on the same terms and conditions available to other shareholders.

# Note 14 Remuneration of auditors

During the year the following fees were paid or payable for services provided by the auditor, its related practices and non-related audit firms:

#### (a) Audit and other assurance services

	2018 \$	2017 \$
Audit services – Pitcher Partners		
Audit of financial reports	45,430	26,250
Other assurance services	_	33,000
Total remuneration for audit and other assurance services	45,430	59,250

Other assurance services include the preparation of the investigating accountants report for the initial public offering of the Company.

# Note 14 Remuneration of auditors (continued)

#### (b) Non-audit services

	30 June 2018 \$	30 June 2017 \$
Taxation services – Pitcher Partners		
Tax compliance services	10,278	7,500
Total remuneration for tax compliance services	10,278	7,500

The Board oversees the relationship with the Company's external auditors. The Board reviews the scope of the audit and the proposed fee. It also reviews the cost and scope of other audit-related tax compliance services provided by the audit firm, to ensure that they do not compromise independence.

# Note 15 Related party transactions

All transactions with related parties were made on normal commercial terms and conditions and at market rates.

#### (a) Investment Management Agreement

Don Hamson and Alex Ihlenfeldt, Directors of the Company, are directors of the Manager.

The Company appointed the Manager to act as investment manager of the Company's portfolio under the Investment Management Agreement.

Under the Investment Management Agreement, the Manager must:

- (1) invest money constituted in or available to the Company's portfolio, including money received as a consequence of disposal of investments or any dividend or other distribution received;
- (2) retain investments; and
- (3) realise or dispose of investments.

The initial term of the Investment Management Agreement is 10 years, which will be automatically extended for successive five year periods up to 25 years from the commencement date when it will terminate, unless terminated earlier in accordance with the Investment Management Agreement. The Company may remove the Manager and terminate the agreement after the expiration of the initial term if the shareholders resolve by ordinary resolution that the Manager should be removed as manager of the Company's portfolio, on delivery of three months' prior written notice.

The associated fees payable to the Manager are listed below:

#### Management fee

In its capacity as investment manager, the Manager is entitled to receive a management fee of 0.80% per annum (exclusive of GST) of the value of the Company's portfolio calculated daily and paid at the end of each month in arrears.

For the year ended 30 June 2018 the Manager was paid a management fee of \$2,549,161, exclusive of GST (period ended 30 June 2017: \$442,494).

As at 30 June 2018, the balance payable to the Manager was \$216,246, exclusive of GST (30 June 2017: \$207,233).

# Note 15 Related party transactions (continued)

## (b) Services Agreement

Alex Ihlenfeldt, a Director of the Company, is a Director of Pinnacle, the Administrator.

The Company has entered into the Services Agreement with Pinnacle for the provision of the following administration support services:

- Middle office portfolio administration;
- Finance, tax and reporting and administration; and
- Legal counsel and company secretarial.

The Company is required to pay Pinnacle a service fee quarterly in arrears for the provision of the services calculated as follows:

- (a) in respect of the first financial year to 30 June 2017 \$70,000 (ex GST) (Base Retainer); and
- (b) in respect of each subsequent financial year the Base Retainer calculated for the immediately preceding financial year indexed by 3%.

For the year ended 30 June 2018, Pinnacle was paid a fee of \$72,100, exclusive of GST (period ended 30 June 2017: \$11,846). As at 30 June 2018, the balance payable was \$19,600 excl GST (30 June 2017: \$nil).

# (c) Responsible Entity of Plato Fund

Alex Ihlenfeldt, a director of the Company, is one of four directors of Pinnacle Fund Services Limited, the responsible entity of the Plato Fund.

# Note 16 Reconciliation of profit after income tax to net cash outflow from operating activities

	2018 \$'000	2017 \$'000
Profit for the period	19,098	863
Changes in operating assets / liabilities		
Decrease / (increase) in trade and other receivables	772	(1,679)
(Increase) / decrease in deferred tax balances credited to profit or loss	(249)	144
Increase in trade and other payables	82	280
Net cash inflow / (outflow) from operating activities	19,703	(392)

# Note 17 Earnings per share

(a)	Earnings used in the calculation of basic and diluted earnings per share	2018 \$'000	2017 \$'000
Profit from continuing operations attributable to the owners of the Company		19,098	863

(b)	Basic and diluted earnings per share	Cents	Cents
Prof	it from continuing operations attributable to the owners of the Company	6.4	0.3

(c)	Weighted average number of ordinary shares used		
	in the calculation of earnings per share	Number	Number
		296,455,143	296,272,408

# Note 18 Subsequent events

Subsequent to balance date, the Treasury Laws Amendment (Enterprise Tax Plan Base Rate Entities) Bill 2018 has been passed by parliament, but not yet enacted. A consequence of enactment would be to increase the Company's income tax rate to 30% (from 27.5%). Based on values at balance date, this would reduce deferred tax assets by \$431,000, increase deferred tax liabilities by \$50,000, increase equity by \$86,000, with a corresponding income tax expense of \$568,000.

Apart from the above, no matter or circumstance has occurred subsequent to year end that has significantly affected, or may significantly affect, the operations of the Company, the results of those operations or the state of affairs of the Company in subsequent financial years.

# Note 19 Contingencies and commitments

The Company has no known contingent assets or liabilities.

The Directors declare that:

- (a) the financial statements and notes as set out on pages 19 to 40 are in accordance with the Corporations Act 2001, including:
  - (1) complying with Accounting Standards, the Corporations Regulations 2001 and other mandatory professional reporting requirements; and
  - (2) giving a true and fair view of the Company's financial position as at 30 June 2018 and of its performance for the year ended on that date.
- (b) in the directors' opinion there are reasonable grounds to believe that Plato Income Maximiser Limited will be able to pay its debts as and when they become due and payable.
- (c) note 1(a) confirms that the financial statements also comply with International Financial Reporting standards as issued by the International Accounting Standards Board; and

The directors have been given the declarations required by section 295A of the Corporations Act 2001.

This declaration is made in accordance with a resolution of the Directors.

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**Jonathan Trollip** Chairman

Sydney 27 August 2018



Independent Auditor's Report To the Members of Plato Income Maximiser Limited ABN 63 616 746 215

#### Report on the Audit of the Financial Report

We have audited the accompanying financial report of Plato Income Maximiser Limited ("the Company"), which comprises the statement of financial position as at 30 June 2018, the statement of comprehensive income, the statement of changes in equity and the statement of cash flows for the year ended 30 June 2018, notes comprising a summary of significant accounting policies and other explanatory information and the directors' declaration.

#### Opinion

In our opinion the financial report of Plato Income Maximiser Limited is in accordance with the Corporations Act 2001, including:

- giving a true and fair view of the Company's financial position as at 30 June 2018 and of its performance for the year ended on that date; and
- ii. complying with Australian Accounting Standards and the Corporations Regulations 2001.

#### Basis of Opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Report* section of our report. We are independent of the Company in accordance with the auditor independence requirements of the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants* ("the Code") that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We confirm that the independence declaration required by the *Corporations Act 2001*, which has been given to the Directors of the Company, would be in the same terms if given to the Directors as at the time of this auditor's report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Key Audit Matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial report of the current year. We have communicated the key audit matters to the Board of Directors, but they are not a comprehensive reflection of all matters that were identified by our audit and that were discussed with the Board of Directors. These matters were addressed in the context of our audit of the financial report as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

An Independent New South Wales Partnership, ABN 17 795 780 952 Level 22 MLC Centre, 19 Martin Place, Sydney NSW 2000 Liability limited by a scheme approved under Professional Standards Legislation Pritzher Partners is an association of independent firms Melbourne | Sydney | Perth | Adelaide | Brisbann| Newcastle An independent member of Baxes Tilly International



Key audit matter	How our audit addressed the matter
Existence and valuation of Financial Instruments Refer to Note 7: Investments	
We focused our audit effort on the valuation and existence of the Company's financial assets as it has one single investment that is the Company's largest asset and represent the most significant driver of the Company's net tangible assets and profits. As the investment is in an unlisted managed investment scheme, there are judgements involved in determining the fair value of the investment. We therefore identified the valuation, existence and valuation of the investments as an area of focus.	<ul> <li>Our procedures included, amongst others:</li> <li>Obtaining an understanding of the investment management process and controls;</li> <li>Assessing the existence and valuation by agreeing the investment units held and the exit price as at 30 June 2018 to the distribution statement;</li> <li>Obtaining the 30 June 2018 audited accounts of the Plato Australian Shares Income Fund (the "Fund") and performing procedures including: <ul> <li>Recalculated NAV and comparing to reported unit price;</li> <li>Confirming the 30 June 2018 balance of units and movement in units for the class of units offered to the company in the Fund;</li> <li>Considered the appropriateness of the Fund's accounting policies;</li> <li>Confirmed that the Fund's audit opinion is unmodified;</li> </ul> </li> <li>Evaluating the appropriateness of the accounting treatment of revaluations of financial assets for current/deferred tax and unrealised gains or losses;</li> <li>Assessing the adequacy of disclosures in the financial statements.</li> </ul>



#### Other information

The Directors are responsible for the other information. The other information comprises the information in the Company's annual report for the year ended 30 June 2018, but does not include the financial report and the auditor's report thereon.

Our opinion on the financial report does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially consistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

#### Responsibilities of the Directors for the Financial Report

The Directors of the Company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the Directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the Directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

#### Auditor's Responsibilities for the Audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

As part of an audit in accordance with Australian Auditing Standards, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial report, whether due to fraud
  or error, design and perform audit procedures responsive to those risks, and obtain audit evidence
  that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a
  material misstatement resulting from fraud is higher than for one resulting from error, as fraud may
  involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal
  control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures
  that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
  effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting
  estimates and related disclosures made by the Directors.



- Conclude on the appropriateness of the Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial report or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial report, including the
  disclosures, and whether the financial report represents the underlying transactions and events in a
  manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entity or business activities within the Company to express an opinion on the financial report. We are responsible for the direction, supervision and performance of the Company audit. We remain solely responsible for our audit opinion.

We communicate with the Directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the Directors, we determine those matters that were of most significance in the audit of the financial report of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication

#### **Report on the Remuneration Report**

#### Opinion on the Remuneration Report

We have audited the Remuneration Report included in pages 14 to 16 of the Directors' report for the year ended 30 June 2018. In our opinion, the Remuneration Report of Plato Income Maximiser Limited for the year ended 30 June 2018, complies with section 300A of the *Corporations Act 2001*.

#### Responsibilities

The Directors of the Company are responsible for the preparation and presentation of the Remuneration Report in accordance with section 300A of the *Corporations Act 2001*. Our responsibility is to express an opinion on the Remuneration Report, based on our audit conducted in accordance with Australian Auditing Standards.

Shhiddet

SM Whiddett Partner 27 August 2018

Pitcher Pastness

Pitcher Partners Sydney

The shareholder information set out below was applicable as at 24 August 2018.

Additional information required by the ASX Listing Rules and not disclosed elsewhere in this report, is listed below.

# Distribution of equity securities and option holders

Analysis of numbers of equity security holders by size of holding:

Holding	Number of shareholders	Shares	Percentage
1–1,000	117	48,290	0.016%
1,001–5,000	413	1,827,726	0.616%
5,001–10,000	762	6,831,102	2.303%
10,001–100,000	4,279	166,312,993	56.069%
100,001 and over	388	121,599,649	40.995%
Total	5,959	296,619,760	100.000%
Holdings less than a marketable parcel (less than \$500)	60	3,730	0.001%

Analysis of numbers of option holders by size of holding:

Holding	Number of option holders	Options	Percentage
1 - 1,000	4	732	0.000%
1,001 – 5,000	356	1,732,284	0.585%
5,001 – 10,000	631	5,730,059	1.936%
10,001 - 100,000	3,439	135,600,114	45.824%
100,001 and over	390	152,853,866	51.654%
Total	4,820	295,917,055	100.000%
Holdings less than a marketable parcel (less than \$500)	4	732	0.000%

# Equity security holders

The Company's twenty largest quoted equity security holders are:

Name	Number held	Percentage of shares issued
First City Nominees Pty Ltd	10,520,030	3.547%
Navigator Australia Ltd	6,485,185	2.186%
BNP Paribas Nominees Pty Ltd	6,152,195	2.074%
IOOF Investment Management Limited	5,467,464	1.843%
HSBC Custody Nominees (Australia) Limited	4,866,468	1.641%
Mr Victor John Plummer	1,800,000	0.607%
Drug Awareness & Relief Foundation (Australia)	1,273,000	0.429%
Australian Executor Trustees Limited	1,217,486	0.410%
Mr Gregory Alan Bell & Mrs Myra Margaret Bell	1,068,436	0.360%
IOOF Investment Management Limited	1,035,565	0.349%
Mr Keith Wigman & Mrs Margaret Jane Wigman	1,000,000	0.337%
The Rebecca L Cooper Medical Research Foundation	965,851	0.326%
Netwealth Investments Limited	887,257	0.299%
Mineral Resources Lihir Pty Ltd	638,950	0.215%
Magnet Investments Pty Ltd	636,364	0.215%
Pinnacle Charitable Foundation Ltd	604,500	0.204%
Ms Elizabeth Mccabe	600,000	0.202%
Citicorp Nominees Pty Limited	591,537	0.199%
Equity Trustees Limited	556,883	0.188%
Marinic International Pty Limited	545,000	0.184%
Total	46,912,171	15.816%
Total remaining holders balance	249,707,589	84.184%

# Option holders

The Company's twenty largest quoted option holders are:

Name	Number held	Percentage of options issued
First City Nominees Pty Ltd	11,363,636	3.840%
Navigator Australia Ltd	8,599,907	2.906%
BNP Paribas Nominees Pty Ltd	3,518,922	1.189%
Mr Darin Lester	3,458,608	1.169%
IOOF Investment Management Limited	3,170,111	1.071%
Perpetual Corporate Trust Ltd	3,083,333	1.042%
Manatee Pty Ltd	2,600,000	0.879%
Mr David Suede	2,568,114	0.868%
HSBC Custody Nominees (Australia) Limited	2,403,647	0.812%
Mr Peter Kelly	2,200,000	0.743%
Mr David Suede	2,172,874	0.734%
Mr Richard John Davies	2,129,635	0.720%
Mr Justin David Spendley Wynne & Mrs Giao Vu Wynne	1,931,154	0.653%
Consort Investments Pty Ltd	1,818,000	0.614%
Mr Victor John Plummer	1,800,000	0.608%
Affluence Funds Management Pty Ltd	1,692,881	0.572%
Mr James Hugh Malcolm Taylor	1,510,000	0.510%
IOOF Investment Management Limited	1,302,479	0.440%
Wynnefinancial Pty Ltd	1,200,000	0.406%
Australian Executor Trustees Limited	1,043,640	0.353%
Total	59,556,941	20.130%
Total remaining holders balance	236,350,114	79.870%

# Voting rights

Each ordinary share is entitled to one vote when a poll is called, otherwise each member present at a meeting or by proxy has one vote on a show of hands.

# Stock exchange listing

Quotation has been granted for all of the ordinary shares and options of the Company on all member exchanges of the ASX.

# Unquoted securities

There are no unquoted shares.

# Securities subject to voluntary escrow

There are no securities subject to voluntary escrow.

# Brokerage

During the year ended 30 June 2018, the Company reinvested distributions of \$6,874,473 into the Plato Australian Shares Income Fund. No brokerage was paid on this investment.

# On market buy-back

There is currently no on market buy-back.

# Working Capital

In accordance with ASX Listing Rule 4.10.19, during the year ended 30 June 2018, the Company has used its working capital in a way consistent with its business objective.

# Corporate directory

#### **Board of Directors**

Jonathan Trollip, Independent Chairman

Lorraine Berends, Independent Director

Katrina Onishi, Independent Director

Alexander Ihlenfeldt, Non-independent Director

Don Hamson, Non-independent Director

#### Secretary

Calvin Kwok

#### Manager

Plato Investment Management Limited ACN 120 730 136 Level 35 60 Margaret Street Sydney NSW 2000 Toll Free: 1300 010 311 Fax: +61 (0) 2 8970 7799

#### ASX Code

PL8 - Ordinary Shares PL8O - Options \$1.10 exercisable until 29 April 2019

#### Lawyers

Kardos Scanlan Level 5, 151 Castlereagh Street Sydney NSW 2000 Tel: +61 (0) 2 9146 5290 Fax: +61 (0) 2 9146 5299 www.kardosscanlan.com.au

#### **Auditors**

Pitcher Partners Level 22, MLC Centre 19 Martin Place Sydney NSW 2000 Tel: +61 (0) 2 9221 2099 Fax: +61 (0) 2 9223 1762 www.pitcher.com.au

#### **Share Register**

Boardroom Pty Limited Level 12, 225 George Street Sydney NSW 2000 Toll Free: 1300 737 760 International: +61 (0) 2 9290 9600 www.investorserve.com.au

#### **Registered Office**

Level 35, 60 Margaret Street Sydney NSW 2000 Tel: 1300 651 577

#### Website Address

www.plato.com.au/lic-overview





