



2nd Annual Marine Money Cyprus Forum

Wednesday, 25 April 2018, Four Seasons, Limassol

AGENDA

www.marinemoney.com/forum/cyprus18



Brighter horizons for shipping: finance, investment and opportunity

MORNING

08:30 Registration and Welcome Coffee

09:30 Opening Remarks from Marine Money

Mrs. Mia Jensen, Director - Greek Office, Marine Money International

09:45 Keynote Address

Mrs. Natasa Pilides, Deputy Minister of Shipping, Government of Cyprus

10:00 Keynote Address from the Cyprus Securities and Exchange Commission
Cypriot Regulatory and Supervisory Landscape of the Fund Industry

Mrs. Demetra Kalogerou, Chairwoman, Cyprus Securities and Exchange Commission (CySEC)

10:15 Welcome remarks from Hellenic Bank

Mr. Yannis Matsis, Chief Executive Officer, Hellenic Bank

10:30 Growth seems truly global for the first time in years. Is it sustainable and how will commodities, interest rates and growth fare in the next 24 months?

Moderator: Mr. Kevin Oates, Managing Director, Marine Money Asia

Panel Discussion

Dr. Andreas Assiotis, Head of Economic Studies & Research, Hellenic Bank

Dr. Christian Jasperneite, Chief Investment Officer, M.M. Warburg & CO

11:10 Coffee Break

11:40 Less ordering and steady demand has led to better market fundamentals
Which sectors offer the best investment opportunities?

Introduction - Sector Indicators: Ms. Angelica Kemene, Head of Research, Optima Shipping Services

Moderator: Mr. Dimitris Koukas, Managing Director, Optima Shipping Services

Panel Discussion:

Mr. Roine Ahlquist, Managing Director, Oceanic Marine Management Ltd.

Mr. George Mouskas, Principal, Olympia Ocean Carriers Limited

Mr. George Gourdomichalis, President & Managing Director, Phoenix Shipping & Trading S.A.

Mr. Evagoras Lanitis, Chief Corporate Management Officer, Lemissoler Navigation Co. Ltd

12:25 Technology and Regulation: disruption ahead, or a great opportunity for the future of the industry?
The impact on trade, new forms of transport, 3D printing versus container ships.

Technology and what the future holds in store

Mr. George Cambanis, Managing Director, YieldStreet Marine Finance LLC

Panel Discussion:

Capt. Eberhard Koch, Chairman, CEO & Partner, ÖL Shipping Group

Mr. Dieter Rohdenburg, CEO, Intership Navigation Co. Ltd.

Mr. Michael Weisz, Founder & President, YieldStreet

13:00 Lunch



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AFTERNOON

14:15 Leasing from the East with Finance from the West

With Chinese leasing estimated at providing about 20% of international shipping finance, is this a competitor or a complement to traditional ship finance?

Moderator: Mr. Philippos Philis, Chairman & Chief Executive Officer, Lemissoler Navigation Co. Ltd

Panel Discussion:

Mr. Cruise Chi, Executive Manager, Bocomm Shipping Leasing (Europe) GmbH

Mr. Wei Wang, Director, CMB Financial Leasing Co., Ltd

Mr. Brad Arbaugh, Managing Partner, NorthCape Capital

14:50 Future trends in shipping operations, finance and investment

Access to funding needed for a growing global fleet. New sources of capital to refinance existing debt. Who is leading the way in terms of finding funding products – advisors or investors with mandates? Does it depend mainly on relationships or understanding the funding products available to companies? Blockchain and cryptocurrencies?

Introduction: Mr. Christian G. Moxon, Managing Director, Head of US offices, Pareto Securities

Moderator: Mr. George Paleokrassas, Partner, Watson Farley & Williams

Panel Discussion:

Mr. Andrew Hampson, Managing Director - Asset Backed Investments, Tufton Oceanic

Mr. Jan William Denstad, Managing Director, Sole Shipping

Mr. Christian G. Moxon, Managing Director, Head of US offices, Pareto Securities

Mr. Berend Paasman, Senior Vice President – Head of Greek Shipping, DNB Oceans Industries

15:30 Coffee Break

16:00 Is shipping confidence back?

Mr. Richard Greiner, Partner, Moore Stephens LLP

16:20 Traditional ship finance and the Cyprus contribution

Can traditional ship finance maintain their dominant position? Cross selling products, terms and cautious leverage.

Moderator: Mr. Jonathan Ward, Partner, Stephenson Harwood LLP

Panel Discussion:

Mr. Markus Wenker, Head of Ship Finance, Hellenic Bank

Mr. Aristides Pittas, Chairman, Euroseas Ltd.

Mr. Nicholas Pavlidis, Head of Shipping, Shipping Centre, Bank of Cyprus

Mr. Sören Bibow, Head Domestic and Cyprus, International Shipping Department, Berenberg

Mr. Constantinos Milios, Head, Shipping Finance, Eurobank Cyprus Ltd

Closing Remarks

Cocktail Reception *co-host: Deputy Ministry of Shipping, Cyprus*

Audio and Visual presentations will be available online after the event.

Conference Organisers:

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