



11th Annual Hong Kong Ship Finance Forum

12th April 2018, Renaissance Harbour View Hotel, Hong Kong

– BLENDING FINANCE OPPORTUNITY AND STRUCTURE –



08:00 Registration and Welcome Coffee

09:00 Opening Remarks

Mr. Kevin Oates, Managing Director, Marine Money Asia Pte Ltd

09:10 Keynote Address

Mr. Jack Hsu, Chairman, Hong Kong Shipowners Association and Managing Director, Oak Maritime (Hong Kong)

09:20 The Macroeconomic Drivers of Maritime Trade

Mr. Steve Saxon, Partner, McKinsey & Company Shanghai

09:40 Chinese Leasing and Innovative Financial Solutions

Mr. Zhao Kuo, Deputy Head, Shipping Finance, ICBC Leasing

10:00 Capitalising on the Dry Bulk Market Recovery

Best Investments, Suitable Structures and the Temptation of Newbuilds

Moderator : Mr. Logan Chong, Managing Director, Transportation Sector – Investment Banking APAC, BNP Paribas

Panel:

Mr. Mark Young, CEO, Asia Maritime Pacific

Mr. Lei Yang, Director – Asset and Structured Deals, Asia Pacific, Cargill

Mr. Martin Rowe, Managing Director, Clarkson Platou Asia

Mr. Khalid Moinuddin Hashim, Managing Director, Precious Shipping

Mr. Asaf Malamud, Chief Executive Officer, Port Dragon Bulk

10:40 Networking Break

11:10 A Briefing on Container Shipping and Port Developments

Mr. Parash Jain, Global Equity Sector Head (Shipping & Ports) & Head of Transport Research – APAC, HSBC

11:20 Regulatory Snapshot

Mr. Arthur Bowring, Senior Consultant, Hong Kong Shipowners Association

11:30 Is Shipmanagement the Way Forward for Shipping Companies?

With successful shipmanagement companies gaining from economies of scale and pools of management skills, are traditional shipping companies trying to get in on the opportunity? Keeping track of regulation and compliance.

Moderator : Mr. Nigel J. Anton, Managing Director & Head of Shipping Finance, Standard Chartered Bank

Panel:

Mr. Bjorn Hojgaard, Chief Executive Officer, Anglo-Eastern Univan Group

Mr. Martin Gaard Christiansen, Group Chief Commercial Officer, V.Group Ltd

Mr. Angad Banga, COO, Caravel Group and Director, Fleet Management Limited

Mr. Simon Doughty, Chief Executive Officer, Wallem Group

Capt. Firoze Mirza, Managing Director, Bernhard Schulte Shipmanagement (HK)

12:10 In Focus: Sabrina S. M. Chao

Third-generation shipowner, Chairman of Wah Kwong Maritime Transport Holdings Limited, recent Chairman of the HKSOA and the 2018 winner of the CMA Commodore award, Ms. Sabrina S. M. Chao speaks about lessons learned in her storied career – Hong Kong, women in shipping and building and maintaining a strong shipowning business over generations.

Interviewed by : Mr. Kenneth Lam, Chairman & CEO, Credit Agricole Asia Shipfinance Limited

12:30 Blending Finance Opportunity and Structure

A frank discussion on the state of the shipping market ranging from ship financing opportunities to what corporate structures or deal structures are best suited to attracting investors

Moderators : Ms. Tabitha Logan, Chartering Manager, Asia Maritime Pacific

Ms. Su Yin Anand, Co-founder, YPSN (HK) Limited

Panel:

Ms. Cherry Li, Senior Chartering Manager, Pacific Basin

Ms. Carrie Lee, Group Treasurer, Orient Overseas (International) Limited

Ms. Stephanie Leow, Director, Standard Chartered Bank

Ms. Lee Baker, Director, Structured Asset Finance, Commonwealth Bank of Australia

13:10 Lunch Break



11th Annual Hong Kong Ship Finance Forum

12th April 2018, Renaissance Harbour View Hotel, Hong Kong

– BLENDING FINANCE OPPORTUNITY AND STRUCTURE –



14:20 Separating Hype from Reality in Applying Blockchain for Shipping

Mr. Johnson Leung, Co-Founder, 300cubits

14:35 Challenges of a 21st Century Shipping CEO – Interview with Mats Berglund

The 21st century shipping CEO must constantly develop an understanding of and access to the people, institutions and products which comprise the global capital markets...qualities and competencies of a leader.

Interviewed By : Mr. Mark Long, Former Co-Head, Infrastructure and Real Estate Global Banking, HSBC

14:55 Hong Kong: A Window to the World for China

Belt & Road, money markets, global outreach. The benefits for ambitious Chinese shipping and ship finance companies setting up shop in Hong Kong.

Moderator : Mr. Paul Chang, Co-opted Member, Promotion and External Committee, HKMPB

Mr. Vincent Lai, CEO, Landbridge Holdings Limited
Mr. Shen Zhao, General Counsel, CSIC Leasing Co., Limited
Mr. Lianjun Li, Partner, ReedSmith Richards Butler
Mr. Clarence Leung, Asset Finance and Leasing Tax Partner, PwC

15:20 How Chinese Capital is Changing the Dynamics of the Ship Finance Market

High leverage, decreasing cost of capital, international scope and an appetite for business – is Chinese financial leasing becoming mainstream?

Moderator : Ms. Madeline Leong, Partner, Watson Farley & Williams

Panel:

Ms. Tang Wenwen, Manager, Shipping Finance, ICBC Leasing
Ms. Anna Mao, Director of Shipping Finance, CMB Financial Leasing Co., Ltd.
Mr. James Tong, Managing Director, Regional Head Global Shipping & Logistics – APAC & Japan, Citi
Mr. Joachim Skorge, Managing Director and Regional Head of Asia, Investment Banking, DNB Markets
Mr. James Stove-Lorentzen Jr, Managing Director, NorthCape Pte Ltd

16:00 Networking Break

16:30 Capital Markets Maritime Financing: Challenges and Opportunities

Mr. Erik Stromso, Managing Partner, Pareto Securities Asia

16:45 The Changing Role of Banks in the Ship Finance Mix & the Value of Banking Relationships in Today's Market

Scaling down, de-risking, selecting clients, complying to regulation, applying smart capital, digitizing, creating value – improving profitability

Moderator : Ms. Huay Yee Kwan, Partner, Stephenson Harwood (Singapore) Alliance

Panel:

Mr. Nicolas Parrot, Head Transportation Sector – Investment Banking APAC, BNP Paribas
Mr. Alasdair Walker, Director – Export & Specialised Finance, Global Banking, HSBC
Mr. Nils Kristian Kovdal, Executive Director & Head, Shipping Finance, Standard Chartered Bank
Mr. Jens Van Yperzeele, Director, Transportation Finance, ING Bank
Mr. Vineet Puri, Director, Global Shipping & Logistics and Global Aviation, Citi
Mr. Domenik Nizet, Senior Vice President, Shipping Finance Asia Pacific & Middle East, DVB Bank SE Singapore Branch

Closing Remarks

Cocktail Reception

Graciously Sponsored By



The Marshall Islands Registry
www.register-iri.com

Conference Organizers:

Kevin Oates, Managing Director, Marine Money Asia
Andrew Oates, Business Development Manager, Marine Money Asia
Telephone: +65 9012 0256
asia@marinemoney.com