

## PROGRAMME

**13:00 Registration and Light Lunch**

*graciously sponsored by*



**FOREGUARD**  
SHIPPING

**13:45 Opening Remarks by Marine Money Asia**

Mr. Kevin Oates, Managing Director, Marine Money Asia

**14:00 Prospects for the Global Economy**

*Will positive economic fundamentals be hurt by rising oil, trade wars and tariffs*

Mr. Eisuke Suzuki, Senior Economist, Economic Research Office, Development Bank of Japan

**14:20 Oil Price Developments and its Impact on E&P Investments and Offshore Marine**

- *Oil prices – where are we headed next?*
- *How will oil majors' expenditure develop and what will be hot spots for investment?*
- *How will global offshore rig rates and utilization develop?*
- *How will E&P activity levels translate into OSV activity?*

Mr. Jon Fredrik Müller, Partner & Head of Consulting Asia-Pacific, Rystad Energy

**14:40 Shipping Sectors and Sanctions**

*An update on the tanker and bulk carrier markets, money laundering and anti-terrorist financing*

Ms. Junko Abe, Associate Director & Head of Sales Asia, VesselsValue

**14:55 Optimizing our Capital Structure: A Case Study**

Mr. Alan Hatton, Managing Director, Foreguard Shipping

**15:10 IMO 2020: Will the Shipping Industry Cope with New Regulations on 1.1.2020?**

**Case Study: Maintaining a Fleet at Optimal Efficiency**

Mr. Michihiko Nakano, General Manager, Bunker Business Office, Mitsui O.S.K. Lines

**Retrofit Finance: The Case for Engines, Propellers and Scrubbers**

Mr. Klaus Schmidberger, Vice President, Maritime Industries, KfW IPEX-Bank GmbH

**Capturing the Value from a Condition-based Monitoring Programme**

Mr. James Killingsworth, Business Development Director, V.Group

**16:00 Networking Break** *graciously sponsored by*



The Marshall Islands Registry  
[www.register-iri.com](http://www.register-iri.com)

**16:30 The Digital Future of Shipping**  
Mr. Alexander Varvarenko, CEO, SHIPNEXT

**16:50 Container Financing: Asset Characteristics and Value Dynamics**  
Mr. Bert van Leeuwen, Managing Director & Head of Research, DVB Bank

**17:05 Case Study: Insights into a Pioneering Shipping JOLCO Transaction**  
Ms. Serena Wang, Head of Shipping Finance – Financial Market Dept., Minsheng Financial Leasing

**17:20 Japanese Leasing Products for Shipping and Accessibility for International Shipping Companies**  
*As leading international shipping companies search for optimum financing solutions, Japanese leasing finance has become more popular and more accessible to global players.*

**The Evolution of Japanese Ship Finance Solutions**

Mr. Nicolas Duran, Director & Partner – Corporate Finance, Fearnley Securities

Panel

Mrs. Chieko Ishihara, Senior Manager, Head of Transportation, CTBC Bank Co. Ltd

Mr. Takahiro Matsumoto, Executive Officer, Financial Products Group (FPG)

Mr. Renaud de Mareuil, Vice President, Shipping Finance Asia Pacific & Middle East, DVB Bank

Mr. Nicolas Duran, Director & Partner – Corporate Finance, Fearnley Securities

Moderator : Mr. Simon Collins, Partner, White & Case

**18:00 The Five Biggest Issues in Shipping – Opportunities and Concerns**  
*International owners and financiers discuss the biggest issues facing the industry in 2019*

- *Positioning for opportunities arising from IMO 2020 regulations*
- *Shipping banks changing direction and the increased sources of ship finance*
- *Changing geopolitical landscape affecting trade flows, trade routes and trade relations*
- *Digitisation, innovation and how new technologies will impact shipping*
- *Which sectors are the most attractive in 2019?*

Panel

Mr. Koichi Onaka, Managing Executive Officer, Sumitomo Mitsui Trust Bank

Mr. Julian Proctor, Chief Investment & Managing Director, Tiger Group Investments

Mr. Alan Hatton, Managing Director, Foreguard Shipping

Mr. Frans van de Bospoort, Managing Director and Global Head of Shipping, DVB Bank

Moderator : Mr. Andrew Rigden Green, Partner, Stephenson Harwood

**Cocktail Reception** *graciously sponsored by*



The Marshall Islands Registry

[www.register-iri.com](http://www.register-iri.com)

**CONFERENCE ORGANIZERS:**

KEVIN OATES, MANAGING DIRECTOR, MARINE MONEY ASIA

ANDREW OATES, BUSINESS DEVELOPMENT MANAGER, MARINE MONEY ASIA

TELEPHONE: +65 9012 0256

[ASIA@MARINEMONEY.COM](mailto:ASIA@MARINEMONEY.COM)