

# 12TH ANNUAL MARINE MONEY Korea Ship Finance Forum

THURSDAY, 1ST NOVEMBER 2018
PARADISE HOTEL, BUSAN



# FUTURE PROOF SHIPPING AND CAPITAL

#### 08:00 Registration and Welcome Coffee

#### 09:10 Marine Money Asia Welcome

Mr. Kevin Oates, Managing Director, Marine Money Asia

#### 09:20 Welcome Addresses

#### **Busan Metropolitan City**

Mr. Jun Seoung Lee, Assistant Mayor for Employment and Economy, Busan Metropolitan City

#### **BNK Financial Group**

Mr. Chung Gyo Jung, Vice President & Chief CIB Officer, BNK Financial Group

#### **Marine Finance Center**

Mr. Do Yeol Lee, Head, Marine Finance Center

#### 09:45 The Role of KOBC in Revitalizing Korea's Shipping Industry

Mr. Raymond Cho, Managing Director - Ocean Business Guarantee Div., Korea Ocean Business Corp.

#### 10:00 Busan Port's Strategic Plans for Global Hub

Mr. Ho Chul Park, Senior Director, Busan Port Authority

#### 10:15 P&I Insurance: Something is About to Happen

Mr. Bay Moon, Chief Operating Officer, Korea P&I Club

#### 10:25 Between Reality and Ideals

Dr. Chong Hoon Park, Head of Research - Korea, Standard Chartered Bank

#### 10:45 Networking Break

#### 11:15 SOx Regulation and its Implications

Mr. Jungkun Lee, General Manager - Convention & Legislation Service Team, Korean Register

## 11:25 Navigating the Maritime Regulation Landscape

Shipyards, owners and financiers will discuss the implications for IMO 2020, the options for compliance and the potential cost and disruption

Moderator: Mr. Rolf Stiefel, Vice President Sales & Marketing, WIN GD

#### Panel

Mr. Hae Ki Jang, VP – Engineering & Proposal Team, Samsung Heavy Industries

Mr. Kun Woo Park, Director - Basic Design Division, Hanjin Heavy Industries & Construction

Mr. Heui Je Cho, Head of Engineering Systems – Busan Technical Support Office, Lloyds Register

Mr. Gwenael Delattre, Director, Shipping & Offshore Finance Asia Pacific, Societe Generale

#### 12:00 Financing Options for Scrubber Retrofitted Vessels

95% of the existing fleet is still without scrubbers but the increase in retrofitting is gaining ground. What are the scrubber financing options?

Moderator: Mrs. Mei Lin Goh, Partner, Watson Farley & Williams

#### Panel

Mr. Anders Gerlach Nielsen, First Vice President, Shipping - Yards & Offshore Projects, GIEK

Mr. Jaesang Lew, Head of Container Team – Maritime Finance Dept., K-SURE

Mr. San Min, Team Leader – Green Engineering Sales Dept., Hyundai Global Service

Mr. James Tong, Head – General Industrial Group China, Citi

#### 12:35 Bankability Checks for Vessel Employment Contracts

Mr. Gregg Johnston, Stephenson Harwood (Singapore) Alliance







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# **AFTERNOON**

#### 14:00 How Korean Courts Treat the Refund Guarantee

Mr. Young Hwa Suhr, Chairman, Pusan Pacific Law Office / Asia-Pacific Arbitration Center

### 14:15 Shipping Market Review and Possible Future

Mr. Hongbeom Park, Head of Korea (Republic of), VesselsValue

#### 14:30 Trends & Issues in Shipping Finance

Mr. Jinyoung Lee, Senior Loan Officer - Maritime Project Finance Department, KEXIM

## 14:45 New Shipbuilding Promotion Fund and the Turnaround of the Korean Shipping Industry

Mr. Suk Jong Kim, Senior Manager – Shipping Finance Team, Korea Development Bank (KDB)

#### 15:00 The Rise, Importance and Activity of the Korean Subordinated Finance Market

Mr. Woo Song Jung, Director, KTB Asset Management

Mr. Hyun Wook Park, Partner, Kwak & Co

Mr. Sang Chol Yi, Partner, Lee & Ko

#### Interviewed by:

Mr. Sung Hwan (SD) Choi, Of Counsel, Norton Rose Fulbright LLP

#### 15:20 Financing Container Boxes

With more mega container vessels being delivered, the demand for container boxes from liner companies continues to increase. Comments about the supply and financing of container boxes.

Moderator: Mr. Jeong Gyun Kim, Head of Container Guarantee Team, Korea Ocean Business Corp.

#### Pane

Mr. Renaud de Mareuil, Vice President, Shipping Finance Asia Pacific & Middle East, DVB Bank

Mr. Gerbrand Vroegop, Director – Transportation & Logistics, ING Bank

Ms. Wen Sun, Director, NorthCape

# 15:50 Are Korean Banks Active in Ship Finance? Looking for Cooperation Between International Banks and Korean Banks

Moderator: Mr. Koung Rae Lee, General Manager, K-SURE Busan Branch

#### Panel

Mr. Hyun Seong Roh, Deputy Director, Busan Bank

Mr. Jang Hyun Shin, Deputy Director, Suhyup Bank

Mr. Jung Hyung Jon, Executive Director - Global Transportation & Logistics APAC, ABN AMRO

Mr. Domenik Nizet, Senior Vice President – Shipping Finance APAC & ME, DVB Bank

Mr. Nigel Anton, Managing Director & Head, Shipping Finance, Standard Chartered Bank

# 16:30 Closing Address

Mr. Kevin Oates, Managing Director, Marine Money Asia

16:40 Cocktail Reception graciously sponsored by

