

**Shipping demand and supply are in some balance:
but trade, geopolitics and regulation are dampening the enthusiasm**

MORNING

08:30 Registration and Welcome Coffee

09:30 Opening Remarks from Marine Money

Mrs. Mia Jensen, Director - Greek Office, Marine Money International

09:45 Keynote Address

Mrs. Natasa Pilides, Shipping Deputy Minister to the President, Government of Cyprus

10:00 Welcome remarks from Hellenic Bank

Mr. Yannis Matsis, CEO and Member of Board of Directors, Hellenic Bank

10:15 Alternative Finance and Shipping funds in Cyprus

Mr. Andreas Yiasemides, Partner, PwC Cyprus and Ms. Natalia Sakharova, Partner, AGW Investment Fund

will discuss the process, opportunity and challenges involved, as well as the investment potential of establishing a shipping fund in Cyprus.

10:30 Growth, trade tiffs and geopolitics are taking the silver lining off what could be seen as positive shipping fundamentals

Moderator: Mr. Kevin Oates, Managing Director, Marine Money Asia

Panel Discussion

Dr. Andreas Assiotis, Chief Economist, Hellenic Bank

Mr. Tim Power, Managing Director, Head of Maritime Advisors, Drewry Shipping Consultants Ltd.

Mr. Peter Bergman, Head of Research, DVB Bank SE

Mr. Aristidis Pittas, Chairman & CEO, Euroseas Ltd.

11:10 Dry Bulk Market Update

Ms. Eva Tzima, Head of Research & Valuations, Intermodal Shipbrokers Co.

11:25 Coffee Break

11:55 Trends in transaction and digital banking and making operations in shipping more efficient

New products from banks, new requirements from clients.

Moderator: Mr. Gerasimos Ntouskas, Director, Head of Data & Analytics, Management Consulting, KPMG Cyprus

Panel Discussion:

Mr. Spyros Loizou, Head of Omnichannel & Customer Experience, Hellenic Bank

Mr. Ronis Kyperesis, Head of Accounting and Financial Department, Intership Navigation Co. Ltd.

Mr. Sören Bibow, Head of Domestic and Cyprus, International Shipping Department, Berenberg

Mrs. Martina Meinders, Managing Director, Marin Shipmanagement Limited

12:35 Cyprus based companies versus Greek and global competition: advantages and disadvantages

Moderator: Mrs. Natasa Pilides, Shipping Deputy Minister to the President, Government of Cyprus

Panel Discussion:

Capt. Sudhanshu Sinha, Senior General Manager, MSC Shipmanagement Limited

Mr. Kyriacos Panayides, Managing Director, AAL Shipping

Mr. Sunil Kapoor, Director, FML Ship Management Ltd.

Mr. Erwin Derlagen, Chief Operating Officer, Enesel Limited

Mr. Manu Kapoor, Fleet Director, OSM Maritime Group

13:05 Lunch

AFTERNOON

14:15 SAFE BULKERS INC – comments on Cyprus, IMO 2020 and vision

Mr. Polys Hajioannou, CEO, Chairman of the Board and Director, Safe Bulklers, Inc.

Interviewed by: Mr. George Paleokrassas, Partner Head of Greek Office, Watson Farley & Williams LLP

14:35 Energy and offshore: new found riches around the Cypriot coastline, plus new import and storage activities

Moderator: Mrs. Melanie Lovatt, Finance Advisor - LNG Research Reports, Poten & Partners

Panel Discussion:

Mr. George Papanastasiou, General Manager, VTT Vasiliko Ltd (*a VTTI Group Company*)

Mrs. Marianna Charalambous, Member of Board of Directors, DEFA - Natural Gas Public Company

Mrs. Cleopatra Kitti, Founder, Mediterranean Growth Initiative

15:10 Coffee Break

15:40 The Cyprus contribution in the ship finance mix

Terms and structure, company profiles.

Moderator: Mr. Jonathan Ward, Partner Finance Group, Stephenson Harwood LLP

Panel Discussion:

Mr. Markus Wenker, Head of Ship Finance, Hellenic Bank

Mr. Nicholas Pavlidis, Head of Shipping, Shipping Centre, Bank of Cyprus

Mr. Constantinos Milios, Head of Shipping Finance, Eurobank Cyprus Ltd.

Mr. Berend R. Paasman, Senior Vice President, Ocean Industries – Shipping, DNB Bank ASA

Mr. Dimitrios Panagopoulos, Managing Director, Shipping Finance Greece, DVB Bank SE (Athens Branch)

16:20 The next few years will be critical for the future of shipping. Industry stalwarts from Cyprus and abroad discuss fundamental supply, demand and finance as well as industry disruptors including regulation

Moderator: Mr. Andrew Hampson, Managing Director - Asset Backed Investments, Tufton Oceanic

Panel Discussion:

Mr. Dieter Rohdenburg, CEO, Intership Navigation Co. Ltd.

Mr. Marios Demetriades, Managing Partner, MD Mindset Consulting Ltd.

Capt. Eberhard Koch, Chairman, CEO & Partner, ÖL Shipping Group

Mr. Martin Hugger, Managing Director, Meerbaum Capital Solutions Inc.

Closing Remarks

Cocktail Reception *co-host: Shipping Deputy Ministry, Cyprus*

Audio and Visual presentations are available online at:
www.marinemoney.com/forum/cyprus19

Conference Organisers:

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