



12th Annual Hong Kong Ship Finance Forum

2nd April 2019, Renaissance Harbour View Hotel, Hong Kong
– A New Era Of Environmental Diligence –



08:00 Registration and Welcome Coffee

09:00 Opening Remarks

Mr. Kevin Oates, Managing Director, Marine Money Asia

09:10 Keynote Address

Mr. Jia Hao, Deputy Head – Shipping Dept., ICBC Leasing

09:20 Opening Remarks by the Hong Kong Shipowners Association

Capt. Bjorn Hojgaard, Deputy Chairman, HKSOA and CEO, Ango-Eastern Univan Group

09:30 US-China Trade Negotiations And Implications For Hong Kong And Global Shipping

Ms. Alicia Garcia-Herrero, Chief Economist – Asia Pacific, Natixis

09:50 The Impact of Trade Sanctions On Shipping And Asia

Mr. Li Lianjun, Partner, Reed Smith Richards Butler

10:05 Greater Bay Area: Merging Geographies, Trade and Finance

Moderator : Mr. Andrew Rigden Green, Partner, Stephenson Harwood

Panel:

Mr. Gerry Yim, Chief Executive Officer, HPH Trust

Capt. Bjorn Hojgaard, Deputy Chairman, HKSOA and CEO, Ango-Eastern Univan Group

Mr. James Tong, Head of Global Shipping & Logistics APAC & Japan and Head of Diversified Industrials China, Citi

Mr. Edward Liu, Legal Director, Hill Dickinson

10:40 Better Signals, Less Noise: A Look At Opportunities, Risks And Key Data Across The Major Shipping Markets

Mr. Adrian Economakis, COO, VesselsValue

11:00 Networking Break

ENVIRONMENT & GREEN FINANCING FOR SHIPPING

11:30 Sustainable Finance For Shipping

Mr. Joshua Lau, Director, BNP Paribas

11:45 Environmental Covenants In Ship Financing – The Decarbonisation Agenda

Ms. Valentina Keys, Senior Associate, CMS

Mr. Tim Elliot, Partner, CMS

12:00 How To Remain Competitive In 2020 And Beyond?

The choice between scrubbers or compliant fuel is the shorter term option which shipowners must consider. LNG is a longer term solution. What are the CAPEX and OPEX implications and what is the basis of the calculation of risk? How will charterers select and reward the shipowner?

Moderator : Mr. James Forsdyke, Vice President – Hong Kong and Taiwan, Lloyd's Register Asia

Panel:

Mr. William Fairclough, CCO, Wah Kwong Maritime Transport Holdings Limited and Director, Mandarin Shipping Limited

Mr. Martin Rowe, Managing Director, Clarksons Platou Asia

Mr. Ray Lei, Commercial Director, Landbridge Holdings Limited

Ms. Olivia Lennox-King, Managing Director, Asia Maritime Pacific

Mr. Richard Dias, Regional Technical Director, IRI/The Marshall Islands Registry

12:40 Is The Environment A Major Non-Market Risk For The Shipping Sector?

Professor Christine Loh SBS, OBE, JP

Chief Development Strategist, Institute for the Environment, The Hong Kong University of Science and Technology ("HKUST") and former Under Secretary for the Environment, HKSAR

Interviewed by : Mr. Kenneth Lam, Chairman & CEO, Credit Agricole Asia Shipfinance Limited

13:10 Lunch Break



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CAPITAL SOURCES FOR SHIPPING

14:20 Capital Markets Maritime Financing: Challenges and Opportunities

Mr. Erik Stromso, Managing Partner, Pareto Securities Asia

14:35 Equity And Bond Financing for Shipping – Why Oslo Is The World’s Most Active Market

Mr. Øivind Amundsen, Executive Vice President – Primary Market & Legals Affairs, Oslo Stock Exchange

14:50 The Convertible Bond Market for Shipping: Experiences and Opportunities

Mr. Joachim Skorge, Managing Director, DNB Markets

Mr. Lars Schöldström, Head of Convertible Bonds – Sales & Trading, DNB Markets

15:05 Sourcing Private Equity, Turning Around Debt and the Right Investment Opportunities

Mr. Philip Clausius, Founder & Managing Partner, Transport Capital

Interviewed By : Mr. Kevin Oates, Managing Director, Marine Money Asia

15:20 Is The Ship Finance Market Creating Competition Between And Amongst Shipping Banks And Alternative Finance?

Pricing, pressure and diversity. Client selection and diligence and complying with regulation.

Moderator : Mr. Axel Siepmann, Managing Director, Braemar Naves Corporate Finance

Panel:

Mr. Martin Hugger, Managing Director, Meerbaum Capital Solutions

Mr. Alasdair Walker, Director – Export & Specialised Finance, HSBC

Ms. Berit Koertz, Senior Relationship Manager, Danish Ship Finance

Ms. Stephanie Leow, Executive Director, Standard Chartered Bank

Ms. Pauline Deltour, Head of Sales and Portfolio, Tiger Group Investments

Ms. Tang Wenwen, Head of Financial Market Team – Shipping Dept., ICBC Leasing

16:00 Networking Break

16:30 Raising Equity, Arranging Debt, Entertaining Leasing, Making Smart Investments

Mr. Peter Schulz, Chief Financial Officer, Pacific Basin

Interviewed By : Ms. Madeline Leong, Partner, Watson Farley & Williams

16:50 An Era Of Environmental Diligence

New regulations, green finance, environmental responsibility, new technologies and digitization – how shipowners can take the lead in the drive for a “greener” shipping industry

Moderator : Mr. Richard Hext, Chairman, Vanmar Shipping

Panel:

Mr. Jack Hsu, Chairman, Hong Kong Shipowners Association and Managing Director, Oak Maritime (Hong Kong)

Mr. Peter Cremers, Executive Chairman, Anglo-Eastern Univan Group

Mr. David Palmer, CEO, Wah Kwong Maritime Transport Holdings Limited

Mr. Angad Banga, COO, Caravel Group and Director, Fleet Management Limited

Mr. Mats Berglund, CEO, Pacific Basin

Closing Remarks

Cocktail Reception

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Conference Organizers:

Kevin Oates, Managing Director, Marine Money Asia

Andrew Oates, Business Development Manager, Marine Money Asia

Telephone: +65 9012 0256

asia@marinemoney.com