

7th Annual Marine Money Geneva Forum Tuesday, 28 May 2019, President Wilson Hotel AGENDA



Global Trade meets Asian Finance

12:15 Registration & Welcome Coffee

13:15 Opening Remarks

Mrs. Mia Jensen, Greek Director, Marine Money International

13:25 Welcome Address from Anchor Sponsor

Mr. Peter Chang, General Manager, Head of Maritime Projects Development, KMARIN Group

13:30 Geopolitics, interest rates and oil: an economic outlook, and impact on shipping Mr. Eric Aboussouan, Head of Strategy and Market Research, Cargill

13:50 A structural change in oil consumption and the impact on shipping and new environmental requirements

Panel Discussion

Mr. Jean-Matthieu Sternberg, Consulting Senior Advisor Global Oil, S&P Global Platts Analytics Mr. Jonathan Green, Executive Director EMEA, IMAP Systems pty

Moderator: Dr. Rouben Indjikian, Consultant, Prof. of Energy, Commodities, Trade Finance & Intl Economics, Webster University

- 14:20 US shale: Implications for US crude oil exports by adding two Saudi Arabia's in two decades Mr. Bjørnar Tonhaugen, VP & Head of Oil Market Research, Rystad Energy
- **14:40** A healthy ship finance market catering to all from traditional banks to alternative lenders and Chinese leasing *Is the plethora of available terms, structures and pricing able to meet the needs of owners big and small ?*

Panel Discussion

- Mr. Regis Caze, Managing Partner, Arrow Capital
- Mr. Hansruedi Winter, Helvetic Marine Capital
- Mr. Iraklis Tsirigotis, Head of Shipping Finance, Managing Director, Amsterdam Trade Bank
- Mr. Jean-Baptiste Chambon, Assets Project & Corporate Finance Advisory, BRS Brokers
- Mr. Kevin Chung, Deputy General Manager, Head of Contracting, KMARIN

Moderator: Mr. Kevin Oates, Managing Director, Marine Money Asia

15:15 Networking Break

15:45 Chinese leasing and the appeal of the big deal

Mr. Carl Rehder, Regional Manager, Bocomm Shipping Leasing (Europe) GmbH

16:05 Equity investing in shipping and institutional and insurance companies entry into marine debt finance *Which shipping sectors are attractive? What strategies, structure, vision and exit get the deal done?*

Panel Discussion

Mr. Jesper Dröscher, Senior Executive Advisor, Frachtcontor Capital Partners GmbH Mr. Fredrik Larsen, Managing Partner, European Maritime Finance

Moderator: Dr. Clemens Hillmer, Partner, Watson Farley & Williams LLP

16:30 Market perception and which sectors look ripe for investment

Panel Discussion

Mr. John Michael Radziwill, Chairman and CEO, Goodbulk Ltd.

Mr. Alain Savary, CEO, Massoel Shipping

Mr. Danilo Fumarola, CEO, Gestion Maritime Group

Mr. Enrico Paglia, Research Manager, Banchero Costa

Moderator: Mr. Bas van Steijnen, Risk Manager, Nova Marine Carriers SA

Closing Remarks

Cocktail Reception

co-host: IRI / The Marshall Islands

Audio and Visual presentations will be available online after the event.

Conference Organisers

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