

AGENDA

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GREEK SHIPPING STAYING AHEAD

MORNING

08:50 **Registration and Welcome Coffee**

09:50 **Opening Remarks**

Ms. Mia Jensen, Greek Director, Marine Money International

10:00 **Growth and Trade Disruptors**

Mrs. Sofia Kokkinis, Deputy Managing Director, Golden Destiny

10:15 **A Changing Shipping Landscape**

Owners and finance providers will consider how regulation and changing trade patterns, variable finance sources and banking restrictions, have affected how they see their business, choose their business partners, and analyse risk and reward.

Panel Discussion

Dr. John Coustas, President & CEO, Danaos Corporation

Mr. Harry Vafias, Founder and CEO, Stealthgas Inc.

Mr. Stamatios Molaris, Chairman, Empire Group

Mr. Basil Sakellis, Managing Director, Alassia NewShips Management Inc.

Moderator: Mr. Harris Antoniou, Chief Executive Officer and Member of Executive Board, Amsterdam Trade Bank

10:45 **Choosing the sector and identifying the cycle**

For owners and their financiers is the investment decision a formula, a continuation of a company strategy or a bet? Which sectors are now hot for investment?

Panel Discussion

Mr. Elias Constantinou, G Group CFO and Member of the Board, Swissmarine Inc.

Mr. Alexis Stephanou, Chief Financial Officer, Goldenport Group of Companies

Mr. Passchier Veefkind, Head of Athens Representative Office, DNB Bank ASA

Mr. Nicholas Petrakakos, Managing Director, Real Assets Group, StormHarbour Securities LLP

Moderator: Mr. George Lazaridis, Head of Market Research and Valuations, Allied Shipbroking Inc.

11:15 **Captains of Industry: They started their shipping careers together and have since been pioneers in building fleets and financial structures and partnerships. Two of Greek shipping's most successful entrepreneurs discuss origins, triumphs and challenges, and the years ahead.**

Mr. George Economou, Founder, Chairman and Chief Executive Officer, DryShips Inc.

Mr. Petros Pappas, Chief Executive Officer and Director, Star Bulk Carriers Corp.

Interviewed by: Mr. Kevin Oates, Managing Director, Marine Money Asia Pte. Ltd.

11:40 **Coffee Break** *co-hosted by Shipping Deputy Ministry of Cyprus / Piraeus Maritime Office*

12:10: **The Rebirth of Ship Repairing and Ship Building in Greece**

Mr. Panos T. Xenokostas, President & CEO, ONEX Syros Shipyards

12:25 **Financing scrubber retrofits**

Mr. Anders Gerlach Nielsen, Senior Vice President – Head of Team Shipping, GIEK

12:40 **The World Economy and its Impact on Shipping: a view from the East**

Mr. Kelvin Tay, Chief Investment Officer APAC, UBS

12:55 **Financing the shipping industry in times of change**

Ask any owner and financier and nobody is completely satisfied with the current finance terms, pricing, time taken and clarity of future prospects. For most owners the certainty and consistency of the "term loan" is gone and a new reality of shorter term, lease structures and switching loyalty has to a degree taken over. Financiers and owners will discuss these trends and the reality of financing the industry in the 2020s.

Panel Discussion

Mr. Markus Wenker, Head of Ship Finance, Hellenic Bank

Mrs. Katerina Eleftheriou, Head of Shipping, HSBC Greece

Mr. Aristidis Pittas, Chairman, Euroseas Ltd.

Mr. Iraklis Tsigotidis, Head of Shipping Finance, Managing Director, Amsterdam Trade Bank

Mr. Channing Wang, Regional Customer Manager, Bank of Communications Financial Leasing Co. Ltd.

Moderator: Mr. Chris Vartzis, Partner, Stephenson Harwood LLP

13:30 **Lunch** *co-hosted by TEN Limited*

AGENDA

AFTERNOON

14:45 **Is there anything to excite shipping in the capital markets in the year ahead?**

Mr. Edward Horton, Partner, Seward & Kissel LLP

15:00 **About a Captain of Industry:**

The growth of the Capital Group and the influence of its Founder Mr. Evangelos Marinakis

Mr. Jerry Kalogiratos, CEO, Capital Product Partners L.P.

Interviewed by: Mr. George Paleokrassas, Partner, Head of Greek Office, Watson Farley & Williams

15:20 **The finance mix from Asia to Wall Street – where Greek shipping can find optimal finance**

Panel discussion

Mr. Axel Siepman, Managing Director, Braemar-Naves

Ms. Astero Kampisiou, Director, NorthCape AS

Mr. George Cambanis, Managing Director, YieldStreet Marine Finance LLC

Mr. Evangelos Chatzis, CFO, Danaos Corporation

Mr. Daniel Xu, Head of Tanker Sector, ICBC Financial Leasing Co., Ltd.

Moderator: Dr. George Panagopoulos, Partner - Athens, Reed Smith LLP

15:50 **Shipping – taking the next step**

Mr. Costas Kontes, Managing Director, V.Ships Greece Ltd.

16:05 **Coffee Break**

16:35 **New Energy and the rise of LNG amongst Greek owners**

Many leading Greek shipowners have foreseen the increased demand for cleaner energy sources and have invested heavily in LNG and LPG shipping. This requires specialized knowledge, deep pockets and access to finance. Leading owners and their financiers will discuss the demand and supply of these clean energy sources, why the Greek appetite is so intense and how this niche market will perform in the years to come.

Introduction and Moderator

Dr. Hauke Kite-Powell, Head of Gas Tanker Markets Team, Marsoft Inc.

Panel discussion

Mr. Jerry Kalogiratos, Director, Capital Gas Corp.

Mr. Robert Perri, CFO, TMS Cardiff Gas

Mr. Achilleas Tasioulas, Chief Risk Officer, Financial Controller and Head of Tax, GasLog Ltd.

Mr. Harrys Kosmatos, Corporate Development Officer, Tsakos Energy Navigation Ltd.

17:15 **Greek Shipping Staying Ahead**

Adjusting and adapting to new market requirements whether in technology, finance or operations is the forte of the owning community in Greece. How to get the timing right, be ahead of the crowd, assess the risk early on and optimize your finance – some of the secrets of success.

Panel discussion

Mr. Aris Koropoulos, Managing Director, Astra Shipmanagement Inc.

Mr. Periklis Stasinopoulos, Managing Director, Seaspire Maritime Inc.

Mrs. Korinna Tapaktsoglou, Chief Financial Officer, Pioneer Marine

Mr. George Alexandratos, Managing Director, Apollonia Lines SA

Mr. Nikolaos Ch. Emmanouil, Director & CFO, Stam Shipping SA

Moderator: Mr. Manos Pelidis, Senior Partner, Deloitte

17:45 **Closing address**

18:00 **Cocktail Closing Reception** *co-hosted by IRI / The Marshall Islands Registry*

21:45 **Capital Party** *co-hosted by Capital Product Partners L.P.*

Audio & visual presentations are available on Marine Money Greek event website

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