



13TH ANNUAL MARINE MONEY
KOREA SHIP FINANCE FORUM
WEDNESDAY, 6TH NOVEMBER 2019 - PARADISE HOTEL, BUSAN



HARDER, BETTER, FASTER, STRONGER

08:00 Registration and Welcome Coffee

09:00 Marine Money Asia Welcome

Mr. Andrew Oates, Business Development Manager, Marine Money Asia

09:10 Welcome Addresses

Busan Metropolitan City

Mr. Yun il Kim, Assistant Mayor for Employment & Economy, Busan Metropolitan City

BNK Financial Group

Mr. Chung-Gyo Jung, Vice President / Chief CIB Officer, BNK Financial Group

Marine Finance Center

Mr. Ho-Il Kim, Head, Marine Finance Center

09:30 KOBC: Supporting Korean Shipping One Year On – Container Box Leasing

Mr. S. J. Jung, Head of Strategic Finance Department, Korea Ocean Business Corporation (KOBC)

09:45 Climate Change Policy and Energy Transition: Its Implications for the Shipping Industry

Mr. Jae Hoon Bae, President & CEO, Hyundai Merchant Marine (HMM)

10:00 Strategies for Ensuring the Global Hub Port

Dr. Ho Chul Park, Vice President for Global Business, Busan Port Authority

10:15 Weakening Growth, Rising Risks

Dr. Chong Hoon Park, Head of Research – Korea, Standard Chartered Bank

10:35 Maritime Hub – Why Do We All Need AI In Maritime?

Mr. Jim Lee, Co-founder & CEO, Show & Tell

10:45 Networking Break

11:15 The Tanker and Gas Markets: Values, Earnings, Demand & Supply

Mr. Hongbeom Park, Head of Korea, VesselsValue

11:35 How to Pay for Sustainable Shipping

Dr. Jan Hoffmann, Chief – Trade Logistics Branch, UNCTAD

11:55 LNG Shipping and Financing

Korean shipyards are No. 1 in the construction of LNG vessels and it looks as though the demand for LNG vessels will continue to grow. Will Korean shipbuilders stay well ahead of the rest, who are the global clients of these newbuilds and what finance structures work best

Introduction: LNG and the Dominant Role of Korean Shipyards

Mr. J. H. Chung, Advisor, Affinity (Shipping) Korea

Moderator : Mr. Jun Hyung Jon, Independent Advisor

Panel

Mr. Wontae Park, Senior Professional – Market Research & Planning, Samsung Heavy Industries

Mr. Janghee Park, Head of Tanker/Offshore Team, K-SURE

Mr. J. H. Chung, Advisor, Affinity (Shipping) Korea

12:30 International Banks and Korean Ship Finance

With some traditional banks focusing on core clients, how are international banks interacting with the Korean owners, operators and ECA financiers

Moderator : Mr. Ricky Kim, Senior Associate, Stephenson Harwood

Panel

Mr. Klaus Schmidberger, Vice President, KfW-IPEX Bank

Mr. Gwenaél Delattre, Director, Shipping & Offshore Finance, Societe Generale

Mr. Terrence Tan, Director of Transportation Sector – Investment Banking, BNP Paribas

Mr. James Tong, Head of Global Shipping & Logistics APAC and Japan and Head of Diversified Industrials China, Citi

13:00 Lunch *graciously sponsored by*

BNK Financial Group

AFTERNOON

14:00 Contribution instead of Competition for Safe Sea

Mr. Bay Moon, Chief Operating Officer, Korea P&I Club

14:15 Alternative Investments in Ship Finance

Identifying and structuring deals, favoured sectors and structures and looking forward to the 2020s

Mr. Keun-Soo Joen, Head – Infrastructure/Transportation Investment Team, Multi Asset Global Investments

Interviewed By : Mr. Koung Rae Lee, Senior Consultant, K-SURE

14:30 Interaction & Flexibility, Core Values of Korea Eximbank's Ship Financing

Mr. Sunmyung Hwang, Senior Loan Officer – Maritime Project Finance Dept., Export-Import Bank of Korea

14:45 Financing Container Shipping

Finance structures and client profiles in a sector focusing on larger ships and cleaner fuels

Moderator : Mr. Suk Jong Kim, Senior Manager – Shipping Fund Team, Maritime Finance Dept., KDB

Panel

Mr. James Frew, Director of Consultancy, Maritime Strategies International

Mr. Woo-Song Jung, Director, Head of Project Finance Team, KTB Asset Management

Mr. Yohan Kim, General Manager – Finance Team, Hyundai Merchant Marine (HMM)

15:15 Shipping Loans: Problem, What to do, Challenges and Enforcement of Security

Mr. Sung Hwan (SD) Choi, Partner, Hill Dickinson

15:35 New Opportunities in Marine Leasing

Mr. Alexey Ponomarev, Director – Business Development, GTLK Asia

Interviewed by : Mr. Benjamin Rose, Partner and Head of Shipping Asia, Norton Rose Fulbright

15:50 The World at Large: Shipping Challenges and Opportunities in the 2020s

We are about to enter a new decade that will be full of challenges – regulation, cleaner shipping, trade tariffs – but disruption always creates opportunities for forward thinkers and industry leaders

Introduction: Shipping on the World Stage in the Era of ESG

Mr. James Lawrence, Chairman, Marine Money International & Founding Partner, MTI Network

Moderator : Mr. Kevin Oates, Managing Director, Marine Money Asia

Panel

Mrs. Mei Lin Goh, Partner, Watson Farley & Williams

Mr. Theofilos Xenakoudis, Worldwide Business Operations & Managing Director, The Marshall Island Registry

Mr. James Lawrence, Chairman, Marine Money International & Founding Partner, MTI Network

Mr. Malachy Quinn, Chief Risk & Funding Officer, GTLK Europe DAC

16:25 Closing Address

Mr. Kevin Oates, Managing Director, Marine Money Asia

16:30 Cocktail Reception *graciously sponsored by*



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