



Multi-Owner Residential Mega Yachts: Superyachts or Private Cruise Ship? & Ince

The World



Njord (Espen Oino designed, to be built at Meyer Werft, Germany)



Somnio (Winch designed, to be built at VARD, Norway)



Produced by Winch Design

Design

- Owner's Suite(s)
- Private and communal spaces?
 - Dining room/space &/or restaurant?
 - Drinks cabinet or bar?
- Spa, pool, gym, cinema etc
- Medical facilities
- Open deck space/beach club

Regulations & Quality Standards

- SOLAS or Large/Passenger Yacht Code
- Class: yacht or passenger ship notation?
- Passenger Ship regulations
- Construction Quality: Comfort Class and/or Superyacht quality
- Comparator yachts or cruise ships

Project Issues (Part 1)

- Shipbuilding and/or Yacht Construction Contract
- Sale or Participation Agreements
- Residence Agreements
 - Lease like Apartment Rights
 - Carriage Terms
 - Club Rules

Project Issues (Part 2)

- Private and/or Bank Finance
- Builder's Refund Security or Continuous Title Transfer
- Member security for investment
- Corporate/Ship Owner Shareholding
- Employment
- Management Agreement

Conclusions

Hybrid Mega Yacht & Cruise Ship = Yacht Liner

A complex and labour intensive project

Achieving Privacy & Community

Some little loss of privacy ...

For a big gain in facilities and experiences

Europe, Middle East, Asia & Ince



Europe

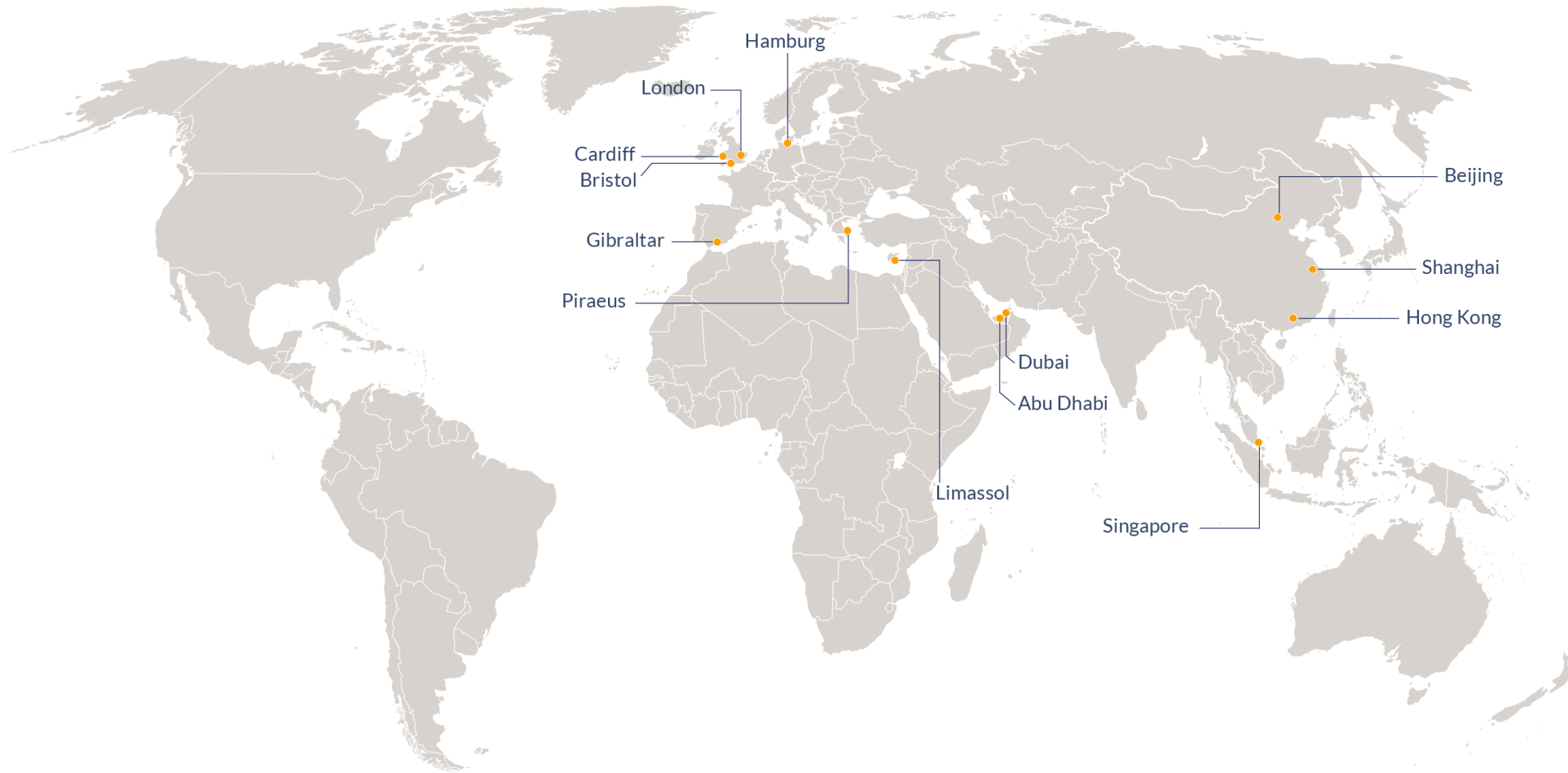


Middle East



Asia

Our offices



Thank you, in any case

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