



BERMUDA

SAFE, OPEN & WELCOMING SUPERYACHTS

Why Bermuda?

BERMUDAΔ

Attributes & Assets



Rich maritime heritage



Home to world-class sailing events



Geographically convenient between
Mediterranean & Caribbean

Attributes & Assets



Well-appointed marinas; experienced maritime knowledge base



International business centre and home to large share of HNWIs



English-speaking, with interchangeable US dollar

Open-air Experiences



Superyacht Marina Inventory

Hamilton Princess Marina

- Full services with hotel attached
- Maximum length 152 metres

St. George's Marina & Superyacht Dock

- Full services
- St. Regis hotel property opened 2021

Additional Inventory

Superyacht berths across the island between 24 and 30 metres



World Class Events

Major Sailing Events

America's Cup & Superyacht Regatta (2017)
Red Bull Youth America's Cup (2017)
World Moth Championships (2018)
World Sailing Conference (2019)
Bermuda Gold Cup & World Match Racing Tour (2020)

Recurring Sailing Events

Newport Bermuda Race (2022)
Marion-Bermuda (June 2021)
Antigua Bermuda Race (spring)
Annapolis Bermuda Race (June 2022)
Clipper Round the World Race (June 2021)

Marquee Sports Events

PGA TOUR Bermuda Championship
Rugby World Tens Series
World Triathlon Series



Why Now?

BERMUDAΔ

IT'S THE RIGHT TIME

- New legislation enacted Jan 1, 2020 to attract, facilitate superyacht stays
- Allows transit, cruising & charter permits
- Import equipment, furnishings, fittings, parts all duty-free
- No passenger head tax
- Bermuda globally recognised for successful pandemic management)
- The Superyachts and Other Vessels (Miscellaneous) Act 2019
 - www.bermudalaws.bm
 - Captains' Handbook

Pandemic Charters

www.gov.bm/applying-Bermuda-travel-authorisation



Differentiators



- Personal Safety
- Sophistication
- Natural Beauty

97%

Felt safe from COVID-19
during Bermuda visit

Source: Exit Surveys



- Services
- Adventure Activities
- Art, History, Retail



- Cruising Itineraries & Anchorages
- Quick Flight for Charter Guests
- Recreational Facilities for Crew



Destination Bermuda

Yacht Registry

A LEADING YACHT REGISTRY

- Member of Red Ensign Group (REG)
- Yachting centre.
- Registers all sizes of yachts.
- Focus on >500GT or >12 passengers.
- Combining expertise of passenger ships with expertise of yachts.
- 4th largest registry for cruise ships.

PROBLEM SOLVING - SOLUTIONFOCUSED

- Own Surveyors
Americas, Asia, Europe
- Working with Class

- Construction*
- Responsive and experienced at collaborating with Owner, Yard and Class to achieve the desired result.
 - Issue exemptions when the requirements have been demonstrated as met by an alternate means.

Operations

Enable safe, efficient, economic and compliant operation of superyachts and aware of operational, pleasure and commercial requirements. Direct communications with Flag.

REGISTRATION PROCESS

- Register yachts of any size or age if meeting required standards.
- Registered owner is not required to be incorporated in Bermuda.
 - Representative person in Bermuda – can be arranged by Registry.
- Fast turnaround 24/7 – electronic docs – establishing digital processes.
 - Bermuda and London
- Competitive Cost.

RED ENSIGN GROUP

- Over 50% of superyachts REG
- Prestige to a yacht and confidence to her passengers.
- Bermuda yachts fly either pure Red Ensign or Red Ensign with the Bermuda crest.
- Yachts enjoy protection of UK and allied navies.
- Owners can seek support of British embassies and consulates
 - useful for urgent crew and passenger transfer.



Thank You

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