

# MARINE MONEY GREEK FORUM 2021 20 OCTOBER 2021, GRAND HYATT ATHENS

## AGENDA

### SHIPPING : PROFITABLE AGAIN AND TACKLING DECARBONISATION

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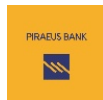
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*All attendees (speakers and delegates) must produce proof of full vaccination (EU Digital COVID-19 Certificate or equivalent) in accordance with government protocols.*

#### 09:00 Registration and Welcome Coffee

#### 10:00 Opening Remarks

Mrs. Mia Jensen, Greek Director, Marine Money International

#### 10:10 Shipping Prospects are stronger than for a decade: the new responsibilities of shipping

*Most market sectors are strong and look like they will be like that for a while. Most companies, listed and private, have performed well and there is scope for more. How to get the timing right, be ahead of the crowd, assess the risk early on and optimize your finance? Some of the secrets of success.*

#### Panel Discussion

Mr. Iraklis Prokopakis, Senior Vice President & COO, Danaos Corporation

Dr. Sadan Kaptanoglu, Immediate Past President, BIMCO

Mr. Harrys Kosmatos, Corporate Development Officer, Tsakos Energy Navigation Ltd.

Mr. Leon Patitsas, CEO & Founder, Atlas Maritime

*Moderator:* Mr. Harris Antoniou, Managing Director, Neptune Maritime Leasing

#### 10:45 Dry Bulk Frenzy – How long and how high?

*The supply side of the dry bulk equation has not been so good for a decade and owners are hesitant to order because of the new fuel debate. Demand seems to be strong despite or in spite of COVID-19. Is this the start of a new dry bulk super cycle?*

#### Panel Discussion

Mr. Stamatis Tsantanis, CEO, Seanergy Maritime Holding Corp.

Mr. Simos Parios, Chief Administrative Officer, EuroDry Ltd. and Euroseas Ltd.

Mr. Nicos Rescos, Chief Operating Officer, Star Bulk Carriers Corp.

Mr. George Delaportas, Managing Director, Meadway Bulkers

*Moderator:* Mrs. Eva Tzima, Head of Research & Valuations, Seaborne Shipbrokers S.A.

## AGENDA

### 11:20 Captains of Industry: Angeliki Frangou

*A scion of a family shipping tradition, has devoted her lifetime to shipping, initially running a private shipping company and for the past 16 years heading up the NY listed Navios shipping group. Recently, Navios Maritime Partners L.P. ("NMM") agreed to merge with Navios Acquisition Corporation ("NNA") creating a fleet of about 140 vessels. With this transaction, NMM has about one-third of its fleet in each of dry, containers, and tankers. This merger creates scale and unique diversification, which should attract both buyers and sellers, while giving management the most optionality in its business from operations. The endgame is the creation of a diversified platform attractive to a broader set of investors seeking exposure to a global economy.*

**Mrs. Angeliki Frangou**, Founder, Chairwoman and CEO of Navios Maritime Partners L.P. interviewed by **Mr. Omar Nokta**, Managing Director - Head of US Securities, Clarksons Platou

### 11:45 Coffee Break

### 12:15 Tanker Market update : Spot Market Focus

Ms. Semiramis Assimakopoulou , Chartering Officer & VP Sales, The Signal Group

### 12:35 Is Chinese leasing still a mainstay for Greek shipowners?

*Do the Chinese lease companies remain active in Greek shipping? What are major trends and what is the client profile for new deals?*

**Mr. Channing Wang**, Regional Manager, Bocomm Shipping Leasing (Europe) GmbH interviewed by **Mrs. Astero Kampisiou**, Partner, NorthCape AS

### 12:50 Greek Ship Finance Landscape in the years ahead

*Greek shipping spans large and small fleets, old and young vessels. A diversified ship finance market, including direct lending, leasing and capital raising is beneficial for Greek owners who will be able to access financing throughout the shipping cycle. Will commercial banks remain the mainstay? Will lease structures and alternative finance become increasingly important? Will the green aspect impact finance for older ships?*

#### Panel Discussion

Mr. Robbert Jan Sougé, Managing Director, Direct Ship Finance  
Mr. Elias Sakellis, Chief Executive Officer, Australis Maritime  
Mr. Iraklis Tsigotis, Director Origination, Neptune Maritime Leasing  
Mr. Stefanos Fragos, Senior Representative - Athens Branch, YieldStreet Marine Finance  
Mr. Omer Donnerstein, Managing Director, EnTrust Global

*Moderator:* Mr. George Paleokrassas, Partner and co-Global Shipping Head, Watson Farley and Williams

### 13:30 Lunch co-hosted by TEN Limited

### 15:00 Share prices of certain shipping companies have steamed ahead. Will this lead to active capital market activity? Are investors taking the shipping bait again?

#### Panel Discussion

Mr. James Cirenza, Managing Director, DNB Markets  
Mr. Simos Spyrou, co-Chief Financial Officer, Star Bulk Carriers Corp.  
Mr. Aristides Pittas, Chairman and Chief Executive Officer, Euroseas Ltd. and EuroDry Ltd.  
Mr. Harrys Kosmatos, Corporate Development Officer, Tsakos Energy Navigation Ltd.  
Mr. Anthony Argyropoulos, Chief Financial Officer, Performance Shipping

*Moderator:* Mr. Robert Lustrin, Counsel, Transportation Industry Group, ReedSmith LLP

### 15:45 Decarbonizing Maritime: BSEA – the World's First Green Shipping ETF

Mr. Thanos Sofios, MD Novisea and Partner, Breakwave Advisors

### 15:55 Deloitte ESG Greek Survey Results

Mr. Elias Makris, Audit & Assurance Partner, Deloitte

### 16:10 Greek Shipping Staying Ahead

*Most Greek shipping companies are well placed to benefit from strong markets now and in the short term. Will excess profits be ploughed into new investments, used to reduce debt or returned to shareholders. Will it be used for investment in new fuels and technology? How will Greek shipping handle the demands of ESG in the next decade?*

#### Panel discussion

Mr. Evangelos Chatzis, CFO, Danaos Corporation  
Mr. George Arcadis, Country Executive, ABN AMRO BANK NV, Athens Branch  
Mr. Stavros Gyftakis, CFO, Seanergy Maritime Holdings Corp.  
Mr. Thomas Lister, Chief Commercial Officer, Global Ship Lease, Inc.

*Moderator:* Mrs. Katerina Stathopoulou, Executive Director, Investments & Finance

### 17:00 Cocktail Closing Reception co-hosted by IRI / The Marshall Islands Registry

#### Conference Organisers:

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