

# MARINE MONEY

## Marine Money Singapore Ship Finance Forum

Tuesday 5 April 2022

John Jacob Ballroom, St. Regis,  
Singapore

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11:30 – Doors Open

12:00 – Welcome Remarks by Marine Money

Mr. Andrew Oates, Business Development Manager, Marine Money Asia

12:05 – Welcome Remarks by Standard Chartered

Mr. Abhishek Pandey, Global Head of Shipping Finance, Standard Chartered

12:10 – Keynote Interview

Capt. Rajalingam Subramaniam, COO, MISC and President & CEO, AET

Interviewed By:

Mr. Kheng Sin Chu, Managing Director and Regional Head, Standard Chartered

12:35 – Inflation, Cash and Investments in 2022

*2021 was a stellar year for earnings across almost all shipping sectors. With more cash in hand and lower debt on their balance sheets, how are shipowners positioning themselves for the year ahead. And how will shipping generally adapt to higher inflation and increasing interest rates?*

**Moderator :** Mr. Julian Proctor, Chief Executive Officer, Purus Marine

**Panel**

Mr. Rene Pii Pedersen, Managing Director, A. P. Moller Maersk (Singapore)

Mr. Jeremy Nixon, CEO, Ocean Network Express

Mr. Shmuel Yoskovitz, Chief Executive Officer, X-Press Feeders

Mr. James Woodrow, Managing Director, Swire Shipping

Mr. Edward Buttery, Chief Executive Officer, Taylor Maritime

13:10 – Lunch Served

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**Conference Organiser**

**ANDREW OATES**

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### **13:20 – What does the energy transition in shipping mean for Asia?**

*The last few years have seen an acceleration in decarbonisation initiatives across the world. From new ship software and hardware to ESG reporting, sustainability-linked loans and bonds to carbon trading and advancing both global and local regulations – shipowners, operators, maritime service providers and governments are all involved in the transition towards a cleaner environment. However, not all are at the same stage in the transition and the pace of change varies depending on geography. What does the energy transition in shipping mean for Asia?*

**Moderator :** Mr. Chih Chwen Heng, Director, Shipping Finance, Standard Chartered

#### **Panel**

Prof. Lynn Loo, CEO, Global Centre for Maritime Decarbonisation (GCMD)

Mr. Bo Cerup-Simonsen, CEO, Mærsk Mc-Kinney Møller Center for Zero Carbon Shipping

Ms. Cristina Saenz de Santa Maria, Regional Manager South East Asia, Pacific and India, Maritime, DNV

Ms. Johannah Christensen, Chief Executive Officer, Global Maritime Forum

Mr. Toby Forrest, Head of Chartering and Shipping Operations, Pavilion Energy

### **14:00 – Lunch Collected**

### **14:20 – Changes in Trading Patterns in the Era of Geopolitical Change and Decarbonisation: Analysis through Case Studies**

Ms. Semiramis Assimakopoulou, Chartering Officer & VP Sales, The Signal Group

### **14:30 – Keynote Interview: Driving a Sustainable Future**

Mr. Nick Potter, Head of Shipping, Asia Pacific and the Middle East, Shell

#### **Interviewed By:**

Ms. Amy Chow, Executive Director, Standard Chartered

### **14:50 – Energy Transition and the Commodity Crunch: Impacts for the Maritime Industry in the Near Term and Beyond**

Mr. Erik Strømsø, Managing Director, BW Renewables

#### **Interviewed By:**

Mr. Joachim Jaeger Skorge, Managing Director, Regional Head of Asia-Pacific & Middle East, DNB Markets

### **15:10 – Innovation and Technology of the Maritime Singapore Ecosystem**

*The growth of innovative new technologies and investments in connectivity, data applications, process digitalisation and precise measuring tools by both the industry and governments are creating new business opportunities and maximising returns on capital invested. Singapore is leading the way in this transformation and becoming a hub for maritime tech businesses. How best to invest for the future, now.*

**Moderator :** Mr. Joshua Politis, Deputy Managing Partner, Transport Capital & Chief Investment Officer, TC Ventures

#### **Panel**

Mr. Tarun Mehrotra, Chief Strategy Officer, RightShip

Mr. Nakul Malhotra, Vice President, Emerging Opportunities Portfolio, Maritime Services, Wilhelmsen Group

Mr. James Ong, Head, M&A and Strategy, IMC Pan Asia Alliance Group

### **15:50 – Finance Options In A Bull Market**

*Finance seems aplenty. But how to feel comfortable lending against high values (container and dry) or into a sector still depressed (tankers). Is it relationship above all? Or secure cash flow?*

**Moderator :** Ms. Lizzie Roe, Senior Counsel, Watson Farley & Williams

#### **Panel**

Ms. Jolene Chew, Co-Head, Origination and Structuring, Offshore Marine and Shipping, Clifford Capital

Mr. Markus Wenker, Chief Financial Officer, FSL Trust Management

Mr. Vijay Kamath, Head of Southeast Asia, South Asia and Middle East, Transport Capital

Mr. Ali Susanto, Managing Director, Braemar Naves Corporate Finance

Mr. Shi Lei, Senior Executive Director, FPG Asset & Investment Management Asia

### **16:30 – Closing Remarks and Conference Concludes**

Mr. Abhishek Pandey, Global Head of Shipping Finance, Standard Chartered

Mr. Andrew Oates, Business Development Manager, Marine Money Asia