

## 2023 EVENT PLANNING GUIDE

This guide is intended to help you plan your travel, marketing and business development activities throughout 2023.

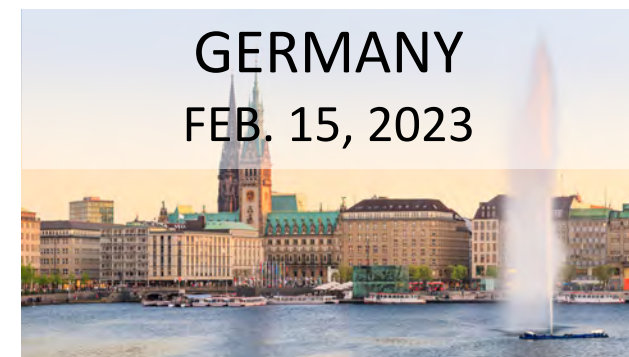
For individual events, please contact the event organizers shown.

For discounted, multi-event packages, please contact Lorraine Parsons at [lp Parsons@marinemoney.com](mailto:lp Parsons@marinemoney.com)





# Marine Money Events At a Glance





## IN-PERSON EVENTS

Our event experience is second to none and has been a staple of the industry for over 35 years. We look forward to bringing the community together in a safe, engaging and exciting way.

The locations for our events are held in the most premier venues across the globe. We focus on building a premium environment that enables the best conditions for networking, intelligence gathering and relationship building. We do this to a level that our c-suite and senior management attendees have come to expect and are proud to continue to deliver these events in the future.

## VIRTUAL EVENTS

Our virtual events are the best in the industry as we pair best-in-class technology with timely, industry-leading content.

The technology we use is tried and tested to make it easy for the audience to view and engage with our speakers and their discussion. We hold extremely high engagement rate with over 90% of our audience staying to the end to participate in Q&A with the speakers.

The content that we provide for our virtual events is on the pulse of ship finance. Not only is our content up-to-the-minute but it is also delivered by the top ship owners and financiers in the world. Sharing their thoughts, strategies and predictions for the market.



## SPONSORSHIP OPPORTUNITIES

Sponsoring our events are an effective way to market your company, raise awareness for your business and capture new business leads by showcasing your brand.

For more information please contact the event organizer of the event you are interested in for a more specific and comprehensive proposal and for discounted, multi-event packages, please contact Lorraine Parsons at [LParsons@marinemoney.com](mailto:LParsons@marinemoney.com)





Marine Money is trusted by the shipping industry's premier brands and leading executives – some of our supporters include:



BAHR

Bank of America  
Merrill Lynch



BRAEMAR | NAVES  
CORPORATE FINANCE



CESCON  
BARRIEU



Clarksons Platou  
Securities



招银金融租赁  
CMB Financial Leasing



CRÉDIT AGRICOLE  
CORPORATE & INVESTMENT BANK

danans

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EHLERMANN  
RINDFLEISCH  
GADOW



Fearnley Securities

FPG AIM



HFW

HIGHTIDE  
FOUNDATION

Holland & Knight



HSBC

ICBC 工银租赁  
— ICBC LEASING —



Ince

InvestHK



Jefferies



KDB Bank



MATTOS FILHO >  
Mattos Filho, Veiga Filho,  
Marrey Jr e Quiroga Advogados



NATIONAL YACHT SALES



Nordea

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ReedSmith

Ridgebury

ROSE  
& CO

SEWARD &  
KISSEL LLP



STAR BULK

STEPHENSON  
HARWOOD



TRANSPORT  
CAPITAL



VedderPrice<sup>SM</sup>

VesselsValue

W F W  
WATSON FARLEY & WILLIAMS

Wiersholm

WINTRUST  
COMMERCIAL FINANCE



# 14th London Ship Finance Forum

January 26th, 2023

JW Marriott Grosvenor House London, Park Lane

## EVENT ORGANIZERS



Mia Jensen  
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Kevin Oates  
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Our Marine Money London 2023 event will be held on Thursday, January 26th 2023 at the JW Marriott Grosvenor House London, Park Lane. London is a home away from home for many global shipping industry executives. Being the first Marine Money event of the year Marine Money London has become a calendar event with many participants from the US, Europe and further afield joining the local crowd of over 300 delegates. London has a global focus on chartering, S&P, insurance and risk, and - more and more shipping investors and alternative finance sources abound. The event is a welcome start to any year and provides a forum for thought and forecast about the 12 months ahead.





# 21st Marine Money Hamburg

February 15, 2023

Grand Elysee Hotel, Hamburg, Germany

## EVENT ORGANIZERS



Mike McCleery  
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Andrea Farrison  
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Whether you are a shipowner or a capital provider, constantly filling your pipeline with deal flow is the key to success - especially in today's competing market for capital.

Marine Money Hamburg is an efficient, effective and enjoyable Q1 opportunity to fill your deal flow pipeline.





# 17th Gulf Ship Finance Forum

March 7th, 2023

Waldorf Astoria DIFC, Dubai

## EVENT ORGANIZERS



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The Marine Money Gulf conference is a smaller event reflecting shipowning activity in the Middle East but much sought after by those doing business in the region. Bankers, brokers and shipping executives attend from Singapore, India and Europe to meet the local shipping community and their finance providers.





# 2nd Palm Beach Superyacht Finance Forum

March 21st, 2023

West Palm Beach Marriott, FL, USA

## EVENT ORGANIZERS



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Andrea Farrison  
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Timed to take place just before the Palm Beach International Boat Show opens, and featuring a market and finance-focused agenda, Marine Money's Palm Beach Superyacht Finance Forum will offer valuable business intelligence and bring together the people you want to see in an atmosphere designed for networking and business development. Held in conjunction with the U.S. Superyacht Association's "Superyacht Summit," it is an ideal way to begin your PBIBS experience.





# 14th Hong Kong Ship Finance Forum

March 28, 2023

Renaissance Harbour View Hotel, Hong Kong

## EVENT ORGANIZERS



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As a leading global finance center and one of Asia's major maritime hubs, Hong Kong is at the forefront of economic developments in China and the broader region and is home to some of Asia's oldest and largest shipping businesses.

Our annual Hong Kong conference brings together the Hong Kong ship owning community and some of the most active players in shipping finance from across the region and the world to build relationships and expand their businesses in Hong Kong, China and broader Asia.





# Marine Money Offshore Energy Finance Forum

April 25th, 2023

Caroline Mansion, St. Regis, Singapore

## EVENT ORGANIZERS



Kevin Oates  
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Andrew Oates  
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Timed to take place during Singapore Maritime Week (SMW), our Marine Money Offshore Energy Finance Forum is a great networking and intelligence sharing opportunity and a cost-efficient way to meet some of the most active offshore and renewable energy, shipping and shipping finance professionals in the world's leading maritime center.

It is a one-day conference packed with content and a great way to leverage your participation at Singapore Maritime Week.





# 5th Marine Money Cyprus Forum

April 25th, 2023

Four Seasons, Limassol

## EVENT ORGANIZERS



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The last decade has seen Cyprus make tremendous steps in becoming a shipowning nation and trusted home for ship management companies. Our Marine Money Cyprus event, normally held in late Spring, enjoys good attendance from international business executives flying to Cyprus to meet the local community. Cypriot banks too have become more active in select markets and these banks are regularly featured on the agenda.

Our event has enjoyed annual support from the Cyprus Shipping Deputy Ministry, Cyprus Shipping Chamber and Cyprus Union of Shipowners.





# 23rd Norway Ship & Offshore Finance Forum

June 8, 2023

Hotel Continental, Oslo, Norway

## EVENT ORGANIZERS



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Andrea Farrison  
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Taking place concurrently with the Nor-Shipping, the Oslo forum leverages the global influx of the marine finance community that the expo generates, and provides an extra level of ship finance market intel, networking and deal development. Of course, Norway in May is gorgeous and outdoor networking is a must! Both energy security and energy transition will be features in 2023 as offshore wind accelerates and we experience the importance of offshore oil and gas and other fuels as the new energy map emerges.





# 35th Marine Money Week

June 20th - 22nd, 2023

The Pierre Hotel, New York, NY

## EVENT ORGANIZERS



Mike McCleery  
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Lorraine Parsons  
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Now in its 35th year, **Marine Money Week** is the largest annual gathering of the most active dealmakers in global ship finance. It is always an extremely productive, efficient and enjoyable series of days in New York City. The days are filled with private meetings, chance encounters and the industry's most engaging, high level plenary sessions. The nights are busy with drinks, dinners and deal making all over the amazing island of Manhattan. There is no more time or cost efficient way to develop key relationships and market intelligence than **Marine Money Week**.





# Marine Money Copenhagen Members Event

September 7th, 2023

Auditorium Gorrissen Federspiel, Axel Towers, Copenhagen

## EVENT ORGANIZERS



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September 2023 we will host a Marine Money Copenhagen Members event. Copenhagen is a hub for shipping in all sectors, for global shipping organizations and a center for the industry effort towards decarbonisation. The event will be half day, limited to Marine Money Members, sponsors and VIP guests. During the sessions and presentations we will cover the most up to date shipping issues prevalent for Copenhagen as a shipping center and for the industry at large.





# Marine Money - Climate Week

September 2023 TBA

Virtually

## EVENT ORGANIZERS



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"**Marine Money - Climate Week Launch**" will be held Virtually during the week of September, to coincide with the UN General Assembly and NYC Climate Week and bringing together international shipping industry leaders, government and civil society to showcase and hopefully coordinate on global climate action.

**Marine Money's** 4th annual Climate Week event will focus on critical, proven and invaluable interim actions being undertaken by industry leaders on the voyage to 2050.

Climate Action and Sustainability are transforming the \$3 trillion per year GDP Ocean Industries sector as regulators, investors, operators, shippers, shipowners, and lenders all become laser-focused on reducing the emissions from the industry's 220 million tons of fossil fuels consumption. As **Marine Money** has done for more than 30 years, this event will focus on initiatives turning the industry's high ambitions into reality.





# 16th Monaco Superyacht Finance Forum

September 26th, 2023

Le Meridien Beach Plaza, Monaco

EVENT ORGANIZERS



Andrea Farrison  
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Marine Money's Superyacht Finance Forum is designed to leverage your Monaco Yacht Show experience. Timed to take place the Tuesday before MYS opens and featuring a market and finance focused agenda, Marine Money's Superyacht Finance Forum offers valuable business intelligence and brings together the people you want to see in an atmosphere designed for network and business development.





# 22nd Marine Money Week Asia

September 26th & 27th, 2023

John Jacob Ballroom, St. Regis, Singapore

## EVENT ORGANIZERS



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Andrew Oates  
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Now in its 22nd year, Marine Money Week Asia, is Asia's largest ship finance conference.

This two-day event is filled with private meetings, relationship building activities and high level industry discussions by some of the world's leading shipowners, investors and dealmakers.

Regularly attracting over 400 delegates from across Asia and the world, this must-attend event is the most cost efficient way to develop key relationships in the world's fastest growing trading region.





# 25th Greek Ship Finance Forum

October 17th, 2023

Athens TBA

## EVENT ORGANIZERS



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Kevin Oates  
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Next year Marine Money International will host for the **25th time the Marine Money Greek Ship Finance Forum on Tuesday 17th October 2023**. This event will be the ideal opportunity to reflect on the past quarter century in Greek shipping as well as peer into the future of the industry both from a Greek and a global perspective. **We will invite shipping personalities who have supported us over those 25 years** to revisit old issues talked about over the years, and reflect on where the industry is now and is heading in the future. We will invite **financiers of shipping** from New York to Europe to Asia, **and shipowners** with experience of these finance sources. We will delve into the **mission for cleaner shipping** and talk to first movers in technology progress and implementation. Our Marine Money Greek conference is the foremost ship finance conference in Greece and attracts well over 300 delegates from Greece and the major shipping and finance centers of the world.





# 17th Korea Ship Finance Forum

November 1st & 2nd, 2023

Paradise Hotel, Busan

## EVENT ORGANIZERS

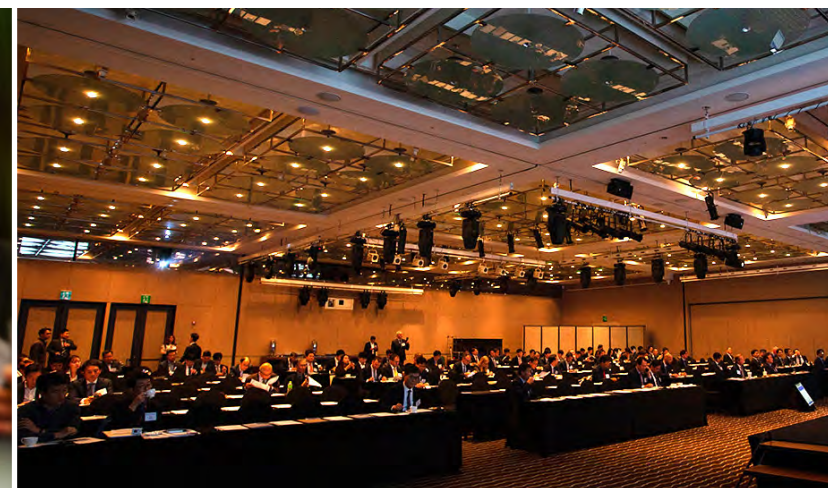


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Our annual Marine Money Korea Ship Finance Forum is the largest international shipping finance conference held in Korea. Hosted in the city of Busan, this annual event brings together Korea's leading Export Credit Agencies, Banks and investors as well as hundreds of international shipping and ship finance professionals who are active and growing their presence in Korea. For investors looking to tap Korean debt and equity finance, shipowners who are building vessels in Korean shipyards and those interested in building long-term relationships with Korea's major ship financing houses, our Marine Money Korea Ship Finance Forum is the go-to event of the year.





# 13th China Ship Finance Forum

November 2023 TBA

Ritz-Carlton Shanghai, Pudong, China

## EVENT ORGANIZERS



Kevin Oates  
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Andrew Oates  
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Now in its 13th year, our Marine Money China Ship Finance Forum, held annually in Shanghai, has been a bridge between Chinese finance and global shipping from its humble beginnings to the powerhouse Chinese shipping finance represents today.

This two-day event brings together China's largest shipping finance houses, China's leading shipping and shipbuilding businesses and hundreds of international shipping and shipping finance professionals who are actively growing their businesses in China.

As China's largest international shipping finance conference, this is the go-to conference for relationship building, industry insight and access to China's vibrant and growing shipping markets.





# 24th Ship Finance Forum NYC

November 16th, 2023

Quorum by Convene, New York, NY

## EVENT ORGANIZERS



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Lorraine Parsons  
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Now in its 24th year, our one-day conference in New York City is devoted to facilitating relationships and helping you do a year's worth of business development in a day. Bringing together the global leaders driving ship finance, to share what they are seeing in today's market and discuss their plans for lending, borrowing, investing, buying and selling. This event is an invaluable and timely opportunity to gain insight in the global ship finance marketplace and the perfect 4th Quarter business development opportunity, in order to strategically plan for the following year.





# 2nd Marine Finance Forum – New Orleans

November 30th, 2023

Four Seasons Hotel, New Orleans, LA, USA

## EVENT ORGANIZERS



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Andrea Farrison  
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Taking place concurrently with the International WorkBoat Show, this dynamic gathering of equipment owners and operators (U.S. inland marine, coastal, offshore wind and oil and gas), financiers, investors, industry experts and other transaction professionals offers a unique opportunity for capital sourcing, high level networking, business and transaction development and getting up to date on current market conditions and opportunities. And, of course, it will be a lot of fun!

