

MARINE MONEY

17th Annual Marine Money Gulf Ship Finance Forum

Tuesday, 7 March 2023

AGENDA

Making shipping investments in an ever changing world

PRIME SPONSOR



CORPORATE SPONSORS



MORNING

- 09:00 Registration & Welcome Coffee**
- 10:00 Opening Remarks**
Mia Jensen, Director Greece & Events, Marine Money International
- 10:15 Headwinds ahead for the MENA economy in 2023**
Edward Bell, Senior Director, Market Economics, Global Markets and Treasury, Emirates NBD
- 10:35 Lila Global - The way forward**
Steve Kunzer, CEO, Lila Global
- 10:55 Will 2023 be a great year for Dry Bulk Shipping**
With China opening up and consumer demand growing, and with a very flat newbuild order book, will the year of the Rabbit be a profitable year for dry bulk.

Where are the opportunities for shipping investments in 2023?

Introduction and Moderator: Burak Cetinok, Head of Research Department, Arrow Shipbroking Group

Panel

Adam Shaikh, Head of Sales & Purchase, Tomini Group
Nikolaos Aidinis – Antonopoulos, MICS Sr. Pricing specialist - EMEA Shipping, Dry Bulk, S&P Global Commodity Insights
Mehtab Kassam, Managing Associate, Ince Middle East
Michael Fenger, COO and Head of Global Chartering, Norvic Shipping
Sachin Abraham, Executive Vice President – Shipping, Al Ghurair Resources
Stamatis Tsantanis, CEO, Seenergy Maritime Holdings Corp

AGENDA

11:35 IN FOCUS:

ASYAD Shipping is now managing a large fleet of more than 80 vessels with exposure to all wet and dry shipping segments. **Michael T. Jorgensen, Chief Financial Officer** of Asyad Shipping and Dry Dock will discuss company strategy, the efforts towards decarbonization and the vision forward.

Interviewed by Tien Tai, Partner, HFW

11:55 Coffee Break

12:25 OSV recovery and looking positive for the oil sector

Introduction: Fazel A. Fazelbhoj, Chief Executive Officer, Synergy Offshore FZ LLE

Panel

Alex Macdonald, Co-Founder, Safana Maritime

Martin Helweg, CEO, P&O Maritime Logistics

Willem Moelker, Sales & Marketing Director, Damen Shipyards

Friedrich Portner, Chief Commercial Officer, Maritime Cluster, AD Ports Group

Chong Pin Hsu, Chief Financial Officer, Atlantic Navigation Holdings

13:00 IN FOCUS

Dr. Anil Sharma is best known as Founder and CEO of **Global Marketing Systems (GMS)**, the world's largest buyer of ships and offshore assets for recycling. However, he is also much involved in shipowning and operations through **Lila Global**. Dr Anil tells us how as a shipowner he assesses the overall risks ahead and about the role of sustainable ship recycling in an ESG focused world

Interview by : Rania Tadros, Managing Partner Dubai, Stephenson Harwood

13:20 Regulation and innovation in shipping: preparing for the future and staying ahead.

Longer term solutions with new fuels is key to shipping reaching decarbonization targets. But technologies exist even now which can help bridge the timing gap.

How are owners preparing for the future and are financiers willing to help?

Moderator: Ege Akcasoy, Managing Director, Newport Shipping

Panel

Nijoe Joseph, Partner, Stephenson Harwood LLP

Knut Mathiassen, Partner, Oceans 8 Consulting FZ LLC

Benjamin Dineshkar, Head of Maritime Advisory – Middle East & Africa, DNV

Frederik Pind, Managing Director, Njord

13:55 Lunch Break

AFTERNOON

14:55 A reflection of the ship finance market in 2023

Ali Susanto, Managing Director, Braemar Corporate Finance Pte. Ltd.

15:10 Does non-bank finance have a significant role to play in the GCC

There appears to be plenty sources of finance for shipping whether traditional banks and Chinese leasing for bigger deals, and alternative sources from credit funds and boutique financiers for smaller and more niche deals.

Which deals match which source of finance and are Middle East shipping companies on the radar?

Moderator: Ian Mace, Stephenson Harwood

Panel

George Giannakis, Managing Partner, Maritime & Offshore, Alantra

Souren Gharnagharian, Investment Manager, Australis Maritime

Richard Moore, Managing Director, Ascension Finance

Iraklis Tsirigotis, Director of Origination, Neptune Maritime Leasing

Erlend Sommerfelt Hauge, Managing Partner, Oceanis GmbH

AGENDA

15:45 Maritime lien and mortgages in the UAE

Mohamed El Hawawy, Joint Managing Partner, Ince Middle East

16:00 Will we have a more predictable market and a more stable world in the next 24 months

With interest rates rising, inflation higher than for a decade, energy prices uncertain and geopolitics in many places on a knife edge the world is looking at a degree of uncertainty. On top of that shipping regulation and the search for cleaner fuels is hindering the decision about shipping investments.

How do shipping decision makers assess the overall risks ahead?

Moderator: Michael Savva, Partner, Watson Farley & Williams

Panel Discussion:

Tejas Shah, CFO, Tomini Group

Shailesh Bildikar, Commercial Director – Maritime Logistics, Tristar

Elie Fakhoury, Co-Head of Middle East Financial Advisory, Teneo

Anders Ostergaard, Secretary General, Emirates Shipping Association and Group CEO, Monjasa

Ronan Nash, Co-founder and Partner, Safana Maritime

Closing Remarks

Conference Organisers:

Mia Jensen, Greece Director & Events, Marine Money International (Mobile: +30 697 221 0069) mia.jensen@marinemoney.gr
Kevin Oates, Managing Director, Marine Money Asia Pte Ltd (Mobile: +30 694 430 2827)

AGENDA

2023 FORUM CALENDAR

To view all details about upcoming and previous forums please visit www.marinemoney.com

EVENT	DATE	CITY / TYPE OF EVENT
17th Gulf Ship Finance Forum	Mar 7, 2023	Dubai – In-person
14th Hong Kong Ship Finance Forum	Mar 28, 2023	Hong Kong – In-person
Marine Money Offshore Energy Finance Forum	Apr 25, 2023	Singapore – In-person
5th Marine Money Cyprus Forum	Apr 25, 2023	Limassol – In-person
23rd Norway Ship & Offshore Finance Forum	Jun 8, 2023	Oslo – In-person
35th Marine Money Week	Jun 20-22, 2023	New York City – In-person
Copenhagen Members Only Private Event	Sep 7, 2023	Copenhagen – In-person
Marine Money – Climate Week	Sep 2023 TBA	New York City – Virtual
16th Monaco Superyacht Finance Forum	Sep 26, 2023	Monaco – In-person
22nd Marine Money Week Asia	Sep 26-27, 2023	Singapore – In-person
25th Greek Ship Finance Forum	Oct 17, 2023	Athens – In-person
17th Korea Ship Finance Forum	Nov 1-2, 2023	Busan – In-person
13th China Ship Finance Forum	Nov 2023 TBA	Shanghai – In-person
24th Ship Finance Forum NYC	Nov 16, 2023	New York City – In-person
2nd Marine Finance Forum – New Orleans	Nov 30, 2023	New Orleans, USA – In-person
15th London Ship Finance Forum	Jan 2024 TBA	London – In-person
2nd Palm Beach Superyacht Finance Forum	Mar 2024 TBA	Palm Beach, FL, USA – In-person
22nd Marine Money Hamburg	Feb 2024 TBA	Hamburg – In-person