

MARINE MONEY

23rd Annual Norway Ship & Offshore Finance Forum

Thursday, June 8, 2023
Hotel Continental, Oslo, Norway

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23rd Annual Norway Ship & Offshore Finance Forum

Wednesday, June 7, 2023 at 6:00 pm

Pre-Conference Welcome Cocktail Reception

(A separate invite that requires a RSVP will be sent to all registered conference delegates

via email.)

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Thursday, June 8, 2023

8:30 Registration & Networking Coffee

9:50 Conference Opening Remarks

10:00 Setting the Stage: Balancing Energy Transition with the Continued Need for Fossil Fuels

Everyone agrees that decarbonization is the future, but a combination of energy security, affordability and availability means that oil & gas will play an essential role during the transition. In this session, owners, investors and lenders exchange views on how to take charge and lead in this transition period.

Jan Erik Klepsland, Investment Director, Seatankers Management Co. Ltd.

Dag Klaveness, Global Head of Ocean Services, DNB

Christoph E. Toepfer, Founder & CEO, Borealis Maritime Limited

Moderator: Kristin H. Holth, Director of various companies within offshore and shipping most notably here being Noble Corp., Maersk Tankers and HitecVision

10:35 Drilling Market Outlook – When Oil Company Capex Soars, Offshore Services Flourish

The offshore oil and gas market is set for the highest capex growth in a decade, with \$214 billion of new project investments lined up. These new investments will be a boon for the offshore services market, with supply chain spending to grow 16% in 2023 and 2024, a decade-high year-on-year increase of \$21 billion. Offshore rigs, vessels, subsea and floating production storage and offloading (FPSO) activity are all set to flourish.

Lars Eirik Nicolaisen, Senior Partner & Deputy CEO, Rystad Energy

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For more information about the forum, visit www.marinemoney.com

10:55 Seadrill: Recent Strategic Initiatives to Capitalize on a Strengthening Market

A 1:1 with Seadrill President & CEO Simon Johnson

Interviewed by: Henrik Kulseng-Hanssen, Head of Investment Banking, SpareBank 1 Markets AS

11:15 Coffee Break Sponsored by:



11:50 Borealis Maritime - an Investment Manager's Holistic Approach to the Offshore Support Vessel Sector

Aligning institutional capital with maritime opportunities

[The inside perspective on investing in and managing OSV assets]

Elias Sakellis, CEO, Australis Maritime Limited

Christoph E. Toepfer, Founder & CEO, Borealis Maritime Limited

Steve Brackenridge, CEO, Aurora Offshore

Christoffer Knudsen, Head of Renewables, Borealis Maritime Limited

Moderator: Lars Middelthon, Divisional Director, Clarksons Offshore & Renewables

12:25 Sources of Credit for Shipping & Offshore Assets

The landscape of credit providers to the shipping and offshore industries has changed dramatically in recent years, with some lenders withdrawing and many new ones entering the market, especially non-bank lenders. In this session, we discuss the current market conditions.

Nils Kovdal, Managing Partner & CEO, North Cape Capital Ltd.

Wijnand Botman, Managing Director, Direct Ship Finance (DSF)

Erlend Sommerfelt Hauge, Co-Founder and Managing Director, Oceanis

Nils-Christian Green, Head of Shipping & Offshore Norway, Crédit Agricole CIB

Anna Mao, Managing Director/Head of Origination Team, CMB Financial Leasing Co., Ltd.

Moderator: Ian Mace, Global head of Maritime Finance, Stephenson Harwood

1:00 LUNCH

2:10 Common Beliefs about Green Tech investments and Why They are Misleading

Growing public and regulatory pressure for shipping to cut emissions, coupled with uncertainty around the fuels of the future, is leading to an increasing need for energy efficiency. Though tested and proven technologies are available there is still a reluctance from owners to invest.

Njord, founded by Cargill, Mitsui and Maersk Tankers, offers a perspective on today's energy-saving technology adoption, and why misbeliefs about green tech investments are standing in the way of good business opportunities.

Frederik Pind, Managing Director, Njord, Maersk Tankers

2:25 CFO Summit: Sourcing and Allocating Capital in Today's Market

From sourcing and allocating capital to current interest rates, achieving energy transition and more, CFOs from different sectors (LPG, Chemical Tankers, Offshore Drilling and Dry Cargo) share their views on key issues they see in today's market.

Randi Navdal Bekkelund CFO, Avance Gas

Nienke Blans, CFO, MSea Capital

Jonas Ytreland, CFO, Northern Ocean Ltd.

Annicken Kildhal, CFO, Grieg Group

Moderator: Magnus Tonseth, Partner, BARR

Hot Sectors in Focus

3:00 The Car Carrier Market

Premium EV brand NIO – Road to Success

NIO Inc. is a Chinese pioneer and a leading company in the premium smart electric vehicle market. Founded in November 2014, NIO's mission is to shape a joyful lifestyle. NIO aims to build a community starting with smart electric vehicles to share joy and grow together with users.

Andreas Nyman, Product and Training Manager, NIO Inc.

China's Auto Boom Making Waves

China's rapid ascension as the leading global car exporter and a driving force for the EV transition has far reaching implications for the global car shipping market.

Georg Whist, CEO, Gram Car Carriers

3:20 The Chemical Tanker Market – Buy, Sell or Hold?

Despite a decline in trade volumes, the chemical tanker market has enjoyed high earnings, firming asset values and a tightness in supply that is a result of external forces, namely the CPP market. And in these ever-changing times, where is it best to invest?

Nils Jørgen Selvik, VP Corporate Analysis & IR, Odfjell SE

Petter A. Traaholt, Managing Partner, Tailwind Management

Kaizad Doctor, Senior Vice President, Fleetscape

Andy Tuchman, Partner, FDX Group

Moderator: Bonita Nightingale, Snr. Chemical Tanker Analyst, Maritime Strategies International, Ltd. (MSI)

3:55 Opportunities in Offshore Wind – Massive Demand Collides with Constrained Supply

Governments are falling all over themselves to announce new ambitious offshore wind energy targets. Turbines are getting bigger and bigger. The market for vessels has been projected to get tighter and tighter. How will the vessel owners keep up - and where will the finance come from?

Mikkel Gleerup, CEO, Cadeler

Guro Høyaas Løken, Head of Alliance, Windstaller Alliance (Aker, Deep Ocean, and Solstad)

Mark Handin, COO, Maersk Supply

Even Larsen, CEO, Havfram Wind

Moderator: Charlie Papavizas, Partner, Maritime Practice Chair, Winston & Strawn

4:30 Closing Remarks and Cocktail Reception

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