

MARINE
M O N E Y

Marine Money Copenhagen Members Event

September 7th, 2023

Auditorium Gorrissen Federspiel, Axel Towers, Copenhagen

AGENDA

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MAN Energy Solutions



MONJASA



Implementing the Energy Transition whilst safeguarding our Energy Security

13:30 Registration & Welcome Coffee

14:00 Opening Remarks

Mia Jensen, Director Greece & Events, Marine Money
Johan Casper Hennings, Partner, Gorrissen Federspiel

**14:10 Ship supply in good order: economic growth, inflation and geopolitics hitting demand
Is the medium term outlook good for the main shipping sectors?**

Moderator: Peter Sand, Chief Analyst, Xeneta

Panel

Niels Rasmussen, Chief Shipping Analyst, BIMCO

Niels Kay Kjaer-Petersen, Commercial Director and Co-head of Atlantic Business Unit, Norvic Shipping Europe ApS

14:35 The mission of shipping towards decarbonisation and the next 5 years

Responsibilities and concerns. What is the realistic timeline, 2030 and 2050?

Moderator: Ingrid Sidenvall Jegou, Project Director, Global Maritime Forum

Panel

Pernille Dahlgaard, Chief Officer Business, Regulatory & Analytics, Maersk Mc-Kinney Møller Center for Zero Carbon Shipping

Niels Snog, Chief Commercial Officer, ZeroNorth A/S

Lars Robert Pedersen, Deputy Secretary General, BIMCO

Christopher Rex, Innovation & Research, Danish Ship Finance

Christian Bonfils, CEO, Copenhagen Commercial Platform ApS

AGENDA

- 15:10 Dual-fuel retrofits, drivers in the current market and the upsides for owner / operators**
Shipowners are increasingly choosing dual-fuel retrofits as a pathway to meet their decarbonization targets. In this session, leading engine maker MAN Energy Solutions interviews two of their customers who chose MAN ES dual-retrofit solution as a pathway to achieve their decarbonization targets. This interactive session will focus on the market drivers, the value customers see in dual-fuel retrofits along with insights into pragmatic choices they make in project planning to control budgets and manage risks.
- Amol Dashpute, Senior Category Manager, Engines, A. P. Møller-Maersk
Karine Desrues, VP R&D Assets, CMA-CGM
- Interviewed by: Benjamin Attumaly, Retrofit Project Sales Manager, MAN PrimeServ Denmark
- 15:35 New fuels and ship design for shipping**
- Introduction and Moderator: Charlotte Rojgaard, Global Business Director, Bureau Veritas Verifuel
- Panel
Christoffer Berg Lassen, Chief Commercial Officer, Bunker Holding Group
Ulla Nielsen, MD, Hamburg & Copenhagen, V.Ships
Michael H. Schmidt, Head of ESG / Projects, Copenhagen Commercial Platform ApS
Ron Gerlach, Technical Director, Stena Rederi AB
- 16:05 Networking Break**
- 16:35 Trends in Maritime Financing: Identifying the right type and providers of capital**
Nicholas Petrakakos, Partner & Managing Director, Maritime and Offshore Investment Banking, Alantra
- 16:50 Keynote Discussion: The asset play in shipping is a large contributor to success
How to spot the opportunity? The decision to sell? Factoring in future regulation and technology**
- Leon Patitsas, Founder & CEO, Atlas Maritime
Martin Haugaard, Founder & CEO, European Maritime Finance A/S
- 17:10 Offshore Wind: The need for innovation / approaches in offshore wind to ensure efficiency and scale to meet projected high demand**
- Jonas Agerskov, CCO, Maersk Supply Service
Søren Karas, CSCO - Chief Strategy & Commercial Officer, Esvagt A/S
- Interviewer: Johan Hennings, Partner, Gorrissen Federspiel
- 17:35 Implementing the Energy Transition whilst safeguarding our Energy Security**
Oil is completely necessary for energy needs and indeed the Ukraine war has given it a several year extension. However there are severe medium term pressures to reduce dependency on oil and switch to cleaner energy sources. How do financiers and investors, tanker operators and shipowners with oil as a bunker fuel view the short term gain against the longer term pain? Is there a best path to tread to keep your shipping operations future proof?
- Moderator: Einar Aaser, Senior VP, Ocean Industries, Shipping, DNB Bank ASA
- Panel
Karl Thorngren, Chief Financial Officer, ZeroNorth A/S
Anastassia Tcherneva, Head of Shipping Clients, ABN AMRO Bank N.V.
Erik Lewenhaupt, CEO, Concordia Maritime AB
Mads Peter Zacho CEO, Navigator Gas
- 18:15 Cocktail Reception and Grill Buffet** *sponsored by IRI / The Marshall Islands Registry*

Conference Organisers:

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