

## Container Ship Market: Key facts and outlook



#### You might know us better as Alphaliner, now part of AXSMarine



#### Agenda for today

1. The container ship fleet today: some basic key numbers

2. The newbuilding pipeline: orders and deliveries

3. Are we on the way back to overcapacity?



#### 1. The container ship fleet today: some basic market numbers



#### The global liner fleet – some key numbers

	Sep 2023	Sep 2021	Sep 2019
number of liner ships worldwide:	6,692 ships	6,253 ships	6,131 ships
liner fleet capacity:	27.70 Mteu	24.97 Mteu	23.34 Mteu
year-on-year fleet growth:	6.77%	4.21%	3.7%
Idle fleet (capacity share):	0.9%	0.7%	2.1%
confirmed newbuilding orders (capacity):	7.77 Mteu	5.35 Mteu	2.45 Mteu
vessel order book as % of fleet capacity:	28.5%	21.7%	10.7%
container ship fleet average age:	13.7 years	13 years	11.9 years
container ship fleet weighted age:	10.9 years	10.4 years	9.1 years

#### The Alphaliner 'Top 100'

Global figures





DWT

331,477,156

available for free. no log-in. updated daily!

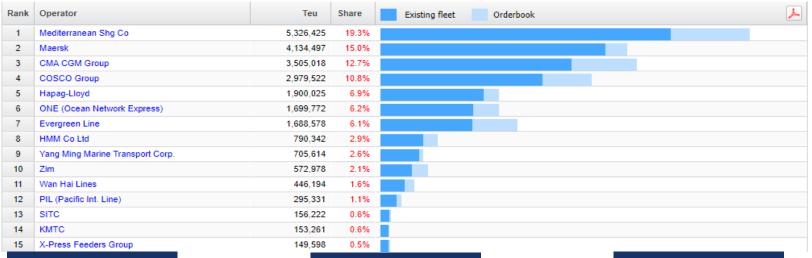
Figures are consolidated

Regional Trades weekly capacities

Trans-Atlantic **157,748** TEU Trans-Pacific **537,894** TEU Feast-Europe **457,922** TEU

Top carriers history 1996-2019

\* the top-5 and top-10 of 2013 are not the same as today



top-3 market share 46.7%

ten years ago: 37.2%

top-5 market share 64.2%

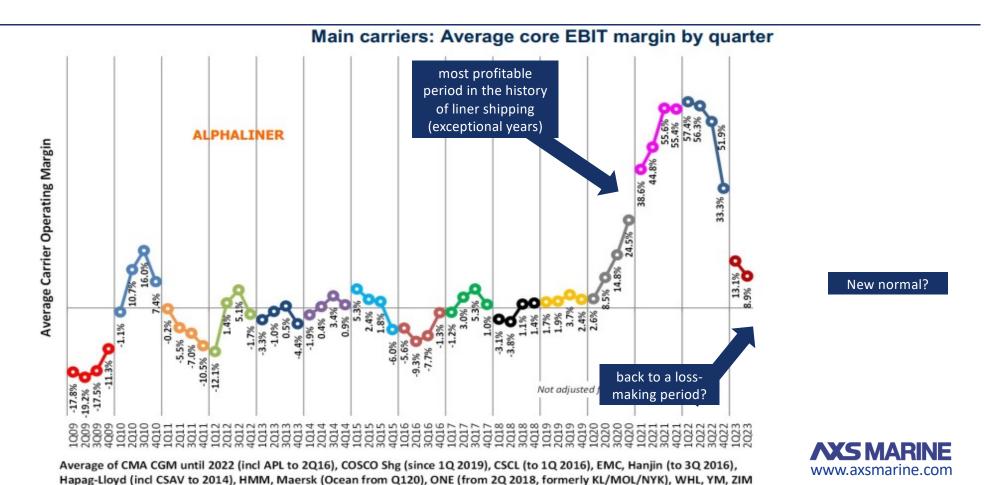
\*ten years ago: 46.2%

top-10 market share 83.9%

\*ten years ago: 64%

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#### Carrier core EBIT margins 2009 - 2023



#### quick facts

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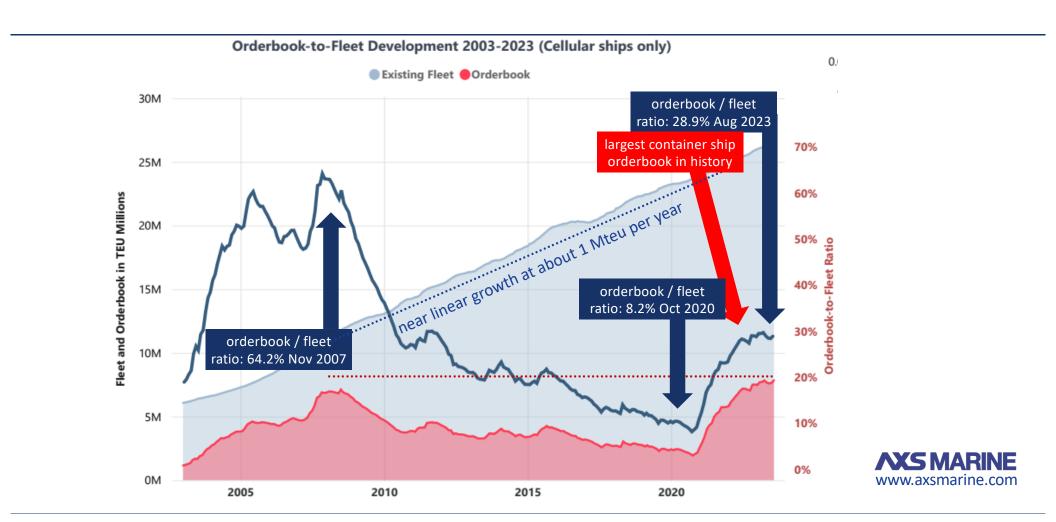


- 1. The market is highly consolidated with the top 10 carriers controlling 85% of the global capacity.
- 2. Further consolidation between big carriers unlikely, but acquisition of smaller regional player still in play.
- 3. MSC is on its way towards a 'league of its own' with some 6.0 Mteu in 2025.
- 4. MSC / Maersk 2M alliance will end in 2025.
- 5. Carriers have made hundreds of billions in profits from 2020 2022 but the party is ending, back to loss making.
- 6. The sector will need to find a new 'equilibrium' with the changing cost structure faced by carriers.

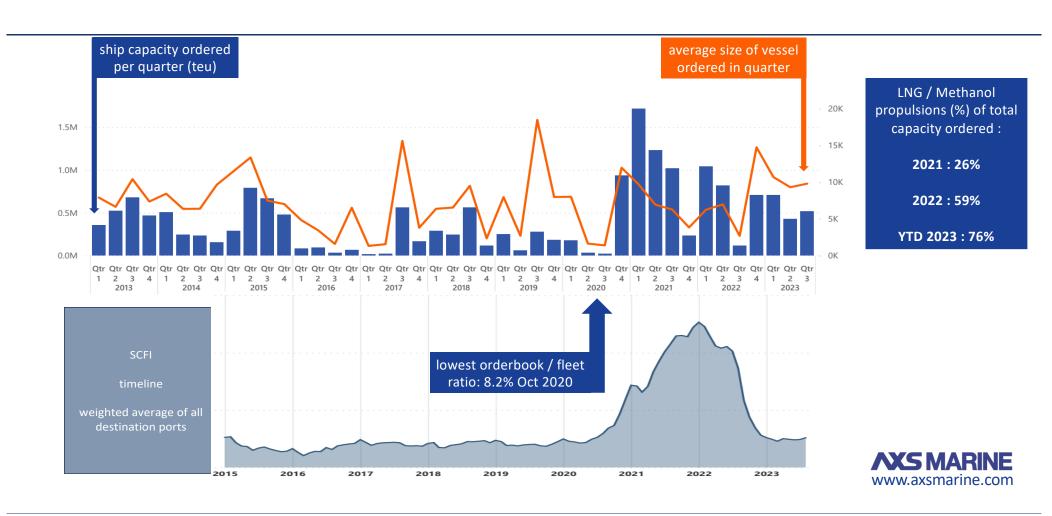
#### 2. The newbuilding pipeline: orders and deliveries



#### Container fleet growth of the last 20 years



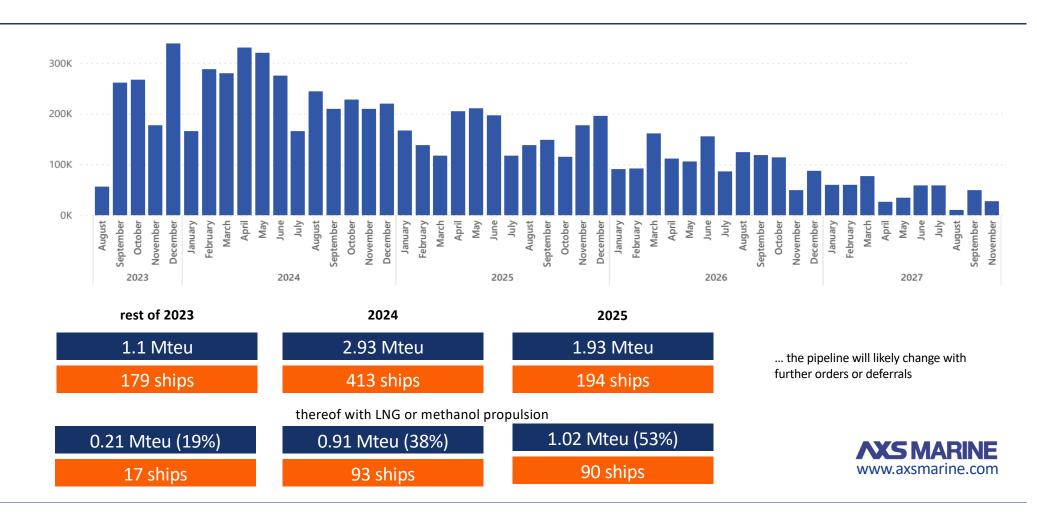
#### Container ship ordering activity in the past ten years



#### The top-10 carriers' share of the container ship order book

as per August 2023	top-3	top-5	top-10
carrier / order book in teu	3,089,959	4,295,985	6,245,065
MSC	1,479,891	1,479,891	1,479,891
Maersk	403,000	403,000	403,000
CMA CGM Group	1,207,068	1,207,068	1,207,068
COSCO Group (including OOCL)		917,386	917,386
Hapag-Lloyd		288,640	288,640
Ocean Network Express (ONE)			473,479
vergreen			840,650
HMM			265,027
Yang Ming			77,500
ZIM			292,424
% of total assigned orderbook:	39.39%	54.76%	79.61%

#### Container ship delivery pipeline (teu per month)



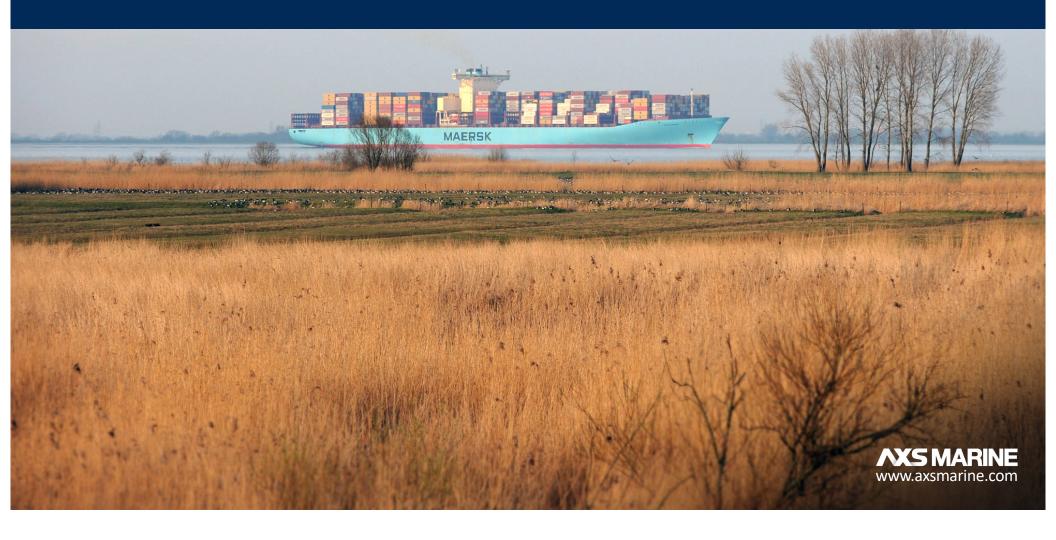
#### quick facts

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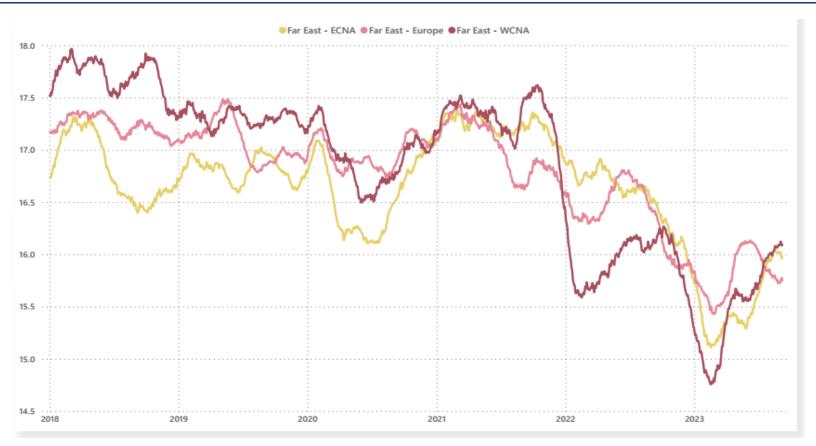


- 1. In terms of teu capacity, the container vessel orderbook is the largest it has ever been.
- 2. Ordering was driven by carriers, rather than nonoperating ship owners.
- 3. The Top-10 lines account for three quarters of the global container ship orderbook.
- 4. The market could struggle to absorb this massive influx of new vessel capacity.
- 5. Competition between carriers will increasingly be on their 'green' profile.

#### 3. Are we on the way back to vessel overcapacity?

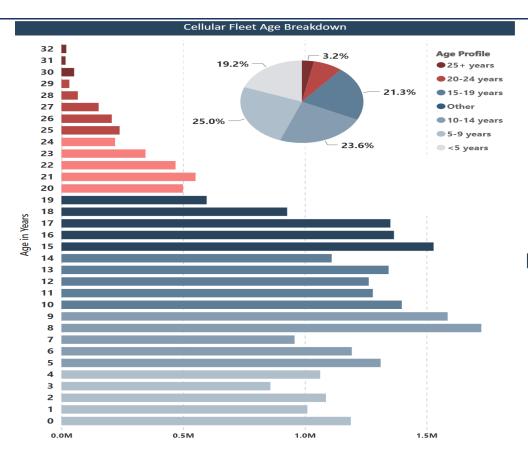


#### How much more potential is there to slow down services?

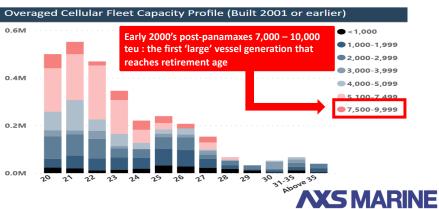




#### Fleet age profile – potential to be scrapped

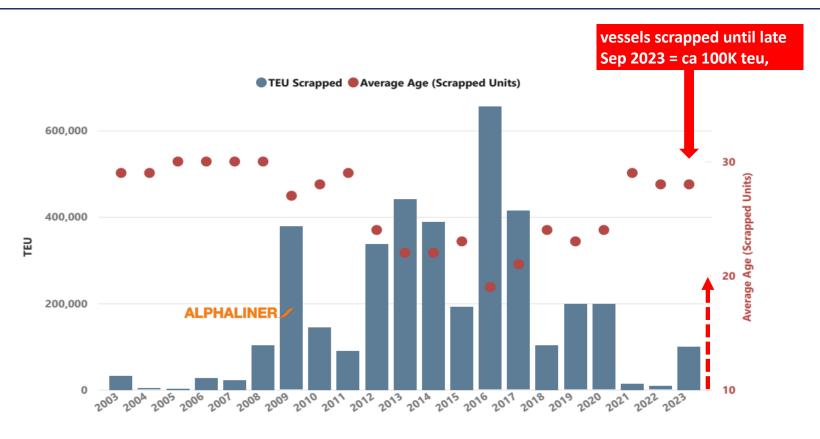






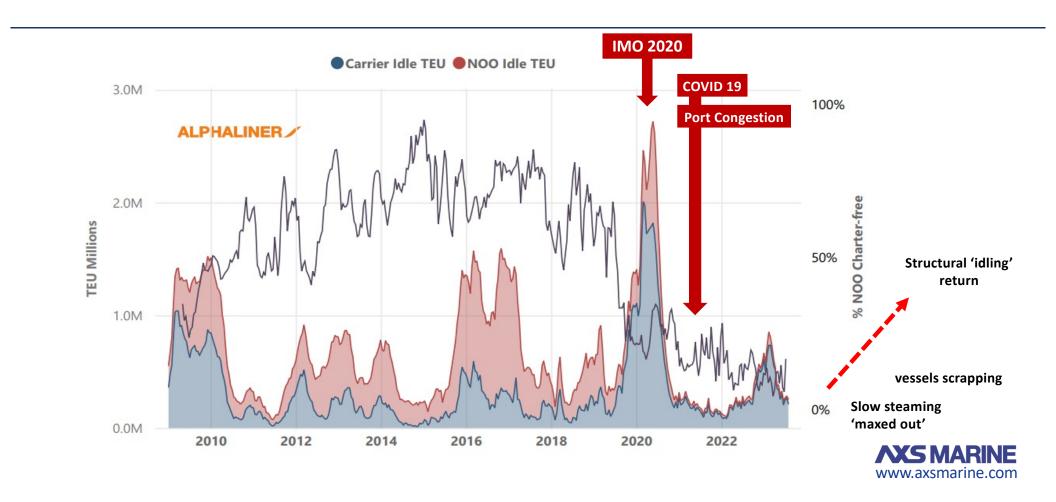
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#### Ship sales for recycling 2003 - 2023





#### Inactive container ship fleet timeline



# Overcapacity on the horizon?

- 1. Tonnage has been absorbed through shifting / extending loops, slow steaming, but seems to have 'maxed out'?
- 2. About 10% of the fleet has reached a 'natural' scrapping age.
- 3. EEXI and CII will shorten the remaining lifetime of older designs.
- 4. A significant number of 'older' ships will be scrapped in the next few years.
- 5. Despite increase scrapping, structural container vessel overcapacity will become a reality once again.



### And the big question is..

Why do the big ocean carriers keep ordering so many vessels?

where does the bullishness come from a deteriorating market environment?

is it the need to 'decarbonize'? and if so, what will happen to all the conventional ships?





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### Rinaldi Gumulya

**Senior Analyst - Alphaliner** 

**AXSMarine Pte Ltd** 

8 Eu Tong Sen Street #20-99, The Central, Singapore 059818

rinaldi.gumulya@axsmarine.com

