

# MARINE M O N E Y

## 17th Annual Marine Money Korea Ship Finance Forum

Thursday, 2nd November 2023

Paradise Hotel, Busan

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# 17th Annual Marine Money Korea Ship Finance Forum

## Thursday, 2nd November 2023

**08:00**  
**Registration and Welcome Coffee**

**09:20 Opening Remarks**

Andrew Oates, Business Development Manager, Marine Money Asia

**09:30 Strategic Partner Keynote Address**

Yang-soo Kim, CEO, Korea Ocean Business Corporation (KOBC)

**Co-Partner Keynote Address**

Kim Young Jin, Executive Director, Regional Development Division, Korea Development Bank (KDB)

**Welcome Remarks**

MyongHo Rhee, President, Busan Finance Centre

### THE SHIPPING MARKETS AND THE DECARBONISATION CHALLENGE

**9:50 Shipping Market Outlook**

Hongbeom Park, Head of Korea, VesselsValue

**10:10 The Decarbonization of Shipping and the Role of Shipyards**

Chara Georgousi, Research & Valuations, Intermodal Shipbrokers Co.

**10:30 New Technologies and Trends from the Shipbuilders' Perspective**

Byeong-Yong Yoo, Vice President, HD KSOE

**10:45 Bunkering of Alternative Fuels: Destination Net-Zero**

Lakhjit Singh, Bunker & Lubricants Trader, Glander International Bunkering

**11:00 Networking Break**

**11:30 KOBC: The Expansion Strategies of Maritime Infrastructure Financing**

Sangseock Lee, Team Leader, Maritime Infrastructure Finance Team, Korea Ocean Business Corporation (KOBC)

**11:45 Every Step Counts: Retrofitting Existing Vessels with Modern Technology**

*Vessels of all types and ages can be made more efficient by installing existing technologies, from scrubbers to paints to OCC and more, in an effort improve owner's CII and EEXI ratings. How to finance these retrofit options.*

**Moderator**

Ryan Tan, Counsel, WFW Singapore

**Panel**

Woon Aw Yong, Managing Director, Newport Shipping  
Darryl Tan, Chief Risk Officer, FPG AIM Capital

**12:10 Opportunities & Challenges of Green Marine Finance: Korean Capital Market's Perspective**

Woo-Song Jung, Managing Director & Head of Global IB Div., DAOL Asset Management

**12:25 Korean Maritime Value Chain: The Structured Finance Deal of the Year**

*In a historical landmark transaction, Korean shipping finance made history in 2022 with the K-3 Consortium \$3.2 billion financing of 15 LNG carriers on charter to QatarGas. Key stakeholders discuss cooperation, coordination and future milestones.*

**Moderator**

Jon Jun-Hyung, Head of Overseas Business Division & Director, KDB Infrastructure Investments Asset Management (KIAMCO)

**Panel**

Jung Kim, Team Head, Shipping Finance, KDB  
Dong-Hyuk Kim, Director, Maritime Finance Group, KEXIM  
Kyun Taek Kim, Team Leader, Maritime Finance Team II, KAMCO  
Jang-Hee Ju, Head, MSE Finance Team II, KOBC  
Hee Kim, Head, Shipping Fund Team, KDB

**13:00 Lunch**

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## AFTERNOON

### SHIPPING FINANCE IN KOREA AND THE WORLD

#### 14:15 K-SURE's Green Voyage – Our Recent Financing for Eco-Friendly Vessels including WTIVs

Jiwon Baek, Senior Manager, Maritime Finance Dept., K-SURE

#### 14:30 How To Make Good Use Of KEXIM Financing?

Seon Woo Ahn, Head of Maritime, Project Team II, Export-Import Bank of Korea (KEXIM)

#### 14:45 International Banks In The Korean Ship Finance Market

*A reflection on the latest developments in the global ship finance markets and the ability of Korean shipping to access international bank finance.*

##### Moderator

Benjamin Rose, Partner, Norton Rose Fulbright LLP

##### Panel

Tomasz Pietraszkiewicz, Head of Origination, Shipping Finance, Asia, Sumitomo Mitsui Trust Bank

Mark Teng, Executive Director, Credit Agricole CIB

Lincoln Chen, Head of Debt Solutions, Asia-Pacific, DNB Markets

Mee Young Choi, Head of America and Korea, Transport Capital

#### 15:20 Many Shipping And Global Challenges, But Shipping Remains Confident

*Supply and demand fundamentals for most shipping sectors remains robust. However, a changing geopolitical landscape, high interest rates and inflation are putting pressure on the global economy. How to navigate this unique market.*

##### Moderator

Matthew Seah, Managing Associate, Stephenson Harwood LLP

##### Panel

Adam Kent, Managing Director, Maritime Strategies International (MSI)

James Lawrence, Chairman, Marine Money International

Tom Zachariassen, Partner & Head of Asia Pacific, Transport Capital

##### Closing Address

Kevin Oates, Managing Director, Marine Money Asia

### Cocktail Reception *graciously sponsored by*

