

# Pace of Energy Transition and Implications for the Offshore Sector

2024 Marine Money Offshore Energy Finance Forum



Sam Chua, Principal, Rystad Energy Advisory Asia-Pacific 12 April 2024

# Disclaimer

This presentation has been prepared by Rystad Energy (the "Company"). All materials, content and forms contained in this report are the intellectual property of the Company and may not be copied, reproduced, distributed or displayed without the Company's permission to do so. The information contained in this document is based on the Company's global energy databases and tools, public information, industry reports, and other general research and knowledge held by the Company. The Company does not warrant, either expressly or implied, the accuracy, completeness or timeliness of the information contained in this report. The document is subject to revisions. The Company disclaims any responsibility for content error. The Company is not responsible for any actions taken by the "Recipient" or any third-party based on information contained in this document.

This presentation may contain "forward-looking information", including "future oriented financial information" and "financial outlook", under applicable securities laws (collectively referred to herein as forward-looking statements). Forward-looking statements include, but are not limited to, (i) projected financial performance of the Recipient or other organizations; (ii) the expected development of the Recipient's or other organizations' business, projects and joint ventures; (iii) execution of the Recipient's or other organizations' vision and growth strategy, including future M&A activity and global growth; (iv) sources and availability of third-party financing for the Recipient's or other organizations' projects; (v) completion of the Recipient's or other organizations' projects that are currently underway, under development or otherwise under consideration; (vi) renewal of the Recipient's or other organizations' current customer, supplier and other material agreements; and (vii) future liquidity, working capital, and capital requirements. Forward-looking statements are provided to allow stakeholders the opportunity to understand the Company's beliefs and opinions in respect of the future so that they may use such beliefs and opinions as a factor in their assessment, e.g. when evaluating an investment.

These statements are not guarantees of future performance and undue reliance should not be placed on them. Such forward-looking statements necessarily involve known and unknown risks and uncertainties, which may cause actual performance and financial results in future periods to differ materially from any projections of future performance or result expressed or implied by such forward-looking statements. All forward-looking statements are subject to a number of uncertainties, risks and other sources of influence, many of which are outside the control of the Company and cannot be predicted with any degree of accuracy. In light of the significant uncertainties inherent in such forward-looking statements made in this presentation, the inclusion of such statements should not be regarded as a representation by the Company or any other person that the forward-looking statements will be achieved.

The Company undertakes no obligation to update forward-looking statements if circumstances change, except as required by applicable securities laws. The reader is cautioned not to place undue reliance on forward-looking statements.

Under no circumstances shall the Company, or its affiliates, be liable for any indirect, incidental, consequential, special or exemplary damages arising out of or in connection with access to the information contained in this presentation, whether or not the damages were foreseeable and whether or not the Company was advised of the possibility of such damages.

© Rystad Energy. All Rights Reserved.

# **Table of Contents**

1 Introduction to Rystad Energy

2 Offshore Market Briefing

# Rystad Energy is a top-tier energy advisory and business intelligence services provider

## **Rystad Energy's Value Proposition**

An independent energy advisory and research firm established in 2004

Headquartered in Oslo, Norway with offices in major energy and finance hubs globally

Leading energy advisors in strategy, business development and transaction advisory

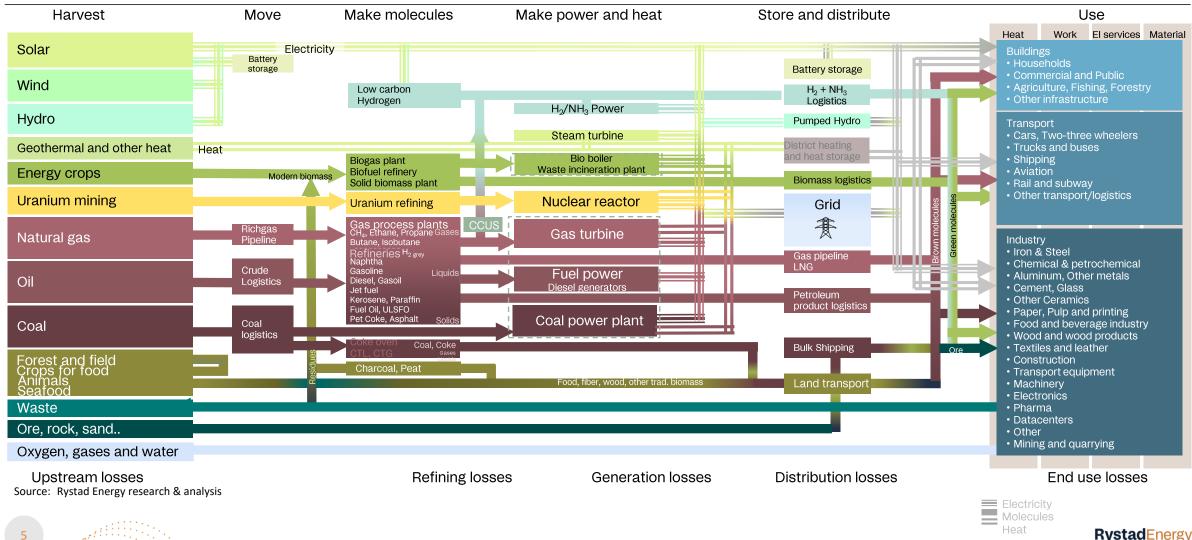
Global business intelligence databases for the energy industry

Library of cutting-edge industry reports on high impact topics

Source: Rystad Energy research & analysis

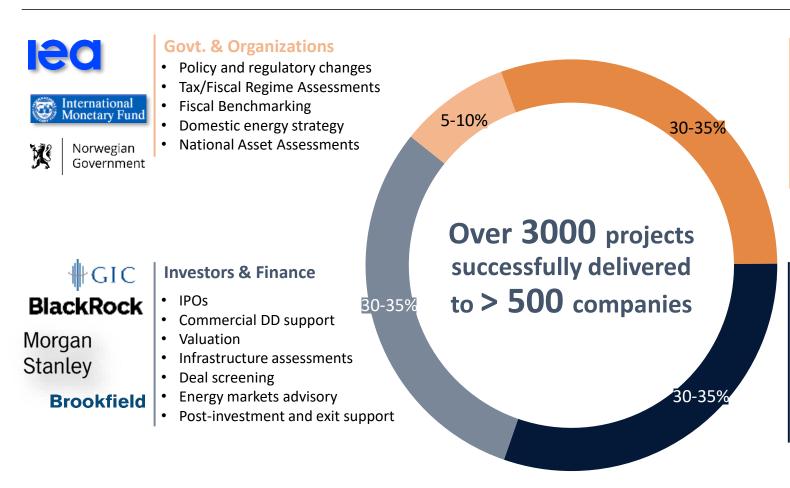
# We aim to create a full digital twin of the energy sector via our research coverage and granularity

#### **Rystad Energy Research Coverage**



# Having executed over 3,000 advisory projects, Rystad Energy Advisory remains as the trusted advisor to more than 500 leading firms

#### **Rystad Energy Advisory Solutions across Client Type**



#### **Energy Companies**

- · Corporate strategy and benchmarking
- Valuation/transaction support
- Integrated Gas Strategy
- Energy markets assessments
- Market entry strategy
- Digitalization
- GHG emissions







## **Service Companies**

- · Company strategy and market assessment
- Competitor analysis
- Due diligence and transaction support
- Business development
- · Products and services strategy
- Valuation
- Digitalization
- Global energy spending and driver analysis







Source: Rystad Energy research & analysis



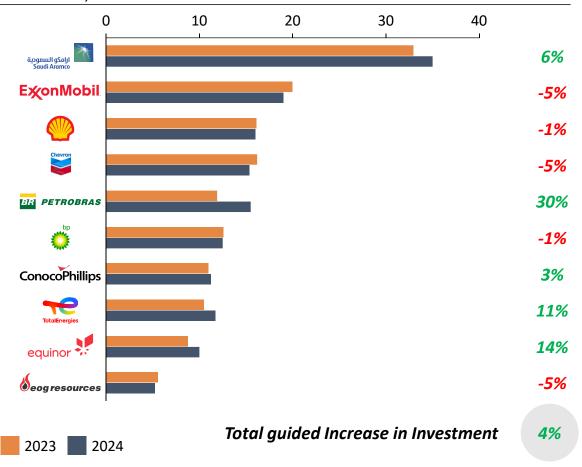
# **Table of Contents**

1 Introduction to Rystad Energy

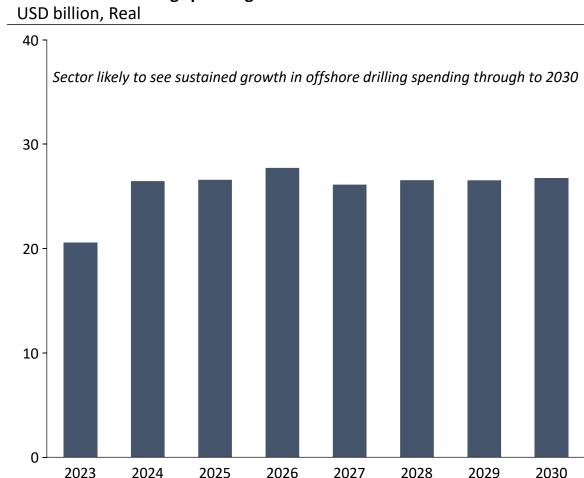
2 Offshore Market Briefing

# Sustained oil prices and energy supply concerns have led to higher industry investment commitments and spendings

**Top 10 companies in guided increase in 2024 upstream investments** USD billion, Real

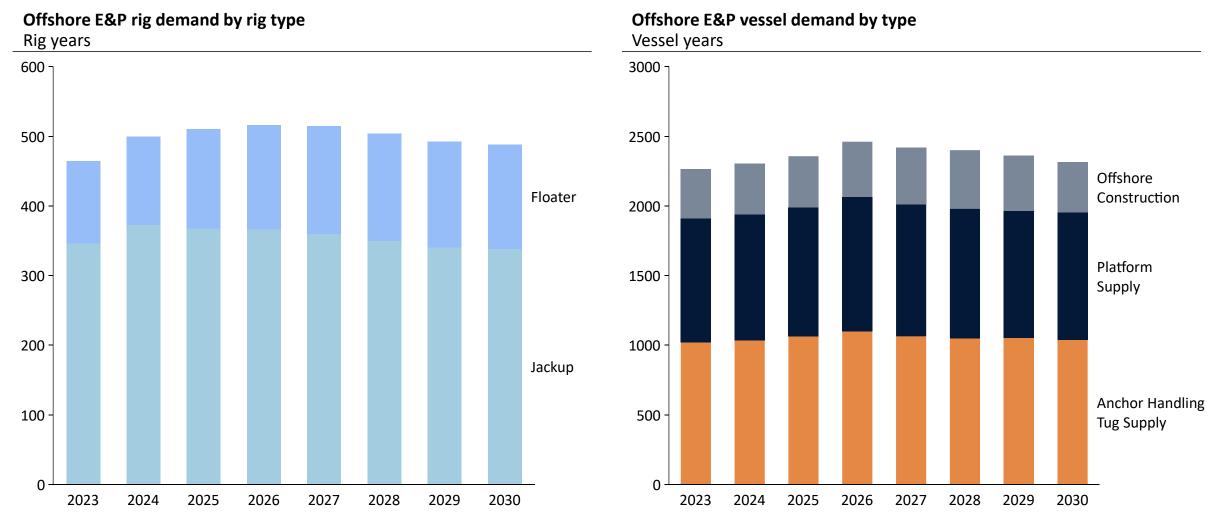


# Offshore E&P drilling spending



Sources: Rystad Energy research and analysis, Various company reports

The offshore rig market is expected to see sustained uptake, with rig and offshore vessel demand tracking closely with drilling activity



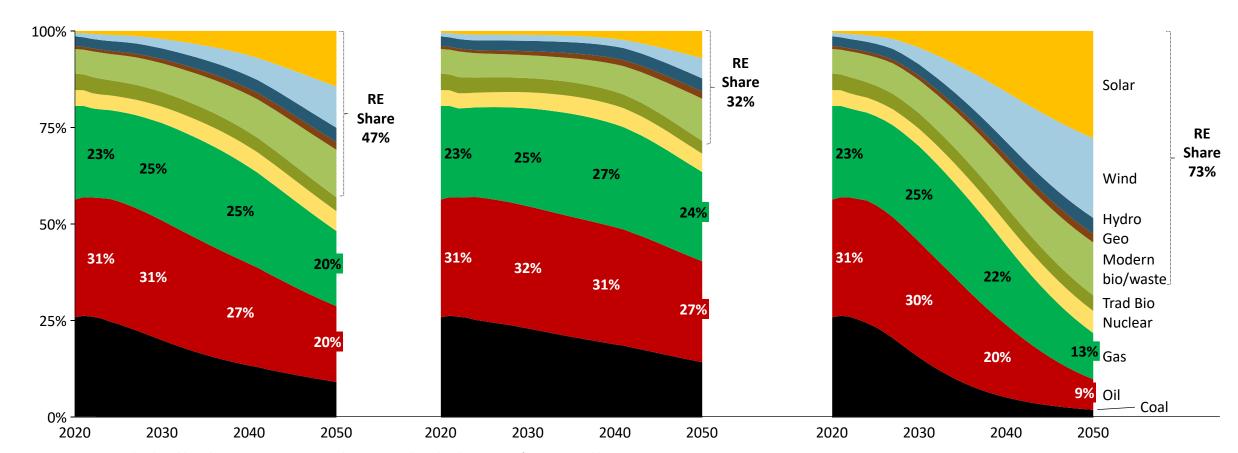
Note: Rig/Vessel years demand are the number of rigs/vessel needed based on the sum of time a rig/vessel spends on drilling/working in one year Sources: Rystad Energy research and analysis, Rystad Energy Offshore Vessel Analysis Dashboard, Rystad Energy Offshore Rig Demand Analysis Dashboard

# Long-term energy outlook remains uncertain with transition looming

Primary energy mix in 1.9 DG scenario %

Primary energy mix in 2.2 DG scenario %

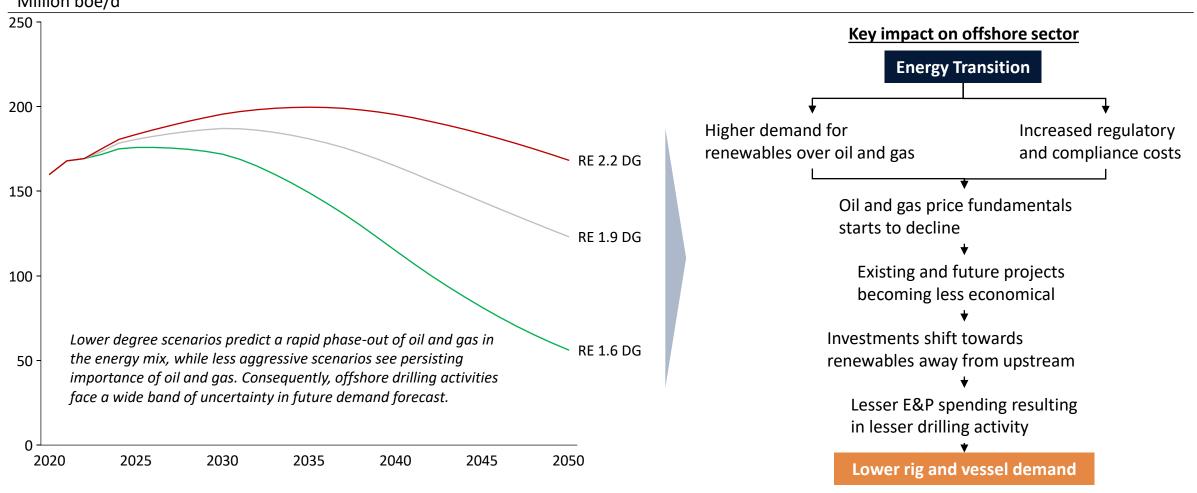
Primary energy mix in 1.6 DG scenario %



Note: Energy mix developed based on emission trajectory and projections aligned with IPCC; RE refers to renewable energy Sources: Rystad Energy research and analysis, Rystad Energy Global Energy Scenarios Dashboard

# Global oil and gas demand could see material energy transition impact resulting in higher uncertainty for the offshore sector

# Global gas and liquid supply by climate scenario Million boe/d



Sources: Rystad Energy research and analysis, Rystad Energy Global Energy Scenarios Dashboard

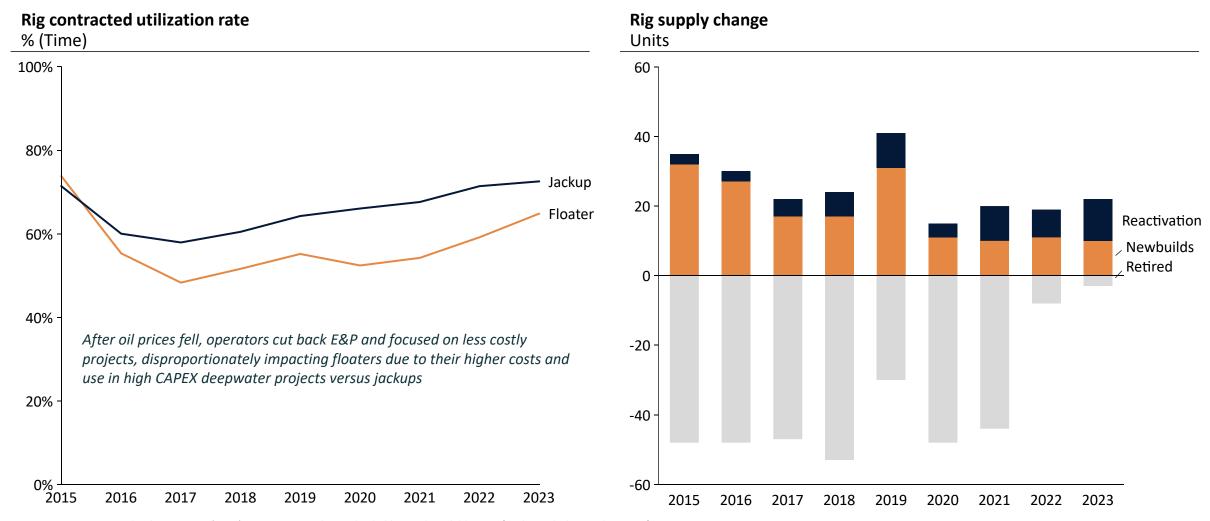
# Rig and vessel demand could see substantial impact from faster energy transition

## Offshore E&P rig demand by ET risk type Offshore E&P vessel spending by ET risk type Billion USD, Real Rig years 15 -Higher ET risk Medium ET risk Low ET risk Sanctioned

Note: Sanctioned is based on all contracted rigs and vessel demand; Low risk considers assets breakevens below 40 USD/bbl; Medium risk considers breakevens between 40-60 USD/bbl; High risk considers breakevens above 60 USD/bbl Sources: Rystad Energy research and analysis, Rystad Energy Offshore Rig Analysis Dashboard; Rystad Energy Offshore Vessel Analysis Dashboard

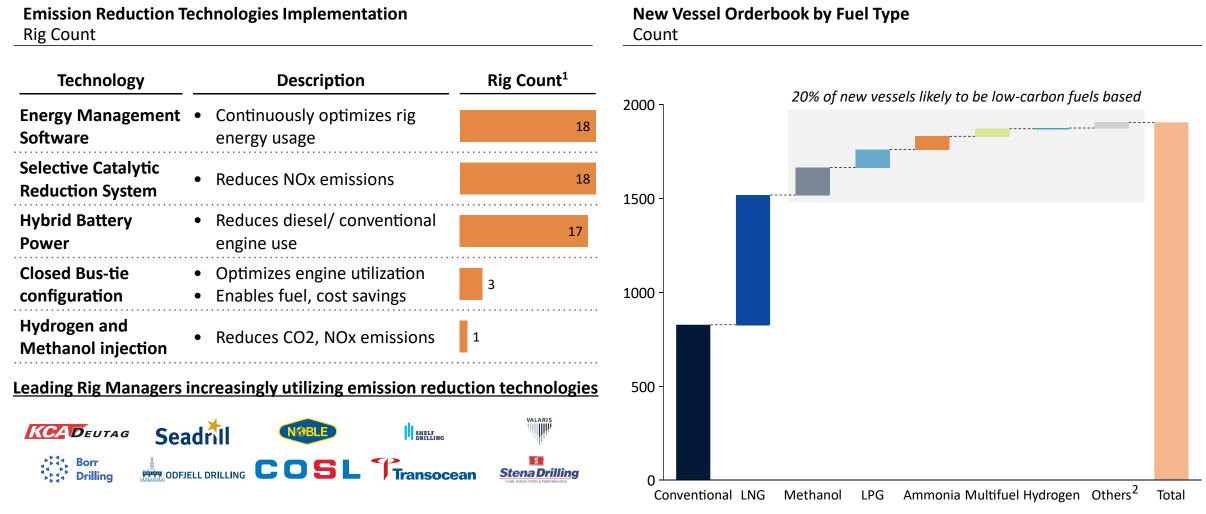


# **Defend:** Players have optimized their rig fleets to become more competitive



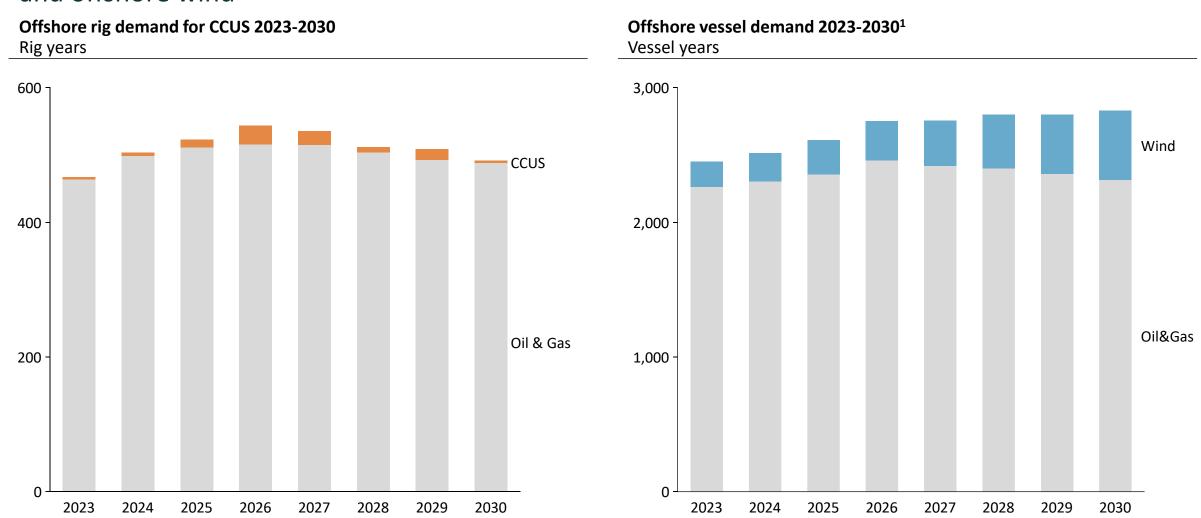
Note: Rig contracted utilization rate (Time) is rig contracted time divided by total available time for the underlying selection of rigs Sources: Rystad Energy research and analysis, Rystad Energy Offshore Rig Analysis Dashboard; Rystad Energy Offshore Vessel Analysis Dashboard

# **Decarbonize** – Other players sought to decarbonize via various means



Note: (1) Includes floaters and jackup rigs; (2) Multifuel-ready vessels include vessels that will be ammonia- & methanol- and ammonia- & methanol- & LNG-ready. Others refers to ethane, biofuels, battery, not specified. Sources: Rystad Energy research and analysis, Rystad Energy Offshore Rig Analysis Dashboard; Rystad Energy Offshore Vessel Analysis Dashboard

# **Diversify** – Players are actively entering and expanding into new energies themes such as CCUS and offshore wind



Note: (1) Offshore O&G utilizes Platform Supply Vessels, Anchor Handling Tug Supply Vessels among others. Offshore wind projects typically utilize Wind Installation Vessels, Offshore Construction Vessels, and Service Operation Vessels Sources: Rystad Energy research and analysis, Rystad Energy Offshore Rig Analysis Dashboard; Rystad Energy Offshore Vessel Analysis Dashboard

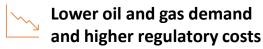
# Offshore companies must monitor, adapt, and thrive amid growing energy transition challenges

### **Key Takeaways**

#### **Market Perspectives**

Offshore sector will see sustained uptake through to 2030 despites energy transition headwinds ahead

#### **Energy Transition Impact**





Lower E&P spending and drilling activity

Lower uptake in offshore rigs and vessel demand

## **Potential Energy Transition Options**



Diversify

Which option(s) should an offshore company consider? Should it reposition its portfolio?



Decarbonize

Defend

Rystad Energy can provide industry advisory and research insights to deliver value for your needs

Source: Rystad Energy research and analysis

# Sam Chua – Principal, APAC

#### Sam Chua

Principal, APAC 6 Temasek Boulevard, Suntec Tower Four, #36-03 038986 Singapore

+65 9727 6108, Sam.Chua@rystadenergy.com

#### **PROFILE**

Sam has more than 10 years of working experience in the energy sector, primarily in the areas of strategy formulation, due diligence, valuation and market assessment projects. Prior to Rystad Energy, Sam worked at Wood Mackenzie where he was involved in various business development and commercial strategy projects for the Gas and LNG in Asia Pacific region. Sam graduated from the National University of Singapore with a Bachelors degree in Chemical Engineering.

Nationality: Singaporean

Languages: Proficient in English and Chinese

#### WORK EXPERIENCE

#### **Rystad Energy**

- Lead project management for APAC advisory teams
- Develop and grow new advisory businesses and practices across different sectors

#### **Wood Mackenzie**

- Led strategic review and business discussions with key Oil Majors and NOCs
- Developed financial modelling of key expansion and growth projects, new upstream acquisitions based on detailed economic modelling
- Conducted commercial and financial due diligence on existing business portfolio

#### **Royal Vopak**

- Established new processes and best operational practices across four storage terminals in Asia Pacific
- Led innovation and digitalization projects in the region
- Established business case for storage acquisition opportunity in the region

Sources: Rystad Energy research and analysis



#### SELECTED EXPERIENCE

#### **Upstream E&P**

- Exploration strategy and development for an Asian NOC
- Exploration benchmarking for an Asian NOC
- Strategic option assessment for an upstream asset for an Asian NOC
- Minimum economic field size study for an Asian NOC
- Performance improvement for an upstream asset for an Asian NOC
- Strategic option and valuation assessment for an upstream asset for an Asian NOC
- Upstream portfolio tool development for an Asian NOC

#### **Commercial and Business Development**

- TPA framework development and assessment
- Upstream gas asset monetization strategy for an Asian NOC
- Market entry strategy for an international oil major in SE Asia markets
- LNG contracting trends assessment
- Commercial advisory for Western Australia gas markets
- · LNG portfolio cashflow modelling
- Risk Identification and Mitigation Planning

#### **Due Diligence/Transaction Support**

- Commercial due diligence support for a regasification terminal in the Philippines
- Commercial Due Diligence for Spanish Energy Company for a Singaporean LNG Player
- Commercial due diligence support for an LNG asset acquisition opportunity in Indonesia for an Asian NOC
- Commercial due diligence support for an gas acquisition opportunity in Middle East for an Asian NOC
- Commercial due diligence support for a gas acquisition opportunity in APAC for an Asian NOC
- Assessment of a targeted upstream asset through detailed resource estimation, development phasing and precedent transaction analysis for an Oil Major
- Business development support for a downstream asset acquisition opportunity in Indonesia for an energy storage player



Navigating the future of energy

Rystad Energy is an independent energy advisory services and business intelligence data firm offering global databases, strategic advisory and research products for energy companies and suppliers, investors, investment banks, organizations, and governments.

Headquarters: Rystad Energy, Fjordalléen 16, 0250 Oslo, Norway

Americas +1 (281)-231-2600

EMEA +47 908 87 700

Asia Pacific +65 690 93 715

Email: support@rystadenergy.com

© Copyright. All rights reserved.