

# MARINE M O N E Y

## 26th Annual Marine Money Greek Ship Finance Forum

Tuesday, 15 October 2024  
Eugenides Foundation, Athens

### AGENDA

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### GREEK SHIPPING FLYING HIGH

08:50 **Registration and Welcome Coffee**

10:00 **Opening Remarks**

Mia Jensen, Director Greece & Events Organiser, Marine Money International

10:10 **Must what goes up come down?**

Chara Georgousi and Matthew Harrington, Research Analysts, Allied Shipbroking Ltd.

10:30 **Is the current market “as good as it gets?”**

*There seems to be few clouds on the horizon for shipping. The mix of supply, demand, regulation and geopolitics looks set to keep shipping in a good place for the next years. What then is the best shipping strategy for the year ahead? Is there anything that might jeopardise our optimism?*

Jerry Kalogiratos, Chief Executive Officer, Capital Clean Energy Carriers Corp.

Achilleas Tasioulas, Chief Financial Officer, GasLog Ltd. & GasLog Partners LP

George Souravlas, Founder & CEO, Load Line Marine SA

Aristides Pittas, Chairman and Chief Executive Officer, Euroseas Ltd. / EuroDry Ltd

Moderator: Resianna Zachou, Director, Shipping Industry Centre of Excellence, PwC

11:05 **Identifying current investment opportunities in LPG shipping**

*Greek shipowners have diversified to new sectors in recent years, one being LPG. The market is strong and growing. Vessels, new and second hand, have increased in value substantially. Is there still upside for the LPG sector? What is the attraction for Greek shipowners to this niche?*

Peter Hadjipateras, Chief Information, Security and Sustainability Officer, Dorian LPG

John Theodorakis, COO, SwissChemGas Ltd.

Constantine Hadjipateras, LPG Chartering, Arrow Hellas

Ahmed Bassuny, Chartering Director, Alpha Gas SA

Moderator: Nick Filippou, Managing Partner, Anfil Gas

11:35 **Captain of Industry**

***Spyros Capralos** has spent his life as a leader in sports, finance and shipping. Apart from other highlights he represented Greece at the 1980 and 1984 Olympic Games, he was Chairman and CEO of the Athens Exchange. During the last 15 years he has served the position of CEO of Star Bulk Carriers Corp., CEO of Oceanbulk Containers and now Chairman of the Board of Directors at Star Bulk Carriers Corp. He is also President of the Hellenic Olympic Committee, President of the European Olympic Committee and a Member of the International Olympic Committee.*

Interviewed by: Kevin Oates, Head of Asia, Marine Money International

12:00 **Coffee Break**

12:30 **Quality data driving the sustainable transition while securing return on investment**

*Lacking data quality serves as a major challenge in driving, documenting, and financing the maritime sector's route to net zero. How can quality data optimise vessel performance? How do financiers review the performance of the vessels in their credit process? With data increasingly available, how will the growing transparency change the way we review performance?*

Dimitris Theodossiou, Managing Director, Danaos Management Consultants S.A.

George Rovis, Co-Founder & CSO, Seafair

Vassiliki Georgopoulos, Partner, Watson Farley & Williams

Philip Nielsen, Co-Founder, Oriani

Moderator: Semiramis Assimakopoulou, Senior Vice President of Sales, Signal Group

## AGENDA

### 13:00 **Bigger, better, more alignment**

*We are seeing more M&A activity in shipping, both private and public, than for some time. What is the attraction? Is it a better option for both acquiror and acquiree? Might we see more and bigger deal in the year ahead?*

Douglas Mavrinac, Global Head, Maritime Investment Banking, Jefferies LLC  
Harrys Kosmatos, co-CFO, Tsakos Energy Navigation Ltd,

Interviewed by: Edward Horton, Partner, Capital Markets Group, Seward & Kissel

### 13:25 **Capital markets and equity investments**

*Shipping is making great earnings and cash flows look as if they have a two year runway. Vessel values are high to reflect the solid market fundamentals. Is now a good time to raise public and private equity? What sectors and structures are preferred?*

Stavros Gyftakis, Chief Financial Officer, Seanergy Maritime Holdings Corp.  
Evangelos Chatzis, Chief Financial Officer, Danaos Corporation  
Simos M. Pariaros, Chief Administrative Officer, Euroseas Ltd. / EuroDry Ltd.  
Hugh B. Eden II, Managing Director, Jefferies LLC

Moderator: Sally-Ann Underhill, Co-Office Managing Partner, Athens, Reed Smith

### 14:00 **Lunch co-hosted by TEN Limited**

#### **Finance to Greek shipping in 2024 and going forward**

Greek banks are back with a flurry and actively financing Greek owners.  
Global banks have appetite for larger deals from Greeks home and abroad.  
Leasing solutions from Asia and Europe abound for deals big and small.  
Finance is plentiful and financiers have trouble free portfolios.

### 15:20 **Owners discuss best finance options**

Alexis Stephanou, Chief Financial Officer, Goldenport Group of Companies  
Christopher Thomas, CFO, TC Holdings  
Robert Perri, Chief Executive Officer, OceanPal Inc.  
Thomas Lister, Chief Executive Officer, Global Ship Lease, Inc.  
Yiannis Kourkoulis, Vice President of Purchase, SPM Shipping

Moderator: Peter Theochari, Partner, Maritime, Trade and Offshore Group, Stephenson Harwood LLP (London)

### 15:50 **Financiers discuss trends and credit requirements**

Iraklis Tsirigotis, Director of Origination, Neptune Maritime Leasing  
Nicholas Petrakakos, Partner & Managing Director - Maritime & Offshore, Investment Banking, Alantra  
James Stove-Lorentzen Jr, Managing Partner, NorthCape  
Wilhelm Magelssen, Partner/Fund Manager, NRP Maritime Asset Management AS

Moderator: Alexia Hatzimichalis, Partner and Head of Athens Office, Watson Farley & Williams

### 16:20 **SIRE 2.0 Initial Experience & Commercial Implications**

Efthymios Louridas, General Manager, Seacon Ships Management (Europe) S.A.

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### 16:35 **Greek shipping and the road towards decarbonisation**

*There is a huge effort being made to meet decarbonisation targets and to make the Greek fleet cleaner. Owners and experts discuss the current situation and how to reach the coming targets. What technologies are now available? Is there a greenium for being first mover? Are financiers doing anything to incentivize their clients to decarbonise through sustainability-linked loans? What is the operating reality of decarbonization and its cost, and the progress being made by the Greek fleet.*

Vincent Willems, Finance Manager Marine LNG, Shell  
Stergios Stergiou, Sustainability Director, Capital Clean Energy Carriers Corp.  
Spyridon Zolotas, Senior Director, South EMEA Region – Marine, RINA  
Alexandros Damianidis, Partner, Watson Farley & Williams

Moderator: Alexander Prokopakis, Executive Director, International Bunker Industry Association (IBIA)

### 17:05 **FuelEU Maritime: From Challenge to Opportunity**

*FuelEU's upcoming implementation is spurring negotiations on FuelEU clauses in charter parties and ship management agreements. OceanScore highlights opportunities to cut costs and secure profits by creating compliance surpluses through alternative fuels, optimizing shore power, and strategic compliance pooling.*

Ralf Garrn, Managing Director, OceanScore

### 17:20 **GREEK SHIPPING FLYING HIGH**

*The Greek owned fleet is growing, the average age is falling, there is more diversification into gas and offshore. Liquidity levels are high and Greek banks and others are there to finance. Greek shipping really is flying high. How to future proof your business at this time of high liquidity, high rates and a good outlook for the next two years?*

George Giannakis, Managing Partner - Maritime & Offshore Investment Banking, Alantra  
Charis Plakantonaki, Chief Strategy Officer, Star Bulk Carriers Corp.  
Nikos Gkezepis, Chief Financial Officer, Neptune Lines Shipping and Managing Enterprises S.A.  
Christina Anagnostara, Managing Director, Investment Banking Division, AXIA Ventures Group Ltd

Moderator: Sakis Voudris, Director, Neptune Maritime Leasing

### 18:00 **Closing Cocktail Reception** *co-hosted by IRI / The Marshall Islands Registry*

### 21:45 **Capital Party** *co-hosted by Capital Clean Energy Carriers Corp.* *Venue: Karaiskakis Stadium. Neo Faliro.*

#### Conference Organisers:

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Kevin Oates, Head of Asia, Marine Money International (Mobile: +30 694 430 2827)