

MARINE  
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A S I A

# 14th Annual Marine Money China Ship Finance Forum

6th November 2024

Grand Ballroom, Ritz-Carlton Shanghai, Pudong

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**08:00 Registration**

## **09:20 Marine Money Welcome**

Andrew Oates, Managing Director, Marine Money Asia

## **09:30 Welcome Remarks by Shanghai Financial Association**

Shuai Shi, Executive Deputy Secretary General, Shanghai Financial Association

## **09:40 Welcome Remarks by Lujiazui Financial City**

Xu Jia, Deputy Director, Lujiazui Bureau, Shanghai Free Trade Zone Administration

## **09:50 Marine Money Intelligence Update**

Kevin Oates, Head of Asia, Marine Money

## **10:00 Macro Outlook On The China Economy**

Edward Qi, Director, China Macro Strategy, Standard Chartered

## **10:20 Must What Goes Up, Come Down?**

Chara Georgousi, Research & Valuations, Allied Shipbroking

## **10:40 Chinese Shipyards Steaming Ahead**

*The major Chinese shipyards have full order books through 2027 and beyond. Will more shipyards join the bull market? Are owners ordering dual fuel and alternative fuel vessels?*

### **Moderator**

Maureen Xiang, Executive Director, Shipping Finance, Standard Chartered

### **Panel**

William Zhou, President, Guangzhou Shipyard International

Jiandong Xu, General Manager, Shandong Marine Energy (Singapore) Limited

Ling Li, Precontract Manager, DNV China

## **11:10 Purus – Vision and Finance**

*Purus is a leading player in the global energy transition with an ambition to be net-zero by 2030. The company has a fleet of low emission vessels supporting the gas and wind clean energy transition. Comments on financing this vision and what Chinese finance can offer.*

Christian Nolting, Group Treasurer & Head of Corporate Finance, Purus

### **Interviewed By**

Huay Yee Kwan, Partner, Stephenson Harwood

**11:30 Networking Break**

## **12:00 Stena – Activities in China**

John Kollander, General Manager, Stena Shipping (Shanghai) Ltd

## **12:20 Maritime Finance Strategies: A Shipowner's Perspective**

### **Moderator**

Ryan Tan, Counsel, Watson Farley & Williams

### **Panel**

Yang Lei, Managing Director, Sumec Ocean Transportation

Hatim Asgarali Battiwala, Manager, SPM Shipping

Capt. Sanjeev Verma, Managing Director, Landbridge Ship Management (HK) Limited

Zhang Hao, Deputy General Manager, Shandong Shipping Tanker





**13:00 Lunch**

## AFTERNOON

### 14:20 The Impact Of The Green Transition On Shipping Finance. The Role Of Chinese Leasing Companies

George Xiradakis, President, Association of Banking and Financial Executives of Hellenic Shipping

### 14:35 International Finance and the China Connection

*The continuing relationship between shipowners and leasing companies and international banks for debt and credit is strong. Are there favoured deal characteristics? Is decarbonisation a critical issue?*

#### Moderator

Becky Tai, Partner, Norton Rose Fulbright LLP

#### Panel

Jerry Ho, Director, Crédit Agricole CIB

Serena Wang, Head of Greater China, Transport Capital

Phoebe Lee, Manager, Treasury & Corporate Finance, Purus

Stephanie Leow, Managing Director, Transportation Finance, Standard Chartered

Ivan Xu, Senior Manager, European and American Market Dept., ICBC Financial Leasing

### 15:05 Continental Kapital: A Joint Venture Between Seacon and SeaKapital

Xin Man, General Manager, Business Development and Operations Dept., Seacon Shipping Group

Kenneth Lam, Founder and CEO, SeaKapital

#### Interviewed By

Mark Teng, Managing Director, Credit Agricole CIB

### 15:30 The Development and Outlook of Chinese Leasing Market

Berlin Li, Managing Partner, HIT Marine (Shanghai)

### 15:50 Chinese Leasing: Deal Structure And Sector Favourites In 2024

*Chinese leasing now caters for all stratas of shipping – new and second hand, high value assets and regular bulkers and tankers. What are the recent trends, terms and preferences for this source of finance.*

#### Moderator

Wen Sun, Director and Partner, NorthCape

#### Panel

Charlie Tsai, Deputy Head of Shipping Finance, BOCOM Financial Leasing

Cesar Xie, Director, Shipping Finance, CMB Financial Leasing

Jun Zhang, Executive Director, Shipping Finance, SPDB Financial Leasing

Wang Zhao, Deputy General Manager, Asia & Pacific Shipping Leasing Dept., AVIC Leasing

### Closing Remarks

Andrew Oates, Managing Director, Marine Money Asia



### Closing Cocktail Reception *graciously sponsored by*

