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2nd Marine Money
India Ship Finance Forum

February 18, 2025

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2nd Marine Money
India Ship Finance Forum
Tuesday, 18th February 2025

India's economy is growing rapidly. Commodity and consumer demand in the years ahead will drive increased shipping activity and trade to the sub-continent. Already a powerhouse in shipmanagement and ship recycling and with government reforms creating a more favourable environment for conducting cross-border business, including the establishment of GIFT City, Indian shipping is well positioned to benefit from the rising tide.

Our 2nd Marine Money India Ship Finance Forum in Mumbai will connect some leading international shipping lenders, major Indian shipowners and ship operators and shipping finance professionals from around the world to network, build relationships, promote and further enable Indian shipping.

08:00 – 09:00 Registration

09:10 Welcome Remarks

Andrew Oates, Managing Director, Marine Money Asia

09:20 Keynote Address

Shri K. Rajaraman, Chairperson, International Financial Service Centres Authority (IFSCA)

09:30 Outlook for Global Growth & Trade

Anubhuti Sahay, Head of South Asia Economics Research, Standard Chartered

09:50 Tariffs, geopolitics and "normalising" hot spots – A Shipowner's Perspective

President Trump has been in office for a month. Much is likely to change in the few years ahead with tariffs, the potential "normalisation" of global hot spots and changing geopolitics. How will this affect India and the world?

Moderator

Kevin Oates, Head of Asia, Marine Money International

Panel

Anil Devli, Chief Executive Officer, Indian National Shipowners Association

Siddhesh Sinkar, Head, Strategic Planning and Research, The Great Eastern Shipping Co. Ltd.

10:20 India's Growing Economy and Implications for Global Shipping

India is on track to become the world's 3rd largest economy. Demand for energy, raw materials and consumer goods is expected to grow rapidly in the coming years. What are the implications for global shipping?

Moderator

Jagmeet Makkar, Co-Founder and Director, SkillsPlus

Panel

H. K. Joshi, Former Chairperson and Managing Director, The Shipping Corporation of India

Capt. Vikas Vij, President, ICC Shipping Association & Director, Indian Maritime Centre

Devki Nandan, Chairman, Indian Maritime Centre & President, Indian Ports & Terminals Association

Jayendu Krishna, Director & Head, Drewry Maritime Advisory

10:55 Fireside Chat On Global Ship Finance Trends – Pricing, Cross-Selling, Leverage Structure, Sector Appetite

Andrew Nimmo, Partner, Watson Farley & Williams

in discussion with

Abhishek Pandey, Managing Director, Global Head of Transportation Finance, Standard Chartered

11:15 Networking Break

11:45 Regulation and Legislation – Is it conducive for shipping?

The government of India has introduced two landmark legislative proposals that are expected to bring transformative changes to India's shipping industry. How does recent legislation and regulation foster growth across the sector and enable shipping finance.

Moderator

Suresh Swamy, Partner, Price Waterhouse & Co. LLP

Panel

Leena Chako, Partner, Cyril Amarchand Mangaldas

Sachit Sahoonja, CEO & Managing Partner, Su-Nav Group

12:10 India's Emerging Shipbuilding Industry

Indian shipbuilding is projected to grow significantly in the next decade with the aim to position India among the top global shipbuilding nations. Financing avenues, challenges and the role of public-private partnerships and implications for India's trade, defence and its position in the global maritime industry.

Moderator

P Manoj, Editor – Shipping, ET Infra

Panel

Tarique Mulla, General Manager, Shipping, Foresight Group

Atreya Sawant, Business Head, Mandovi Drydocks

12:35 GIFT IFSC

After substantial progress since our event last year, GIFT City continues to offer the opportunity for companies and finance houses to establish preferred structures withing leasing, ship acquisition and financing.

Introduction & Moderator

Suresh Swamy, Partner, Price Waterhouse & Co. LLP

Panel

Shri Ashutosh Sharma, Chief General Manager – Development, IFSCA

Shekar Tejwani, Manager, GIFT City

13:10 Lunch

14:10 The Shifting Global Maritime Decarbonisation Landscape and India's Role

Uday Chaitanya, Country Manager, India, Sri Lanka and Bangladesh, DNV

14:25 Decarbonisation : Current Technologies That Work And What The Future May Offer

There are several technologies in the market including carbon storage & capture, efficient paints and propellers and others offering immediate benefits. Longer term, new fuels and propulsion methods will be the norm.

Moderator

Kumar Pranav, Global Advisory Lead, Operational Excellence, Lloyd's Register

Panel

Rajnish Khandelwal, CEO, J. M. Baxi Marine Services

Capt. Sanjeev Verma, Managing Director, Landbridge Ship Management (HK) Limited

14:50 Exploring India's Offshore Potential

The offshore sector is thriving with increased demand for oil and gas. India's long coast line has huge potential for exploration and development. Is offshore investment attractive and how is it financed?

Moderator

Konstantin Petersen, Director, Corporate Finance, SSY

Panel

Capt. Alok Kumar, Chairman, Alphard Maritime

Rajiv Jain, Group Finance Controller, Foresight Group

Hatim Battiwala, Finance Manager, SPM Shipping

Rahul Bhargava, Chief Executive Officer, Seros Shipping

15:20 Market Review: Tankers, Bulkers and The Year Ahead

Semiramis Assimakopoulou, Senior Vice President, Sales, Signal Group

15:35 International Investments in Indian Maritime

Moderator

Sue Ann Gan, Partner, Norton Rose Fulbright LLP

Panel

Bart Kelleher, President & Chief Financial Officer, Ardmore Shipping Services

Peter Wessel-Aas, Investment Manager, Borealis Maritime

16:00 Which Finance Sources Are Best Fit For Indian Shipping

Shipping finance is becoming more available from Indian sources but the industry is looking for more. A discussion with Indian and international financiers on opportunities, challenges and the way ahead.

Moderator

Gregory Xu, Partner, Stephenson Harwood

Chinar Zaidi, Managing Associate, Stephenson Harwood

Panel

Paul Packard, Managing Director, Merchant Prospect Limited

Shardul Thacker, Senior Partner, Mulla & Mulla and Craigie Blunt & Caroe

Nils Kr. Kovdal, CEO & Managing Partner, NorthCape

Closing Address

Andrew Oates, Managing Director, Marine Money Asia

Cocktail Reception

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