

# MARINE M O N E Y

## 16th Annual Hong Kong Ship Finance Forum Tuesday, 1st April 2025 Cloud 39, The Henderson, Hong Kong

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# 16th Annual Hong Kong Ship Finance Forum

Tuesday 1st April 2025

Cloud 39, The Henderson, Hong Kong

08:15 – 09:30 – Registration

## 09:30 – Welcome Remarks by Marine Money

Andrew Oates, Managing Director, Marine Money Asia

## 09:40 – Keynote Address

Angad Banga, Chairman, The Hong Kong Shipowners Association (HKSOA)

## 09:50 – Hong Kong Steaming Ahead

*Shipping is still in a good place because of accumulated liquidity from the past few years. But fundamentals seem to be changing and earnings are moderating. A further downturn may be ahead. How shipowners wisely use existing liquidity and prepare for what is ahead.*

### Moderator

Richard Hext, Deputy Chairman, The Hong Kong Shipowners Association (HKSOA)

### Panel

Benjamin Wong, Head of Transport, Infrastructure and Advanced Manufacturing, Invest Hong Kong

Wellington Koo, J.P., Chairman, Promotion and External Relations Committee, Hong Kong Maritime and Port Board

Richard Kendall, Chief Executive Officer, Hong Kong Maritime Museum

C. L. Wang, Managing Director, Hong Kong Maritime Research Center

Martin Rowe, Vice President, Commercial, Anglo-Eastern

Nir Hoffmann, General Manager, Tonnage, Swire Shipping

## 10:30 – Shipbuilding – Cyclical or Structural?

Parash Jain, Managing Director, Global Head of Transport & Logistics Research, HSBC

## 10:45 – Trump, China and Shipping

*President Trump is in power for 70 days and already we see the impact on shipping. Will tariffs hit Chinese trade? Will normalisation of hot spots lead to overcapacity? What will the rest of the year and beyond look like for shipping?*

### Moderator

Tim Huxley, Director, Mandarin Shipping

### Panel

Roberto Giannetta, Chairman, Hong Kong Liner Shipping Association

Asaf Malamud, Chief Executive Officer, Portline Group

William Fairclough, Managing Director, Wah Kwong Maritime Transport

Leslie Shen, Deputy Director, Foreign Affairs Dept., Shanghai Bar Association

11:15 – Networking Break

## 11:40 – Investment Mosaic 2025: Threats or Opportunities?

Raghu Narain, Head of Investment Banking, APAC, Natixis

## 12:00 – Growth Through M&A: A Hong Kong Example

Olivia Lennox-King, Chief Operating Officer, Cetus Maritime

**Interviewed By:** Evangeline Quek, Managing Partner, Greater China, Stephenson Harwood LLP

## 12:25 – With vessel values high, supply locked in, and capital raising more complex, where are the opportunities in 2025?

*Vessel values remain high but earnings in many sectors have fallen. That said there are few newbuild slots available before 2028 so supply is known. Which shipping sectors make for the best investment and what age and finance structure makes sense.*

### Moderator

Fabian Tan, Partner, Heidrick & Struggles

### Panel

Christian Nolting, Group Treasurer & Head of Corporate Finance, Purus

Michael Steen Hansen, Chief Financial Officer, Portline Group

Stephan Vetter, Vice President, Maritime Industries, KfW IPEX-Bank

Steven Xiao, Partner, Equator Fund





## 13:00 – Lunch

### 14:00 – Data As A Central Focus For Shipping Decisions

*Leveraging data insights revolutionises commercial employment, new vessel investments and financial innovations, driving growth and sustainability in maritime operations.*

#### Moderator

Jagmeet Makkar, Co-Founder and Director, SkillsPlus

#### Panel

Vikas Pandey, Founder and CEO, ShipFinex

Winsome Wang, Regional Manager – China, Veson Nautical

Torbjorn Dimblad, CIO, Anglo-Eastern Ship Management

Capt. Nittin Handa, Director (Regulatory Affairs), Hong Kong Shipowners Association

### 14:30 – Interest rates are staying high, Basel IV is in effect, shipping fundamentals are variant. Decarbonisation remains a main focus. What makes a bankable shipping deal in 2025?

#### Moderator

Peter Lee, Partner, Reed Smith Richards Butler LLP

#### Panel

Vineet Puri, Head, Global Shipping, Logistics and Offshore, Japan, Asia North & Australia and Asia South, Citibank N.A.

Stephanie Leow, Managing Director, Transportation Finance, Standard Chartered

Jerry Ho, Director, Credit Agricole CIB

### 15:00 – Chinese Leasing and Innovative Financial Solutions

*Shipyards are full to 2028, second hand vessel values are high, competition is intense for top clients. What deals are appealing to Chinese leasing and Asian finance and what are the main terms and structure.*

#### Moderator

Serena Wang, Partner & Head of Greater China, Transport Capital

#### Panel

Simon Sai, Senior Manager, Shipping Finance, ICBC Leasing

Thomas Xing, Director, Ship Leasing Dept., CCB Shipping and Aviation Leasing Corp.

Mark Zhang, Senior Manager, CMB Financial Leasing

### 15:30 – The Poseidon Principles And The ESG Ambition For Banks In Shipping

Paul Taylor, Managing Director, Global Head of Maritime Industries, Societe Generale CIB & Vice Chair, Poseidon Principles

**Interviewed By:** Elton Chan, Partner, Stephenson Harwood LLP

### 15:50 – Decarbonisation: Initiatives from Hong Kong Owners And Ship Managers

*Decarbonisation is an immediate concern and a long-term aim. What are Hong Kong based owners and managers doing to make a difference today, and what is the strategy for 10 years hence.*

#### Introduction and Moderator

Christine Loh, Chief Development Strategist, The Hong Kong University of Science and Technology (HKUST)

#### Panel

Mark Hardy, Director, Sustainability & Corporate Affairs, Pacific Basin

Lingfeng Han, General Manager, Marine & Offshore, Bureau Veritas

Greg McMillan, Director, Alternative Investments, Wah Kwong Maritime Transport

Sarath Prasannan, Senior Vice President & Head of Region Asia Pacific, MAN Energy Solutions

### 16:30 – Closing Remarks and Conference Concludes

Andrew Oates, Managing Director, Marine Money Asia

#### Closing Cocktail Reception graciously hosted by



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