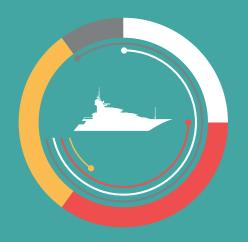
SMARTER SUPERYACHT INSIGHT BY

BOATRO



2025 THE STATE OF SUPERYACHTING

GLOBAL FLEET: 1985, 1995, 2005, 2015, 2025

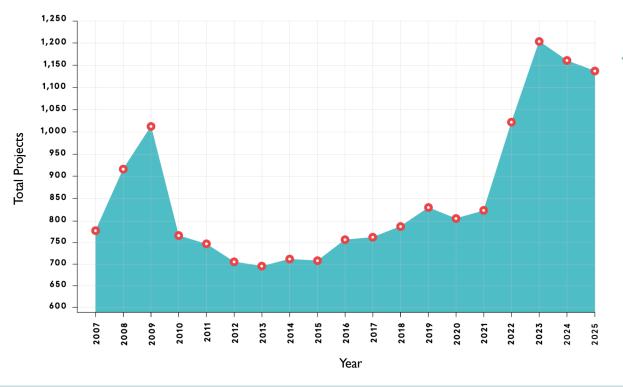
This is an interval snapshot of the 24m+ market, demonstrating how it has evolved over the last 40 years



BOAT Ro

GLOBAL ORDER BOOK 2007-2025

Each year we publish our GOB in Jan issue of BI which counts all hulls in build or on order





45,487m

Total length of superyachts in production declined slightly down by 0.5%



507 vs 47 l

(Average GT) Boats are getting fatter. Average gross tonnage of boats under construction up 7.6 % year on year

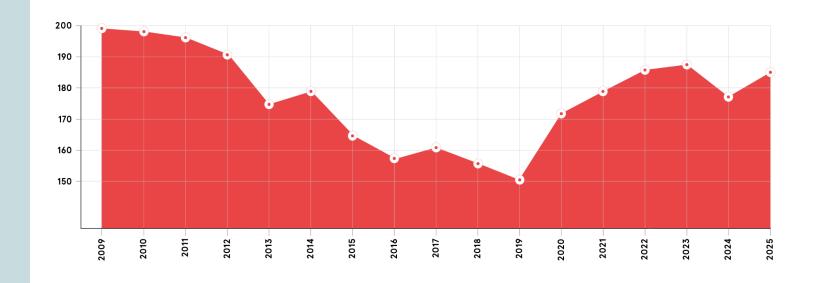


1,138 vs 1,166

Total projects inbuild or ordered in 2025 show slight decline

ACTIVE SHIPYARDS

Number of active shipyards building yachts 24m and above LOA In 2009 there were just under 200 active shipyards and in 2025 185 active shipyards



72
Shipyards building
1 project



78
Shipyards building
3 or more superyachts



42

Shipyards building **5** or more superyachts

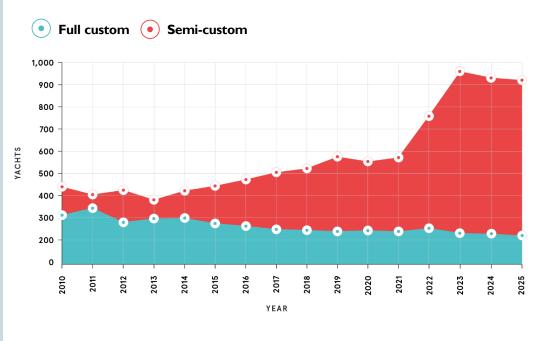


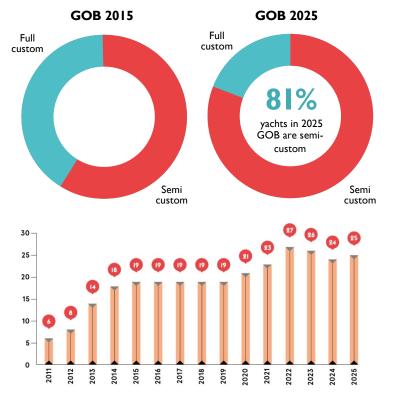
25

Shipyards building 10 or more superyachts



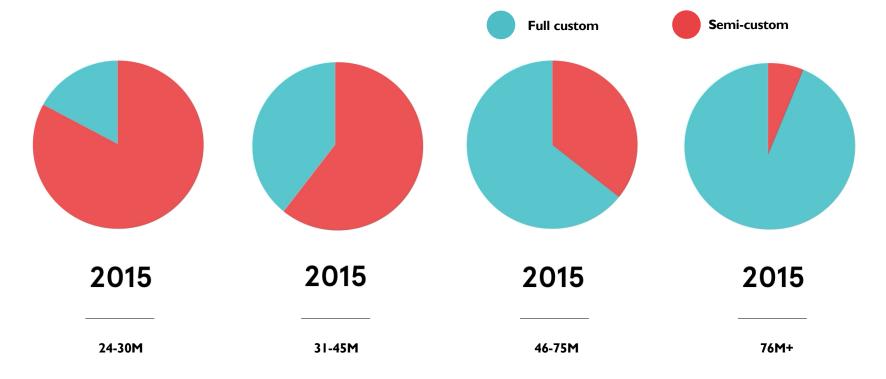
GLOBAL ORDER BOOK - IN DETAIL





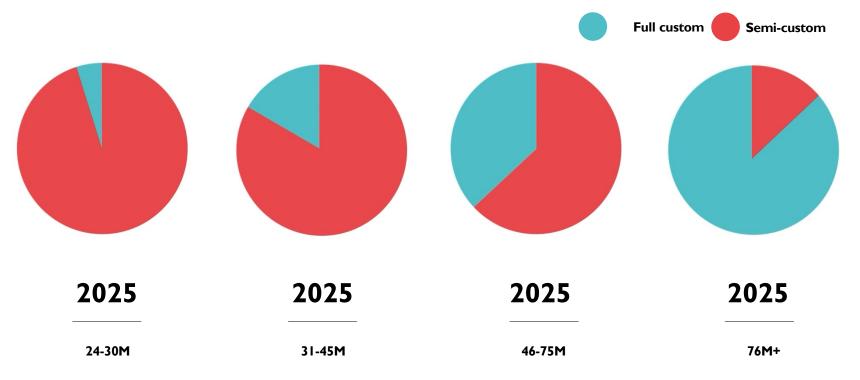
FULL CUSTOM VS SEMI-CUSTOM

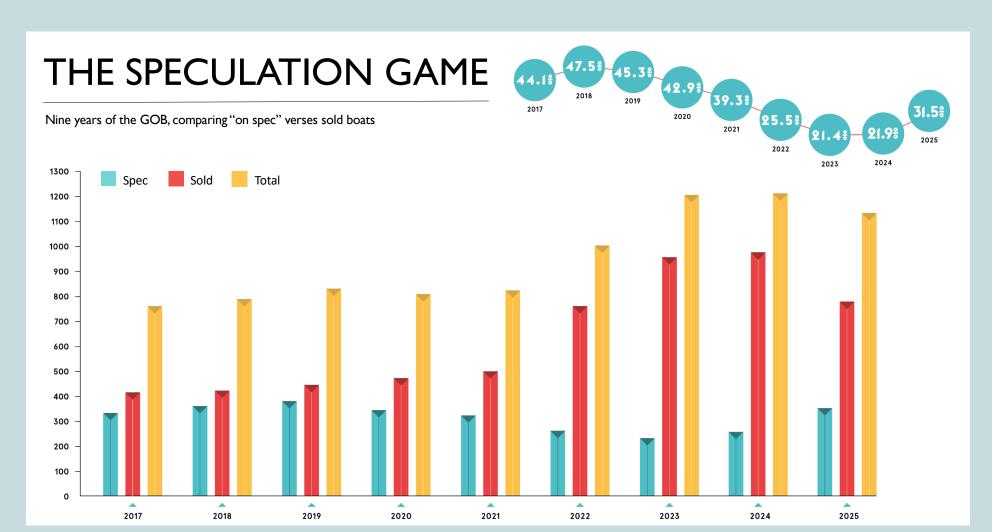
How GOB has evolved over a ten-year period by vessel size & FC vs SC



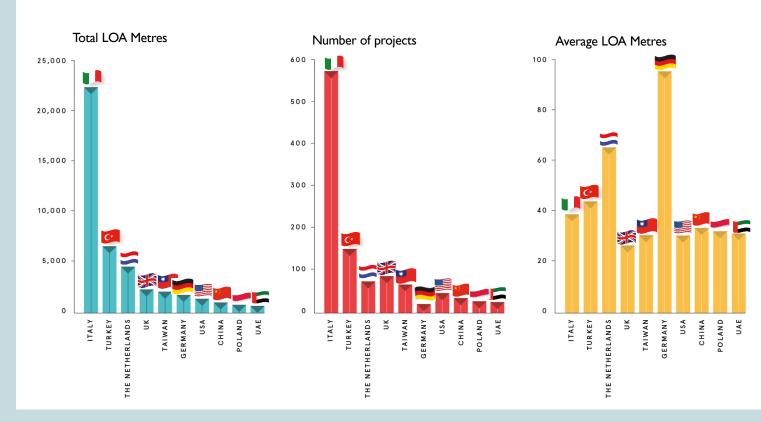
FULL CUSTOM VS SEMI-CUSTOM

Countries such as Italy 85% of its production is SC whilst Germany just 1.6%





COUNTRY LEADERBOARD





Italy has topped the global leaderboard of builder nations for the last 25 years, with576 projects in GOB Av LOA 38.8m.



8.9%

Turkey's order book has expanded almost **9%** in a single year and is now building 146 projects Av LOA 43.9m.

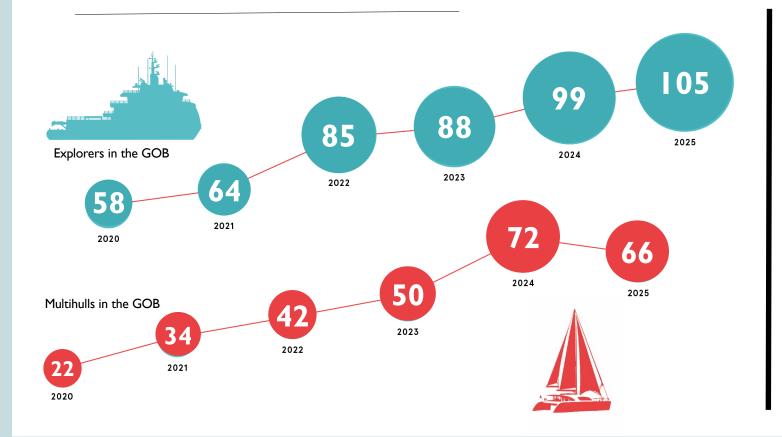
37% on spec



+8

US orders are on the rise after a period in the doldrums.
The country is building 41 superyachts, up on last year's 33

CATEGORY GROWTH





DELIVERED EXPLORER FLEET

786

AVERAGE LOA

37.19m

AVERAGE GT

493

GOB

9.2%



DELIVERED MULTIHULL FLEET

218

AVERAGE GT

242

AVERAGE LOA

30.21m

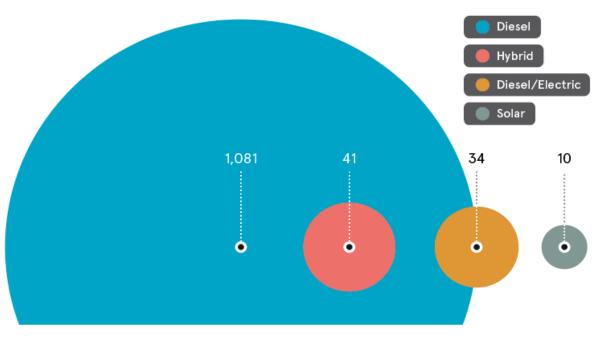
GOB

5.8%



PROJECTS BY ENGINETYPE

The number of projects in this year's GOB, by mode of propulsion 94% of GOB are powered by diesel



"The real problem of sustainability is that everyone is focused on the small number of yachts built every year, but no one seems to be focused on the massive existing fleet running on old engines."

Former chairman of a major yacht builder Source: McKinsey Global state of yachting 2025



FULL-YEAR BROKERAGE 2012–2024

Brokerage sales, Jan-Dec 2012 2024 YEAR 2012 2013 €24,772 €33,486 2014 Average Asking Price Up 35% 2015 per GT 2016 2017 2018 2019 €II.Imil €8.4mil 2020 Up 32.1% 2021 Average asking price 2022 2023 2024 352 21 242 200 600 0 100 300 400 500 700 800 Brokerage sales, **VOLUME OF SALES** Brokerage sales, motor vs sail (up 48%) motor vs sail

BROKERAGE IN NUMBERS 2025 vs 2024 YTD

January – August sales

JANUARY- AUGUST	YTD 2024	YTD 2025	% CHANGE
Sales	267	333	+25%
Total Value of Sales	€2.9B	€4.1B	+41%
Average sales value	€11.01M	€12.29	+11.6%
# New listings	322	585	+81.7%
# New listings value	€5.6B	€7.5B	+34%
# Average new listings value	€17.31M	€12.77M	-26.23%

LARGEST LISTINGS BY LOA

2024 Breakthrough 118.8m Feadship POA (SOLD)

2025 **Ahpo** 115.1m Lurssen €340M

LARGEST SALE BY LOA

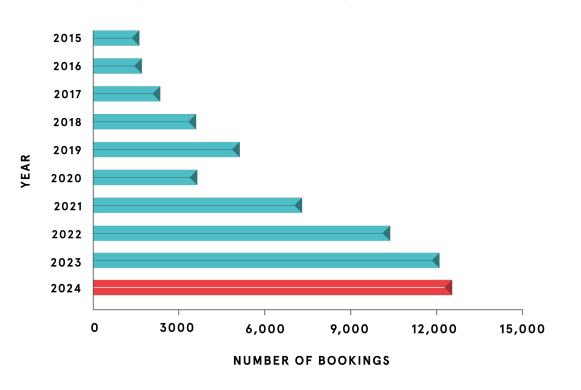
2025
Project Omega
122m POA Lurssen
2024

Phoenix 2 90m €124m



ANALYSIS OF CHARTER BOOKINGS

Timeline showing the number of total bookings from 2015-2024 Source: YACHTFOLIO (MYBA)



€8.7B

Market size per year

70%

Increase in the number of charter bookings from 2021 to 2024

12.5k vs12.1k

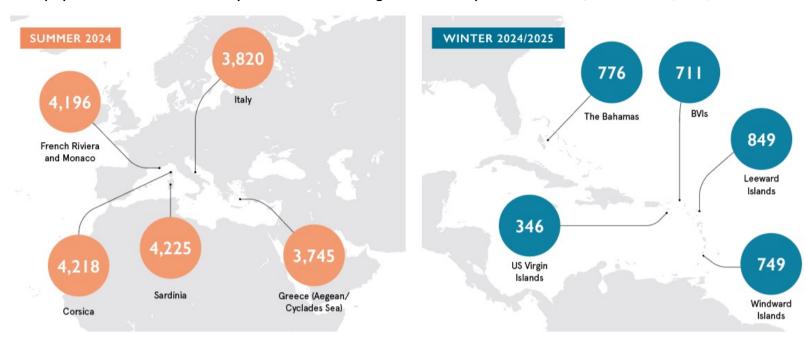
The number of bookings reached in 2024 – up 3.7 % from 2023

8.4 days

Average booking duration

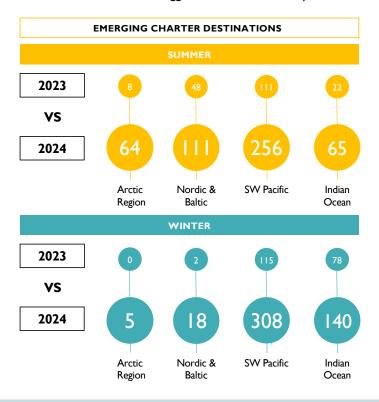
THE TOP 10 CHARTER LOCATIONS (SUMMER & WINTER)

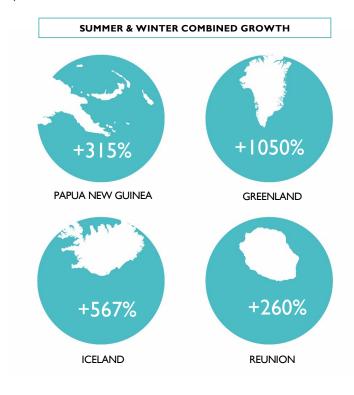
The most popular charter locations, by number of bookings Charter Report BOATPro | YACHTFOLIO (MYBA)



EMERGING CHARTER DESTINATIONS

Charter locations with the biggest increase in booked yachts :YACHTFOLIO (MYBA)





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