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# 15th Annual Marine Money China Ship Finance Forum

#### 08:00 Registration

#### 09:35 Marine Money Welcome

Andrew Oates, Managing Director, Marine Money Asia

## 09:45 Welcome Remarks by Shanghai Financial Association

Shuai Shi, Executive Deputy Secretary General, Shanghai Financial Association

#### 09:55 Marine Money Intelligence Update

Kevin Oates, Head of Asia, Marine Money

## 10:10 USTR Port Fees and China's Reciprocal Measures – The One-Year Suspension and Strategic Implications

Chong Yi, Partner and Head of Maritime Finance, Mishcon de Reva LLP

## 10:30 The Outlook For Ship Building After Current Orders Are Delivered

Shipyards are full for the next three years. Beyond that the new demand may incorporate new fuels and new technologies in decarbonisation and digitisation. Are Chinese yards ready and what might these new vessels look like.

#### Moderator

Terry Chen, Head of Ship Finance (China), SSY

#### **Panel**

Xu Gang, Vice Chairman, SUMEC Marine

Qian Li "Tina" Hu, China Strategic Sales Director, BV Marine & Offshore China

Wester Beune, Finance Manager, DFS Maritime Solutions Xie Tingyun, Deputy General Manager, Overseas Business Dept., Kunlun Financial Leasing

#### 11:00 Interview

Zhou Yuhuan, Senior Manager, Business Dept. I, CSSC Leasing

#### **Interviewed By**

Peter Lee, Partner, Stephenson Harwood

#### 11:20 Networking Break

## 11:50 Navigating Risk And Reward: The Owner's Playbook For Chinese Capital and Shipbuilding

Mehmet Mat, Chief Financial Officer, Advantage Tankers

#### Interviewed by

Berlin Li, Managing Partner, HIT Marine (Shanghai)

### 12:15 Shipowners Looking For Ships And Finance In China

Chinese ships and Chinese finance is still a top target of international owners. A discussion about the attraction of China for vessels and finance and whether owners are changing there thinking about shipping and finance going forward.

#### Moderator

Chih Keong Kwek, Director of Origination, Asia, Neptune Maritime Leasing

#### **Panel**

Wei Hong Lim, Senior General Manager, Commercial Development, Pacific Carriers Limited

Capt. Alok Kumar, Chairman, Alphard Maritime Group of Companies Mark Teng, Managing Director, SeaKapital Limited

John Kollander, General Manager, Stena Shipping (Shanghai) Ltd

## 12:50 Latest Developments in Low Carbon Design and Digital Intelligence Solutions

Du Luhui, Assistant Director of Innovation Center, SDARI

13:10 Lunch



## 14:15 Niche Maritime Opportunities In China Calling For Tailored Financing Solutions

Thomas Deijen, Head of Export & Project Finance, DTEC Industries

#### 14:30 New Vision and New Players in the Chinese Leasing Market

#### Moderator

Guan Jian, Partner, Watson Farley & Williams

#### **Panel**

Hao Zhang, Vice General Manager, Shandong Shipping Tanker Chunqi Zhang, General Manager, Seacon Ships Development Group Xiuyin Mao, Deputy General Manager, CZB Financial Leasing Judy Zhu, General Manager, Yinxing Financial Leasing

#### 15:00 Chinese Finance And Offshore

Some offshore projects require huge capital commitments. Such amounts can be provided by Chinese lessors. What are the risks involved? What is the optimum deal structure?

#### Moderator

Maureen Xiang, Executive Director, Shipping Finance, Standard Chartered

#### **Panel**

Josh Zhao, Executive Director, Offshore, China Merchant Financial Leasing

Gao (Alex) Fei, Executive Director, Shipping Finance Dept., Bank of China Financial Leasing

 $\hbox{Huang Cheng, Division Head, Sinosure (Jiangsu)}\\$ 

Junzeng Wu, Senior Manager, Corporate Finance, Yinson Production

## 15:30 Chinese Leasing: 2025 Reflections in a Changing Shipping Market

Despite geopolitical tensions, Chinese leasing remains active both for domestic and international projects. Has the strategy changed in the last 12 months? What is the outlook for the next 12 months?

#### Moderator

Wen Sun, Partner, NorthCape Partners Pte Ltd

#### **Panel**

Jimmy Yang, Vice President, Europe and America Dept., ICBC Maritime Leasing

Eahan Shi, Executive Director, Shipping Finance, Bank of China Financial Leasing

Yan Xiwang, Director, Europe Business, SPDB Financial Leasing Xiang Yiye, Director, Shipping Leasing Dept., ABC Financial Leasing

#### **Closing Remarks**

Andrew Oates, Managing Director, Marine Money Asia

#### **Closing Cocktail Reception**







