

MARINE MONEY

5th Annual Marine Finance Forum – New Orleans

Tuesday, December 1, 2026

Four Seasons Hotel, New Orleans, LA, USA

A Vibrant Market for U.S. Maritime Dealmaking

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5th Annual Marine Finance Forum – New Orleans

A Vibrant Market for U.S. Maritime Dealmaking

8:15 Registration opens with coffee and breakfast

9:10 Welcome

from Marine Money & Wintrust

9:20 Après Trump: The Forces That Outlast Him

The geopolitical order that underwrote global shipping for the past half century is unraveling — and there's one only one guarantee: what comes next won't look anything like what came before. This presentation makes the case that we are on a journey from a globalized energy market to regional ones – and there will be plenty more bumps along the way.

Jacob Shapiro, Independent Geopolitical Analyst

9:40 Setting the Stage: M&A Activity in the Jones Act, US Flag & US Shipyard Sectors

- Acquisition Activity & Trends
- Deal Challenges and Show-Stoppers
- Capital Raise Environment

Harry Ward, President, DLS Marine, a McLean Group Company

9:55 In Focus: Todd M. Hornbeck, President, Chief Executive Officer and Director, Hornbeck Offshore

Todd Hornbeck has spent two decades as one of the offshore industry's most energetic, ambitious and creative dealmakers, and his latest transaction may be his boldest yet. On September 1, 2026, Hornbeck Offshore Services completed an all-stock merger with Helix Energy Solutions Group and began trading on the New York Stock Exchange under Hornbeck's original ticker symbol – HOS.

In discussion with: William C. Baldwin, Partner, Jones Walker LLP

10:20 Inland Marine Dry & Liquids Sectors Panel: Mission Critical, More Variables than Ever

From the impact of tariffs and geopolitics to persistent inflation, from waterways infrastructure and navigability to workforce development, capital allocation, M&A and more, leaders in the inland marine sectors share their views on the opportunities and challenges in 2026 and what to expect in 2027.

Clark Todd, President and CEO, Blessey Marine Services, Inc.

Matt Ricketts, President & CEO, Crounse Corporation

Austin Golding, President & CEO, Golding Barge Line

Del Wilkins, Vice President of Northern Operations, Canal Barge Company, President, Illinois Marine Towing

Moderator: Christopher Belisle, Partner, Seward & Kissel

10:50 Networking Coffee Break Graciously sponsored by

BAKER DONELSON

11:25 The Economics Behind the First Electric Tug Fleet

Last year, Arc and Curtin Maritime signed a $160 million deal to build eight battery-electric harbor tugs for the Ports of LA and Long Beach. The first is in the water in Seattle, undergoing final testing before it heads to California. Founders Mitch Lee of Arc and Martin Curtin of Curtin Maritime talk through the advantages and hurdles of electric tugs, why ports and regulators align with the shift, and what it takes to finance a fleet built on technology that's new to this industry but proven in many others.

Mitch Lee, CEO and Co-Founder, Arc

Martin Curtin, CEO, Curtin Maritime

11:50 In Focus: Greg Binion, Chief Executive Officer, Mainstay Maritime

Mainstay Maritime, formerly Rand Logistics, operates one of the largest Jones Act fleets on the Great Lakes. After selling its Canadian operations to Algoma Central in 2026, the Duration Capital-backed company is concentrating on U.S.-flag growth and fleet reinvestment.

Charlie Papavizas, Partner, Chair, Maritime Practice, Winston Taylor

12:10 Marine Asset Finance: Is There More Money than Deals?

- Term Sheets, Trends and Credit Conditions
- Rising Interest Rates – the impact on deal flow and transaction economics
- The Importance of Structure: High Valuations and Abundant Liquidity
- Finding the Right Fit: Senior debt, Mezzanine & Leasing Products

Rachel Telles, VP, Equipment Finance, Business Development, Wintrust Commercial Finance

Andy Longhurst, Managing Director, CSG Investments, Inc

Elizabeth B. Hefler, Greater New Orleans Regional President, Hancock Whitney Bank

Speakers TBA

Moderator: Mike Timpone, Partner, Holland & Knight LLP

12:35 Hot Topics in the Jones Act & U.S. Flag

Samuel Norton, CEO, OSG in conversation with Alan Ginsberg, CFO, McAllister Towing

12:55 Luncheon Graciously sponsored by

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2:05 Company Spotlight: Saronic Technologies

The future starts now! Saronic Technologies is the most advanced shipyard in the world, building autonomous vessels for military and commercial maritime and reinventing the way ships will be built.

Kevin Humphreys, VP Commercial, Saronic Technologies

In discussion with: Hoyoon Nam, Shareholder, Vedder

2:25 Venture Capital Funds Spark Step Change for Maritime Assets and Technology

Exponentially improving artificial intelligence. Reliable satellite connectivity and communication. Maturing electric propulsion. Radically better sensors. The industry's reluctance to embrace technology has diminished and been replaced with unprecedented enthusiasm. Meet the VC Funders behind a generational Maritime Renaissance.

Vrushank Vora, General Partner, Mare Liberum

Marina Hadjipateras, Founder and Managing Partner, TMV

2:50 Institutional Debt and Equity for Maritime Assets and Infrastructure

From Tallvine's recent acquisitions (Donjon Marine, Lind Marine, Crosby Enterprises) and Redwood's purchase of Canal Barge, to Antin Infrastructure Partners' acquisition of Vigor Marine and Wynnchurch Capital's acquisition of Arcosa Marine , and an impressive number of investments by Maritime Partners, not to mention recent investments in ports, other shipyards and across the supply chain, opportunities to deploy capital into the U.S. Maritime space are abundant and attractive. Here active dealmakers discuss what they are seeing, and doing, in today's market.

Chris Weyers, Managing Director, AMA Capital Partners

David De Laureal, Managing Partner, Carr's Hill Partners

Eric Fabrikant, CEO, Seacor Holdings

Mike Ellis, Marine Industry Advisor, Executive & Investor, Maritime Advisory & Investment Group LLC (TBC)

Moderator: James Mercadante, Partner, Reed Smith LLP

3:20 The Ship Assist Market

- Capex, Newbuild Availability and Power Requirements
- M&A: Regional Players vs. Consolidators
- Tariffs, Port Fees, Port Calls & Bigger Ships
- LNG Export Terminals

Philip Kuebler, President, Bay Houston Towing

Jason Childs, President, Saltchuk Marine

Casey Willis, CFO, E.N. Bisso & Son

Bob Barry, CFO, Moran Towing

Moderator: Brett Hewitt, Executive Director - Specialty Marine Industries, Wells Fargo Equipment Finance

3:50 The Future of the US Maritime Industry

Maritime leaders share where they see opportunities for growth, M&A, and investment within the diverse US maritime ecosystem.

Travis Boone, PE, STS, President and CEO, Orion Group Holdings, Inc. (NYSE:ORN)

Benjamin Bordelon, President & CEO, Bollinger Shipyards

Frederick Paup, Chairman of the Board & Executive Vice President, Manson Construction Co.

Otto Candies III, Chairman and CEO, Otto Candies, LLC

Moderator: Maxi Adamski-De Visser, Partner, Watson, Farley & Williams

4:25 Closing Remarks

Networking Cocktail Reception

Immediately Following Graciously Hosted by:

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